Michael V. Sullivan



OBJECTIVE: Executive Recruiting position requiring strong consulting skills, professional presence, sound business judgment, and creative, resourceful problem solving.

EXPERIENCE:

1991

1991 to Present

Sullivan Group Consulting, Ltd., Mount Prospect, IL

Self-employed performing complex executive searches in General Management, Operations, Engineering, Sales and Marketing, and Human Resources for national clients in a broad range of industries. Recent searches include:

- President for \$45 million privately-held machinery manufacturer;
- VP Continuous Improvement for \$250 million diversified manufacturer;
- President for \$25 industrial machinery manufacturer;
- General Manager for \$25 million commercial equipment manufacturer;
- EVP General Counsel for 500-bed independent hospital;
- Director U.S. Logistics and Director Human Resources for \$270 million medical products manufacturer.

1989 to Assistant Vice President

Principal

First National Bank of Chicago (now JPMorgan Chase), Chicago, IL Lead representative for the bank's Executive & Professional Recruitment department. Brought in to promote consultative and collaborative approach to working with difficult client managers, and to establish and advance the use of Direct Search tactics (targeting and recruiting competitors' high performers) to satisfy human capital needs in Capital Markets, Corporate Banking, Information Systems, and other high-growth, talent-scarce areas.

1987 toSenior Management Consultant – Executive Search1989KPMG Peat Marwick, Chicago, IL

Lead search consultant for Chicago office Healthcare clients. Also managed and conducted executive search assignments for non-healthcare clients including private and public companies, financial services organizations, law firms and architecture/engineering firms.

1983 to Senior Recruiter

1987 Northwestern Memorial Hospital, Chicago, IL

Sole recruiter for Finance, IT, Radiology, Pharmacy, Bio-Engineering, Operations, and Security. Pioneered hospital's Direct Search efforts.

EDUCATION: Bachelor of Science, Journalism, University of Illinois, Champaign, IL

INTERESTS: Married with four children; enjoy playing and watching sports, trivia contests, reading, camping and other family activities.