

MICHAEL A. JASSO

655 W. Irving Park Rd #4711 • Chicago, IL 60613 • ☎ (202) 302-6323 (M)

E-mail: MichaelJasso01@aol.com

Experience

2013 to
Present

Cook County Government / Dept. of Planning and Development (DPD) Chicago, IL
Director

- Manages a staff of approximately 30 for the County department responsible for the use of federal entitlement grants such as CDBG, HOME, NSP, etc. for the 2nd most populous county in the United States with over 130 municipalities.
- Oversees County's initiative using special CDBG funds for flood mitigation.
- Leads County's initiative to create and implement its strategic economic development growth plan.
- Coordinates with other County departments and agencies, as well as regional partners on key initiatives such as expansion of export activity and support of region's metal cluster.
- Actively oversees administration and expansion of the various tax incentives and other efforts related to the promotion of economic development and investment in Cook County.
- Frequently speak or represent the County's economic development initiatives to the public, public officials and the press.

2012 to
2013

Chicago Housing Authority (CHA) Chicago, IL
Chief Development Officer

- Part of six person senior management team overseeing activities of 3rd largest public housing authority in the Country.
- Responsible for all development, redevelopment and capital construction projects totaling in excess of \$350 million annually for agency with \$1 billion budget.
- Directed staff and resources towards the ultimate 2015 goal of delivering on commitment of 25,000 public housing units dispersed throughout the City.
- Led agency efforts to plan, develop new units and rehabilitate units in sustainable and mixed-income settings including the use of CHA land to promote retail and employment focused developments.

2008 to
2012

City of Chicago / Dept. of Housing and Economic Development (DHED) Chicago, IL
Managing Deputy Commissioner

- Co-managed City's lead department for development and housing, specifically overseeing the Bureau of Economic Development. Directly and indirectly managed staff of 70+ in department with 200+ personnel. Responsible for divisions of Development Finance, Departmental Finance, Real Estate, Business Development, Business Delegates and Workforce Solutions. Additionally, previously responsible for the Central District and Departmental Administration.
- Oversaw negotiations with developers and the structuring of incentives, including the use of Tax Increment Finance(TIF) and County-based incentive programs, especially on larger or more complex projects, such as the relocation of the United Airlines Operations Center, the retention of companies such as Finkl Steel in Chicago, the development of the first phase of the 500+ acre former US Steel site, Chicago Housing Authority Transformation sites, the use of TIF for the Modern Schools Across Chicago program, etc.
- Oversaw strategic special redevelopment planning initiatives such as the former Michael Reese Hospital site.
- Represented DHED to City Council, community / civic organizations, and visiting officials. Frequent public speaking experience such as conferences, press, etc.
- Coordinated activities of DHED with other City departments such as Budget, the CFO and Environment, as well as sister agencies such as the CHA, Chicago Transit Authority, Chicago Park District, Chicago Public Schools, and World Business Chicago.
- Served on a variety of policy and planning efforts, including the Chicago Manufacturing Renaissance Council, the Cook County Land Bank Advisory Council, etc.

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| 2007 to
2008 | <i>Citi Community Capital</i>
<i>Senior Banker</i> | <i>Chicago, IL</i> |
| | <ul style="list-style-type: none">• Senior banker with Citigroup's newly reorganized community development and investment entity.• Responsible for expanding Citigroup's CDC/CRA lending and investments in the Chicago area and surrounding states with emphasis on developments with public subsidy components. | |
| 2001 to
2007 | <i>District of Columbia / Office of the Deputy Mayor for Planning and Economic Development (ODMPED)</i>
<i>Special Assistant</i> | <i>Washington, DC</i> |
| | <ul style="list-style-type: none">• Managed the District's use of \$500 million of Tax Increment Finance (TIF) to promote investment in the Downtown and neighborhoods.<ul style="list-style-type: none">➤ Negotiated for the District government and managed its participation in providing \$75 million of TIF bond financing for \$240 million Gallery Place project.➤ Negotiated with developers such as Forest City, the Peterson Companies and Grid Properties, as well as major retailers such as Target, Costco, Williams-Sonoma and Macy's on the use of almost \$200 million in TIF and other public subsidies to promote the development of over 1 million SF of retail development in District neighborhoods and provide new public infrastructure.➤ Spearheaded the legislative and programmatic use of TIF in restoring key retail corridors.• Managed and directed the financing implementation of the New Communities Initiative.<ul style="list-style-type: none">➤ Negotiated with current property owners to acquire or subsidize over \$200 million of affordable housing redevelopment.➤ Represented ODMPED in preparing for \$150 million bond issuance for New Communities.• Met with developers and businesses to promote growth opportunities and explain assistance available through the District for targeted investments.• Coordinated the activities of various District departments, and other public and private entities, in capitalizing on development opportunities. | |
| 2000 to
2001 | <i>Telecom Development Group / Communications Infrastructure Development Corporation</i>
<i>Senior Vice President of Development Partnerships</i> | <i>Chicago, IL</i> |
| | <ul style="list-style-type: none">• Oversaw partnerships with telecommunications carriers, as well as state and local municipalities, in attempting to establish hybrid-technology centers. | |
| 2000 | <i>dotspot, Inc.</i>
<i>Senior Vice President of Design and Construction</i> | <i>Chicago, IL</i> |
| | <ul style="list-style-type: none">• Managed relationships and entitlements with the City of Chicago, other public and civic entities. | |
| 1999 to
2000 | <i>World Business Chicago</i>
<i>Director of Technology Business Development</i> | <i>Chicago, IL</i> |
| | <ul style="list-style-type: none">• Continued the role previously established at the City of Chicago Department of Planning and Development of representing the City in the attraction and retention of technology-based businesses for a public-private partnership reporting directly to the Mayor as an instrumentality of the City.• Marketed the City to businesses, promoted investment opportunities, and coordinated the involvement of various City departments in projects.• Spoke on behalf of the City at public engagements, industry meetings, and community events. | |

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- 1996 to 1999 **City of Chicago / Dept. of Planning and Development (DPD)** Chicago, IL
Deputy Commissioner -- Technology Business Development; Assistant Commissioner -- Industrial Development
- Developed and managed the City's Technology Initiative in coordination with industry and civic leadership to retain and expand technology companies in Chicago.
 - Managed the redevelopment proposal process for a 20-acre urban "Brownfield" site through the issuance of a request for proposals and the selection of a developer.
 - Managed the establishment of 8 new tax increment finance (TIF) districts totaling almost 5,000 acres to promote industrial retention and expansion within Chicago.
 - Managed consultant teams with contracts in excess of \$1 million for the establishment of these TIF districts and the production of other planning studies.
- 1994 to 1996 **Arthur Andersen LLP, Real Estate Services Group** Washington, DC
Senior Consultant--Infrastructure Privatization
- Developed market analysis for \$30 million cruiser port project in Mexico through analysis of cruise industry growth and anticipated port usage.
 - Consulted to infrastructure developers for privately financed light rail project in Mexico City.
 - Analyzed development potential for \$326 million privately financed toll road project in Panama.
 - Analyzed development potential for \$150 million urban vehicular tunnel project in Mexico.
- 1990 to 1992 **Inspired Partnerships** Chicago, IL
Training and Information Coordinator
- Jointly developed strategic plan for newly formed nondenominational not-for-profit organization assisting congregations in managing religious properties. Initially funded by the Lilly Endowment for the purposes of a national demonstration project as part of the National Trust for Historic Preservation.
 - Consulted to owners of religious properties on maintenance and space-use planning.
 - Worked with urban-based congregations of older religious complexes in maintaining facilities and capital planning as a means of ensuring their ability to support critical programming such as daycare, adult literacy, youth programming, etc.
- 1987 to 1989 **US Peace Corps** Sana'a, Yemen
Preservation Architect
- Documented existing conditions of historic building complex for UNESCO-Yemenite development.
 - Designed \$2 million adaptive reuse proposal for central market building.

Education

- The University of Texas at Austin** Austin, TX
MBA, International Management/Real Estate, 1995
- National Consortium for Graduate Study in Management Minority Fellowship Winner
- Princeton University** Princeton, NJ
BA, Architecture, 1987