

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(C)
JUNE 17, 2021 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Increase Contracts							
1	Steris Instrument Management Services, Inc.	Service - sterile process management and support services	\$82,500.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2019/2 vendors available	SHCC	4
2	The Health Law Consultancy	Service - legal services related to the administration of Health Plan Services Program	\$75,000.00	Sole Source	n/a	System	5
Amend and Increase Contract							
3	Executive Building Maintenance, d/b/a EBM, Inc.	Service - environmental cleaning and terminal cleaning services for Stroger Hospital	\$1,489,000.00	This request - noncompetitive process leveraging existing contract	Original contract - emergency purchase RFQ process in 2020/2 vendors available	SHCC	6
Extend and Increase Contracts							
4	Salud Revenue Partners	Service - accounts receivable services	\$1,500,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2018/10 responses	System	7
5	Rush University Medical Center	Service - perfusion services	\$366,647.00	Sole Source	n/a	System	8
6	IPA One d/b/a Med One	Service - linen control (ScrubEx surgical scrubs supply dispenser) subscription service	\$190,044.00	Sole Source	n/a	SHCC, PHCC	9

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(C)
JUNE 17, 2021 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Extend and Increase Contracts (continued)							
7	MedeAnalytics, Inc.	Service - patient financial system	\$147,812.00	Sole Source	n/a	System	10
8	CDW-Government	Service - Absolute Software maintenance	\$109,500.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2020/3 vendors available	System	11
Execute Contracts							
9	W.L. Gore & Associates	Product - intravascular grafts and supplies	\$1,500,000.00	GPO	4	System	12
10	Cardinal Health 200, LLC	Product and Service - rental reagent agreement for two (2) automated blood gas analyzers	\$690,251.40	Sole Source	n/a	System	13
11	Edwards Life Science	Product - Sapien 3 and Sapien 3 Ultra Transcatheter Heart Valve System and accessories for Cardiology	\$550,000.00	Sole Source	n/a	System	14
12	CDW-Government	Service - professional services licenses, maintenance and support for NetApp	\$475,000.00	GPO	3	System	15
13	Prime Care Physicians	Service - administering Covid-19 vaccine to homebound population	\$402,000.00 (grant funded)	Sole Source	n/a	CCDPH	16

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(C)

JUNE 17, 2021 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts (continued)							
14	CDW-Government	Service - Cisco SmartNet hardware/software support and maintenance	\$314,092.94	GPO	3	System	17
15	Integrated Solutions, Inc.	Service - planning, operations and technical support related to Covid-19 vaccine administration	\$217,587.70 (grant funded)	Sole Source	n/a	CCDPH	18
Approval of Payment							
16	Alliant Insurance Services	For the purchase of re-insurance for CountyCare members for calendar year 2021 (coverage to be provided by Sequoia)	\$1,559,000.00	Issued under a County-wide insurance brokerage contract	n/a	Managed Care	19

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Daphne Mitchell, Director of Perioperative Services Mary Frances McNally, Associate Nurse Executive, Provident Hospital		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer	
DATE: 06/09/2021		PRODUCT / SERVICE: Service – Sterile Process Management and Support Services	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Steris Instrument Management Services, Inc. Birmingham, AL	
ACCOUNT: 520675	FISCAL IMPACT NOT TO EXCEED: \$82,500.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 12/01/2019 thru 11/30/2022		CONTRACT NUMBER: H20-25-001	
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: GPO (2)			

PRIOR CONTRACT HISTORY:

On 10/25/2019, the CCH Board of Directors approved contract number H20-25-001 in an amount not-to-exceed \$3,000,000.00 for a thirty-six (36) month period from 12/01/2019 thru 11/30/2022. On, 03/12/2021, the Office of Supply Chain Management approved a request to increase the contract in an amount not to exceed \$82,500.00 and amend the provisions of the contract to expand resources at Provident Hospital.

NEW PROPOSAL JUSTIFICATION:

This request is to provide the continued management resources coverage for an additional three (3) month period at the Provident Hospital Sterile Processing Department.

TERMS OF REQUEST:

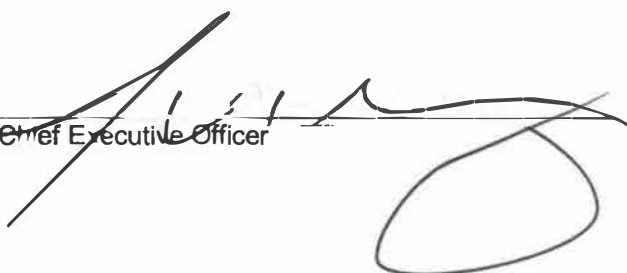
This is a request to increase contract number H20-25-001 in the amount not to exceed \$82,500.00, as needed, for the remainder of the contract period thru 11/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#1**

CCH CEO:

Israel Rocha Jr., Chief Executive Officer



• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health **CARE** to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Jeffrey McCutchan, General Counsel	
DATE: 06/09/2021		PRODUCT / SERVICE: Service – Legal Services Related to the Administration of Health Plan Services Program	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: The Health Law Consultancy, Chicago, IL	
ACCOUNT: 520825		FISCAL IMPACT NOT TO EXCEED: FY2021 \$75,000.00	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 12/01/2020 thru 11/30/2021		CONTRACT NUMBER: H21-25-0010	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

On 12/16/2020 the CCH Office of Supply Chain Management approved contract number H21-25-0010 in an amount not to exceed \$149,000.00 for a twelve (12) month period from 12/01/2020 thru 11/30/2021.

NEW PROPOSAL JUSTIFICATION:

This vendor provides specialized legal services to assist with the CCH's managed care initiatives. Vendor is a Cook County Certified WBE and a state certified Business Enterprise Program (BEP) vendor.

TERMS OF REQUEST:

This is a request to increase contract number H21-25-0010 in an amount not to exceed \$75,000.00, as needed, for the remainder of the contract period thru 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#2**

CCH CEO:

Israel Rocha, Jr., CCH Chief Executive Officer



• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health **CARE** to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Jack Daley, Director of Support Services		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Chief Information Officer, and Interim Chief Operating Officer Stroger Hospital and Central Campus	
DATE: 06/09/2021	PRODUCT / SERVICE: Service – Environmental Cleaning and Terminal Cleaning Services for Stroger Hospital		
TYPE OF REQUEST: Amend and Increase Contract	VENDOR / SUPPLIER: Executive Building Maintenance, d/b/a EBM, Inc. Elk Grove Village, IL		
ACCOUNT: 520389	FISCAL IMPACT NOT TO EXCEED: FY2021 \$1,218,272.73 FY2022 <u>\$270,727.27</u> Total \$1,489,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 11/23/2020 thru 01/31/2022		CONTRACT NUMBER: H21-25-019	
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: RFQ (2)			

PRIOR CONTRACT HISTORY:

On 11/19/2020, the CCH Board of Directors were notified of an Emergency Purchase for contract number H21-25-019 in an amount not to exceed \$285,000.00 for a twelve (12) week period from 11/23/2020 thru 02/22/2021. On 01/29/2021, the CCH Board of Directors approved a request to amend the service provisions of the contract to add services for Harrison Square, extend the contract period thru 01/31/2022, and increase the contract in an amount not to exceed \$252,000.00.

NEW PROPOSAL JUSTIFICATION:

This request is to allow vendor to continue providing environmental cleaning services at Stroger Hospital, to allow vendor to add additional staff, and to amend the contract's scope of work to permit for terminal cleaning services. Vendor is Cook County Certified WBE.

TERMS OF REQUEST:

This is a request to amend and increase contract number H21-25-019 in an amount not to exceed \$1,489,000.00, as needed, for the remainder of the contract period thru 01/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#3**

CCH CEO: 
Israel Rocha, Jr., Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health **CARE** to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Annie Peterson, Director of Revenue Cycle		EXECUTIVE SPONSOR: Andrea M. Gibson, Interim Chief Business Officer	
DATE: 06/09/2021		PRODUCT / SERVICE: Service – Accounts Receivable Services	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: Salud Revenue Partners, Lafayette, IN	
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: FY2021 \$1,500,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 07/01/2018 thru 06/31/2021	REVISED CONTRACT PERIOD: 07/01/2021 thru 11/30/2021	CONTRACT NUMBER: H18-25-058	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2018-10)			

PRIOR CONTRACT HISTORY:

On 05/25/2018, the Cook County Health (CCH) Board of Directors approved contract number H18-25-058 in the amount not to exceed \$6,000,000.00 for a thirty-six (36) month period from 07/01/2018 through 06/31/2021. On 05/29/2020 the CCH Board of Directors approved a request to increase contract in amount not to exceed \$12,000,000.00.

NEW PROPOSAL JUSTIFICATION:

This request will continue to provide professional staffing to perform account follow-up services on aged outstanding account receivables. The Contractor will perform activities including, but not limited to, the following: correcting and resubmitting claims, initiating telephone calls to insurance payers to resolve outstanding insurance balances, utilizing insurance payer websites, where applicable, to resolve outstanding insurance balances, correcting any disputed contractual allowances and resubmitting claims, resolving technical appeals related to underpayments or denials, initiating corrected billing for applicable payers, requesting and submitting any additional information needed by payer, performing daily reconciliation of the assigned receivable with weekly and monthly reporting for overall performance metrics, utilizing additional resources as necessary to work initial system backlogs, and documenting results in (SMS) "Shared Medical System". Contract cost is contingency based for collections. The rate has been reduced by 3% for this extension.

TERMS OF REQUEST:

This is a request to extend and increase contract number H18-25-058 in an amount not to exceed \$1,500,000.00, as needed, for a five (5) month period from 07/01/2021 thru 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#4**

CCH CEO: _____
Israel Rocha, Jr., Chief Executive Officer



Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chair, Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 06/09/2021		PRODUCT / SERVICE: Services – Perfusion Services	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: Rush University Medical Center, Chicago, IL	
ACCOUNT: 521024		FISCAL IMPACT NOT TO EXCEED: FY2021 \$213,877.43 FY2022 \$152,769.57 Total \$366,647.00	GRANT FUNDED/RENEWAL AMOUNT:
CONTRACT PERIOD: 05/01/2020 thru 04/30/2021		REVISED CONTRACT PERIOD: 05/01/2021 thru 04/30/2022	CONTRACT NUMBER: H20-25-038
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

On 01/31/2020 the Board of Directors approved contract number H20-25-038 in an amount not to exceed \$366,647.00 for a twelve (12) month period from 05/01/2020 thru 04/30/2021.

NEW PROPOSAL JUSTIFICATION:

This request will allow the vendor to continue to provide routine On-Call Perfusionists coverage required 24/7 for off-hour (weekends and nights) emergency cases that historically averaged one (1) case per month. Perfusion services are essential to performing open-heart surgery and providing short-term oxygenation to patients when the heart and lung mechanism fails. CCH on average performs (160) scheduled open-heart operations that require perfusionist services annually. This request is sole source to allow for continuity of perfusion services to support the surgical department while the RFP process is administered for on-going requirements.

TERMS OF REQUEST:

This request is to extend and increase contract number H20-25-038 in an amount not to exceed \$366,647.00, as needed, for a twelve (12) month period from 05/01/2021 thru 04/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#5**

CCH CEO: 
Israel Rocha, Jr., Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health **CARE** to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Daniel J. Ruiz, Sr. Manager Supply Chain Operations and Logistics, Materials Management		EXECUTIVE SPONSOR: Shannon E. Andrews, Chief Equity and Inclusion Officer	
DATE: 06/09/2021		PRODUCT / SERVICE: Service – Linen Control (ScrubEx Surgical Scrubs Supply Dispenser) Subscription Service	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: IPA One dba Med One, Sandy, Utah	
ACCOUNT: 520389		FISCAL IMPACT NOT TO EXCEED: FY2021 \$100,000.00 FY2022 <u>\$90,044.00</u> Total \$190,044.00	GRANT FUNDED AMOUNT:
ORIGINAL CONTRACT PERIOD: 02/01/2020 thru 01/31/2021		REVISED CONTRACT PERIOD: 02/01/2021 thru 01/31/2022	CONTRACT # H20-25-031
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

On 01/31/2020 the CCH Board of Directors approved contract number H20-25-031 in an amount not to exceed \$190,044.00 for a twelve (12) month period from 02/01/2020 thru 01/31/2021.

NEW PROPOSAL JUSTIFICATION:

This request is for the continual provision of equipment to perform surgical scrub distribution service, maintenance and web-based software to support Stroger and Provident Hospitals. The system provides the automated distribution and collection of surgical scrubs twenty-four (24) hours a day, seven (7) days a week. Access is controlled through the use of Hospital ID reducing loses and unauthorized users. Inventory levels are updated in real time and the system is monitored and managed by the linen staff using the web-based software.

This request is sole source because it is an agreement that transferred the original subscription from the previous laundry vendor to Cook County Health. To switch to another scrub dispensing system at this time would be cost prohibitive and disruptive to operations.

TERMS OF REQUEST:

This is a request to extend and increase contract number H20-25-031 in the amount not to exceed \$190,044.00, as needed, for a twelve (12) month period from 02/01/2021 thru 01/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#6**

CCH CEO:

Israel Rocha, Jr., Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein
CORE Center •

We Bring Health **CARE** to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Andrea M. Gibson, Interim Chief Business Officer	
DATE: 06/09/2021		PRODUCT / SERVICE: Services – Patient Financial System	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: MedeAnalytics, Inc, Richardson, TX	
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: FY2021 \$73,906.00 FY2022 \$73,906.00 Total \$147,812.00		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 03/01/2019 thru 05/31/2021		REVISED CONTRACT PERIOD: 06/01/2021 thru 05/31/2022	CONTRACT NUMBER: H19-25-024
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

On 05/31/2019 the CCH Board of Directors approved contract number H19-25-024 in an amount not to exceed \$172,234.00 for a fifteen (15) month period from 03/01/2019 thru 05/31/2020. On 06/13/2020 a request was approved by the Office of Supply Chain Management to extend the contract thru 05/31/2021 and increase the contract by \$140,774.00.

NEW PROPOSAL JUSTIFICATION:

This request will allow for continued services for our reporting tool for Patient Financial Services until Cerner Patient Accounting is online. This is sole source because the software tool is proprietary to this vendor.

TERMS OF REQUEST:

This is a request to extend and increase contract number H19-25-024 in an amount not to exceed \$147,812.00, as needed, for a period of twelve (12) months from 06/01/2021 thru 05/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#7**

CCH CEO:
Israel Rocha, Jr., Chief Executive Officer



• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health **CARE** to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

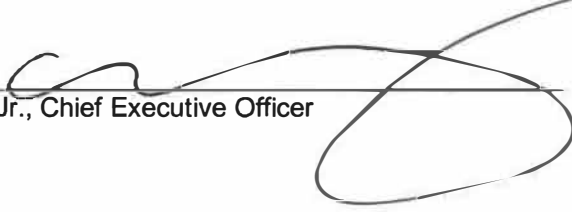
SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Chief Information Officer and Interim Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 06/09/2021		PRODUCT / SERVICE: Service – Absolute Software Maintenance	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: CDW-Government, Vernon Hills, IL	
ACCOUNT: 540129		FISCAL IMPACT NOT TO EXCEED: FY2021 \$109,500.00	GRANT FUNDED AMOUNT:
ORIGINAL CONTRACT PERIOD: 06/01/2020 thru 05/31/2021		REVISED CONTRACT PERIOD: 06/01/2021 thru 05/31/2022	CONTRACT # H20-25-0196
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (3)			

PRIOR CONTRACT HISTORY:
The CCH Office of Supply Chain Management approved contract number H20-25-0196 in an amount not to exceed \$109,500.00 for a twelve (12) month period from 06/01/2020 thru 05/31/2021.

NEW PROPOSAL JUSTIFICATION:
This is a request for the renewal of Absolute Software License. This maintenance contract controls access to all computer systems at all CCH locations.

TERMS OF REQUEST:
This is a request to extend and increase contract number H20-25-0196 in the amount not to exceed \$109,500.00, as needed, for a twelve (12) month period for the contract period 06/01/2021 thru 05/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 
Israel Rocha, Jr., Chief Executive Officer

Request #8

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein
CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chair, Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 06/09/2021		PRODUCT / SERVICE: Product – Intravascular Grafts and Supplies	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: W.L. Gore & Associates, Tempe, AZ	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: FY2021 \$250,000.00 FY2022 \$500,000.00 FY2023 \$500,000.00 FY2024 \$250,000.00 Total \$1,500,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 06/01/2021 thru 05/31/2024			CONTRACT NUMBER: H21-25-103
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

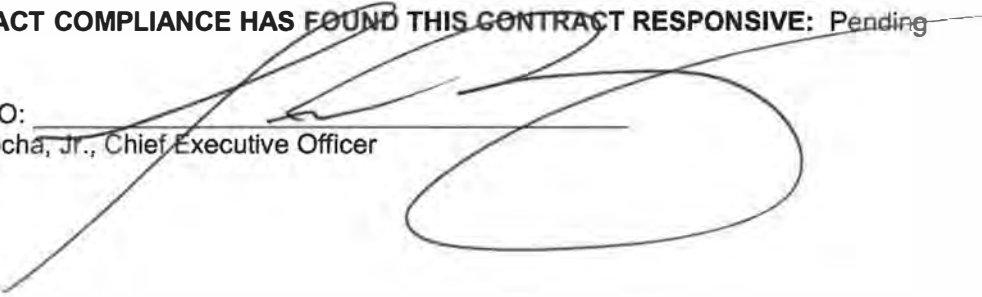
PRIOR CONTRACT HISTORY:
On 03/28/2018, the CCH Board of Directors approved contract number H18-25-130 in an amount not to exceed \$600,000.00 for a thirty-six (36) month period from 06/01/2018 thru 05/31/2021. On 03/20/2021, the Office of Supply Chain Management approved a request to amend the contract to add additional product and supplies for the remainder of the contract term.

NEW PROPOSAL JUSTIFICATION:
This is a request for the continued provisions of polyester intravascular grafts, hernia patches, and accessories for use by the Cardiothoracic and Vascular Surgeons to repair blood vessels during open heart and trauma cases.

TERMS OF REQUEST:
This is a request to execute contract number H21-25-103 in an amount not to exceed \$1,500,000.00, as needed, for a thirty-six (36) month period from 06/01/2021 thru 05/31/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request #9

CCH CEO: 
Israel Rocha, Jr., Chief Executive Officer

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Chief Information Officer and Interim Chief Operating Officer Stroger Hospital and Central Campus	
DATE: 06/09/2021		PRODUCT / SERVICE: Product and Service – Rental Reagent Agreement for Two (2) Automated Blood Gas Analyzers	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Cardinal Health 200, LLC, Dublin, OH	
ACCOUNT: 521235		FISCAL IMPACT NOT TO EXCEED: FY2021 \$134,215.55 FY2022 \$230,083.80 FY2023 \$230,083.80 FY2024 \$95,868.25 Total \$690,251.40	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 05/01/2021 thru 04/30/2024		CONTRACT NUMBER: H21-25-104	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

On 04/27/2018 the Board of Directors approved contract number H18-25-045 in an amount not to exceed \$730,221.48 for a thirty-six (36) month period from 05/01/2018 thru 04/30/2021.

NEW PROPOSAL JUSTIFICATION:

The vendor will provide new model Vision Swift blood gas analyzers, which will allow the blood bank to perform typing, screening, antibody identification, crossmatches, donor confirmations, direct antiglobulin test and antigen typing. This is sole source because the existing equipment is available from a single source and has proprietary software.

TERMS OF REQUEST:

This is a request to execute contract number H21-25-104 in an amount not to exceed \$690,251.40, as needed, for a thirty-six (36) month period from 05/01/2021 through 04/30/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#10**

CCH CEO:
Israel Rocha Jr., Chief Executive Officer



• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health **CARE** to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Rami Doukky, M.D., Chair, Department of Cardiology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 06/09/2021		PRODUCT / SERVICE: Product – Sapien 3 and Sapien 3 Ultra Transcatheter Heart Valve System and Accessories for Cardiology	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Edwards Life Science, Irvine CA	
ACCOUNT: 530785		FISCAL IMPACT NOT TO EXCEED: FY2021 \$137,500.00 FY2022 \$275,000.00 FY2023 \$137,500.00 Total \$550,000.00	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 08/01/2021 thru 07/31/2023		CONTRACT NUMBER: H21-25-090	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

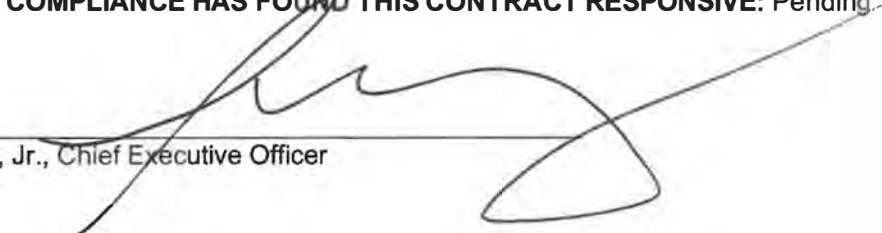
PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
This is a request to provide the SAPIEN 3 and SAPIEN 3 Ultra Transcatheter Heart Valve (THV) System each consists of a catheter-based artificial aortic heart valve and the accessories used to implant the valve without open-heart surgery. The SAPIEN 3 and SAPIEN 3 Ultra THV System is used for the treatment of severe aortic stenosis of the patient's own heart valve. It is also used for the replacement of a failing (narrowed, leaky, or both) previously implanted surgical artificial aortic or mitral heart valve in patients who are too high risk for open-heart surgery. This product line also includes specialty accessory items that allow the surgeon to repair heart valve and thereby preserve functionality and healthier portions of the affected heart valves. This request is a sole source because the products can be obtained from one (1) vendor only. The vendor will provide technical services of highly and specialized nature as it relates to the product and procedure.

TERMS OF REQUEST:
This is a request to execute contract number H21-25-090 in an amount not to exceed \$550,000.00, as needed, for a twenty-four (24) month period from 08/01/2021 thru 07/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request #11

CCH CEO: 
Israel Rocha, Jr., Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, PhD, Chief Information Officer and Interim Deputy Chief Operations Officer, Stroger Hospital and Central Campus	
DATE: 06/09/2021		PRODUCT / SERVICE: Service – Professional Services Licenses, Maintenance and Support for NetApp	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: CDW-Government, Vernon Hills, IL	
ACCOUNT: 540129	FISCAL IMPACT NOT TO EXCEED: FY2021 \$475,000.00	GRANT FUNDED AMOUNT:	
ORIGINAL CONTRACT PERIOD: 08/01/2021 thru 07/31/2022		CONTRACT # H21-25-088	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

On 10/14/2020, the CCH Office of Supply Chain Management approved contract number H20-25-0188 in the amount not to exceed \$129,232.00 for twelve (12) month period from 08/01/2020 through 07/31/2021 for warranty and support.

NEW PROPOSAL JUSTIFICATION:

This is a request for the provision of the support, maintenance, and professional services for a NetApp Storage Area Network device. This new system will replace an end-of-life hardware device that provides digital storage for all on premises computer storage in the Stroger and Provident datacenters.

TERMS OF REQUEST:

This is a request to execute contract number H21-25-088 in the amount not to exceed \$475,000.00, as needed, for a twelve (12) month period from 08/01/2021 thru 07/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#12**

CCH CEO: 
Israel Rocha, Jr., Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein
CORE Center •

We Bring Health **CARE** to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Kiran Joshi, MD MPH and Rachel Rubin, MD MPH Senior Medical Officers, Co-Leads	
DATE: 06/09/2021		PRODUCT / SERVICE: Service - Administering COVID-19 vaccine to homebound population	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Prime Care Physicians, Schaumburg, IL	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED: \$402,000.00 (Grant funded)	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 04/01/2021 thru 11/30/2021			CONTRACT NUMBER: H21-25-105
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

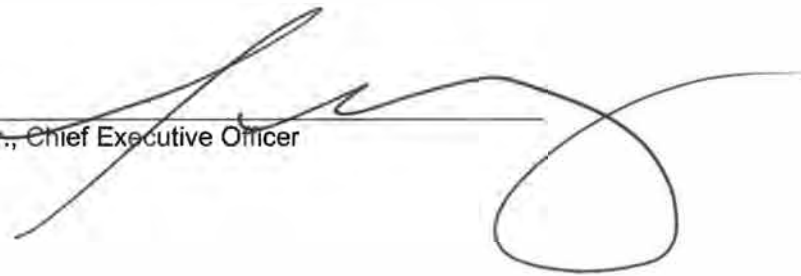
PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
The IDPH Mass Vaccination Grant provides funding to administer vaccine to up to 3,000 individuals who are homebound. The vendor is currently the only approved COVID-19 vaccine provider taking referrals from CCDPH to support homebound vaccination across suburban Cook County.

TERMS OF REQUEST:
This is a request to execute contract number H21-25-105 in an amount not to exceed \$402,000.00 as needed, for an eight (8) month period from 04/01/2021 thru 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request #13

CCH CEO: 
Israel Rocha Jr., Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health **CARE** to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Chief Information Officer and Interim Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 06/09/2021		PRODUCT / SERVICE: Service – Cisco SmartNet Hardware/Software Support & Maintenance	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: CDW-Government, Vernon Hills, IL	
ACCOUNT: 540129	FISCAL IMPACT NOT TO EXCEED: FY2021 \$314,092.94	GRANT FUNDED AMOUNT:	
ORIGINAL CONTRACT PERIOD: 06/01/2021 thru 05/31/2022		CONTRACT # H21-25-095	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

On 08/28/2020 the CCH Board of Directors approved contract number H20-25-104 in the amount not to exceed \$310,937.04 for a twelve (12) month period from 06/01/2020 through 05/31/2021.

NEW PROPOSAL JUSTIFICATION:

This is a request to continue to procure maintenance, which supports all Cisco network, server, and security related hardware and software currently in use systemwide. The Cisco equipment and software covered by this maintenance contract controls access to all computer systems at all CCH locations, covers all equipment that is no longer under warranty and provides continuing support for all Cisco hardware and software.

TERMS OF REQUEST:

This is a request to execute contract number H21-25-095 in the amount not to exceed \$314,092.94, as needed, for a twelve (12) month period from 06/01/2021 thru 05/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#14**

CCH CEO:

Israel Rocha, Jr., Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein
CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Kiran Joshi, MD MPH and Rachel Rubin, MD MPH Senior Medical Officers, Co-Leads	
DATE: 06/09/2021		PRODUCT / SERVICE: Service – Planning, Operations, and Technical Support Related to COVID-19 Vaccine Administration	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Integrated Solutions, Inc., Chicago, IL	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED: \$217,587.70 (Grant Funded)	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 04/15/21 thru 08/31/21			CONTRACT NUMBER: H21-25-093
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

The IDPH COVID-19 Mass Vaccination Grant provides funding for planning, operations and technical support related to COVID-19 vaccine administration, with a focus in mobile approach and homebound population. Vendor is experienced and knowledgeable about Cook County Department of Public Health's (CCDPH) plans and protocols related to mobile approach and homebound populations. This is sole source because vendor is uniquely positioned to expand on their previous work and to fulfill project deliverables in a short time associated with IDPH Mass Vaccination Grant.

TERMS OF REQUEST:

This is a request to execute contract number H21-25-093 in an amount not to exceed \$217,587.70 as needed, for a four and half (4.5) month period from 04/15/2021 thru 08/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

**Request
#15**

CCH CEO:
Israel Rocha Jr., Chief Executive Officer



• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health **CARE** to Your Community



COOK COUNTY HEALTH

Leadership

Toni Preckwinkle
President
Cook County Board of Commissioners

Israel Rocha, Jr.
Chief Executive Officer
Cook County Health

Board of Directors

M. Hill Hammock
Chair of the Board

David Ernesto Munar
Vice Chair of the Board

Robert Currie
Hon. Dr. Dennis Deer, LCPC, CCFC
Mary Driscoll, RN, MPH
Raul Garza
Ada Mary Gugenheim

Joseph M. Harrington
Mike Koetting
Heather M. Prendergast, MD, MS, MPH
Robert G. Reiter, Jr.
Otis L. Story, Sr.

June 1, 2021

To: Robert Reiter, Chair, CCH Finance Committee
M. Hill Hammock, Chair, CCH Board of Directors

CC: Israel Rocha, Jr., CCH Chief Executive Officer

From: Aaron Galeener, Interim Chief Executive Officer, Managed Care/CountyCare Health Plan

Re: 12-Month Purchase of Reinsurance for CountyCare Health Plan (01/01/-12/31/2021)

Since the inception of CountyCare, Cook County Health (CCH) has purchased reinsurance to offset the risk of its high-cost members. Claims costs incurred in excess of a per member threshold amount within a calendar year are reimbursed to CCH. Coverage is priced on a PMPM basis for Medicaid and Medicare by population type (e.g. FHP, SPD, ACA Adults, MA, SNP).

The CCH policy is issued under a County-wide insurance brokerage contract with Alliant Insurance Services, managed by the County's Office of Risk Management. CCH recommends entering a stop-loss policy coverage for twelve months, through December 31, 2021. Based on the bids submitted, and pricing and risk analysis, the recommended policy would establish a threshold for reinsurance at \$2,750,000 for Medicaid and \$300,000 for Medicare. Terms will include:

- \$2,750,000 per member deductible
- 90% reinsurance once deductible is met
- Medicaid medical costs are calculated at 100% of Medicaid for non-CCH providers and at 29% of charges (comparable to standard Medicaid rates) for services provided at CCH
- Medicare medical costs are calculated at the contracted rate (not to exceed 105% Medicare allowable) or 100% of Medicare allowable for noncontracted providers.
- Blood factor products, blood derivatives and anti-inhibitor coagulant complex excluded for certain members
- Cell and gene therapy not FDA approved are excluded.
- Retail, mail order, or Medicare Part D pharmaceuticals are excluded.

**Request
#16**

This memo requests the Board's approval of payment not to exceed \$1,559,000 for the purchase of reinsurance as described above for CountyCare members. The coverage will be provided by Sequoia, as placed by Alliant Insurance Services, the County's insurance broker.