Cook County Land Bank Authority FY2017 Budget Presentation

Robert Rose, Executive Director October 20, 2016





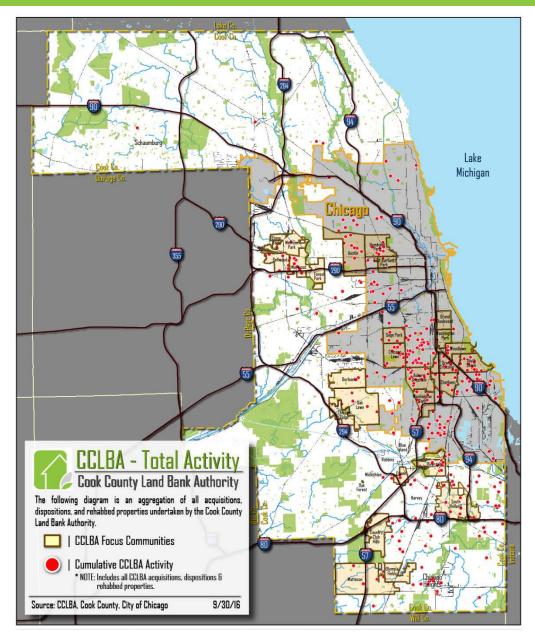


<u>Mission:</u> To Reduce and Return Vacant Land and Abandoned Buildings Back Into Reliable and Sustainable Community Assets.



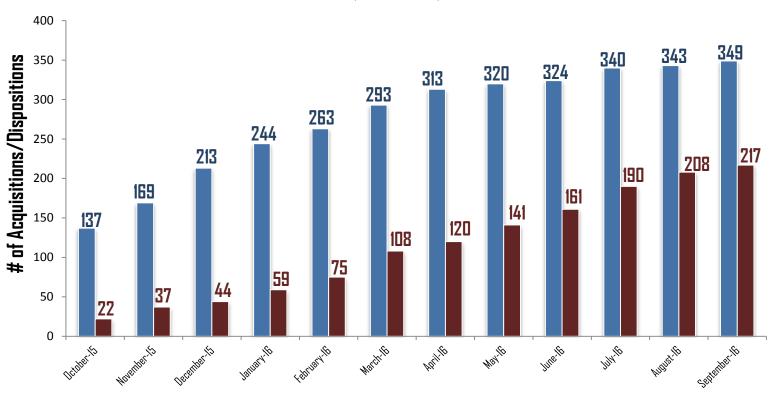
CCLBA Summary of Activities

Inception to 9/30/2016 Cumulative Activities 349 Acquisition Disposition 217 Demolition 42 132 Inventory **Cumulative Outputs Completed Rehab** 55 Sold to Homeowner 20 **Cumulative Outcomes** Market Value Created \$2,859,077 Tax Benefit N/A





Acquisitions & Dispositions | Cumulative Total

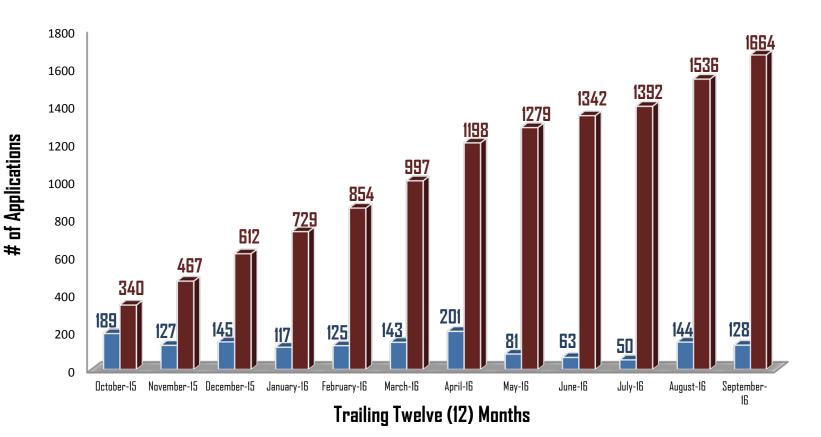


Acquisitions Dispositions

Trailing Twelve (12) Months



Number of Applications Received | Cumulative Total



5



Continuing Appropriations Resolution to be adopted with FY2017 Budget

Provides spending authority for additional revenue whether grant or earned program income

Acquire 1000 homes from Fannie Mae and Freddie Mac

- Portfolio acquisitions based on location and community impact
- Create strategic partnership to use deconstruction as an economic and community development tool

Execute Scavenger Sale Acquisitions

• Vacant Lots/Commercial/Industrial/Multifamily

Launch Homebuyer Direct Program

- Direct partnerships with banking partners and housing counseling agencies
- Further neighborhood revitalization

Complete Staffing Plan to Increase Capacity and Organizational Efficiency

• Add the following positions: Attorney, Acquisition Specialist, Asset Manager, Administrative Assistant, Business Manager, Marketing Specialist, Deputy Director

Proactively Acquire Properties via Abandonment/Forfeiture Cases

 Partner with the City of Chicago's Department of Planning and Development, Department of Law and Department of Buildings



CCLBA Budget Summary

| | 586 Operating | 814 Riverside Lawn | Total Budget |
|--|---------------|--------------------|--------------|
| Grants (Restricted) ¹ | \$2,060,000 | \$11,664,521 | \$13,724,521 |
| Special Purpose 586 Funds ² | 25,000,000 | 0 | 25,000,000 |
| Total Revenue | \$27,060,000 | \$11,664,521 | \$38,724,521 |
| | | | |
| Staff Salaries | \$1,106,469 | 0 | \$1,106,469 |
| Personnel Benefits | 211,660 | 0 | 211,660 |
| Acquisitions/Demolitions ³ | 23,380,153 | 10,497,774 | 33,877,927 |
| Property Maintenance | 1,437,500 | 0 | 1,437,500 |
| Contractual Services/Overhead | 924,218 | 1,166,747 | 2,090,965 |
| Carryover (Net Income) | 0 | 0 | 0 |
| Total Expenses | \$27,060,000 | \$11,664,521 | \$38,724,521 |
| Headcount | | | 15 |

- 586 Operating Grant includes Round 1 of Blight Reduction Program (BRP): \$1,010,000 and Round 2: \$1,050,000. 814 Riverside Lawn consists of two sources; MWRD: \$8,000,000 and CDBG-DR: \$3,664,521.
- 2. CCLBA anticipates selling 900 properties at an average of \$22,000, earned program income of \$1,100,000 and \$4,000,000 in carryover proceeds from FY2016.
- 3. 586 Operating Expense includes acquisition costs, demolition expenses and property taxes.



CCLBA Budget Summary

| | FY2015 Actual | FY2016 Projected | FY2017 Budget | |
|--|---------------|-----------------------|---------------|--|
| Grants (Restricted) ¹ | \$0 | \$2,457,671 | \$13,724,521 | |
| Special Purpose 586 Funds ² | 4,498,776 | 7,950,000 | 25,000,000 | |
| Total Revenue | \$4,498,776 | \$10,407,671 | \$38,724,521 | |
| | | | | |
| Staff Salaries | \$231,701 | \$505,036 | \$1,106,469 | |
| Personnel Benefits | 65,630 | 76,374 | 211,660 | |
| Acquisitions/Demolitions | 2,020,650 | 4,977,056 | 33,877,927 | |
| Property Maintenance | 440,492 | 322,101 | 1,437,500 | |
| Contractual Services/Overhead | 503,913 | 527,105 | 2,090,965 | |
| Carryover (Net Income) | 1,236,390 | 4,000,000 | 0 | |
| Total Expenses | \$4,498,776 | \$10,407,671 \$38,724 | | |
| Headcount ³ | 7 | 9 15 | | |

 Awarded grants for FY2017 including \$11,664,521 for Riverside Lawn buyout project and \$2,060,000 for the Blight Reduction Program

- 2. Includes sales revenues from donations and carryover proceeds.
- 3. CCLBA has adequate funding in grants and program income to add 6 additional FTEs.



FY2017 Performance Targets

| | FY2015 Actual | FY2016 Projected | FY2017 Target |
|-------------------------------------|------------------|---------------------|------------------|
| Total Inventory | 134 | 124 | 624 |
| Number of Properties Acquired | 138 | 200 | 1400 |
| Number of Properties Sold | 29 | 210 | 900 |
| Number of Properties Rehabilitated | 1 | 60 | 140 |
| Number of Properties Demolished | 8 | 50 | 50 |
| Market Capitalization Value Created | \$178,000 | \$5,000,000 | \$10,000,000 |
| Incremental Tax Benefit | | | \$500,000 |

www.cookcountylandbank.org