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# AMMAR M. RIZKI

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## FINANCE EXECUTIVE

- ❖ Highly focused, motivated and experienced leader, with nearly two decades of demonstrated success contributing to superior organizational performance through alignment of financial initiatives and operational goals with organizational objectives
- ❖ Skilled in the management of large teams, restructuring of operations, and recruiting management and staff members in order to take organizations to the next level, while building strong foundations for sustained, scalable growth
- ❖ A consistent track record of effective decision-making and collaborative efforts to build teams and achieve buy-in for critical objectives from internal and external stakeholders
- ❖ Integrate experience in healthcare and public finance, capital markets, asset management, and management consulting with lessons learned from a University of Chicago MBA to provide strategic leadership

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## CORE SKILLS & COMPETENCIES

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|-------------------------------|---|-------------------------------|
| ▪ Financial Leadership        | ▪ Budgeting/Financial Planning & Analysis | ▪ Operational Strategy        |
| ▪ Financial Risk Management   | ▪ Reporting and Forecasting               | ▪ GAAP Accounting             |
| ▪ Revenue Growth & Tax Policy | ▪ Process Improvement                     | ▪ Staff Development           |
| ▪ Vendor Management           | ▪ Internal Controls                       | ▪ Capital Investment Analysis |
| ▪ Liquidity Management        | ▪ Contract Negotiations                   | ▪ Change Management           |
| ▪ Performance Management      | ▪ Treasury/Investment Management          | ▪ ERP Strategy                |

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## SELECTED CAREER ACHIEVEMENTS

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- Devised a multiyear financial plan that structurally solves for the County's future operating budget gaps through 2020; additionally, developed a plan that ensures that County's debt and pension obligations grow no more than the Federal Reserve's long term inflation forecast, ensuring manageable growth without unnecessary burden on County operations
- Lead Functional Project Sponsor for a successful \$96 Million implementation of the Countywide Enterprise Resource Planning System, that involves working with a project team consisting of 60 plus consultants and 800 plus County users
- Implemented a strategic corporate marketing program that helped increase assets under management by 500 Million Pakistani Rupees (US\$ 5 Million) in 60 days during a period of weak macroeconomic conditions in Pakistan
- Developed a standardized pricing methodology for Global Securities Solution products that increased net margin by 15%

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## PROFESSIONAL EXPERIENCE

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### COOK COUNTY GOVERNMENT BUREAU OF FINANCE, Chicago, IL

(2013-Present)

#### *Chief Financial Officer (June 2017 – Present), Deputy Chief Financial Officer (2013 – 2017)*

Fulfills lead role in managing county finances, including a \$4.8B operating budget and a \$400M capital budget, as well as over \$1.2B in annual tax revenue projections and over \$350M in average daily cash flow projections. Promoted into role based on an aggressive focus on identifying areas requiring improvement to ensure long-term stability, coupled with the ability to develop a multi-year vision, communicate complex concepts, and manage change while remaining respectful of budgetary limitations.

- Direct management oversight of a staff of 250 organized over six departments: Budget, Comptroller, Procurement, Supplier Diversity, Risk Management and Revenue
- Exercise authority over a \$3.4B bonded debt portfolio, including new issuance, deal structure and investor relations
- Manage short term fixed income portfolio of approximately \$200M to achieve yields in excess of comparable benchmarks
- Responsible for linking performance targets to annual budget process to drive systemic reform of County operations across all business lines including County Health and Hospital System
- Serve as a trusted advisor and subject matter expert to the County Board President on financial strategy and tax policy
- Negotiate pricing and other key terms and conditions for complex contracts associated with: Technology, Insurance, Employee Benefits, Actuarial and Risk Advisory Services, Banking and Audit Services
- Re-engineered Financial processes to bring them into alignment with best practices; captured substantial gains in efficiency and productivity by implementing process changes associated with a new \$96 million ERP implementation
- Serve as fiduciary for a \$1.3 billion 457(b) employee deferred compensation plan

**NBP FULLERTON ASSET MANAGEMENT (NAFA), Karachi, Pakistan**

(2012-2013)

**Fund Manager, Investment Advisory Services**

Served a key leadership role at the largest investment management firm in Pakistan, with responsibility for the management of fixed income and equity Investment Advisory Portfolios for major domestic corporations, foundations and high net worth individuals.

- Oversaw the Separately Managed Account business that catered to institutional and high net worth investors, which more than doubled during my tenure
- Increased retail revenue through the launch of NAFA Pension Funds, NAFA Premium Investor Services and the NAFA ATM Card, while boosting investment advisory client engagement through the debut of the Portfolio Web Portal and Reporting System
- Created a corporate marketing program that increased assets under management by PKR 500 Million in 60 days
- Provided strategic recommendations to guide business development, supporting the Corporate Sales and Marketing teams

**COOK COUNTY GOVERNMENT BUREAU OF FINANCE, Chicago, IL**

(2010-2012)

**Deputy Director, Department of Revenue**

Improved debt collection across all county agencies, increased bad debt recovery by over \$20MM in three years. Responsible for all revenue reporting, audits and banking engagements.

- Created a multi-year strategy to incorporate best in class technologies and best practices to modernize operations at the Department of Revenue
- Played key role in development of specifications and management of integrated tax processing system technology project to bring manual driven processes online and facilitate improvements in the experience of the County's tax-paying public
- Provided key support to the Director of the Department of Revenue, overseeing 49 employees in five divisions while managing a \$3.2M annual budget
- Established productivity targets for core department functions and provided the necessary tools and resources to maximize staff effectiveness
- Served as the architect of a comprehensive model featuring macroeconomic, operational and legislative factors to accurately forecast over \$400M in Home Rule Tax revenue for the fiscal year budget
- Recruited and managed six analysts to run the revenue forecasting and analysis process for the annual budget

**BANK OF AMERICA MERRILL LYNCH CORP., Chicago, IL**

(2007-2010)

**Assistant Vice President - Senior Change Manager, Global Securities Solutions**

Coordinated and led multiple projects, including the Pricing and Profitability Project, which improved margin by 15% across all products, as well as the Comprehensive Risk Management Project, that provided insight into exposures across all product lines from market, regulatory, counter party, litigation and transaction related risks.

- Initially brought on to spark international business expansion efforts, prior to financial crisis of 2008; led the development and implementation of initiatives focused on revenue growth and expansion in a sharply changed economic environment
- Adjusted the group's pricing methodology towards a profitability and risk management footing, which would become standard across all its products, resulting in better profitability across the group

**Early Career**

Research Associate, TALON ASSET MANAGEMENT INC., Chicago, IL (2005 to 2007)

Investment Analyst, HEWITT FINANCIAL SERVICES LLC, Lincolnshire, IL (2004 to 2005)

Project Manager, HEWITT ASSOCIATES INC., Lincolnshire, IL (2003 to 2004)

Business Analyst, HEWITT ASSOCIATES INC., Lincolnshire, IL (2000 to 2003)

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**EDUCATION & PROFESSIONAL CERTIFICATIONS**

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UNIVERSITY OF CHICAGO | BOOTH SCHOOL OF BUSINESS

**Master of Business Administration, Concentrations in Accounting, Finance and International Business**

UNIVERSITY OF ILLINOIS AT CHICAGO | COLLEGE OF BUSINESS ADMINISTRATION

**Bachelor of Science Degree in Finance**

SOUTHEASTERN UNIVERSITY AT WASHINGTON DC (PAKISTAN CAMPUS)

**Bachelor of Science Degree in Marketing****Successfully completed "Training The Street's" (TTS) Financial Modeling and Leverage Buyout Modeling programs****Successfully completed "Design for Six Sigma" Green Belt certification**