

Jeffrey A. Morden

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Objective

To obtain an appointment with the Cook County Board of Commissioners as a Trustee of the Lincoln Lansing Drainage District while building from my previous experiences.

Education

RICH SOUTH HIGH SCHOOL 1991

PRAIRIE STATE COLLEGE 1993

SOUTH SUBURBAN COLLEGE 1996

PROFESSIONAL TRUCK-DRIVER TRAINING SCHOOL 1997

Skills & Abilities

LEADERSHIP

- I have also been in key leadership roles in the Emergency Management realm under the guidelines of the National Incident Management System which shows my management skills & the ability to delegate authority when needed to do so.

MANAGEMENT

- I have the willingness to adapt to all types of situations that come before me and to do so with the utmost confidence in my decision-making skills.
- Dispatcher/Safety Manager, Blue Chip Trucking
- Manage & Supervised On-Site work crews.

COMMUNICATION

- I have served as an elected official for a community of 10,000 plus residents. I also have excellent communication skills working with other local, county, state and federal elected officials while focusing on the community.
- I have served on many local and state advisory committees.

Experience

- Dispatcher / Sales / Safety Blue Chip Trucking
- Nine years Hauling Specialized Freight (Oversized Loads)
- Twenty years over all driving a commercialize motor vehicle
- SEE attached Certificates

BUSINESS DEVELOPMENT

- Curate and manage a sales team to manage new business development and marketing
- Identify projects that are a good match for our company's resources
- Manage the bid process for potential projects

FINANCIAL & STRATEGIC PLANNING

- Estimate each project's cost accurately and create payment schedule to cover operating costs
- Supervise accounts receivable, accounts payable, and purchasing departments
- Record expenses and revenues for each project to assess the company's profitability
- Maintain profit margins by controlling expenses and increasing revenue