

SAUL H. KLIBANOW

PROFESSIONAL EXPERIENCE

2008 – Present **Klibanow Strategic Consulting Services LLC**, Evanston, Illinois **Manager**
Organized and operates a consulting services organization that provides assistance to various clients on matters of community development and affordable housing.

1999- 2008 **Pullman Bank Initiatives/ Park Bank Initiatives**, Chicago, Illinois **President**
Was responsible for the overall development and implementation of policies and programs for the organization, whose mission was to assist in the revitalization of communities served by the Bank.

- Was instrumental in having the Englewood community designated as a participant in the “New Communities Program” (NCP), an initiative of LISC and the MacArthur Foundation. Helped design and organize the entity that is the representative agent for the program and continues to participate as a member of its board of directors.
- Developed strategies and implemented programs to provide affordable housing in the Englewood community. Four “New Homes for Chicago” projects, which developed affordable, for-sale homes were created as a result of these efforts.
- Created and implemented programs to restore landmark properties in the Historic Pullman community while at the same time providing affordable housing and stimulating community revitalization activities in the area.
- Developed new methods for the parent organization to stimulate development in the surrounding areas utilizing resources from the FHLB, Donation Tax Credit Program and other private sources.

1995-1999 **Klibanow Consulting Services**, Evanston, Illinois **President**
• Provided community development consulting services to a variety of entities including financial institutions, private entities and governmental units

1972-1995 **The RESCORP Companies**, Chicago, Illinois **President**
• Built and directed the organization from its initial concept to full operations
• Developed and maintained relationships with Community Groups, Political Agencies and Financing Sources
• Supervised and monitored professional relationships with lawyers, accountants, architects, planners and other professionals
• Responsible for annual corporate budget in excess of three million dollars and project operating budgets in excess of fifteen million dollars

Hired in late 1972 as the first employee of the organization originally founded by concerned Chicago area savings institutions to deal with housing problems. During his tenure as president and CEO he developed the business concepts, refined the business plans, hired staff, developed policies, raised capital for the organization, implemented programs and provided leadership and direction for all corporate activities. At the time of his departure, the organization encompassed three operating divisions with a total staff of approximately one hundred and seventy five. The various operating divisions include a housing development function, a property management organization and a marketing company, which engaged in both research and the implementation of marketing programs. In performing community planning and development activities all three groups worked as a team to provide a comprehensive approach to the problems.

During the twenty-two years of his leadership the organization developed over 3,400 units of all types of housing. The developments undertaken by the corporation during this period included both subsidized and market rate housing, new construction and rehabilitation, rental and for sale products and also a mix of family and elderly facilities. The company had a management portfolio in excess of 4,000 dwelling units of which approximately one third was for outside clients and the marketing company produced numerous research, relocation, planning and market studies for numerous third party clients as well as serving the needs of its sister corporations. And in all of its endeavors, the RESCORP companies earned a widely recognized reputation for excellence, integrity and professionalism. All of the corporation's affordable housing developments, including those created over twenty years ago, were operated successfully and most still remain as elements of strength, pride and stability in the communities where they are located. During the period of its existence, the organization was cited for its high levels of quality by the Urban Land Institute, The Chicagoland Homebuilders Association, the Institute of Real Estate Management, and both the Illinois and the U. S. Savings and Loan Leagues.

- 1974- Present **Community Investment Corporation**, Chicago, Illinois Initial President
- Conceived of, founded and played a continuing role in the development of this prestigious CDFI organization
 - Was the president for the first ten years of its operation
 - Created new models of risk sharing among investing institutions which became a long term prototype for affordable housing finance

Following his decade long tenure as president, he continues to support the organization as a director, advisor and chairman of a variety of active committees. CIC is a not for profit, CDFI, affordable housing lender providing funds on a pooled basis on behalf of its institutional members and has placed over a half billion dollars in loans to provide affordable housing during its thirty plus years of operation.

- 1961-1972 **Perkins and Will Architects**, Chicago, Illinois Senior Designer
- Principal designer of large projects including hospitals, college facilities and planned communities
 - Co-founder of urban planning division within organization

- 1960-1961 **U. S. Army**, Various locations, Training Company Commander, retired with the rank of captain

RELATED EXPERIENCE

- 1961-1972 **The South Shore Commission**, (Community Organization) Chicago, Illinois
President
- Fostered and directed the creation of a citizen based community plan
 - Developed professionalism in organization operations
 - Strengthened organization and stimulated investment in community
- 1985-Present **Ely Chapter, Lambda Alpha International**, Honorary Real Estate Economics Fraternity, Chicago, Illinois Member
- 1994-1996 **Federal Home Loan Bank Community Advisory Committee**, Chicago, Illinois Member
- Advised the Federal Home Loan Bank Board on community development policies and programmatic issues
- 1998-2003 **North Shore Interfaith Housing Development Corporation**, Winnetka, Illinois Member of Board of Directors
- 2004 – Present **Teamwork Englewood**, Community agency for the New Communities Program of LISC and the MacArthur Foundation. Founding Member, Initial Chairman and current member of the board of directors.
- 2006 – 2009 **Regional Redevelopment Corporation**. Chicago, Illinois Member of the board of directors.

EDUCATION

University of Illinois, Urbana, Illinois
B.A. Architecture 1960

MILITARY SERVICE

Commissioned Officer U. S. Army 1960
Honorably discharged with rank of Captain

CERTIFICATION

Formerly Registered Architect in the State of Illinois