

MARY B. RICHARDSON-LOWRY

CAREER SUMMARY

Title(s): **Equity Partner – Mayer Brown LLP**
 Board Immediate Past President – Board of Education
 Executive Committee and Board Member – Chicago Community Trust

Statement: **An partner at a large law firm, with both private and public sector experience, including years of managing large budgets, staff, regulatory, governance and commercial transaction matters, all with collaborative engagement at all levels of both management and corporate boards. Superior performance, excellent communicative skills and professional accomplishments. Managed business units. Significant experience in high stakes matters, risk assessment, media engagement and crisis response. Established ability in internal and external counsel oversight. Demonstrable organization and organizational skills.**

Legal Expertise

- Commercial Transactions – Commercial contract negotiations, drafting and related diligence.
- Finance – Commercial and retail paper, bonds, structured finance.
- Governance – Regulated industries, compliance, FCPA, FTC, HIPAA, board leadership.
- Regulatory – Federal, State and Municipal related banking, transportation, structures, health services and telecommunications.
- Emerging Markets – Corporate governance and fiscal performance.

Management Expertise

- Large Department Staff Management – Managed large department business unit, staff and budget.
- Multiple-Office Management – Legal practitioner while presiding over a public oversight board.
- Management of Outside Counsel – Overseeing outside counsel principally providing litigation services.
- Supervising Legal Team – Legal team management; law firm and government legal team expertise; paralegal and support staff oversight experience.

CAREER HISTORY

Mayer Brown LLP

Equity Partner – 2002 - present

- Primary focus of supporting large and mid-sized banks and corporations that interact with governments; acknowledged for depth of expertise and experience in complex transactions, as well

as a compliance, ethics regulation prowess. Practice is focused primarily on commercial transactions, compliance, ethics, governance, government regulations and government relations. Experience leading practice teams and managing client matters.

- Represents national and multi-national corporations, including transportation, waste management, consumer products and development companies addressing land use, complex commercial transactions, as well as policy, compliance, governance and regulatory matters. Expertise providing legal services for horizontal and vertical managers, business units with multiple-location U.S. and global operations.
 - Negotiated compliance agreements with numerous agencies, for example, on behalf of a large waste management company resulting in multiple million dollars in saving and managed risk outcomes.
 - Negotiated settlement agreements on behalf of a corporation resulting in a declination from an agency.
 - Represented numerous banks in regulatory and compliance matters resulting in more reasoned regulatory outcomes.
 - Represented public company in a very large government contracting fraud case. Avoided suspension and debarment of client.
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- Represents hospitals and health care facilities addressing land use, assessments, governance, affiliations, supplier as well as policy, compliance, ethics and regulatory matters.
 - Directed governance matters, for example, resulting in multiple million dollar expansion for a major hospital.
 - Managed regulatory filings resulting in cost savings and risk management.
- Represents local governments and government agencies in commercial transactions, finance, policy, compliance, ethics and regulatory matters. Provided legal expertise regarding project management, subcontract management, record keeping, safety standards, development and procurements.
 - Team leader on finance, regulatory and expansion matters, for example, for a large agency.

City of Chicago

Department Management (Regulatory), 1998 - 2002

- Managed a staff of 500 and a multi-million dollar budget associated with land use, regulatory and compliance. Revised and improved the regulatory code, managed field based staff, worked collaboratively with multiple agencies, developed horizontal and vertical policies and programs. Developed safety protocols. Created training programs. Established emergency response procedures. Evaluated and revised customer facing protocols. Crisis management and media experience.

Senior Corporate Counsel/Senior Management Advisor, 1992 – 1997

- Lead negotiator on a broad spectrum of commercial transactions including procurement, finance, professional service, subcontracts, affiliation, joint venture supply chain, operational, emergency services and operational agreements for multiple client departments, worked with all levels of management, managed legal and business communications, extensive experience in managing legal staff.

Associate Corporation Counsel, 1987 – 1991

- Researched, drafted and negotiated various documents related to the purchase of goods and services, land use, professional services, transit and commercial transactions.

Memberships

Legal

- Admitted to practice in Arizona, 2013 to present
- Admitted to practice in Illinois, 1985 to present
- Northern District of Illinois, 1986 to present
- Supreme Court of Illinois, 1986 to present

Civic

- Executive Committee and Board Member – Chicago Community Trust, 2013 to present
- Member - Executives' Club of Chicago, 2012 to present
- Board Member - Legal Preparatory Charter Academy, 2011 to present
- Immediate Past President and Board Member - Chicago Board of Education, 2010 - 2011
- Past Chairman and Board Member - Community Development Commission, 2004 – 2010
- Advisory Board Member - Children's Advocacy Center, 2009 to present

Education

- Texas Southern Law School – J.D. 1985
- San Francisco University – B.A. (Speech Communications and International Relations) double major – 1982

Honors and Acknowledgments

- National Council, "Most Powerful and Influential Women's" Award, 2011
- Abraham Lincoln Center, Humanitarian of the Year, 2010
- Chicago 50 "Women of Excellence Award", 2010
- Rush Hospital, Honorary Service Award, 2010
- Crain's Business 100 Most Influential Woman, 2004
- Chicago United Business and Legal Leadership Award Recipient, 2003
- Harvard's John F. Kennedy School Innovation Award, 2001

Personal

- Married; husband is an executive in the golf industry. Personal avocations include golf, fitness activities and leisure reading, as well as Sonoran Desert activities.