

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Thursday, August 20, 2020 at the hour of 9:00 A.M. This meeting was held by remote means only, in compliance with Illinois Public Act 101-0640.

I. Attendance/Call to Order

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Hon. Dennis Deer, LCPC, CCFC; David Ernesto Munar; Mary B. Richardson-Lowry; and Otis L. Story, Sr. (5)

Board Chair M. Hill Hammock (ex-officio) and Directors Mary Driscoll, RN, MPH; Ada Mary Gugenheim; and Mike Koetting

Steven Scheer (Non-Director Member)

Absent: None (0)

Additional attendees and/or presenters were:

Debra D. Carey – Interim Chief Executive Officer
Andrea M. Gibson – Interim Chief Business Officer
Charles Jones – Chief Procurement Officer
James Kiamos – Chief Executive Officer, Health Plan Services

Jeff McCutchan –General Counsel
Deborah Santana – Secretary to the Board
Robert Sumter, PhD – Interim Deputy Chief Executive Officer, Operations and Chief Information Officer

The next regular meeting of the Finance Committee is scheduled for Thursday, September 17, 2020 at 9:00 A.M.

II. Electronically Submitted Public Speaker Testimony

There were no public testimonies submitted.

III. Action Items

NOTE: action was taken on Agenda Items III(A), III(B) and III(C) in one (1) combined motion.

A. Minutes of the Finance Committee Meeting, July 23, 2020

Chair Reiter inquired whether any corrections needed to be made to the minutes.

B. Contracts and Procurement Items (Attachment #1):

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

III. Action Items (continued)

C. Proposed Transfers of Funds (Attachment #2)

Andrea M. Gibson, Interim Chief Business Officer, provided an overview of the proposed Transfers of Funds.

D. Any items listed under Section III

Director Richardson-Lowry, seconded by Director Munar, moved to approve Item III(A) acceptance of 7/23/20 Finance Committee Meeting Minutes; Item III(B) Contracts and Procurement Items containing request numbers 1 through 14, subject to completion of review by Contract Compliance; and Item III(C) Proposed Transfer of Funds. On the motion, a roll call vote was taken, the votes of yeas and nays being as follows:

Yeas: Chair Reiter and Directors Deer, Munar, Richardson-Lowry and Story (5)

Nays: None (0)

Absent: None (0)

THE MOTION CARRIED UNANIMOUSLY.

IV. Report from Chief Procurement Officer (Attachment #3)

A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation

B. Report of emergency purchases (none were presented)

Mr. Jones provided an overview of the M/WBE Report. The Committee reviewed and discussed the information.

V. Report from the Interim Chief Business Officer (Attachment #4)

• FY2020 Finance Update

Ms. Gibson provided an overview of the FY2020 Finance Update. The Committee reviewed and discussed the information.

The presentation included information on the following subjects:

- Executive Summary
- Financial Results – June 30, 2020 FYTD
- CCH Health Providers Revenue – June 30, 2020 FYTD
- CCH Health Providers and Bureau Expenses – June 30, 2020 FYTD
- CCH Health Providers Revenue – June 30, 2020 FYTD: Revenue Operating Indicators
- CCH Prior 13 Month Patient Activity Levels
- Patient Activity Indicators – June 2020
- CountyCare Financial Results – June 30, 2020 FYTD
- CCH Health Providers Revenue – June 30, 2020 FYTD: Payer Mix Analysis
- CCH Health AR Metrics – June 30, 2020
- CARES Act Funds Received

V. Report from the Interim Chief Business Officer (continued)

The Committee discussed the information on slide 12 regarding the denial rate. Ms. Gibson stated that she will look further into the subject from a dollars perspective rather than the number of claims perspective, in order to gain insight into the matter. Additionally, she indicated that she will look at the targets set by public health and safety net institutions, to see if those are much different from industry targets. Director Story requested that a ballpark figure be provided at a later date regarding what the 25% denial rate represents in terms of dollars.

Director Story referenced the expenditure initiative of hiring to replace agency listed on slide 3 of the presentation. He requested that a report be provided at the next Board meeting on the process or plan for it going forward.

VI. Adjourn

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Follow-up: Regarding the denial rate - look further into the subject from a dollars perspective rather than the number of claims perspective; look at the targets set by public health and safety net institutions; and provide a ballpark figure at a later date regarding what the 25% denial rate represents in terms of dollars. Page 3
- Request: Request made for a report at the next Board Meeting on the process or plan for the expenditure initiative of hiring to replace agency listed on slide 3 of the presentation. Page 3

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
August 20, 2020

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
AUGUST 20, 2020 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Award							
1	Cook County Health Foundation	Product - support Personal Protective Equipment for CCH purchase	Grant award amount: \$40,000.00	n/a	n/a	System	3
Accept Grant Award Renewal							
2	Northwestern University	Product - Chicago Area Patient Centered Outcomes Research Network (CAPriCORN)	Grant renewal amount: \$93,012.00	n/a	n/a	System	4
Extend and Increase Contracts							
3	Professional Clinical Laboratories, LLC d/b/a PCL Alverno	Service - histology services	\$1,252,381.50	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/3 responses	System	5
4	Stryker Neurovascular	Product - micro catheters and accessories	\$550,000.00	Sole Source	n/a	System	6
5	A & B Environmental Construction	Service - lead abatement services for residents of suburban Cook County	\$385,000.00 (partially grant funded)	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/2 responses	CCDPH	7
Amend and Increase Contract							
6	Human Resources Development Institute (HRDI)	Product and Service - provide project staff, mobile crisis and Narcan to the Substance Abuse and Mental Health Services Administration (SAMHSA) Chicago Southside Early Diversion Program	\$162,114.00 (grant funded)	n/a	n/a	System	8

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
AUGUST 20, 2020 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Amend, Increase and Extend Contract							
7	Anna J. Carvalho, Consultant, LLC	Service - consulting	\$99,750.00	Sole Source	n/a	Managed Care	9
Execute Contracts							
8	Abbott Laboratories, Inc.	Product - disposable and implantable catheters, guidewires and devices for the Catheterization and Electrophysiology Lab	\$6,690,000.00	GPO	8	System	10
9	Medtronic USA, Inc.	Product - catheters, guidewires and inflation device supplies	\$1,750,000.00	GPO	8	System	11
10	Terumo Medical Corp.	Product - trans-radial artery (wrist) disposables for cardiac catheterization procedures	\$600,000.00	GPO	8	System	12
11	CDW Government	Product and Service - computer hardware / software for Covid-19 contact tracing	\$375,000.00 (grant funded)	GPO	3	CCDPH	13
12	CDW Government	Service - Cisco SmartNet hardware / software support and maintenance	\$310,937.04	GPO	3	System	14
13	Accelerator Applications USA, Inc.	Product - medical diagnostic agent	\$262,500.00	Sole Source	n/a	System	15
14	Moises Contracting Chicago	Service - snow removal	\$176,400.00	RFQ	3	ACHN	16

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/07/2020		PRODUCT / SERVICE: Product – Support PPE for CCH Purchase	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Cook County Health Foundation, Chicago, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$40,000.00
CONTRACT PERIOD 07/01/2020 thru 11/30/2020			CONTRACT NUMBER:
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
This is a subgrant agreement between CCH and the Cook County Health Foundation (CCHF) to support a Personal Protective Equipment (PPE) purchase. Under this grant agreement, funds for the grant will be credited from funds received by CCHF from the Jaharis Family Foundation.

TERMS OF REQUEST:
This is a request to accept grant award in an amount not to exceed \$40,000.00, as needed, for a five (5) month period from 07/01/2020 thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request
#1

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

AUG 28 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
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Cook County Health

AS AMENDED BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/07/2020	PRODUCT / SERVICE: Product – Chicago Area Patient Centered Outcomes Research Network (CAPriCORN)		
TYPE OF REQUEST: Accept Grant Renewal	VENDOR / SUPPLIER: Northwestern University, Chicago, IL		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$ 93,012.00	
CONTRACT PERIOD: 11/01/2018 thru 09/30/2020	REVISED CONTRACT PERIOD: 04/01/2020 thru 02/28/2021	CONTRACT NUMBER: 60055951	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

On 11/30/2018 the CCH Board of Directors approved a grant award in an amount not to exceed \$296,242.00 for a twenty-three (23) month period from 11/01/2018 thru 09/30/2020.

NEW PROPOSAL JUSTIFICATION:

CCH will function as a member of PCORNet 2.0 network whose primary goal is to conduct people-centered research among patients, caregivers and clinicians. The Chicago node of PCORnet, CAPriCORN, includes all academic medical centers in Chicago, the VA Medical Centers, and the Alliance for Federally Qualified Health Centers. Cook County Health has led projects looking into patient measure for hypoglycemic events, antimicrobial use and resistance, and health services use among the homeless.

TERMS OF REQUEST:

This is a request to accept grant award renewal contract number 60055951 in an amount not to exceed \$93,012.00, as needed, for a ~~five (5)~~ ten (10) month period from ~~10/01/2020~~ 04/01/2020 thru 02/28/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request
#2

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

AUG 28 2020

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aamer Qidwai, Senior Director of Laboratory Medicine		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Hospital and Central Campus	
DATE: 08/07/2020		PRODUCT / SERVICE: Service – Histology Services	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: Professional Clinical Laboratories, LLC d/b/a PCL Alverno, Hammond IN	
ACCOUNT: 530785		FISCAL IMPACT NOT TO EXCEED: FY2020 \$ 417,460.50 FY2021 \$ 834,921.00 Total \$1,252,381.50	GRANT FUNDED / RENEWAL AMOUNT:
ORIGINAL CONTRACT PERIOD: 10/01/2017 thru 09/30/2020		REVISED CONTRACT PERIOD: 10/01/2020 thru 09/30/2021	CONTRACT NUMBER: H17-25-093
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-3)			

PRIOR CONTRACT HISTORY:

Contract number H17-25-093 was approved by the CCH Board of Directors on 07/28/2017 in an amount not to exceed \$6,027,043.17 for a thirty-six (36) month period from 10/01/2017 thru 09/30/2020. On 05/01/2018 the Office of Supply Chain management approved a request to modify the provisions of the scope of services.

NEW PROPOSAL JUSTIFICATION:

This request will allow vendor to continue the provision of histological services which include but are not limited to tissue processing of cases, slides, immune histochemical stains, special stains, and genetic marker testing. CCH will issue a new RFP for this service in Fiscal 2021.

TERMS OF REQUEST:

This is a request to extend and increase contract number H17-25-093 in an amount not to exceed \$1,252,381.50, as needed, for a twelve (12) month period from 10/01/2020 thru 09/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#3

CCH INTERIM DEPUTY CEO: _____

Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: _____

Debra D. Carey, Interim Chief Executive Officer

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AUG 28 2020

BY BOARD OF
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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Mark Pisaneschi, M.D., Chair, Department of Radiology and Joseph H. Price, Director of Radiology		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 08/07/2020		PRODUCT / SERVICE: Product – Micro Catheters and Accessories	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: Stryker Neurovascular, Fremont, CA	
ACCOUNT: 530725	FISCAL IMPACT NOT TO EXCEED: FY2020 \$320,833.33 FY2021 \$229,166.67 Total \$550,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 05/01/2017 thru 04/30/2020	REVISED CONTRACT PERIOD: 05/01/2020 thru 04/30/2021	CONTRACT NUMBER: H17-25-067	
COMPETITIVE SELECTION METHODOLOGY			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			
PRIOR CONTRACT HISTORY: On 05/26/2017 contract number H17-25-067 was approved by the Cook County Health Board of Directors in an amount not to exceed \$750,000.00 for a thirty-six (36) month period from 05/01/2017 thru 04/30/2020.			
NEW PROPOSAL JUSTIFICATION: This request is for the continued provision of supplies used in special procedures including angiography for patient procedures due to the increase in volume of Neuroradiology Endovascular cases during the initial term of the contract. This is sole source because the vendor supplies proprietary microcatheters and accessories that are comparable with existing equipment.			
TERMS OF REQUEST: This is a request to increase contract number H17-25-026 in an amount not to exceed \$550,000.00, as needed, for a period of twelve (12) months from 05/01/2020 thru 04/30/2021.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending			Request #4
CCH INTERIM DEPUTY CEO: Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations		<div style="border: 2px solid black; padding: 10px; width: fit-content; margin: auto;"> <p style="font-size: 1.5em; font-weight: bold; margin: 0;">APPROVED</p> <p style="font-size: 1.2em; font-weight: bold; margin: 5px 0 0 0;">AUG 28 2020</p> <p style="font-size: 0.8em; font-weight: bold; margin: 0;">BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</p> </div>	
CCH INTERIM CEO: Debra D. Carey, Interim Chief Executive Officer			

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Kiran Joshi, M.D., MPH, and Rachel Rubin, M.D., MPH Senior Medical Officers, Co-Leads	
DATE: 08/07/2020		PRODUCT / SERVICE: Service – Lead Abatement Services for Residents of Suburban Cook County	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: A & B Environmental Construction, Northlake, IL	
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: \$125,000.00 544 Special Revenue Fund \$260,000.00 HUD Grant Funded Total \$385,000.00		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD 12/15/2017 thru 12/14/2020		REVISED CONTRACT PERIOD 12/15/2020 thru 12/14/2021	CONTRACT NUMBER: H18-25-111
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-2)			

PRIOR CONTRACT HISTORY:

Contract number H18-25-111 was approved by the CCH Board of Directors on 12/15/2017 in the amount not to exceed \$1,105,275.00 for a thirty-six (36) month period from 12/15/2017 thru 12/14/2020. On 01/22/2018 a request was approved by the Office of Supply Chain Management to amend the provisions to the contract.

NEW PROPOSAL JUSTIFICATION:

The vendor will continue to provide lead hazard remediation for low-income homeowners in suburban Cook County through the Cook County Department of Public Health Lead Poisoning Prevention Grant Program. CCH will issue a competitive solicitation in Fiscal 2021.

TERMS OF REQUEST: This is a request to extend and increase contract number H18-25-111 in an amount not to exceed \$385,000.00, as needed, for a twelve (12) month period from 12/15/2020 thru 12/14/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRAC RESPONSIVE: Pending

Request
#5

CCH INTERIM DEPUTY CEO:

Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:

Debra D. Carey, Interim Chief Executive Officer

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/07/2020	PRODUCT / SERVICE: Product/Service – Provide Project Staff, Mobile Crisis, and Narcan to the Substance Abuse and Mental Health Services Administration (SAMHSA) Chicago Southside Early Diversion Program		
TYPE OF REQUEST: Amend and Increase Contract	VENDOR / SUPPLIER: Human Resources Development Institute (HRDI), Chicago, IL		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED: FY2020 \$17,064.60 FY2021 \$51,193.90 FY2022 \$51,193.90 FY2023 \$42,661.60 Total \$162,114.00 (Grant Funded)	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD 10/01/2018 thru 09/29/2023		CONTRACT NUMBER: H19-25-0012	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

The Chicago Southside Early Diversion project is a grant that was funded for five (5) years in 2018 by SAMHSA. Contract H19-25-0012 was approved by the Office of Supply Chain Management in amount not to exceed \$149,000.00 for a thirty-six (36) month period from 10/01/2018 thru 09/30/2021. On 10/25/2019 the CCH Board of Directors approved a request to increase contract by \$248,970.00 and extend the contract thru 09/29/2023.

NEW PROPOSAL JUSTIFICATION:

This request is to increase the funding to the existing agreement with additional carryover funds from SAMHSA to purchase Narcan and to cover the cost of transportation for the mobile unit for the Chicago Southside Early Diversion Project (CSEDP). Vendor will also continue to provide project staff which will include a Project Director (PD) and Project Manager (PM), to staff the CSEDP project and ensure Recovery Coach training for all staff at the Roseland Community Triage Center (CTC).

TERMS OF REQUEST: This is a request to amend and increase contract number H19-25-0012 in an amount not to exceed \$162,114.00, as needed, for the remainder of the contract period thru 09/29/2023.

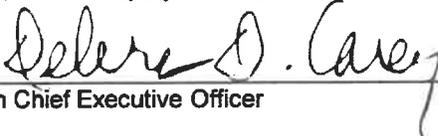
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request #6
APPROVED

AUG 28 2020

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Andrea McGlynn, Director of Clinical Services, Health Plan Services		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, Health Plan Services	
DATE: 08/07/2020		PRODUCT / SERVICE: Service – Consulting	
TYPE OF REQUEST: Amend, Increase and Extend Contract		VENDOR / SUPPLIER: Anna J. Carvalho, Consultant, LLC, Chicago, IL	
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: FY20 \$ 83,125.00 FY21 \$ 16,625.00 Total \$99,750.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2018 thru 09/30/2020		REVISED PERIOD: 10/01/2020 thru 12/31/2020	CONTRACT NUMBER: H19-25-0022
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H19-25-0022 was approved by the CCH Office of Supply Chain Management in the amount not to exceed \$51,300.00 for a thirteen (13) month period from 12/01/2018 thru 12/31/2019 to provide consulting services to assist with Cook County Health behavioral health and program development for CountyCare Health Plan. On 04/25/2019 the Office of Supply Chain Management approved a request to increase contract by \$84,000.00 and amend the provisions of the contract. On 10/25/2019 the CCH Board of Directors approved a request to increase contract by \$200,000.00 and extend contract thru 09/30/2020.

NEW PROPOSAL JUSTIFICATION:

This request is to amend the existing contract to expand services to include oversight of the following initiatives:

Integrated Health Home (IHH) Program – requires CountyCare’s contracted IHH providers to demonstrate readiness and certification in the National Wrap around Initiative Center (NWIC). The IHH program aim to achieve the State’s goal to decreased health care utilization and costs for the IHH population.

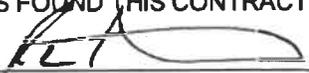
HFS Community Reinvestment Initiative - will enroll CountyCare’s highest utilizers of health care who are persons experiencing homelessness into the Flexible Housing Pool. This initiative is a project of the Advancing Health Equity (AHE) Learning Collaborative sponsored by the Robert Wood Johnson Foundation. CountyCare/CCH was selected in a competitive application process to lead the Illinois AHE team.

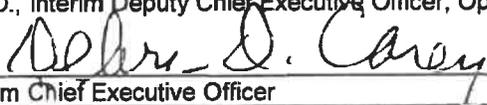
This request is sole source because the consultant's experience is uniquely suited to the current contractual needs, which include IHH program readiness by January 1, 2021.

TERMS OF REQUEST:

This is a request to extend and increase contract number H19-25-0022 in an amount not to exceed \$99,750.00 as needed for a period of three (3) months from 10/01/2020 thru 12/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

Request #7

APPROVED

AUG 28 2020

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Rami Doukky, M.D., Chair, Department of Cardiology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/07/2020		PRODUCT / SERVICE: Product – Disposable and Implantable Catheters, Guidewires and Devices for the Catheterization (Cath) and Electrophysiology (EP) Lab	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Abbott Laboratories, Inc., Alpharetta, GA	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED:		GRANT FUNDED / RENEWAL AMOUNT:
	FY2021	\$2,044,166.67	
	FY2022	\$2,230,000.00	
	FY2023	\$2,230,000.00	
	FY2024	\$ 185,833.33	
TOTAL		\$6,690,000.00	
CONTRACT PERIOD: 01/01/2021 thru 12/31/2023		CONTRACT NUMBER: H20-25-100	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO-8		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

On 12/15/2017, the CCH Board of Directors approved contracts H18-25-002 for Pacemakers and Atrial Septal (ASD) Closures with St. Jude Medical, S.C. Inc in an amount not to exceed \$915,000 for a thirty-six (36) month period from 01/01/2018 thru 12/31/2020; H18-25-112 for Drug Eluting Stents with Abbott Laboratories, Inc, in an amount not to exceed \$1,650,000.00 for a twenty-four (24) month period from 01/01/2018 thru 12/31/2019; and H18-25-113 for Carotid Stents, Embolic Protections, PCI Guidewires, and Angioplasty Balloons with Abbott Laboratories, Inc, in an amount not to exceed \$300,000 for a thirty-six (36) month period from 01/01/2018 thru 01/31/2021.

NEW PROPOSAL JUSTIFICATION:

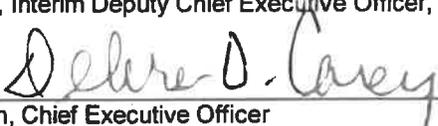
Abbot Laboratories recently consolidated its St. Jude Medical, S.C, Inc. business unit with its Abbott Laboratories, Inc. business unit. This request combines the three contracts into a single new contract to obtain the provisions for pacemakers, Atrial Septal Defect, drug eluting stents, peripheral interventional suture devices and stents and disposables for both diagnostic and invasive procedures in the Cath and EP lab. Electrophysiology procedures started this year and will be expanded in the next few months. Electrophysiology procedures performed at CCH will save approximately \$3,000,000.00 that is currently sent out to other hospitals through an affiliated contract.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-100 in an amount not to exceed \$6,690,000.00, as needed, for a thirty-six (36) month period from 01/01/2021 thru 12/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim, Chief Executive Officer

Request #8

APPROVED

AUG 28 2020

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Rami Doukky, M.D., Chair, Department of Cardiology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/07/2020		PRODUCT / SERVICE: Product – Catheters, Guidewires, Inflation Device Supplies	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Medtronic USA, Inc. Mounds View, MN	
ACCOUNT: 530785		FISCAL IMPACT NOT TO EXCEED: FY2021 \$534,722.25 FY2022 \$583,333.25 FY2023 \$583,333.25 FY2024 \$ 48,611.25 Total \$1,750,000.00	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 01/01/2021 thru 12/31/2023		CONTRACT NUMBER: H20-25-097	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO-8		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

On 12/15/2018 contract H18-25-004 was approved by the CCH Board of Directors in the amount of \$1,100,000.00 for a thirty-six (36) month period from 01/01/2018 thru 12/31/2020.

NEW PROPOSAL JUSTIFICATION:

This request is to continue to obtain disposables for both diagnostic and invasive procedures in the Cath lab. CCH has also added Electrophysiology (EP) disposable items that will be needed in order to perform electrophysiology procedures which started this year and will be expanded in the next few months.

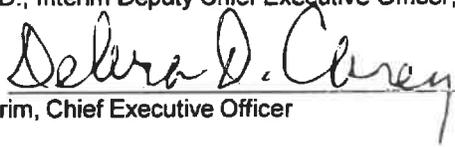
TERMS OF REQUEST:

This is a request to execute contract number H20-25-097 in an amount not to exceed \$1,750,000.00, as needed, for a thirty-six (36) month period from 01/01/2021 thru 12/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

Request #9

CCH INTERIM CEO: 
Debra D. Carey, Interim, Chief Executive Officer

APPROVED

AUG 28 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Rami Doukky, M.D., Chair, Department of Cardiology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D. Chief Medical Officer	
DATE: 08/07/2020		PRODUCT / SERVICE: Product – Trans-Radial Artery (wrist) Disposables for Cardiac Catheterization Procedures	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Terumo Medical Corp, Somerset, NJ	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED:		GRANT FUNDED / RENEWAL AMOUNT
	FY2021 \$183,333.35		
	FY2022 \$199,999.99		
	FY2023 \$199,999.99		
	FY2024 \$ 16 666.67		
Total \$600,000.00			
CONTRACT PERIOD: 01/01/2021 thru 12/31/2023		CONTRACT NUMBER: H20-25-096	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO-8		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		
PRIOR CONTRACT HISTORY: On 12/15/2017 contract H18-25-003 was approved by the CCH Board of Directors in the amount of \$885,000.00 for a thirty-six (36) month period from 01/01/2018 thru 12/31/2020.			
NEW PROPOSAL JUSTIFICATION: The cardiac catheterization laboratory performs a large amount of diagnostic and interventional cardiac procedures utilizing the femoral artery (located in the groin) as the access site. CCH and the bulk of cardiology practices in the US have utilized this approach for the past 30 years. Recent literature and experience has shown that utilizing the radial artery (located in the wrist) as the access site has several advantages over the more traditional approach: lower rates of bleeding and vascular complications, lower duration of hospitalization, lower overall cost of hospitalization/same-day procedures, and patient comfort/preference.			
TERMS OF REQUEST: This is a request to execute contract number H20-25-096 in an amount not to exceed \$600,000.00, as needed, for a thirty-six (36) month period from 01/01/2021 through 12/31/2023.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending			Request #10
CCH INTERIM DEPUTY CEO: 		<div style="border: 2px solid black; padding: 10px; width: fit-content; margin: auto;"> <p style="font-size: 24pt; font-weight: bold; margin: 0;">APPROVED</p> <p style="font-size: 18pt; margin: 5px 0 0 0;">AUG 28 2020</p> <p style="font-size: 10pt; margin: 0;">BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</p> </div>	
CCH INTERIM CEO: 			
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations			
Debra D. Carey, Interim, Chief Executive Officer			

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations	
DATE: 08/07/2020		PRODUCT / SERVICE: Product/Service – Computer Hardware/Software for COVID-19 Contact Tracing	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: CDW Government, Vernon Hills, IL	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED: \$375,000.00 (Contact Tracing Grant)	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 08/01/2020 thru 05/31/2021			CONTRACT NUMBER: H20-25-105
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO-3		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This is a request to execute a contract with CDW to purchase computer Hardware and Software. The Health Department will purchase the necessary equipment to allow hired staff to conduct tasks for COVID-19 contact tracing and reporting. This equipment will support deliverables required under the COVID-19 Contact Tracing Grant awarded to the Cook County Department of Public Health.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-105 in an amount not to exceed 375,000.00 as needed, for a ten (10) month period from 08/01/2020 thru 05/31/2021.

Request
#11

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM CEO: Debra D. Carey
Debra D. Carey, Interim Chief Executive Officer

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AUG 28 2020

BY BOARD OF
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HEALTH AND HOSPITALS SYSTEM

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations	
DATE: 08/07/2020		PRODUCT / SERVICE: Service – Cisco SmartNet HW/SW Support & Maintenance	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: CDW Government, Vernon Hills, IL	
ACCOUNT: 540129	FISCAL IMPACT NO TO EXCEED: FY 2020 \$155,468.52 FY 2021 <u>\$155,468.52</u> \$310,937.04	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2020 thru 05/31/2021		CONTRACT NUMBER: H20-25-104	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO-3		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H19-25-073 was approved by the CCH Board of Directors on 06/28/2019 in the amount of \$359,812.89 for a thirty-six (36) month period from 06/01/2019 thru 05/31/2020.

NEW PROPOSAL JUSTIFICATION:

This is a request to continue to procure maintenance, which supports all Cisco network, server, and security related hardware and software currently in use by CCH. The Cisco equipment and software covered by this maintenance contract controls access to all computer systems at all CCH locations, covers all equipment that is no longer under warranty, and provides continuing support for all Cisco hardware and software.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-104 in an amount not to exceed \$310,937.04, as needed, for a twelve (12) month period from 06/01/2020 thru 05/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#12

CCH INTERIM CEO: Debra D. Carey
Debra D. Carey, Interim Chief Executive Officer

APPROVED

AUG 28 2020

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HEALTH AND HOSPITALS SYSTEM

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Cook County Health

BOARD APPROVAL REQUEST

Mark Pisaneschi, M.D. Chair, Department of Radiology and Joseph H. Price, System Director for Medical Imaging		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/07/2020		PRODUCT / SERVICE: Product – Medical Diagnostic Agent	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Advanced Accelerator Applications USA, Inc., Millburn, NJ	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: FY2020 \$ 21,875.00 FY2021 \$ 87,500.00 FY2022 \$ 87,500.00 FY2023 \$ 65,625.00 Total \$262,500.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 09/01/2020 thru 08/31/2023		CONTRACT NUMBER: H20-25-103	
COMPETITIVE SELECTION METHODOLOGY			
X	NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source		

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This request is for the provision of Gallium (GA) 68 dotatate, a diagnostic agent indicated for use with Positron Emission Tomography (PET) for localization of somatostatin receptor positive neuroendocrine tumors. This Diagnostic Agent is used for characterization and staging of neuroendocrine tumors and provides detection and image resolution of these types of tumors. Use of this radiopharmaceutical is part of the standard practice for a current nuclear medicine department and PET-CT program. CCH's PET-CT program is relatively new, a little over a year old, and this would be second agent CCH would be adding to the program. CCH currently uses pharmaceutical Indium-111 octreotide that has been used for this purpose.

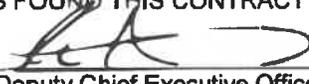
This request is a sole source because this vendor is the sole manufacturer for Gallium (GA) 68 dotatate.

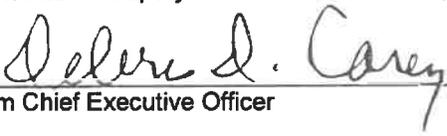
TERMS OF REQUEST:

This is a request to execute contract number H20-25-103 in the amount not to exceed \$262,500.00 as needed for a period of thirty-six (36) months from 09/01/2020 thru 08/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request #13

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, Ph.D., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

AUG 28 2020

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Iliana Mora, Chief Operating Officer, Ambulatory Services	
DATE: 08/07/2020		PRODUCT / SERVICE: Service – Snow Removal	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Moises Contracting Chicago, Illinois	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: FY 2020 \$14,700.00 FY 2021 \$58,800.00 FY 2022 \$58,800.00 FY 2023 <u>\$44,100.00</u> \$176,400.00		GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 11/01/2020 thru 10/31/2023		CONTRACT NUMBER: H20-25-088	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFQ (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY		

PRIOR CONTRACT HISTORY:
Contract number H15-72-0148 was approved by the Cook County Health Office of Supply Chain Management in the amount of \$55,000.00 for a period of twenty-four (24) months form 11/01/2015 through 10/31/2017. Contract number H17-72-110 was approved by the Cook County Health Board of Directors in the amount of \$174,000.00 for a period of twenty-four (24) months form 11/01/2017 through 10/31/2020.

NEW PROPOSAL JUSTIFICATION:
This request will provide snow removal, salting and sanding services for off-site Ambulatory Services Clinics. Prices are based on an hourly rate of service.

TERMS OF REQUEST:
This is a request to execute contract H20-25-088 in the amount not to exceed \$176,400.00, as needed, for thirty-six (36) months from 11/01/2020 thru 10/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending Request #14

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

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BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

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Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
August 20, 2020

ATTACHMENT #2

Board Meeting - Transfer Request

Total Transfer From: \$ 700,000

Total Transfer To: \$ 700,000

Department	Budget Account - Description	Transfer Amount	Department	Budget Account - Description	Transfer Amount
4896 - Managed Care	520825 - PROFESSIONAL SERVICES	\$200,000	4896 - Managed Care	501005-SAL/WAG OF EMPLOYEES WITH BENEFITS	\$200,000
4897 - Stroger Hospital	550079-MEDICAL EQUIPMENT RENTAL	\$500,000	4897 - Stroger Hospital	501005-SAL/WAG OF EMPLOYEES WITH BENEFITS	\$500,000

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 AUG 28 2023
 BY BOARD OF
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 HEALTH AND HOSPITALS SYSTEM

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
August 20, 2020

ATTACHMENT #3

MWBE METRICS - FY 2020

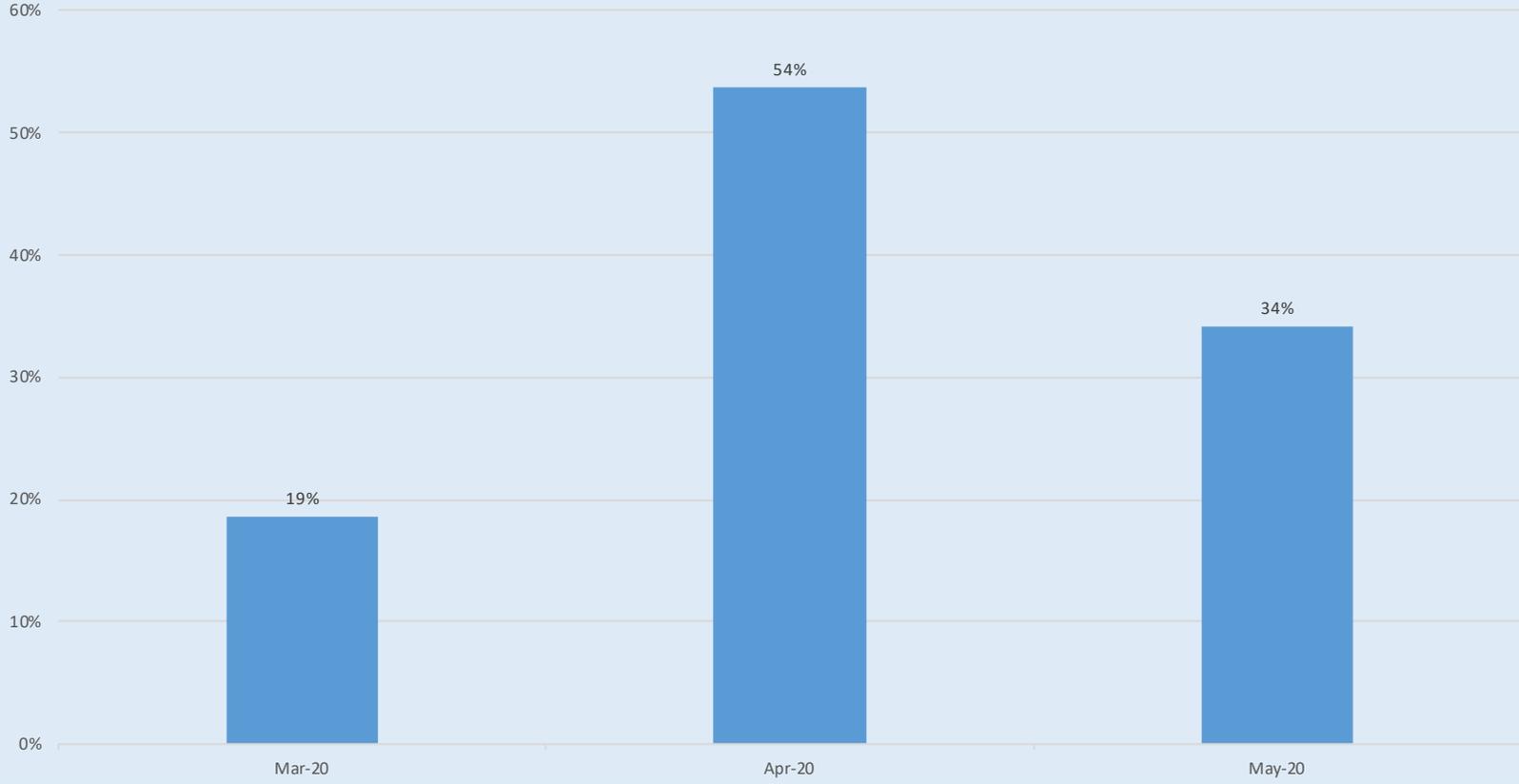
Contracts \$150,000.00 and Over for March, April and May 2020

Month	Tuesday, March 31, 2020	Wednesday, April 22, 2020	Friday, May 29, 2020	TOTAL
Number of Contracts Awarded	10	12	8	30
Total Award Value	\$33,350,999	\$17,581,221	\$18,220,456	\$69,152,676
Number of Contracts with Goals	4	6	3	13
Value	\$22,994,826	\$9,421,971	\$12,942,729	\$45,359,526
% Total Award	69%	54%	71%	66%
Number of Contracts with MWBE as Prime	1	2	0	3
Prime Award Value	\$1,812,620	\$3,595,386	\$0	\$5,408,006
% Contract w/goal	8%	38%	0%	12%
Number of Contracts with MWBE as Subcontractor	3	3	3	9
Sub Award Value	\$2,442,355	\$1,455,295	\$4,409,678	\$8,307,328
% Contract w/goal	11%	15%	34%	18%
Number of Contracts with Full Waivers	0	1	0	1
Waiver Value	\$0	\$1,158,107	\$0	\$1,158,107
% Contract w/goal	0%	12%	0%	3%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero. This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

See next page for MWBE Participation Bar Chart

Percent (%) of Dollars Awarded to M/WBEs for Contracts \$150,000.00 and Over



CCHHS MBE/WBE Commitment Report for Board Meeting on May 29, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H18-25-058	1	Finance	Salud Revenue Partners	Service - Accounts Receivable Services	RFP	35% MWBE Participation	\$12,000,000.00	35%	0%	<p>This is amendment no. 1. The total contract value is \$18,000,000.00.</p> <p>The vendor committed to utilizing:</p> <p>MBOS, Inc. (Medical Business Office Services, Inc.) MBE (8) for \$6,300,000.00 or 35% direct participation to provide accounting services.</p>
H18-25-150	2	Nursing	Maxim Health Services	Service - Nursing Agency Registry	Sole Source	35% MWBE Participation	\$500,000.00	35%	0%	<p>This is amendment no. 4. The total contract value is \$10,459,600.00.</p> <p>The vendor committed to utilizing:</p> <p>Professional Dynamic Network, Inc. MWBE (6) for 35% direct participation to provide nursing staffing services.</p>
H16-25-075	3	Plant Operations, Facilities	Johnson Controls, Inc., the Successor in Interest to Simplex Grinnel, LLP	Service - Fire Suppression, Extinguisher, and Alarm Testing	RFP	25% MBE and 10% WBE Participation	\$442,728.85	2.44%	0%	<p>This is amendment no. 3. The total contract value is \$1,422,147.50.</p> <p>The vendor committed to utilizing:</p> <p>Computer Services and Consulting, Inc. MBE (9) for \$34,678.00 or 2.44% direct participation to provide computer services.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on May 29, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H20-25-062	4	Health Plan Services	Board of Trustees of the University of Illinois, Division of Specialized Care for Children	Service - Care Coordination	Sole Source	0%	\$2,116,000.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-063	5	Pharmacy Services	Stericycle, Inc.	Service - Medical, Hazardous, and Pharmaceutical Waste Disposal	GPO	0%	\$1,640,742.36	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-072	6	Programmatic Services	Haymarket Center	Service - Program Staff, Recovery Home Services, and Transportation for the Cook County Offender Reentry Program (CCORP) Grant	Sole Source - Grant Funded	0%	\$818,885.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-073	7	Programmatic Services	Chestnut Health Systems, Inc.	Service - Data Collection and Evaluation Services for the Cook County Offender Reentry Program (CCORP) Grant	Sole Source - Grant Funded	0%	\$425,000.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-070	8	Plant Operations, Facilities	Interstate Electronics Company	Service - Maintenance of Overhead Paging System in Stroger Hospital	Sole Source	0%	\$277,100.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
August 20, 2020

ATTACHMENT #4

CCH Financial Update – June 30, 2020 FYTD



Andrea Gibson

Interim Chief Business Officer

August 20, 2020



**COOK COUNTY
HEALTH**

Executive Summary

- Cook County Health (CCH) financial results for the seven months ended June 30, 2020 are ahead of budget by \$94M
 - Primary negative variances are expense overages, partly driven by COVID-19 pandemic response costs, and the loss of revenue due to reduced volumes during the pandemic
 - Government support payments have supplemented the loss of “reimbursable” patient activity – \$122M fiscal year to date from the CARES Act
 - Charges related to patient activity began to decline in March due to COVID-19 pandemic, but have improved to be only 20% lower than normal in June

Financial Results – June 30, 2020 FYTD

Dollars in 000s	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual (3)
Revenue					
Net Patient Service Revenue (1)	\$299,554	\$402,828	(\$103,273)	-25.64%	\$295,674
Government Support (2)	\$391,206	\$168,583	\$222,623	132.05%	\$245,901
CountyCare Capitation Revenue	\$1,045,864	\$1,020,384	\$25,480	2.50%	\$1,029,928
Other	\$2,950	\$7,292	(\$4,342)	-59.55%	\$2,849
CountyCare Elimination (1)	(\$119,482)	(\$100,790)	(\$18,692)	18.55%	(\$100,753)
Total Revenue	\$1,620,092	\$1,498,297	\$121,795	8.13%	\$1,473,599
Operating Expenses					
Salaries & Benefits	\$392,447	\$383,664	(\$8,784)	-2.29%	\$392,775
Overtime	\$27,505	\$17,787	(\$9,718)	-54.63%	\$25,537
Supplies & Pharmaceuticals	\$84,753	\$76,458	(\$8,295)	-10.85%	\$81,180
Purchased Services & Other	\$178,533	\$156,167	(\$22,366)	-14.32%	\$171,697
Medical Claims Expense (1)	\$984,486	\$984,038	(\$448)	-0.05%	\$988,679
Insurance	\$18,588	\$21,454	\$2,867	13.36%	\$15,564
Utilities	\$7,442	\$7,763	\$321	4.13%	\$12,393
CountyCare Elimination (1)	(\$119,482)	(\$100,790)	\$18,692	18.55%	(\$100,753)
Total Operating Expenses	\$1,574,272	\$1,546,541	(\$27,731)	-1.79%	\$1,587,071
Operating Margin	\$45,820	(\$48,245)	\$94,065	194.98%	(\$113,473)
Non-Operating Revenue	\$48,245	\$48,245	\$0	0.00%	\$51,254
Net Income (Loss) (4)	\$94,065	(\$0)	\$94,065	0.00%	(\$62,219)

Commentary

- Net Patient Service Revenue is below budget as “reimbursable patient activity” is below budget due primarily to the slowdown in patient activity caused by the COVID-19 pandemic
- FY20 Government Support Revenue includes \$122M in Coronavirus Aid, Relief & Economic Security Act support received in April and May to help compensate for the decline in patient activity
- Revenue Initiatives:
 - Out of Network limits implemented
 - FY2017 cost report amended
 - Online payment now available
 - Additional revenue cycle enhancements in progress
- Expenditure Initiatives
 - Hiring to replace agency
 - Vendor to renegotiate vendor contracts

Notes:

- (1) CountyCare Elimination represents the elimination of intercompany activity – Patient Service Revenue and Medical Claims Expense – for CountyCare patients receiving care at Cook County Health
- (2) Government Support includes Graduate Medical Education payments
- (3) Source: CCH unaudited June 30, 2020 and 2019 financial statements and FY20 budget
- (4) Does not reflect Pension, OPEB, Depreciation/Amortization, or Investment Income

CCH Health Providers Revenue – June 30, 2020 FYTD

Dollars in 000s	FY2020 Actual	FY2020 Budget	Variance	%	FY19 Actual
Revenue					
Net Patient Service Revenue	\$299,554	\$402,828	(\$103,273)	-25.64%	\$295,674
Government Support (Recurring):					
Graduate Medical Education (1)	\$45,089	\$0	\$45,089	N/A	\$77,295
Disproportionate Share Payments (“DSH”)	\$118,975	\$91,408	\$27,567	30.16%	\$91,408
Benefits Improvement and Protection Act Payments (“BIPA”)	\$104,913	\$77,175	\$27,738	35.94%	\$77,197
Recurring Government Support	\$268,976	\$168,583	\$100,393	59.55%	\$245,901
Government Support (Non-Recurring):					
CARES Stimulus Revenue	\$122,229	\$0	\$122,229	100.00%	\$0
Non-Recurring Government Support	\$122,229	\$0	\$122,229	100.00%	\$0
Other Revenue	\$2,950	\$7,292	(\$4,342)	-45.18%	\$2,849
Total Revenue	\$693,710	\$578,703	\$115,007	19.87%	\$544,423

Commentary

- Net Patient Service Revenue is below budget as gross patient charges have declined from a high of \$150.4M in January to a low of \$79.3M in April as a result of reduced patient activity caused by the COVID-19 pandemic
- DSH will be above budget in FY20 as CCH was awarded \$24.8M of supplemental DSH and CCH is receiving enhanced FMAP
- \$122M in CARES Stimulus Revenue received through June

Notes:

- (1) Graduate Medical Education (“GME”) presented separately from Net Patient Revenue as the State of Illinois now pays GME separately from Medicaid Patient Service Revenue. GME and Net Patient Service Revenue should be combined for the purpose of comparison to budget.
- (2) Sources: CCH unaudited June 30, 2020 income statement, 2019 financial statements and FY20 budget



CCH Health Providers & Bureau Expenses – June 30, 2020 FYTD

Dollars in 000s	FY2020 Actual	FY2020 Budget	Variance	%	FY19 Actual
Salaries & Benefits	\$344,868	\$319,950	(\$24,918)	-7.79%	\$341,713
Overtime	\$23,675	\$14,530	(\$9,145)	-62.94%	\$21,815
Supplies & Pharmaceuticals	\$78,157	\$70,210	(\$7,947)	-11.32%	\$68,100
Purchased Services & Other	\$125,165	\$103,403	(\$21,762)	-21.05%	\$121,366
Insurance	\$18,588	\$21,454	\$2,867	100.00%	\$15,311
Utilities	\$7,419	\$7,669	\$251	3.27%	\$12,393
Total Expenses (1)	\$597,871	\$537,216	(\$60,655)	-11.29%	\$580,699

Commentary

- FY20 operating expenses are behind budget and have been exacerbated by the spending required to respond to the COVID-19 pandemic
- Operating expenses have increased over FY19 while volumes are lower than last year
- COVID-19 pandemic spending has primarily impacted Overtime and Purchased Services & Other

Notes:

- (1) Operating expenses exclude Pension & OPEB, and Depreciation
- (2) Source: CCH unaudited June 30, 2020 and 2019 financial statements and FY20 budget

CCH Health Providers Revenue – through June 30, 2020 FYTD

Revenue Operating Indicators

Month

Patient Activity	FY2020 Actual	FY2020 Budget	Variance	%
Admissions	1,223	1,229	(6)	-0.50%
Patient Days	6,851	7,939	(1,088)	-13.70%
Average Daily Census	228	265	(37)	-14.00%
Adjusted Patient Days	16,125	21,471	(5,346)	-24.90%

Adjusted Patient Days	FY2020 Actual	FY2020 Budget	Variance	%
Medicare	2,570	3,354	(784)	-23.40%
Medicaid	4,245	6,219	(1,974)	-31.70%
CountyCare	2,062	2,463	(401)	-16.30%
Commercial	997	1,206	(209)	-17.30%
Sub-Total	9,874	13,242	(3,368)	-25.40%
Uncompensated Care	6,251	8,229	(1,978)	-24.00%
Total	16,125	21,471	(5,346)	-24.90%

FYTD

Patient Activity	FY2020 Actual	FY2020 Budget	Variance	%
Admissions	9,287	9,355	(68)	-0.70%
Patient Days	52,146	52,993	(847)	-1.60%
Average Daily Census	245	249	(4)	-1.60%
Adjusted Patient Days	135,323	142,638	(7,315)	-5.10%

Adjusted Patient Days	FY2020 Actual	FY2020 Budget	Variance	%
Medicare	21,143	23,697	(2,554)	-10.80%
Medicaid	32,022	35,713	(3,691)	-10.30%
CountyCare	18,356	17,229	1,127	6.50%
Commercial	6,766	7,281	(729)	-10.00%
Sub-Total	78,287	83,920	(5,633)	-6.70%
Uncompensated Care	57,036	58,718	(1,682)	-2.90%
Total	135,323	142,638	(7,315)	-5.10%

Commentary

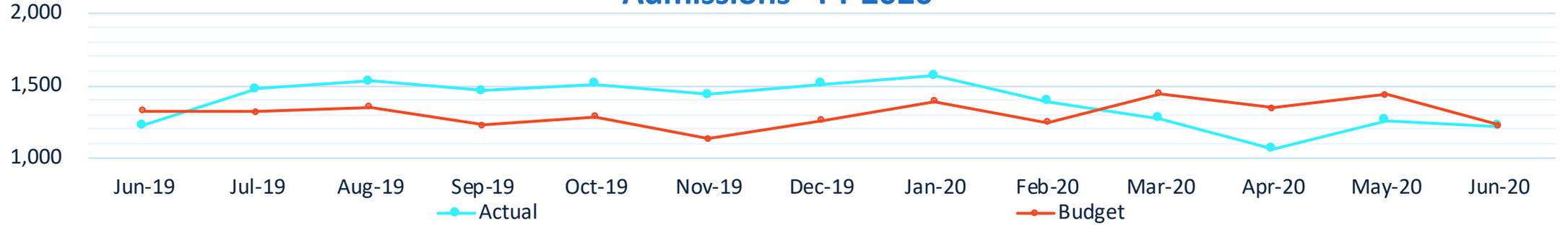
- “Reimbursable Patient” volumes (Medicare, Medicaid, CountyCare and Commercial), as measured by Adjusted Patient Days, started the year above budget and are now -6.7% below plan through Jun-2020 FYTD (with Jun-2020 -30.0% below the peak in Jan-2020).
- Uncompensated Care patient activity levels are -2.9% below plan Jun-2020.

Note:

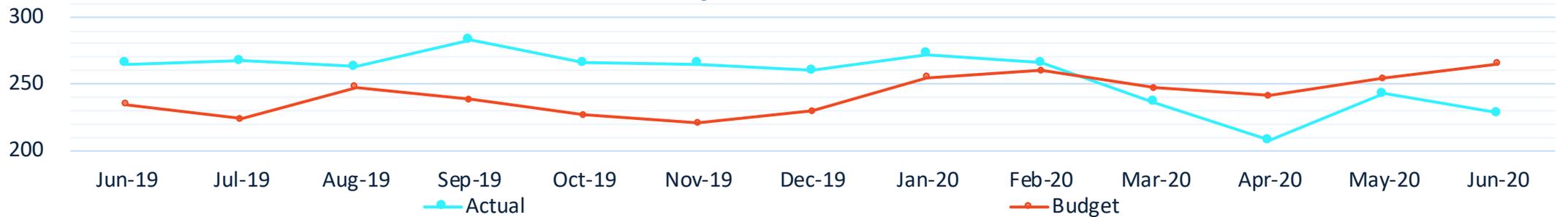
(1) Source: CCH June 2020 Utilization report

CCH Prior 13 Month Patient Activity Levels

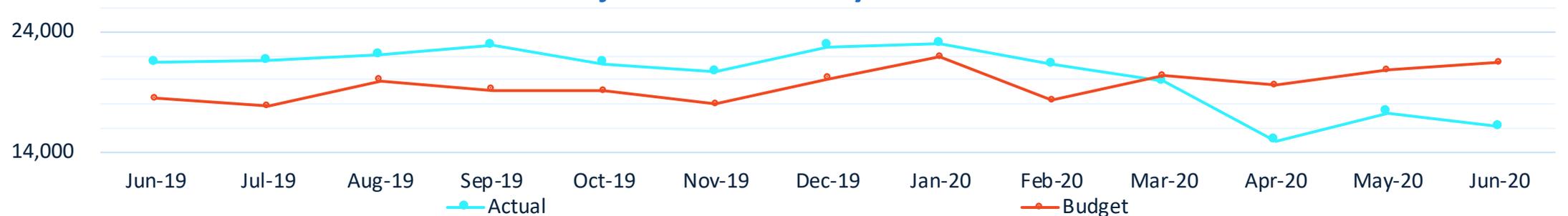
Admissions - FY 2020



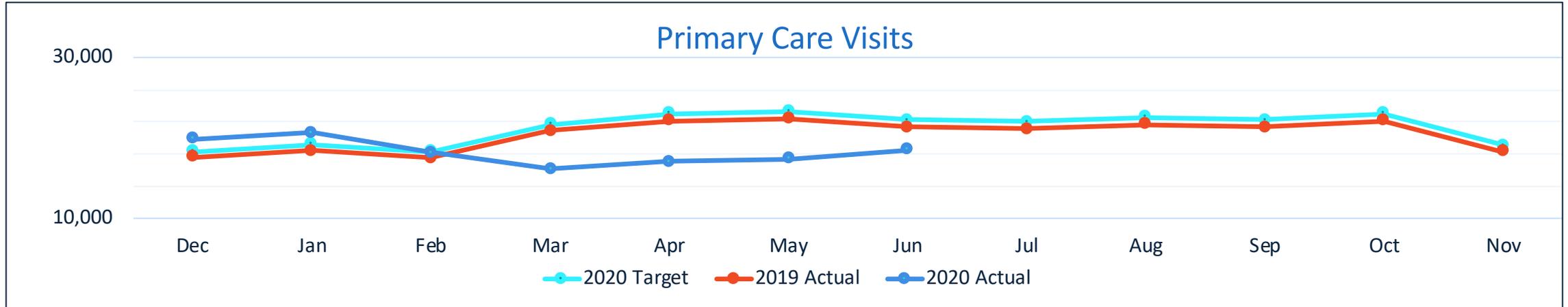
Ave. Daily Census - FY 2020



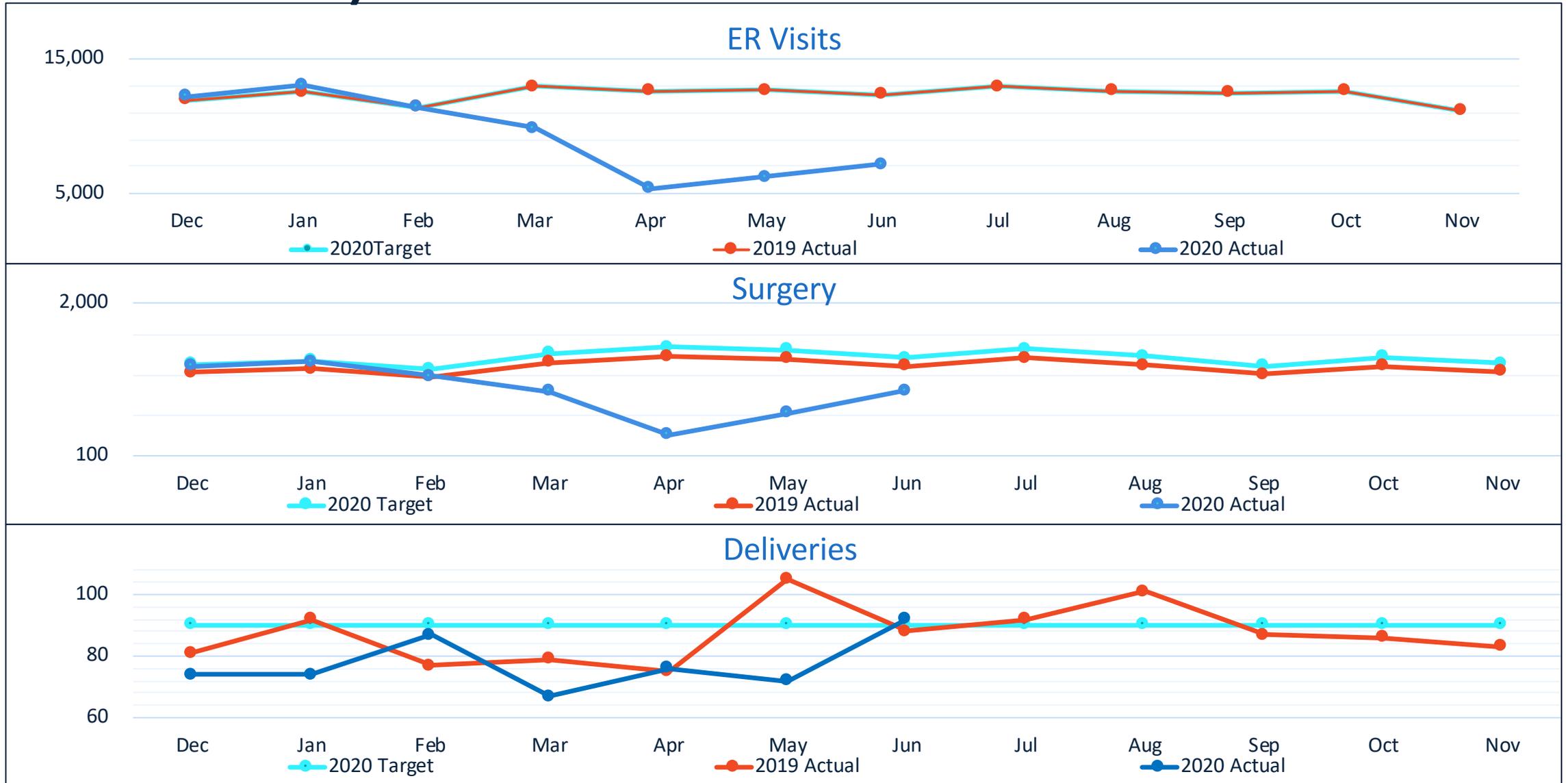
Adjusted Patient Days - FY 2020



Patient Activity Indicators – June 2020



Patient Activity Indicators – June 2020



CountyCare Financial Results – June 30, 2020 FYTD

except PMPM amounts	FY20 Actual	Fy20 Budget	Variance	%	FY19 Actual
Capitation Revenue	\$1,045,864	\$1,020,384	\$25,480	2.50%	\$1,029,928
Operating Expenses					
Clinical - CCH	\$119,482	\$100,790	\$18,692	18.55%	\$100,753
Clinical - External	\$865,004	\$883,248	(\$18,245)	-2.07%	\$887,926
Administrative	\$55,854	\$48,234	\$7,620	15.80%	\$64,367
Total Expenses	\$1,040,340	\$1,032,273	\$8,068	0.78%	\$1,053,047
Operating Gain (Loss)	\$5,524	(\$11,888)	\$17,413	-146.47%	(\$23,118)
Activity Levels					
Member Months	2,279	2,282	(3)	0.00%	2,243
CCH CountyCare Member Months	242	N/A	N/A	N/A	306
CCH % CountyCare Member Months	10.64%	N/A	N/A	N/A	13.66%
Operating Indicators					
Revenue Per Member Per Month (PMPM)	\$459	\$447	\$11.83	2.64%	\$459
Clinical Cost PMPM	\$432	\$431	(1)	-0.19%	\$441
Medical Loss Ratio (1)	91.4%	93.5%	2.12%	2.26%	96.9%
Administrative Cost Ratio (2)	4.74%	4.10%	-0.64%	-15.56%	3.40%

Commentary

- FY20 Capitation Revenue is above budget due to HFS eligibility retro adjustments and the addition of the Special Needs Children population
- While total member months are under budget, there has been an increase in membership for the month of June and membership is expected to continue to increase due to increasing Medicaid enrollment as a result of the COVID-19 induced growth in unemployment
- CountyCare's reimbursement to CCH is budgeted at \$100.8M and is currently above budget at \$119.5M.
- Operating expenses are currently above budget, reflecting the addition of the Special Needs Children population and higher than expected claims costs.
- Revenue Initiatives:
 - On-going discussions with HFS regarding revenue reconciliation and 2020 rates
 - SSI/SSDI initiatives to move members to higher paying rate cells
- Expenditure Initiatives:
 - Provider contract adjustments
 - Pharmacy quantity limits and pharmacy coordination of benefits
 - Additional shared risk agreements
 - Reductions to care management costs



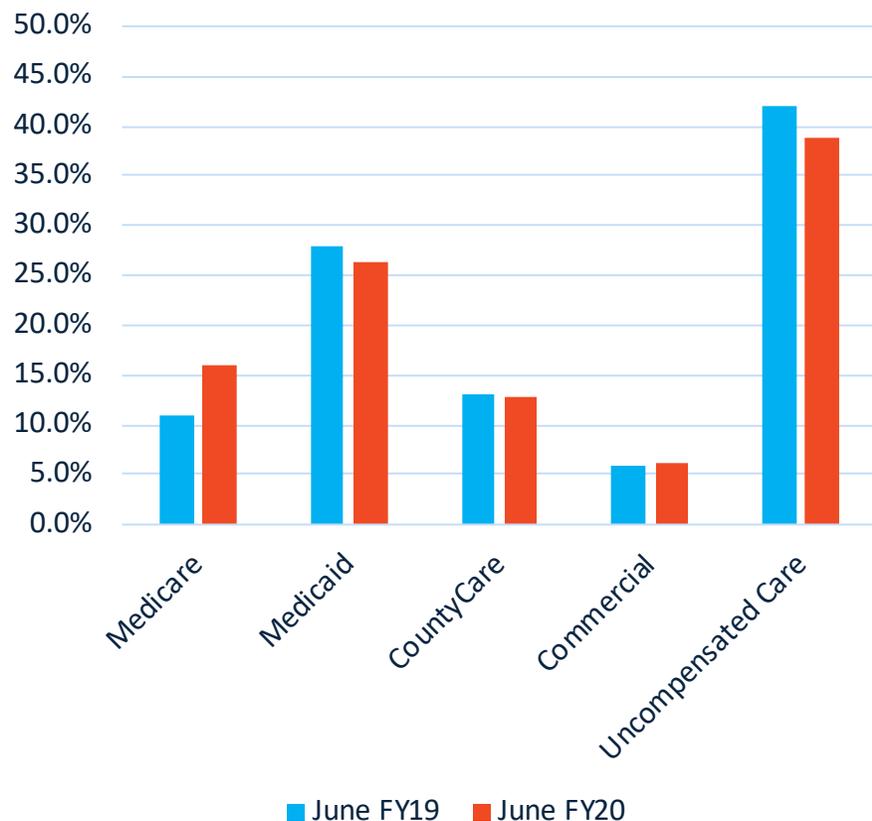
Notes:

- (1) Medical Loss Ratio is a measure of the percentage of premium that a health plan spends on medical claims
- (2) Excludes amortization related to intangible asset that was recorded in connection with the acquisition of the Family Health Network membership

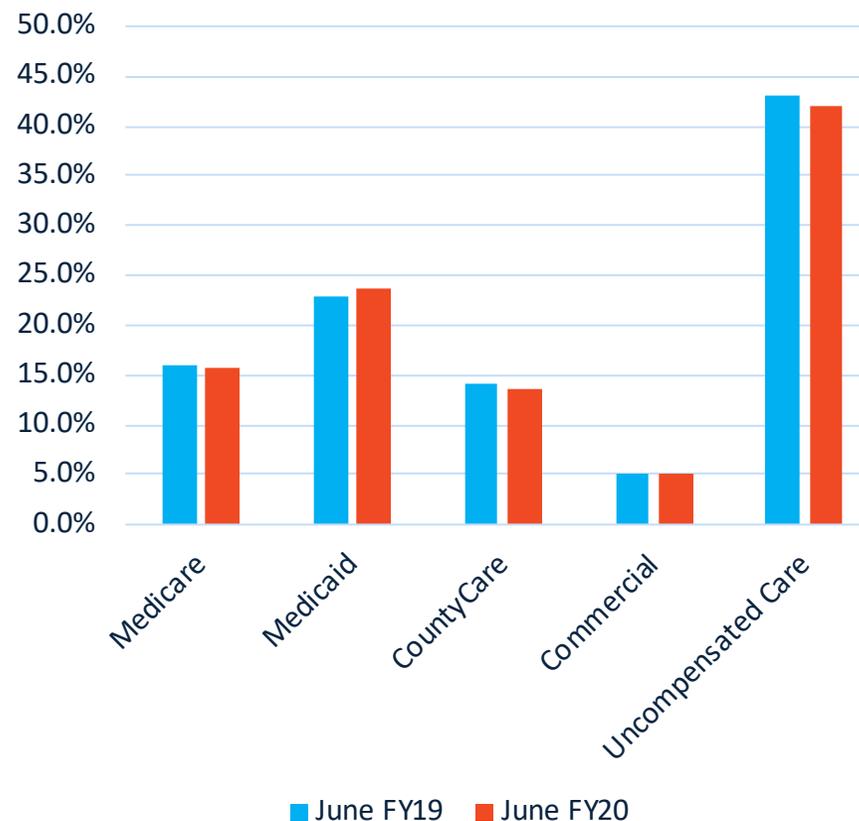
CCH Health Providers Revenue – June 30, 2020 FYTD

Payer Mix Analysis (by Charges)

June



June FYTD



CCH Health AR Metrics– June 30, 2020 FYTD

Revenue Operating Indicators

Revenue Cycle Metrics	Average FYTD 2020	6/30/2020	Industry Target *	Average FYTD 2019
Average Days in Accounts Receivable	91 days	117 days	65 days	98 days
Discharged Not Final Billed Days	9 days	17 days	7 days	10 days
Denial rate	25.00%	26.00%	3.00%	22.00%

Definitions:

Average Days in Accounts Receivable: Total accounts receivable divided by average daily revenue

Discharged Not Final Billed Days: Average number of days after discharge before claim is submitted

Denial Rate: Percentage of claims denied by payers

* **Source:** HFMA Key Hospital Statistics and Ratio Margins from Cerner



CARES Act Funds Received

Funds Received (millions)	April*	May*	June*	July*	August**	September**	October**	November**	December**	Total
CARES Act Revenue Loss Offset	\$18,200	\$59,000	\$44,000	\$31,000	\$0	\$0	\$0	\$0	\$0	\$152,200
DSH Enhanced FMAP	\$1,870	\$9,350	\$1,870	\$1,870	\$1,870	\$1,870	\$1,870	\$1,870	\$1,870	\$24,310
BIPA Enhanced FMAP	\$0	\$11,800	\$0	\$0	\$11,800	\$11,800	\$11,800	\$0	\$0	\$47,200
Total	\$20,070	\$80,150	\$45,870	\$32,870	\$13,670	\$13,670	\$13,670	\$1,870	\$1,870	\$223,710

Commentary

- No additional CARES Act Funds are expected
- Enhanced FMAP expected to go through December

Note: *Received and booked
 ** Expected/Received but not booked