

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Monday, June 22, 2020 at the hour of 9:00 A.M. This meeting was held by remote means only, in compliance with the Governor's Executive Orders 2020-7 and 2020-39, and the Governor's Disaster Proclamation issued on May 29, 2020.

## **I. Attendance/Call to Order**

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Mary Driscoll, RN, MPH (Substitute Member); David Ernesto Munar; Mary B. Richardson-Lowry; and Otis L. Story, Sr. (4)

Board Chair M. Hill Hammock (ex-officio) and Director Ada Mary Gugenheim  
Steven Scheer (Non-Director Member)

Absent: Director Hon. Dennis Deer, LCPC, CCFC (1)

Additional attendees and/or presenters were:

Debra D. Carey – Interim Chief Executive Officer  
Claudia Fegan, MD – Chief Medical Officer  
Andrea M. Gibson – Interim Chief Business Officer  
Charles Jones – Chief Procurement Officer  
Kiran Joshi, MD – Cook County Department of Public  
Health

Jeff McCutchan –General Counsel  
Barbara Pryor – Chief Human Resources Officer  
Deborah Santana – Secretary to the Board

The next regular meeting of the Finance Committee is scheduled for Thursday, July 23, 2020 at 9:00 A.M.

## **II. Electronically Submitted Public Speaker Testimony** (Attachment #1)

The Secretary read the following public testimonies into the record.

- 1./ Roy Ray CCH Employee
- 2./ Martha Webb CCH Employee

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, May 22, 2020**

Director Richardson-Lowry, seconded by Director Munar, moved to accept the Minutes of the Finance Committee Meeting of May 22, 2020. THE MOTION CARRIED UNANIMOUSLY.

### **B. Contracts and Procurement Items** (Attachment #2)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

During the discussion of request numbers 1 and 2, Dr. Kiran Joshi, Interim Co-Chief Operating Officer of the Cook County Department of Public Health, provided additional information in response to questions regarding the items. He stated that the majority of staffing for the functions will be through the contract with Hektoen, but some staffing will be under CCH. Chair Reiter indicated that the grant-funded functions are essentially being outsourced, and inquired whether discussions have been held with CCH's labor partners. Barbara Pryor, Chief Human Resources Officer, stated that she has not yet talked to CCH's labor partners about this, but will do so. Debra D. Carey, Interim Chief Executive Officer, noted that this proposal will allow for a quick ramp-up to get contact tracers on staff, to be able to target groups most affected by Covid-19. Director Driscoll noted that CCH has used Hektoen as a fiscal agent in the past, but this brings up a longstanding problem that needs to be resolved – there needs to be a way to sit at the table with Hektoen and the unions.

During the discussion of request number 6, Director Story requested information on the number of full-time equivalent (FTE) positions associated with the contract; he also requested a breakdown of dollars between Health Information Management and Cancer Registry services.

Director Story, seconded by Director Munar, moved to approve request numbers 1 through 13, subject to completion of review by Contract Compliance, where appropriate.

On the motion, a roll call was taken, the votes of yeas and nays being as follows:

Yeas: Chair Reiter and Directors Munar, Richardson-Lowry and Story (4)

Nays: None (0)

Absent: Director Deer (1)

THE MOTION CARRIED UNANIMOUSLY.

#### **C. Proposed Resolutions authorizing signatory updates for bank accounts held at JP Morgan Chase Bank (Attachment #3)**

Andrea M. Gibson, Interim Chief Business Officer, provided an overview of the proposed Resolutions.

Director Munar, seconded by Director Story, moved to approve the proposed Resolutions. THE MOTION CARRIED UNANIMOUSLY.

#### **D. Any items listed under Section III**

### **IV. Report from Chief Procurement Officer (Attachment #4)**

#### **A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation**

#### **B. 2<sup>nd</sup> Quarter FY2020 Report of Purchases made under the authority of the Interim Chief Executive Officer**

#### **C. Report of emergency purchases (none were presented)**

**IV. Report from Chief Procurement Officer (continued)**

Mr. Jones provided an overview of the M/WBE Report and 2<sup>nd</sup> Quarter FY2020 Report of Purchases made under the authority of the Interim Chief Executive Officer. The Committee reviewed and discussed the information.

Chair Reiter referenced the public testimonies that were read into the record earlier in the meeting, which were regarding the contract with Morrison Healthcare. He noted that there is not an item relating to that contract being presented today for the Committee's consideration. He asked Charles Jones, Chief Procurement Officer, to provide information on when that contract will expire. Director Richardson-Lowry noted that there were allegations relating to quality and competency of the vendor; she asked Mr. Jones to look into those allegations and report back to the Committee.

Chair Reiter requested information on the status of the contract with Dayspring; he reminded Mr. Jones that an update regarding the status of soliciting competitive proposals for the provision of janitorial cleaning services at Cook County Health Centers was expected to be provided to the Committee soon. Mr. Jones stated that he believes that a Request for Proposals has been posted for those services; he will provide more details on that subject.

**V. Report from the Interim Chief Business Officer (Attachment #5)****●/ FY2020 Finance Update**

Ms. Gibson provided an overview of the FY2020 Finance Update. The Committee reviewed and discussed the information.

The presentation included information on the following subjects:

- /Executive Summary
- /Financial Results – April 30, 2020 FYTD
- /Operating Results – April 30, 2020 FYTD
- /CCH Health Providers Revenue - April 30, 2020 FYTD: Revenue Composition
- /CCH Health Providers and Bureau Expenses - April 30, 2020 FYTD
- /CCH Key Financial Initiatives
- /CCH Health Providers Revenue - April 30, 2020 FYTD: Payer Mix Analysis
- /FYTD April 2020 – Uncompensated Care Cost vs. Funding
- /CCH Health Providers Revenue - April 30, 2020 FYTD: Revenue Operating Indicators
- /CountyCare Financial Results – April 30, 2020 FYTD
- /CountyCare Financial Initiatives
- /Covid-19 Financial Impact through May 2020
- /Covid-19 Telehealth Implementation
- /Patient Activity Indicators – April 2020
- /Appendix
- /Stroger Operations Overview for the Five Months Ended April 30, 2020
- /Provident Operations Overview for the Five Months Ended April 30, 2020
- /ACHN Operations Overview for the Five Months Ended April 30, 2020

Following the discussion of the information, Board Chair Hammock noted that he has asked Ms. Gibson to provide a report at Friday's Board Meeting on the projected budget gap for this year.

**VI. Adjourn**

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

**Follow-up / Requests:**

- Request: Regarding request number 6, Director Story requested information on the number of full-time equivalent (FTE) positions associated with the contract; he also requested a breakdown of dollars between Health Information Management and Cancer Registry services. Page 2
- Follow-up: Regarding the contract with Morrison Healthcare, a request was made for information on when that contract will expire. Additionally, a request was made for Mr. Jones to look into the allegations made regarding quality and the competency of the vendor and report back to the Committee. Page 3
- Follow-up: Regarding the contract with Dayspring, a request was made for an update to be provided to the Committee in the near future regarding the status of soliciting competitive proposals for the provision of janitorial cleaning services at Cook County Health Centers. Page 3
- Follow-up: Ms. Gibson will provide a report at Friday's Board Meeting on the projected budget gap for this year. Page 3

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
June 22, 2020

ATTACHMENT #1

Roy Ray

Hi, my name is Roy Ray. I'm a Cook in the Dietary department and a member of SEIU Local 73. What does quality care look like? At the hospital, it means taking care of patients in every way possible, including how and what they eat. As a cook, I take pride in bringing joy to these patients. But Morrison does not seem to feel or do the same. Under their leadership, we have scaled back dramatically on the quality meals we provide. I remember cooking full meals from scratch, and now we have to deal with subpar frozen items that are even left out for hours at a time; it is simply appalling. Moreover, with a lack of proper staffing and Morrison's tendency to force work on us while they do little to nothing, we are exhausted. These "cost-cutting measures" lead to the incompetency of private resources like Morrison, and it turns them power abusers. I believe I have seen racism and sexism, and I've seen how we are looked down upon. I care about the patients and the reputation of the hospital; however, it feels like Cook County management does not. Where does the empathy from Morrison? It simply does not exist. I'm calling on this committee to not renew the contract with Morrison Healthcare.

Martha Webb

Hi, my name is Martha Webb, a Ward Clerk in the Chemotherapy Clinic. I've worked at CCH for 22 years, and I'm a member of SEIU Local 73. I'm urging the directors on this committee to not renew the contract with Morrison Healthcare. Since 2017, Morrison Healthcare has received over \$20 million from Stroger. Morrison is a subsidiary of Compass Group PLC, which made over \$1.8 billion in net profits in 2018. That's a lot of money that was sucked up by a subcontractor instead of raising current employees pay up to market rate and hiring more full-time, Cook County Health employees. I've worked in the County for a long time, and I see a pattern of subcontractors hiring temporary agency workers that treat our departments like a revolving door. The budget for CCH needs to reflect an investment in our public health system and the workers who run it, and not in increasing Dominic Blakemore's, CEO of Compass Group, bottom line. Once again, I am urging the directors on this committee to NOT renew the contract with Morrison Healthcare.

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
June 22, 2020

ATTACHMENT #2

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(B)

JUNE 22, 2020 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Contact Tracing Grant-related Item - Accept Grant Award</b>							
1	Illinois Department of Public Health	Service - Covid-19 contact tracing service	Grant award amount: \$40,888,600.00	n/a	n/a	CCDPH	4
<b>Contact Tracing Grant-related Item - Execute Contract</b>							
2	Hektoen Institute for Medical Research	Service - staffing and grant management, hiring and fiscal agent	\$33,469,577.00 (grant funded)	n/a	n/a	CCDPH	5
<b>Increase Contracts</b>							
3	Maxim Health Services	Service - nursing agency registry	\$3,000,000.00	Sole Source	n/a	PHCC, SHCC, CHSCC	6
4	Anchor Mechanical, Inc.	Service - service and maintenance of boiler and chiller at Stroger Hospital and Oak Forest Health Center	\$500,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2018/2 responses	SHCC, OFHC	7
5	H-O-H Water Technology, Inc.	Service - maintenance of water purification system at Stroger Hospital	\$206,105.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2018/3 responses	SHCC	8
<b>Increase and Extend Contracts</b>							
6	Himagine Solutions	Service - coding of System medical records and cancer registry services	\$3,300,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/4 responses	System	9



COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(B)

JUNE 22, 2020 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Increase and Extend Contracts (continued)</b>							
7	Res Publica Group, LLC	Service - marketing and advertising for CountyCare	\$1,500,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/6 responses	System, Managed Care	10
8	Change Healthcare Solutions, LLC	Service - claims master suite software solution for billing and cash posting	\$1,200,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/3 responses	System	11
9	Medspeed, LLC	Service - courier service for the delivery of lab samples	\$428,914.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/5 responses	System	12
10	West Physics Consulting, LLC	Service - medical physicist / radiology staffing positions	\$248,882.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/1 response	System	13
11	B.E. Smith, an AMN Healthcare Company	Service - professional services for interim leadership	\$200,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/2 responses	System	14
<b>Execute Contracts</b>							
12	Maxim Healthcare Services	Service - staffing	\$584,578.00 (grant funded)	n/a	n/a	System	15

## COOK COUNTY HEALTH AND HOSPITALS SYSTEM

## ITEM III(B)

JUNE 22, 2020 FINANCE COMMITTEE MEETING

## CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Execute Contracts (continued)</b>							
13	GE Precision Healthcare, LLC	Service - buy-out, de-installation, relocation and re-installation of 32 slice CT 660 scanner from OFHC	\$488,244.00	GPO	2	OFHC, PHCC	16

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leticia Reyes-Nash, Director of Programmatic Services and Innovation		<b>EXECUTIVE SPONSOR:</b> Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, Co-Leads	
<b>DATE:</b> 06/11/2020	<b>PRODUCT / SERVICE:</b> Service- Contact Tracing Service		
<b>TYPE OF REQUEST:</b> Accept Grant Award	<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, Illinois		
<b>ACCOUNT:</b>	<b>FISCAL IMPACT NOT TO EXCEED:</b>	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> \$40,888,600.00	
<b>CONTRACT PERIOD</b> 06/01/2020 thru 05/31/2021		<b>CONTRACT NUMBER:</b> N/A	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>PRIOR CONTRACT HISTORY:</b> N/A			
<p><b>NEW PROPOSAL JUSTIFICATION:</b>            This is a request to execute an agreement with Illinois Department of Public Health (IDPH) to provide services related to the IDPH COVID-19 Contact Tracing grant that has been awarded to the Cook County Health Department of Public Health (CCDPH) to conduct a contact tracing program for the residents of suburban Cook County.</p> <p>The IDPH COVID-19 Contact Tracing Grant provides funding to support building capacity (competency, training, human resource, literacy and interpreter services) in response to outbreaks in congregate settings, facilities and communities. The interventions (case investigation and contact tracing), provides for resource coordination (food, housing, alternative housing, medicine, social services, etc.) to support follow-up and testing coordination in vulnerable populations, that helps to ensure health equity.</p>			
<p><b>TERMS OF REQUEST:</b> This is a request to accept grant award in an amount not to exceed \$40,888,600.00 as needed, for a period of twelve (12) months from 06/01/2020 thru 05/31/2021.</p>			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A			
<b>CCH INTERIM DEPUTY CEO:</b> Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations		<b>Request #1</b>	
<b>CCH INTERIM CEO:</b> Debra D. Carey, Interim Chief Executive Officer		<div style="border: 2px solid black; padding: 10px; width: fit-content; margin: auto;"> <p style="font-size: 1.5em; font-weight: bold; margin: 0;">APPROVED</p> <p style="font-size: 1.2em; font-weight: bold; margin: 5px 0;">JUN 26 2020</p> <p style="font-size: 0.8em; font-weight: bold; margin: 0;">BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</p> </div>	

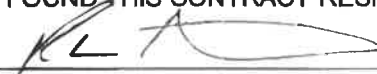
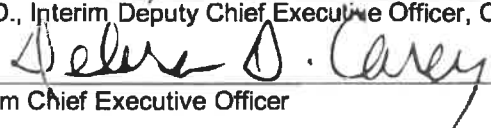
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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leticia Reyes-Nash, Director of Programmatic Services and Innovation		<b>EXECUTIVE SPONSOR:</b> Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, Co-Leads	
<b>DATE:</b> 06/10/2020	<b>PRODUCT / SERVICE:</b> Service- Staffing and Grant Management, Hiring and Fiscal Agent		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Hektoen Institute for Medical Research, Chicago, IL		
<b>ACCOUNT:</b>	<b>FISCAL IMPACT NOT TO EXCEED:</b>	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
	FY2020 \$16,734,788.50		
	FY2021 \$16,734,788.50		
	Total \$33,469,577.00 (Grant Funded)		
<b>CONTRACT PERIOD</b> 06/01/2020 thru 05/31/2021		<b>CONTRACT NUMBER:</b> H20-25-082	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>PRIOR CONTRACT HISTORY:</b> N/A			
<b>NEW PROPOSAL JUSTIFICATION:</b> The IDPH COVID-19 Contact Tracing Grant provides funding to support building capacity (competency, training, human resource, literacy and interpreter services) in response to outbreaks in congregate settings, facilities and communities. The interventions (case investigation and contact tracing), provides for resource coordination (food, housing, alternative housing, medicine, social services, etc.) to support follow-up and testing coordination in vulnerable populations, that helps to ensure health equity.  This is a request to execute an agreement with Hektoen Institute for Medical Research to provide financial services related to the Illinois Department of Public Health (IDPH) COVID-19 Contact Tracing grant that has been awarded to the Cook County Health Department of Public Health (CCDPH). For this initiative, Hektoen will be the fiscal agent for the IDPH grant program. As the fiscal agent for CCDPH, Hektoen will act on behalf of CCDPH in performing various financial duties, hiring staff (including contact tracers, case investigators, and management staff), and subcontracting with community-based organizations to augment outreach efforts. Hektoen Institute has been chosen as they can quickly hire and on-board staff through their standing relationship with Cook County Health; it is critical to have significant staffing by early September to meet the conditions of the grant and to effectively control the spread of COVID-19 through enhanced contact tracing.			
<b>TERMS OF REQUEST:</b> This is a request to execute contract number H20-25-082 in an amount not to exceed \$33,469,577.00, as needed, for a period of twelve (12) months from 06/01/2020 thru 05/31/2021			
<b>CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:</b> Pending			<b>Request #2</b>
<b>CCH INTERIM DEPUTY CEO:</b>  Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations			
<b>CCH INTERIM CEO:</b>  Debra D. Carey, Interim Chief Executive Officer			

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Priyang Baxi, Director of Systems and Operations Nursing		<b>EXECUTIVE SPONSOR:</b> Beena Peters, Chief Nursing Officer	
<b>DATE:</b> 06/11/2020		<b>PRODUCT / SERVICE:</b> Service – Nursing Agency Registry	
<b>TYPE OF REQUEST:</b> Increase Contract		<b>VENDOR / SUPPLIER:</b> Maxim Health Services, Columbia, MD	
<b>ACCOUNT:</b> 521119	<b>FISCAL IMPACT NOT TO EXCEED:</b> Stroger \$1,656,000.00 Cermak \$1,344,000.00 FY2020 \$3,000,000.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 01/10/2019 thru 11/30/2020		<b>CONTRACT NUMBER:</b> H18-25-150	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

**PRIOR CONTRACT HISTORY:**  
 On 12/21/2018 the CCH Board of Directors approved contract H18-25-150 in the amount not to exceed \$6,959,600.00 for a six (6) month period from 01/01/2019 thru 06/30/2019 supplement nursing services staff for Stroger OR and Provident ICU. On 06/25/2019, the Office of Supply Chain Management approved a request to extend the contract thru 11/30/2019. On 10/01/2019, the Office of Supply Chain Management approved a request to reduce the supplemental staff rates and extend contract thru 06/30/2020. On 05/29/2020, the CCH Board of Directors approved a request to extend the contract thru 11/30/2020 and increase the contract by an amount of \$500,000.00.

**NEW PROPOSAL JUSTIFICATION:**  
 This request is to add nursing support staffing services for Stroger Hospital ICU and Cermak Health Service during the COVID-19 Pandemic. The Cermak staffing is replacement of nurses initially provided by the Illinois Emergency Management Agency (IEMA) contract.

This request is sole source due to vendor's experience with providing these specialized skilled positions.

**TERMS OF REQUEST:**  
 This is a request to increase contract number H18-25-150 in an amount not to exceed \$3,000,000.00 as needed for the remainder of the contract term thru 11/30/2020.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

**CCH INTERIM DEPUTY CEO:**   
 Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

**CCH INTERIM CEO:**   
 Debra D. Carey, Interim Chief Executive Officer

**Request #3**

APPROVED

JUN 26 2020

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## BOARD APPROVAL REQUEST

**SPONSOR:**  
Kenneth Monroe, Interim Director of Plant Operations

**EXECUTIVE SPONSOR:**  
Samuel L. Williams, Executive Director, Facilities

**DATE:**  
06/11/2020

**PRODUCT / SERVICE:**  
Service, Maintenance of Boiler and Chiller at Stroger Hospital and Oak Forest Health Center

**TYPE OF REQUEST:**  
Increase Contract

**VENDOR / SUPPLIER:**  
Anchor Mechanical, Inc., Chicago, IL

**ACCOUNT:**  
540345

**FISCAL IMPACT NOT TO EXCEED:**  
FY2020 \$233,333.00  
FY2021 \$266,667.00  
\$500,000.00

**GRANT FUNDED / RENEWAL AMOUNT:**

**CONTRACT PERIOD:**  
10/01/2018 thru 09/30/2021

**CONTRACT NUMBER:**  
H18-72-078

**COMPETITIVE SELECTION METHODOLOGY:**

☒ **NON-COMPETITIVE SELECTION METHODOLOGY:**  
RFP (2018 - 2)

**PRIOR CONTRACT HISTORY:**

Contract number H18-72-078 with Anchor Mechanical Inc. was approved by the CCH Board of Directors on 09/28/2018 in the amount of \$1,762,639.00 for the thirty-six (36) month term from 10/01/2018 through 09/30/2021.


**NEW PROPOSAL JUSTIFICATION:**

This request is for funding to cover unplanned repair needs. It is not anticipated that any unscheduled maintenance or repairs will be required for the remainder of contract term.

**TERMS OF REQUEST:**

This is a request to increase contract number H18-72-078 in an amount not to exceed \$500,000.00, as needed for the remainder of the term thru 09/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO:   
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:   
Debra D. Carey, Interim Chief Executive Officer

Request #4  
**APPROVED**

JUN 26 2020

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Kenneth Monroe, Interim Director of Plant Operations		<b>EXECUTIVE SPONSOR:</b> Samuel L. Williams, Executive Director, Facilities	
<b>DATE:</b> 06/11/2020		<b>PRODUCT / SERVICE:</b> Service – Maintenance of Water Purification System at Stroger Hospital	
<b>TYPE OF REQUEST:</b> Increase Contract		<b>VENDOR / SUPPLIER:</b> H-O-H Water Technology, Inc., Palatine, IL	
<b>ACCOUNT:</b> 540345	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2020 \$85,877.00 FY2021 \$120,228.00 Total \$206,105.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 07/01/2018 thru 06/30/2021		<b>CONTRACT NUMBER:</b> 77000032050	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2018 – 3)			

**PRIOR CONTRACT HISTORY:**

Contract number 77000032050 was approved by the CCH Board of Directors on 06/29/2018 in the amount of \$431,273.35 for a thirty-six (36) month term from 07/01/2018 thru 06/30/2021. On 04/01/2020 the Office of Supply Chain Management executed a request to increase by \$40,000.00.

**NEW PROPOSAL JUSTIFICATION:**

The vendor provides preventive maintenance at scheduled intervals and as-needed repair services for the water purification equipment at Stroger Hospital. The covered equipment includes the Reverse Osmosis (RO) System for dialysis, the central powerhouse, and the central laboratory. The deionization and water softener systems are also included. This increase is required to cover emergency calls for the RO system in dialysis for re-sanitizing their system and testing the water. Regular testing of the water system is required for certification of the dialysis department.

**TERMS OF REQUEST:**

This is a request to increase contract number 77000032050 in an amount not to exceed \$206,105.00, as needed, for the remainder of the contract term thru 06/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO:   
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:   
Debra D. Carey, Interim Chief Executive Officer

Request #5

## APPROVED

JUN 26 2020

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
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# Cook County Health

## AS AMENDED BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leathecia Arnold, Interim System Director of Health Information Management		<b>EXECUTIVE SPONSOR:</b> Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations	
<b>DATE:</b> 06/11/2020	<b>PRODUCT / SERVICE:</b> Service – Coding of System Medical Records & Cancer Registry Services		
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Himagine Solutions, Atlanta, GA		
<b>ACCOUNT:</b> 520825	<b>FISCAL IMPACT NOT TO EXCEED:</b>		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
	FY2020	\$2,475,000.00	\$970,000.00
	FY2021	<del>\$825,000.00</del>	\$130,000.00
		\$3,300,000.00	\$1,100,000.00
<b>CONTRACT PERIOD:</b> 03/01/2017 thru 02/28/2020		<b>REVISED CONTRACT PERIOD:</b> 02/29/2020 thru 02/27/2021	<b>CONTRACT NUMBER:</b> H17-25-040
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2017-4)			

**PRIOR CONTRACT HISTORY:**

The Cook County Health (CCH) Board of Directors approved contract number H17-25-040 in the amount of \$2,300,000.00 on 02/24/2017 for a period of thirty-six (36) months from 03/01/2017 thru 02/28/2020. The CCH Board of Directors on 02/28/2019 approved a request to increase the contract in the amount of \$3,500,000.00.

**NEW PROPOSAL JUSTIFICATION:**

This request will provide continual staffing to assist and maintain our current CCH Health Information Management & Cancer Registry coders with respect to timely filing requirements and Federal and State reporting of CCH Cancer patients.

**TERMS OF REQUEST:**

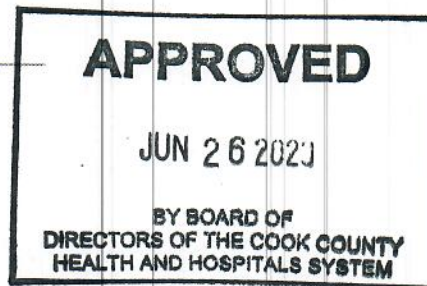
**\$1,100,000.00**

This is a request to extend and increase contract number H17-25-040 in an amount not to exceed ~~\$3,300,000.00~~, as needed, for a period of twelve (12) months from 02/29/2020 thru 02/27/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request  
#6

CCH INTERIM CEO:   
Debra D. Carey, Interim Chief Executive Officer



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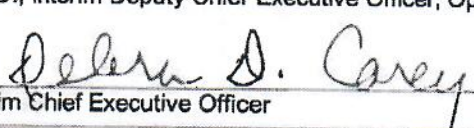
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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b>		<b>EXECUTIVE SPONSOR:</b> Caryn Stancik, Chief Communications & Marketing Officer James Kiamos, CEO, Health Plan Services	
<b>DATE:</b> 06/11/2020	<b>PRODUCT / SERVICE:</b> Service – Marketing & Advertising for CountyCare		
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Res Publica Group, LLC, Chicago, IL		
<b>ACCOUNT:</b> 520825	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2020 \$1,500,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 11/01/2015 thru 10/31/2020	<b>REVISED CONTRACT PERIOD:</b> 11/01/2020 thru 05/31/2021	<b>CONTRACT NUMBER:</b> H15-25-127	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2015 – 6)			
<b>PRIOR CONTRACT HISTORY:</b> Contract number H15-25-127 was approved by the Cook County Health Board of Directors on 09/25/2015 in an amount not to exceed \$7,500,000.00 for a thirty-six (36) month period from 11/01/2015 through 10/31/2018. The contract contained two one-year renewal options. On 06/29/2018 the Board of Directors approved a request to extend contract thru 10/31/2019 and increase the contract by \$3,000,000.00. On 05/31/2019 the Board of Directors approved a request to extend the contract thru 10/31/2020 and increase the contract by \$3,500,000.00.			
<b>NEW PROPOSAL JUSTIFICATION:</b> Due to increased membership in the health plan as a result of the current economic climate, COVID-19 related needs and uncertainty around the system's FY21 budget, CCH seeks to extend this contract for six months and increase the contract by \$1.5M. This will support increased CountyCare marketing efforts in FY20, allow CCH to secure the FY20-21 choice period advertising buy which must be paid for this summer and begin the redesign of the CountyCare website. This extension will also allow for alignment of the contract with the state's annual choice period. A new RFP for marketing services will be developed and issued following the adoption of the FY21 budget later this summer or early fall. The funds available in the FY21 budget for health system marketing will define the scope that is included in the RFP. At this same time, CCH expects to have a better sense of the membership numbers following record unemployment and increased Medicaid enrollment throughout Cook County. This will also help define the scope of the RFP. The FY20-21 choice period will require strategies to retain current membership and recruit additional members but will also likely require strategies to increase brand awareness for those newly eligible for Medicaid as the result of losing employer-sponsored care.			
<b>TERMS OF REQUEST:</b> This is a request to extend and increase contract number H15-25-127 in an amount not to exceed \$1,500,000.00, as needed, for a period of six (6) months from 11/01/2020 thru 05/31/2021.			
<b>CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:</b> Pending Request			
CCH INTERIM DEPUTY CEO:  Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations		<div style="border: 2px solid black; padding: 10px; text-align: center;"> <b>#7</b>  <b>APPROVED</b>   <b>JUN 26 2020</b>           BY BOARD OF          DIRECTORS OF THE COOK COUNTY          HEALTH AND HOSPITALS SYSTEM       </div>	
CCH INTERIM CEO:  Debra D. Carey, Interim Chief Executive Officer			


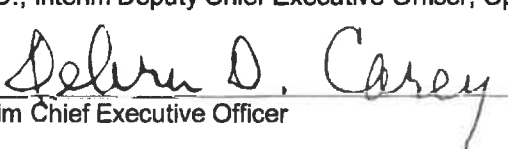
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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Annie Peterson, Director of Revenue Cycle, Revenue Cycle		<b>EXECUTIVE SPONSOR:</b> Andrea M. Gibson, Interim Chief Business Officer	
<b>DATE:</b> 06/11/2020		<b>PRODUCT / SERVICE:</b> Service – Claims Master Suite Software Solution for Billing and Cash Posting	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Change Healthcare Solutions, LLC, Nashville, TN	
<b>ACCOUNT:</b> 520825	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2020 \$1,200,000.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 02/01/2016 thru 06/30/2020		<b>REVISED CONTRACT PERIOD:</b> 07/01/2020 thru 11/30/2020	<b>CONTRACT NUMBER:</b> H15-25-135
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
X <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2015-3)			
<p><b>PRIOR CONTRACT HISTORY:</b> On 10/30/2015 the CCH Board of Directors approved contract H15-25-135 in the amount not to exceed \$791,448.00 for a thirty-six (36) month period from 02/01/2016 thru 01/31/2019 for a software solution suite for revenue cycle billing and cash posting. On 08/26/2016, the CCH Board of Directors approved a request to add additional software modules and increase the contract by \$849,000.00. On 11/15/2016, the Office of Supply Chain Management approved a request to increase the contract by \$12,450.00. On 02/01/2019, the Office of Supply Chain Management approved a request to extend contract thru 05/31/2019 and increase the contract by \$132,000. On 05/31/2019, the CCH Board of Directors approved a request to extend the contract thru 12/31/2019 and increase the contract by \$800,000. On 12/31/2019, the Office of Supply Chain Management approved a request to extend contract thru 06/30/2020.</p> <p><b>NEW PROPOSAL JUSTIFICATION:</b> The Revenue Cycle department requires the full Change Healthcare software suite to provide continued services for the billing and cash posting component of the Revenue Cycle Solution.</p> <p><b>TERMS OF REQUEST:</b> This is a request to extend and increase contract number H15-25-135 in an amount not to exceed \$1,200,000.00 as needed for a period of five (5) month period from 07/01/2020 thru 11/30/2020.</p> <p><b>CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:</b> Pending</p>			
<p>CCH INTERIM DEPUTY CEO:  Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations</p> <p>CCH INTERIM CEO:  Debra D. Carey, Interim Chief Executive Officer</p>		<p style="text-align: center;">Request <b>APPROVED</b></p> <p style="text-align: center;">JUN 26 2020</p> <p style="text-align: center;">BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</p>	

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Aamer Qidwai, System Senior Director of Laboratory Medicine		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 06/11/2020		<b>PRODUCT / SERVICE:</b> Service – Courier Service for the Delivery of Lab Samples	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Medspeed, LLC, Elmhurst, IL	
<b>ACCOUNT:</b> 521235	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2020 \$214,457.00 FY2021 \$214,457.00 Total \$428,914.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>OLD CONTRACT PERIOD:</b> 06/01/2017 thru 05/31/2020	<b>REVISED CONTRACT PERIOD:</b> 06/01/2020 thru 05/31/2021	<b>CONTRACT NUMBER:</b> H17-25-064	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
X <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2017– 5)			

### PRIOR CONTRACT HISTORY:

Contract number H17-25-064 was approved by the CCH Board of Directors on 04/28/2017 in the amount of \$1,061,742.00 for the thirty-six (36) month term from 06/01/2017 through 05/31/2020. The Office of Supply Chain Management executed a request to modify the scope and increase the contract by \$116,622.64.

### NEW PROPOSAL JUSTIFICATION:

The vendor provides courier services for patient samples, supplies, and reports from BlueIsland Health Center, Provident Hospital, Cermak Health Service, and the Ambulatory & Community Health Network Clinics to the laboratory in the John H. Stroger, Jr. Hospital as needed. The timely and secure delivery of these samples allows for reliable and prompt results to be available for doctors and patients.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H17-25-064 in an amount not to exceed \$428,914.00 as needed for a twelve (12) month from 06/01/2020 thru 05/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request  
#9

CCH INTERIM Deputy CEO:   
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:   
Debra D. Carey, Interim Chief Executive Officer

**APPROVED**

JUN 26 2020

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joseph H. Price, System Director for Medical Imaging		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 06/11/2020		<b>PRODUCT / SERVICE:</b> Service – Medical Physicist /Radiology Staffing Positions	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> West Physics Consulting, LLC, Atlanta GA	
<b>ACCOUNT:</b> 521024	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2020 \$170,159.00 FY2021 \$78,723.00 Total \$248,882.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 03/01/2017 thru 02/28/2020		<b>REVISE CONTRACT PERIOD:</b> 03/01/2020 thru 02/28/2021	<b>CONTRACT NUMBER:</b> H17-25-026
<b>COMPETITIVE SELECTION METHODOLOGY</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2017 – 1)			

### PRIOR CONTRACT HISTORY:

On 01/27/2017 the Cook County Health (CCH) Board of Directors approved contract number H17-25-026 for a period of thirty-six (36) months from 03/01/2017 thru 02/28/2020 in the amount of \$860,507.00. A request was executed on 03/10/2017 by the Office of Supply Chain Management to amend the scope of work and to increase the contract by \$54,000.00. On 03/01/2018 a request was approved by the Office of Supply Chain Management to amend the scope of work and to increase the contract by \$1,752.00.

### NEW PROPOSAL JUSTIFICATION:

The contract permits CCHHS to maintain the services of the medical physicist and staffing services as per State Regulation. The System's hospital's radioactive materials and radioactive producing equipment must sustain the services of a Radiation Safety Officer (RSO) and certified staffing consultants.

### TERMS OF REQUEST:

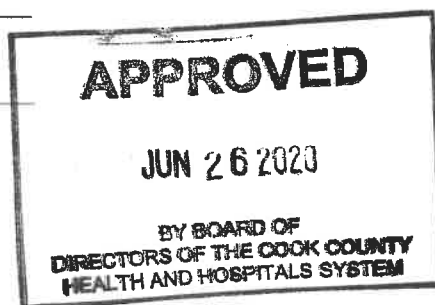
This is a request to increase contract number H17-25-026 in an amount not to exceed \$248,882.00, as needed, for a period of twelve (12) months from 03/01/2020 thru 02/28/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request  
#10

CCH INTERIM DEPUTY CEO:   
Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:   
Debra D. Carey, Interim Chief Executive Officer



# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Samuel L. Williams, Executive Director, Facilities		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus
<b>DATE:</b> 06/11/2020	<b>PRODUCT / SERVICE:</b> Service – Professional Services for Interim Leadership	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> B.E. Smith, an AMN Healthcare Company, Lenexa, KS	
<b>ACCOUNT:</b> 540345	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2020 \$200,000.00 Total \$200,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 07/01/2016 thru 06/01/2020	<b>REVISED CONTRACT PERIOD</b> 06/02/2020 thru 11/30/2020	<b>CONTRACT NUMBER:</b> H16-25-097
<b>COMPETITIVE SELECTION METHODOLOGY:</b>		
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2016 – 2)		

### PRIOR CONTRACT HISTORY:

Contract H16-25-097 was approved by the Cook County Health Board of Directors on 06/24/2016 in the amount of \$1,168,960 for a twelve (12) month period from 07/01/2016 through 06/30/2017. On various occasions, the Office of Supply Chain Management executed request to extend the contract through 06/01/2020 for the Director of Nursing position, Director of Plant Operations and the Interim Director of EVS.

### NEW PROPOSAL JUSTIFICATION:

This request is to maintain Services for the Interim Director of Plant Operations and the Interim Director of Environmental Services.

### TERMS OF REQUEST:

This is a request to extend and increase contract H16-25-097 in an amount not to exceed \$200,000.00, as needed, for a six (6) month period from 06/02/2020 thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending.

CCH INTERIM DEPUTY CEO:

Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations

Request  
#11

CCH INTERIM CEO:

Debra D. Carey, Interim Chief Executive Officer

**APPROVED**

JUN 26 2020

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leticia Reyes-Nash, Director of Programmatic Services		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer	
<b>DATE:</b> 06/11/2020		<b>PRODUCT / SERVICE:</b> Service – Staffing	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Maxim Healthcare Services, Columbia, MD	
<b>ACCOUNT:</b>	<b>FISCAL IMPACT NOT TO EXCEED:</b>		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
	FY2020 \$243,574.00		
	FY2021 \$341,004.00		
	Total \$584,578.00 (Grant Funded)		
<b>CONTRACT PERIOD</b> 07/01/2020 thru 06/30/2021			<b>CONTRACT NUMBER:</b> H20-25-083
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>PRIOR CONTRACT HISTORY:</b> N/A			
<b>NEW PROPOSAL JUSTIFICATION:</b>			
<p>This is a request to execute an agreement with Maxim Healthcare Services to provide services for the State Opioid Response (SOR) grant. For this initiative, vendor will provide (10) Recovery Coaches, (2) Social Workers, (1) Data Manager, and (1) SOR enrollment specialist to offer support services in the Emergency Room and in-patient settings in CCH hospitals, and at CCH outpatient clinics. The Data Manager will track submission of baseline and discharge data. Their services are intended to support specialized screening, linkage case management, and recovery support services, including Medication Assisted Treatment (MAT) for persons with Opioid Use Disorder (OUD). The vendor is listed as a sub-grantee in the Grant Award.</p>			
<p><b>TERMS OF REQUEST:</b> This is a request to execute contract number H20-25-083 in an amount not to exceed \$584,578.00 for a twelve (12) month period from 07/01/2020 thru 06/30/2021.</p>			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending			
CCH INTERIM DEPUTY CEO: 		Request #12	
Robert L. Sumter, Interim Deputy Chief Executive Officer, Operations		<div style="border: 2px solid black; padding: 10px; text-align: center;"> <b>APPROVED</b>   <b>JUN 26 2020</b>   <small>BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</small> </div>	
CCH INTERIM CEO: 			
Debra D. Carey, Interim Chief Executive Officer			

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joseph Price, System Director for Medical Imaging		<b>EXECUTIVE SPONSOR:</b> Tanya M. Seaton, Operating Officer, Provident Hospital					
<b>DATE:</b> 06/11/2020	<b>PRODUCT / SERVICE:</b> Service – Buy-Out, De-installation, Relocation and Re-installation of 32 Slice CT 660 Scanner from OFHC						
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> GE Precision Healthcare, LLC. Chicago, Illinois						
<b>ACCOUNT:</b> 550080	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2020 \$488,244.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A					
<b>CONTRACT PERIOD:</b> 07/01/2020 thru 12/31/2020		<b>CONTRACT NUMBER:</b> H20-25-085					
<table border="0" style="width: 100%;"> <tr> <td style="width: 5%; text-align: center;">X</td> <td><b>COMPETITIVE SELECTION METHODOLOGY</b> GPO (2)</td> </tr> <tr> <td></td> <td><b>NON-COMPETITIVE SELECTION METHODOLOGY</b></td> </tr> </table>				X	<b>COMPETITIVE SELECTION METHODOLOGY</b> GPO (2)		<b>NON-COMPETITIVE SELECTION METHODOLOGY</b>
X	<b>COMPETITIVE SELECTION METHODOLOGY</b> GPO (2)						
	<b>NON-COMPETITIVE SELECTION METHODOLOGY</b>						

**PRIOR CONTRACT HISTORY:**  
No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

This is a request to allow contractor to execute current lease buyout of a GE CT660 32 Slice scanner; perform decommissioning of the unit at Oak Forest Health Center; relocation of the unit to Provident Hospital; perform room construction and perform re-installation and calibration of equipment. Relocation of the unit will allow for termination of the contract providing the mobile unit at Provident Hospital. This is a Full Turn-Key Project. This purchase will be secured through a new lease line that will yield a significant cost savings from the previous equipment and mobile unit leases.

**TERMS OF REQUEST:**

This is a request to execute contract number H20-25-085 in an amount not to exceed \$488,244.00, as needed, for a six (6) month period from 07/01/2020 thru 12/31/2020.

Request  
#13

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO:   
Robert L. Sumter, PhD, Interim Chief Executive Officer, Operations

CCH INTERIM CEO:   
Debra D. Carey, Interim Chief Executive Officer

**APPROVED**

JUN 26 2020

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
June 22, 2020

ATTACHMENT #3



## R-20-05

### RESOLUTION

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established Cook County Health (CCH or "System"); and

**WHEREAS**, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, the Cook County Health Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

**WHEREAS**, it is now necessary to update those persons who are authorized to be signatories on these checking and/or savings accounts and to update those persons who are authorized to make wire transfers on these checking and/or savings accounts; and

**WHEREAS**, the checking and/or savings accounts for the Oak Forest Health Center of Cook County/Blue Island Health Center the Chase Bank, for the following purposes, be updated for the Depository Account; and

#### **NOW THEREFORE BE IT RESOLVED THAT:**

The following are the names of those persons who are authorized to sign checks on these checking and/or savings accounts and that the signatures of at least two (2) of the persons shall be required on each check:

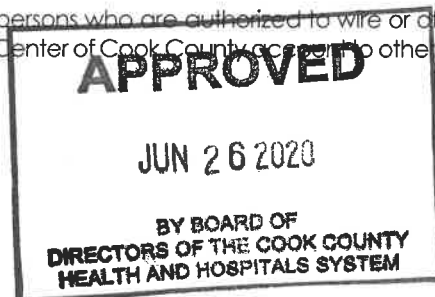
1. Debra Carey, Interim CEO
2. Andrea Gibson, Interim Chief Business Officer
3. Robert Sumter, Interim Deputy CEO, Operations
4. Francisco Banda, Senior Director of Finance

and that the following person be deleted as a signor:

1. Dorothy Loving, Executive Director of Finance

**BE IT FURTHER RESOLVED THAT**, the following are the names of the persons who are authorized to wire or otherwise transfer funds with the Oak Forest Health Center/Blue Island Health Center of Cook County accounts to other County of Cook bank accounts:

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend



**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health Board.

**BE IT FURTHER RESOLVED THAT**, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Cook County Health and Hospitals System Board of Directors on June 26, 2020.

## R-20-06

### RESOLUTION

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established Cook County Health (CCH or "System"); and

**WHEREAS**, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, the Cook County Health Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

**WHEREAS**, it is now necessary to update those persons who are authorized to be signatories on these checking and/or savings accounts and to update those persons who are authorized to make wire transfers on these checking and/or savings accounts; and

**WHEREAS**, the following checking and/or savings accounts for the Provident Hospital of Cook County held at the JP Morgan Chase Bank should be updated:

Provident Hospital  
PHCC Petty Cash

#### **NOW THEREFORE BE IT RESOLVED THAT:**

The following are the names of those persons who are authorized to sign checks on these checking and/or savings accounts and that the signatures of at least two (2) of the persons shall be required on each check:

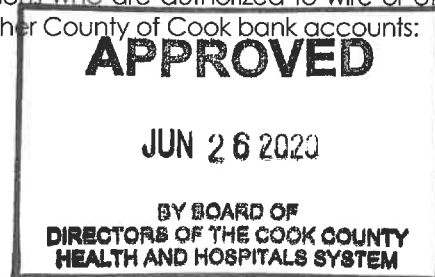
1. Debra Carey, Interim CEO
2. Andrea Gibson, Interim Chief Business Officer
3. Robert Sumter, Interim Deputy CEO, Operations
4. Francisco Banda, Senior Director of Finance

and that the following person be deleted as signor:

1. Dorothy Loving, Executive Director of Finance

**BE IT FURTHER RESOLVED THAT**, the following are the names of the persons who are authorized to wire or otherwise transfer funds with the Provident Hospital of Cook County account to other County of Cook bank accounts:

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend
6. Mark Wojciechowski



**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health Board.

**BE IT FURTHER RESOLVED THAT**, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Cook County Health and Hospitals System Board of Directors on June 26, 2020.

**R-20-07**  
**RESOLUTION**

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35, established Cook County Health ("CCH or System"); and

**WHEREAS**, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, that Board has the legal authority to open and maintain checking and savings accounts at various banks; and

**WHEREAS**, it is now necessary to update those persons who are authorized to be signatories on these checking and savings accounts; and

**WHEREAS**, the following checking and/or savings accounts for the John H. Stroger, Jr. Hospital of Cook County held at the JP Morgan Chase Bank should be updated:

Restricted Grant Funds Account  
Physician Services Account  
General Fund Account  
Petty Cash Account  
Patient Trust Fund

**NOW THEREFORE BE IT RESOLVED**, that the following are the names of those persons who are authorized to sign checks on the checking and/or savings account and that the signatures of at least two (2) of these persons shall be required on each check:

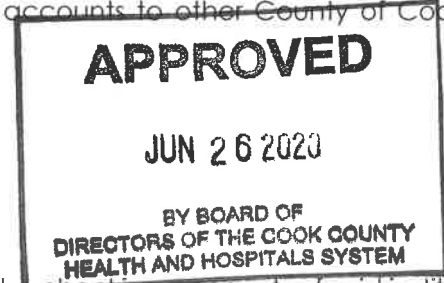
1. Debra Carey, Interim CEO
2. Andrea Gibson, Interim Chief Business Officer
3. Robert Sumter, Interim Deputy CEO, Operations
4. Francisco Banda, Senior Director of Finance

and that the following person(s) be deleted as a signatory:

1. Dorothy Loving, Executive Director of Finance

**BE IT FURTHER RESOLVED**, that the following are the names of those persons who are authorized to wire or otherwise transfer funds from the John H. Stroger, Jr. Hospital of Cook County ~~accounts to other County of Cook bank accounts:~~

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend



**BE IT FURTHER RESOLVED**, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED**, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health System Board.

**BE IT FURTHER RESOLVED**, that any funds drawn on said checking or savings accounts for deposit with the Cook County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Cook County Health and Hospitals System Board of Directors on June 26, 2020.

## R-20-08

### RESOLUTION

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35, established the Cook County Health ("CCH or System"); and

**WHEREAS**, the Ordinance established Cook County Health Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, that Board has the legal authority to open and maintain checking and savings accounts at various banks; and

**WHEREAS**, it is now necessary to update those persons who are authorized to be signatories on these checking and savings accounts; and

**WHEREAS**, the following checking and/or savings accounts for the John H. Stroger, Jr. Hospital of the Cook County held at the JP Morgan Chase Bank should be updated:

Miscellaneous Refund Account  
Patient Refund Account

**NOW THEREFORE BE IT RESOLVED**, that the following are the names of those persons who are authorized to sign checks on the checking and/or savings account and that the signatures of at least two (2) of these persons shall be required on each check for amounts over \$150.00:

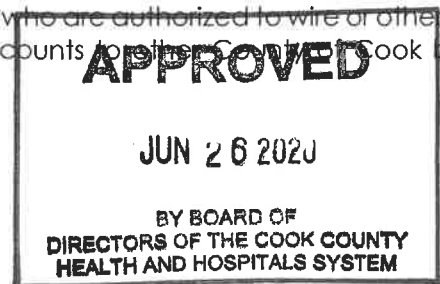
1. Debra Carey, Interim CEO
2. Andrea Gibson, Interim Chief Business Officer
3. Robert Sumter, Interim Deputy CEO, Operations
4. Francisco Banda, Senior Director of Finance

and that the following person(s) be deleted as a signatory:

1. Dorothy Loving, Executive Director of Finance

**BE IT FURTHER RESOLVED**, that the following are the names of those persons who are authorized to wire or otherwise transfer funds from the John H. Stroger, Jr. Hospital of Cook County accounts to the County of Cook bank accounts:

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend



**BE IT FURTHER RESOLVED**, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED**, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health System Board.

**BE IT FURTHER RESOLVED**, that any funds drawn on said checking or savings accounts for deposit with the Cook County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
June 22, 2020

ATTACHMENT #4

<b>MWBE METRICS - FY 2020</b>				
<b>Contracts \$150,000.00 and Over for January, February and March 2020</b>				
<b>Month</b>	<b>Friday, January 31, 2020</b>	<b>Friday, February 28, 2020</b>	<b>Tuesday, March 31, 2020</b>	<b>TOTAL</b>
<b>Number of Contracts Awarded</b>	12	13	10	35
<b>Total Award Value</b>	\$19,841,120	\$14,998,153	\$33,350,999	\$68,190,272
<b>Number of Contracts with Goals</b>	4	1	4	9
<b>Value</b>	\$14,758,131	\$1,000,000	\$22,994,826	\$38,752,957
<b>% Total Award</b>	74%	7%	69%	57%
<b>Number of Contracts with MWBE as Prime</b>	0	1	1	2
<b>Prime Award Value</b>	\$0	\$1,000,000	\$1,812,620	\$2,812,620
<b>% Contract w/goal</b>	0%	100%	8%	7%
<b>Number of Contracts with MWBE as Subcontractor</b>	2	0	3	5
<b>Sub Award Value</b>	\$4,547,270	\$0	\$2,442,355	\$6,989,625
<b>% Contract w/goal</b>	31%	0%	11%	18%
<b>Number of Contracts with Full Waivers</b>	2	0	0	2
<b>Waiver Value</b>	\$1,918,200	\$0	\$0	\$1,918,200
<b>% Contract w/goal</b>	13%	0%	0%	5%

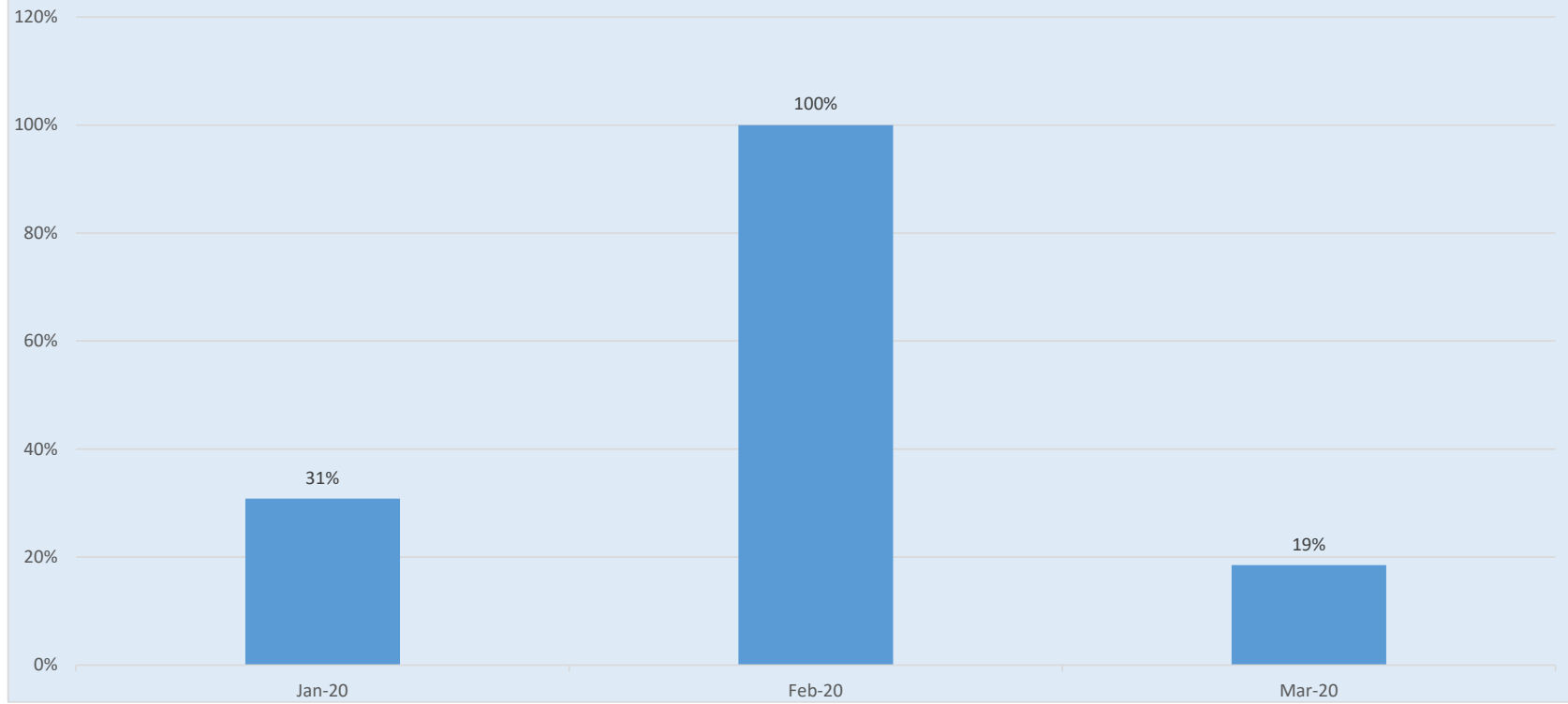
**NOTE:** The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.  
This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

January reflects two full waivers for Medicaid and Medicare HEDIS Software.

March reflects two contracts with partial waivers of 10.19% and 26.67% respectively.

See next page for MWBE Participation Bar Chart

**Percent (%) of Dollars Awarded to M/WBEs for Contracts \$150,000.00 and Over**



**CCHHS MBE/WBE Commitment Report for Executive Order 2020-4 Budget Director/CFO Procurement Approvals March 31, 2020**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H18-25-114	1	Radiology, Pharmacy, Laboratory, Employee Health Services and Various Departments	Kore SAE, LLC	Service - Temporary Staffing for Radiology, Pharmacy, Laboratory, Employee Health Services and Various Departments	RFP	35% MWBE Participation	\$1,812,620.00	100%	0%	<p>This is amendment no. 6. The total contract value is \$8,623,050.00.</p> <p>The prime vendor, Kore SAE, LLC, is a certified Cook County MWBE(6) and will perform 100% of the contract to provide temporary staffing services.</p>
H17-72-031	2	Buildings and Grounds	Johnson Controls, Inc.	Service - Testing, Maintenance, and Repair of Building Automation, Security, Fire Alarm, and Radio Transmission	GPO	25% MBE and 10% WBE Participation	\$1,682,205.75	18.76%	6.05%	<p>This is amendment no. 1. The total contract value is \$7,982,012.75.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor committed to utilizing:</p> <p>Applied Controls &amp; Contracting Services, Inc., MBE (6) for \$908,279.89 or 11.38% direct participation to provide fire, security and controls maintenance.</p> <p>Complex Network Solutions, MBE (9) for \$490,818.40 or 6.15% direct participation to provide video management system cameras.</p> <p>PCS Power &amp; Communications Solutions, Inc., MBE (9) for \$98,368.00 or 1.23% direct participation and \$68,000.00 or 0.85% indirect participation to provide electrical wiring services.</p> <p>Cable Communications, Inc., WBE(7) for \$59,328.00 or 0.74% direct participation to provide security system maintenance.</p> <p>Chicago Communications, LLC, WBE(7) for \$260,948.00 or 3.27% direct participation to provide radio system maintenance.</p> <p>Phoenix Business Solutions, Inc., WBE(7) for \$162,675.00 or 2.04% direct participation to provide electrical services.</p> <p>For a total of 24.81% direct participation and 0.85% indirect participation.</p>
H17-72-016	3	Facilities	Anchor Mechanical, Inc.	Service - Maintenance and Repair of Refrigeration and Ventilation Equipment at Stroger Hospital and Central Campus	RFP	25% MBE and 10% WBE Participation	\$1,500,000.00	25%	10%	<p>This is amendment no. 1. The total contract value is \$9,659,821.30.</p> <p>The vendor committed to utilizing:</p> <p>Fairfield Electric, Inc., MBE (9) for \$2,414,955.00 or 25% direct participation to provide electrical services.</p> <p>Hillco Distributing Company Inc., WBE(7) for \$965,982.00 or 10% direct participation to supply piping materials.</p> <p>For a total of 35% direct participation.</p>



**CCHHS MBE/WBE Commitment Report for Executive Order 2020-4 Budget Director/CFO Procurement Approvals March 31, 2020**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H19-25-074	4	Medicine	LocumTenens.com	Service - Medical Staffing for a Hematologist	Sole Source	0%	\$188,000.00	0%	0%	<p>This is amendment no. 1. The total contract value is \$388,000.00.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H14-25-064	5	Managed Care	MHN ACO, LLC	Service - Care Coordination	Sole Source	0%	\$6,019,600.00	0%	0%	<p>This is amendment no. 12. The total contract value is \$149,387,541.00.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H20-25-056	6	Finance	RISARC Consulting, LLC	Service - Coding, Billing, Claims Management Software using Artificial Intelligence	RFP	35% MWBE Participation	\$18,000,000.00	8.33%	0%	<p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor committed to utilizing:</p> <p>Medical Business Associates, Inc., MWBE (9) for \$1,500,000.00 or 8.33% direct participation to provide certified medical coders.</p> <p>For a total of 8.33% direct participation.</p>
H20-25-062	7	Health Plan Services	Board of Trustees of the University of Illinois, Division of Specialized Care for Children	Service - Care Coordination	Sole Source	0%	\$1,966,000.00	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

**CCHHS MBE/WBE Commitment Report for Executive Order 2020-4 Budget Director/CFO Procurement Approvals March 31, 2020**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H20-25-060	8	Laboratory, Clinical & Anatomical Services	Cardinal Health 200, LLC	Product and Service - Reagents, Service, and Usage of Bactec FX Instruments	GPO	0%	\$584,076.78	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-055	9	CORE Center	Orasure Technologies, Inc.	Product - Oraquick Advance Rapid HIV-1/2 Kits and Controls	GPO	0%	\$151,500.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-025	10	Cook County Health	Abbott Molecular, Inc.	Product - Provide SARS-CoV-2 Reagent Kits and Consumables for Abbott Real Time Testing Instrument	Emergency Purchase	0%	\$1,446,996.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

**Purchased Under the Authority of the Chief Executive Officer**

**Contracts Under \$150K - 2th QTR 2020 March, April, May**

Vendor	Contract Number	Product/Service	Purpose	Value	Contract Term
Alejandro Zamora	H20-25-0106	Services; Emergency Health Care Provider	BPA	26,400.00	6 Months
Be Strong Families, NFP	H20-25-0081	Services; Consulting Multidisciplinary Teams	BPA	48,900.00	36 Months
Bright Light Medical Imaging	H20-25-0114	Services; Illinois Breast and Cervical Cancer Program	BPA	70,000.00	24 Months
Carefusion 2200, In.	H20-76-0068	Equipment; ENT Instruments	Capital PO	48,993.78	One-Time Purchase
Dutch Ophthalmic USA	H20-25-0021	Supplies; Ophthamology	BPA	149,999.00	36 Months
EBM, Inc.	H20-25-0131	Services; Janitorial Cleaning (Covid)	BPA	52,646.40	3 Weeks
Ekla Corporation	H20-76-0009	Equipment; Dermatology & Bariatrics	Capital PO	57,050.00	One-Time Purchase
Ekla Corporation	H20-76-0073	Equipment; PHCC Renal Dialysis	Capital PO	122,332.36	One-Time Purchase
Epperson Consulting	H20-25-0061	Services; Consulting, Process Evaluation of Fitness Diversion Implementation Program	BPA	40,000.00	12 Months
Heartland Outreach Inc., Heartland Alliance Health	H20-25-0036	Services; Assertive Community Treatment	BPA	84,000.00	12 Months
Hektoen Institute for Medical	H20-25-0049	Services; Family Planning	BPA	86,600.00	3 Months
Integrated Solutions Consulting	H20-25-0060	Services; Medical Countermeasure Operations Readiness	BPA	25,000.00	6 Months
Integrated Solutions Consulting, Inc.	H20-25-0059	Services; Comprehensive Emergency Management Program	BPA	27,000.00	18 Months
Josephine Martey	H20-25-0064	Services; Evaluation, Illinois Public Health Diabetes Prevention Program	BPA	35,490.00	12 Months
Judy Emil Dela Cruz	H20-25-0099	Services; Emergency Health Care Provider	BPA	35,000.00	6 Months
Lin and Patel, LLC	H20-25-0074	Services; Legal Medicare and Medicaid	BPA	149,000.00	12 Months
Mahmoud Mohammed Aburuwaida	H20-25-0090	Services; Emergency Health Care Provider	BPA	26,400.00	6 Months
McGuireWoods LLP	H20-25-0077	Services; Legal Services, Corporate and Regulatory Issues	BPA	149,000.00	12 Months
Mobius Therapeutics, LLC	H20-25-0111	Supplies; Pharmacy drugs	BPA	100,000.00	12 Months
National Peer Review Corporation	H20-25-0050	Services; NPRC Survey	BPA	39,600.00	11 Months
NMFF dba Northwestern Medical Group	H19-25-0118	Services; Maternal Fetal Medicine	BPA	116,100.00	12 Months
Phoenix Construction & Abatement, Inc.	H20-25-0071	Services; Abatement	BPA	42,750.00	12 Months
Red Hawk & Fire Security	H20-25-0069	Services; Security Camera Licenses	BPA	37,186.00	36 Months
Soft Computer Consultants, Inc.	H20-25-0127	Services; Interface for Streck/Diesse Cube 30 Touch ESR Instruments	BPA	27,975.00	12 Months
Storage Solutions Technology (SST)	H20-25-0031	Service; Hardware for CD Burners	BPA	48,774.00	36 Months
Tais Crawford Thomas	H20-25-0093	Services; Emergency Health Care Provider	BPA	38,400.00	6 Months
Thomas Gavagan	H20-25-0097	Services; Emergency Health Care Provider	BPA	38,400.00	6 Months
Valumed, Inc.	H20-25-0054	Services; Rental of V60 NIV Ventilator with Stand	BPA	118,440.00	36 Months

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
June 22, 2020

ATTACHMENT #5

# CCH Financial Update – April 30, 2020 FYTD



**Andrea Gibson**

**Interim Chief Business Officer**

**June 2020**



**COOK COUNTY  
HEALTH**



# Executive Summary

- Cook County Health (CCH) financial results for the five months ended April 30, 2020 are behind budget by \$30.2M
  - Primary issues are expenses, COVID-19 pandemic response costs, and loss of revenue due to reduced charges from fewer non-emergency surgeries and routine appointments
  - Government support payments have supplemented the loss of “reimbursable” patient activity – \$18.2M year to date from the CARES Act
  - Patient activity began to decline in March, and charges continue to be 40% lower than normal
- Key Finance accomplishments since our last meeting include:
  - Completion of RSM financial statement audit
  - Accessing Federal and State financial support for the COVID-19 pandemic
- Key current Finance initiatives include:
  - Forecasting and planning in anticipation of FY21 budget submission
  - Implementation of revenue cycle operational improvements

# Financial Results – April 30, 2020 FYTD

(Dollars in 000s)	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
<b>Revenue</b>					
Net Patient Service Revenue (1)	\$196,167	\$244,914	(\$48,747)	(19.9%)	\$199,363
Government Support (2)	\$202,543	\$163,207	\$39,336	24.1%	\$143,555
CountyCare Capitation Revenue	\$767,371	\$728,846	\$38,525	52.9%	\$734,610
Other	\$2,442	\$5,208	(\$2,766)	(53.1%)	\$2,057
CountyCare Elimination (1)	(\$76,045)	(\$71,993)	(\$4,052)	(5.6%)	(\$77,089)
<b>Total Revenue</b>	<b>\$1,092,478</b>	<b>\$1,066,130</b>	<b>\$22,296</b>	<b>2.1%</b>	<b>\$1,002,497</b>
<b>Operating Expenses</b>					
Salaries & Benefits	\$281,389	\$274,045	(\$7,344)	(2.7%)	\$275,072
Overtime	\$20,365	\$12,705	(\$7,660)	(60.3%)	\$19,197
Pension / OPEB	\$46,376	\$45,803	(\$573)	(1.3%)	\$45,803
Supplies & Pharmaceuticals	\$61,196	\$54,613	(\$6,583)	(12.6%)	\$46,160
Purchased Services & Other	\$129,274	\$111,548	(\$17,726)	(15.9%)	\$103,489
Medical Claims Expense (1)	\$720,837	\$702,884	(\$17,953)	(2.5%)	\$697,820
Insurance	\$13,277	\$15,325	\$2,048	13.4%	\$11,118
Depreciation & Amortization	\$14,233	\$14,460	\$227	1.6%	\$14,460
Utilities	\$5,355	\$5,545	\$190	3.4%	\$8,614
CountyCare Elimination (1)	(\$76,045)	(\$71,993)	\$4,052	5.6%	(\$77,089)
<b>Total Expenses</b>	<b>\$1,216,257</b>	<b>\$1,164,935</b>	<b>(\$51,322)</b>	<b>(4.4%)</b>	<b>\$1,144,644</b>
<b>Operating Margin</b>	<b>(\$123,779)</b>	<b>(\$94,753)</b>	<b>(\$29,026)</b>	<b>(30.6%)</b>	<b>(\$142,147)</b>
<b>Non-Operating Revenue</b>	<b>\$80,944</b>	<b>\$82,094</b>	<b>(\$1,150)</b>	<b>(1.4%)</b>	<b>\$82,529</b>
<b>Net Income (Loss)</b>	<b>(\$42,835)</b>	<b>(\$12,659)</b>	<b>(\$30,176)</b>	<b>(138.4%)</b>	<b>(\$59,618)</b>

## Commentary

- Net Patient Service Revenue is below budget as “reimbursable patient activity” is below budget due primarily to the slowdown in patient activity caused by the COVID-19 pandemic
- FY20 Government Support Revenue includes \$18.2M in Coronavirus Aid, Relief & Economic Security Act support received in April to help compensate for the decline in patient activity
- Expense management, particularly considering the falling patient volumes due to the COVID-19 pandemic, is a critical priority
  - RFP recently released around strategic cost reduction for non-labor services to address Purchased Services & Other expense budget variance
- Several key initiatives underway at CountyCare to contribute to performance

## Notes:

- (1) CountyCare Elimination represents the elimination of intercompany activity – Patient Service Revenue and Medical Claims Expense – for CountyCare patients receiving care at Cook County Health
- (2) Government Support includes \$32.2M of Graduate Medical Education payments that were budgeted in Patient Service Revenue
- (3) Source: CCH unaudited April 30, 2020 and 2019 financial statements and FY20 budget



# Operating Results – April 30, 2020 FYTD

(Dollars in 000s)	FY20 Actual (3)	FY19 Actual (3)	Variance	%
CCH Health Providers & Bureau of Health (1)	(\$43,618)	(\$52,540)	\$8,922	17.0%
Public Health Department	(\$4,886)	(\$3,703)	(\$1,183)	(31.9%)
Correctional Health (2)	(\$34,055)	(\$36,376)	\$2,321	6.4%
CountyCare	\$5,157	(\$3,725)	\$8,882	238.4%

## Notes:

- (1) CCH Health Providers include Stroger, Provident, Ambulatory & Community Health Network, Oak Forest Health Center and CORE
- (2) Correctional Health includes Cermak Health and the Juvenile Temporary Detention Center
- (3) Operating results exclude Pension and OPEB
- (4) Source: CCH unaudited April 30, 2020 and 2019 financial statements

## Commentary

- Operating results substantially consistent with prior year except for CCH Health Providers and CountyCare
- Despite the onset of the COVID-19 pandemic, CCH Health Providers and Bureau of Health's FY20 operating performance has improved over FY19 operating performance primarily as a result of increased government funding (DSH and CARES Stimulus Revenue of \$28.6M). In addition no GME had been recorded in FY19 as of April.
- Despite CountyCare enrollment being behind budget, operating results are above budget as enrollment has been in higher rate groups than anticipated





# CCH Health Providers Revenue – April 30, 2020 FYTD

## Revenue Composition

(Dollars in 000s)	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
<b>Net Patient Service Revenue</b>	\$196,167	\$244,914	(\$48,747)	(19.9%)	\$199,363
<b>Government Support (Recurring):</b>					
Graduate Medical Education (1)	\$32,206	\$0	\$32,206	N/A	\$0
Disproportionate Share Payments (“DSH”)	\$73,760	\$65,292	\$8,468	13.0%	\$65,292
Benefits Improvement and Protection Act Payments (“BIPA”)	\$55,125	\$55,125	\$0	0.0%	\$55,141
Provident Access Payments	\$21,382	\$42,790	(\$21,408)	(50.0%)	\$23,122
Recurring Government Support	\$182,473	\$163,207	\$19,266	11.8%	\$143,555
<b>Government Support (Non-Recurring):</b>					
CARES Stimulus Revenue	\$18,200	\$0	\$18,200	N/A	\$0
Enhanced FMAP DSH	\$1,870	\$0	\$1,870	N/A	\$0
Non-Recurring Government Support	\$20,070	\$0	\$20,070	N/A	\$0
<b>Other Revenue</b>	\$2,003	\$3,260	(\$1,257)	(38.5%)	\$1,521
<b>Total Revenue</b>	\$400,713	\$411,381	(\$10,668)	(2.6%)	\$344,439

### Notes:

- (1) Graduate Medical Education (“GME”) presented separately from Net Patient Revenue as the State of Illinois now pays GME separately from Medicaid Patient Service Revenue. GME and Net Patient Service Revenue should be combined for the purpose of comparison to budget.
- (2) Source: CCH unaudited April 30, 2020 and 2019 financial statements and FY20 budget

### Commentary

- Net Patient Service Revenue is below budget as patient charges have declined from a high of \$150.4M in January to \$79.3M in April as a result of reduced patient activity caused by the COVID-19 pandemic
- DSH will be above budget in FY20 as CCH was awarded \$24.8M of supplemental DSH and CCH is receiving enhanced FMAP
- \$18.2M in CARES Stimulus Revenue received through April
- Provident Access Revenue is below plan because of the State’s delay in implementation of their new payment approach



# CCH Health Providers & Bureau Expenses – April 30, 2020 FYTD

(Dollars in 000s)	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
Salaries & Benefits	\$239,268	\$214,434	(\$24,834)	(11.6%)	\$239,118
Overtime	\$17,395	\$10,295	(\$7,100)	(69.0%)	\$16,285
Supplies & Pharmaceuticals	\$57,745	\$50,150	(\$7,595)	(15.1%)	\$43,205
Purchased Services & Other	\$90,704	\$70,172	(\$20,532)	(29.3%)	\$68,271
Insurance	\$13,277	\$15,325	\$2,048	13.4%	\$10,936
Depreciation	\$10,330	\$9,504	(\$826)	(8.7%)	\$10,551
Utilities	\$5,338	\$5,459	\$121	2.2%	\$8,614
<b>Total Expenses (1)</b>	<b>\$434,057</b>	<b>\$375,339</b>	<b>(\$58,718)</b>	<b>(15.6%)</b>	<b>\$396,980</b>

## Commentary

- FY20 operating expenses are above budget due to patient volumes being higher than budget plus the spending required to respond to the COVID-19 pandemic
- Operating expenses have increased 9.3% over FY19 while volumes are essentially consistent with last year
- COVID-19 pandemic spending has primarily impacted Overtime and Purchased Services & Other

## Note:

- (1) Operating expenses exclude Pension & OPEB as they are not allocated to the CCH entities
- (2) Source: CCH unaudited April 30, 2020 and 2019 financial statements and FY20 budget

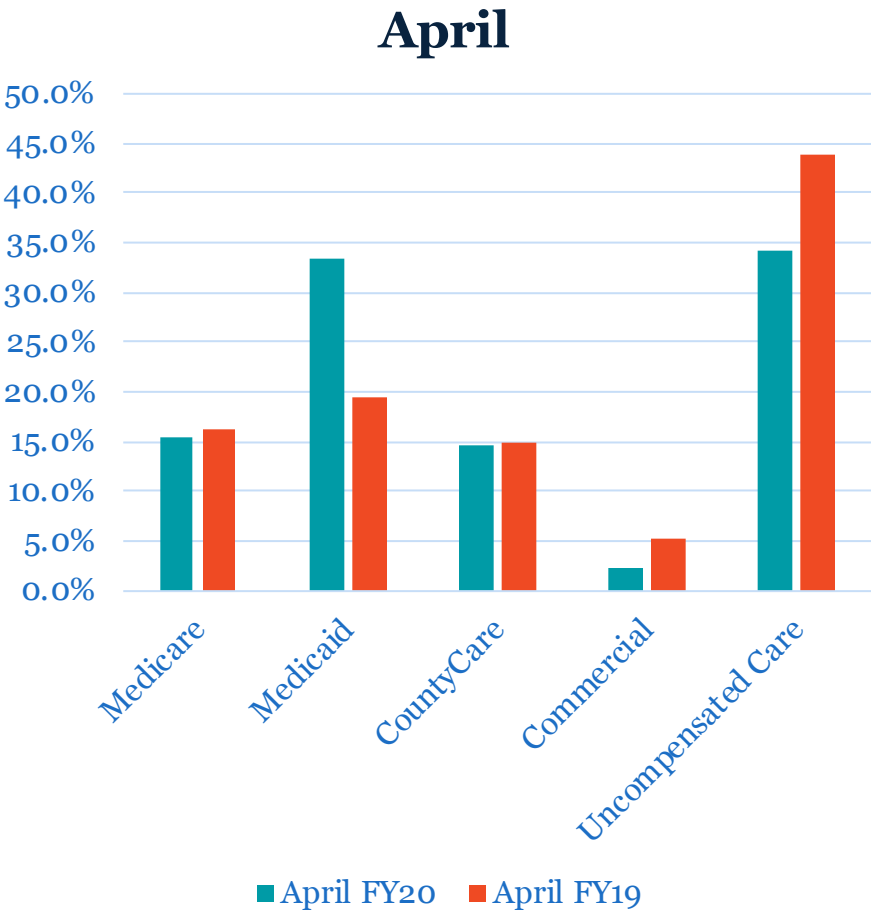
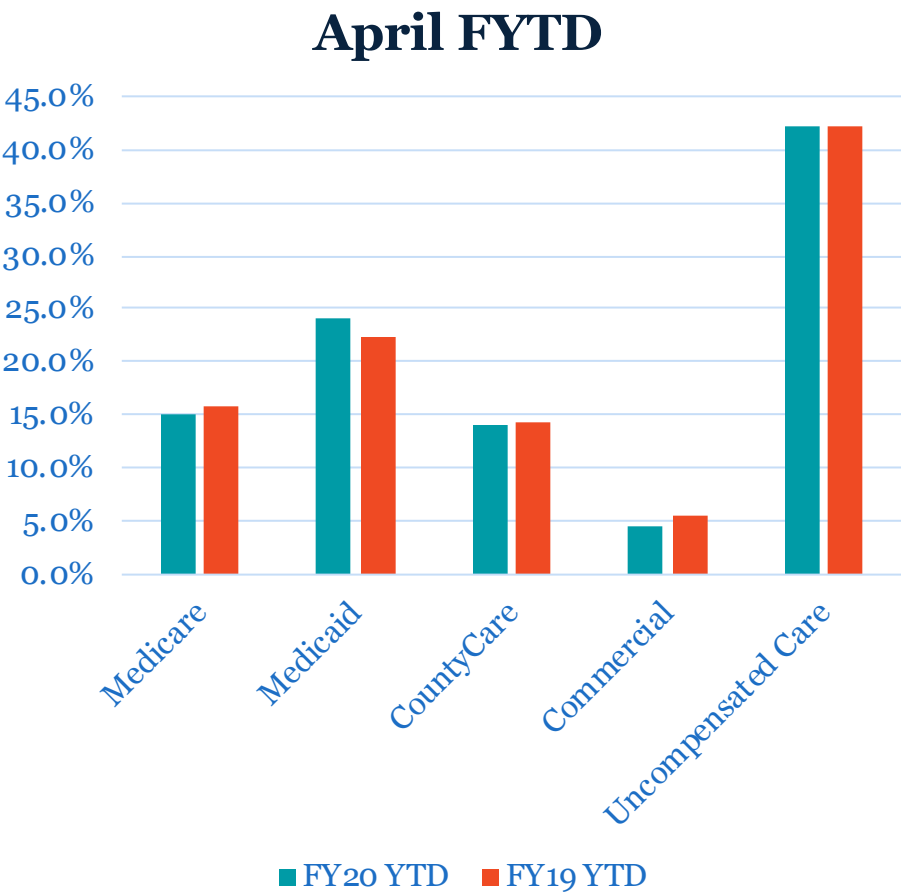


# CCH Key Financial Initiatives

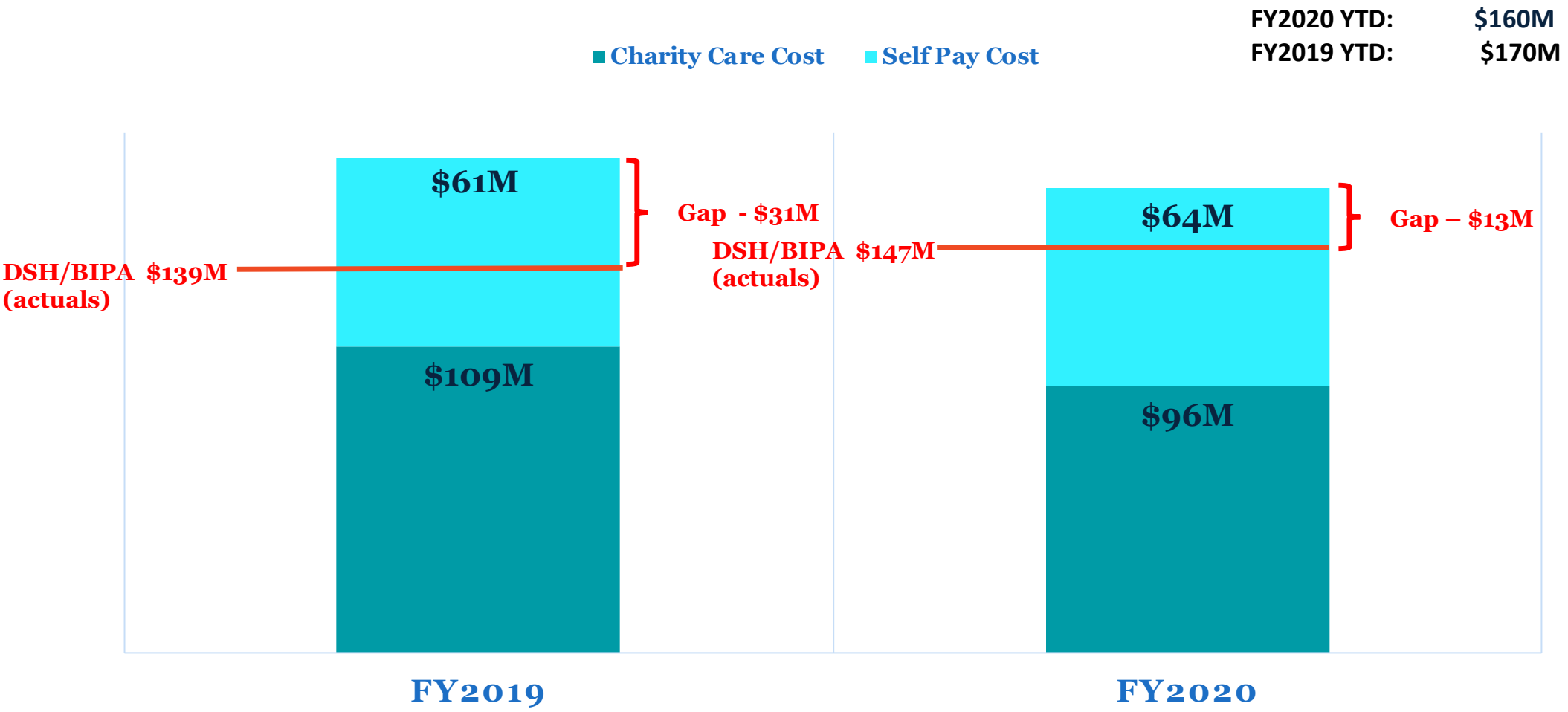
- Key CCH initiatives to strengthen financial performance include the following
  - Re-starting domestic spend initiatives
    - Single-source surgeries
    - Pharmacy/internal prescribing
    - Denial review
  - Revenue initiatives
    - Maximizing Federal Revenue loss reimbursement
    - Artificial Intelligence
  - Expense initiatives
    - Contract adjustments/renegotiations
    - Reimbursement for COVID-19 related expenses
    - Managing vacancies – hiring has slowed

# CCH Health Providers Revenue – April 30, 2020 FYTD

## Payer Mix Analysis



# FYTD April 2020 – Uncompensated Care Cost vs. Funding



# CCH Health Providers Revenue – April 30, 2020 FYTD

## Revenue Operating Indicators

Revenue Cycle Metrics	Average FYTD 2020	April 2020	CCH Target	Industry Target *	Average FYTD 2019
Average Days in Accounts Receivable	91	96	60-65	40	98
Discharged Not Final Billed Days	9	9	5	7	10
Claims Initial Denials Percentage	20%	19%	10%	3%	22%

### Definitions:

**Average Days in Accounts Receivable:** Total accounts receivable divided by average daily revenue

**Discharged Not Final Billed Days:** Average number of days after discharge before claim is submitted

**Claims Initial Denials Percentage:** Percentage of claims denied initially compared to total claims submitted

\* **Source:** HFMA Key Hospital Statistics and Ratio Margins from Cerner

# CountyCare Financial Results – April 30, 2020 FYTD

(Dollars in 000s except PMPM amounts)	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
<b>Capitation Revenue</b>	<b>\$767,371</b>	<b>\$728,846</b>	<b>\$38,525</b>	<b>52.9%</b>	<b>\$734,610</b>
<b>Operating Expenses</b>					
Clinical - CCH	\$76,045	\$71,993	(\$4,025)	(5.6%)	\$77,089
Clinical - External	\$644,792	\$630,891	(\$13,901)	(2.2%)	\$625,946
Administrative	\$41,377	\$28,572	(\$12,805)	(144.8%)	\$35,300
<b>Total Expenses</b>	<b>\$762,214</b>	<b>\$731,456</b>	<b>(\$30,758)</b>	<b>(42.0%)</b>	<b>\$738,335</b>
<b>Operating Gain (Loss)</b>	<b>\$5,157</b>	<b>(\$2,610)</b>	<b>\$7,767</b>	<b>297.5%</b>	<b>(\$3,725)</b>
<b>Activity Levels</b>					
Member Months	1,605,524	1,630,170	(24,646)	(1.5%)	1,609,155
CCH CountyCare Member Months	171,712	N/A	N/A	N/A	224,342
CCH % of CountyCare Member Months	10.7%	N/A	N/A	N/A	13.9%
<b>Operating Indicators</b>					
Revenue Per Member Per Month (PMPM)	\$478	\$447	\$31	6.9%	\$457
Clinical Cost PMPM	\$449	\$431	(\$18)	(4.2%)	\$437
Medical Loss Ratio (1)	93.9%	96.4%	2.5%	(2.6%)	95.7%
Administrative Cost Ratio (2)	5.3%	3.9%	(1.4%)	(35.9%)	4.3%

## Notes:

- (1) Medical Loss Ratio is a measure of the percentage of premium that a health plan spends on medical claims
- (2) Excludes amortization related to intangible asset that was recorded in connection with the acquisition of the Family Health Network membership

## Commentary

- FY20 Capitation Revenue is above budget due to HFS eligibility retro adjustments and the addition of the Special Needs Children population
- While total member months are under budget, there has been an increase in membership for the month of April and membership is expected to continue to increase due to increasing Medicaid enrollment as a result of the COVID-19 induced growth in unemployment
- CountyCare's reimbursement to CCH is budgeted at \$72.0M and is currently above budget at \$76.0M.
- Operating expenses are currently above budget, reflecting the addition of the Special Needs Children population and higher than expected claims costs. However, a decline in claims volume due to COVID-19 is anticipated through May

# CountyCare Financial Initiatives

- Key CountyCare initiatives to strengthen financial performance include the following
  - Domestic spend initiatives
    - Single-source surgeries strategy to be resumed as CCH re-opens surgical services
    - Pharmacy/internal prescribing
  - Revenue initiatives
    - On-going discussions with HFS regarding revenue reconciliation and 2020 rates
    - SSI/SSDI initiatives to move members to higher paying rate cells
  - Expense initiatives
    - Provider contract adjustments
    - Pharmacy quantity limits and pharmacy coordination of benefits
    - Additional shared risk agreements
    - Reductions to care management costs
  - Absorbing additional members due to COVID-19 impact



# Covid-19 Financial Impact through May, 2020

- Altered operations and service offering began on March 16

- Significant volume/patient revenue decline:

- Charges Per Calendar Day:

	<u>Dec 1 - Mar 15</u>	<u>Mar 16 - May 31</u>	<u>Change</u>	<u>% Change</u>
Charges/Day	4,811,082	3,284,904	(1,526,178)	-32%

- Net Patient Revenue Loss:

	<u>March</u>	<u>April</u>	<u>May</u>	<u>Cummulative</u>
Net Patient Service Revenue	31,000,509	19,524,573	23,354,890	73,879,973
Net patient Service Revenue - Budget	45,485,312	49,649,192	45,485,312	140,619,816
Impact	(14,484,803)	(30,124,619)	(22,130,422)	(66,739,843)

- Increased costs – Projected \$18 to \$32M in supplies/equipment and premium labor costs
- County Care utilization has also dropped significantly
  - Reduction in claims/costs, Future implications of deferred care and rate adjustments

- Additional funding:

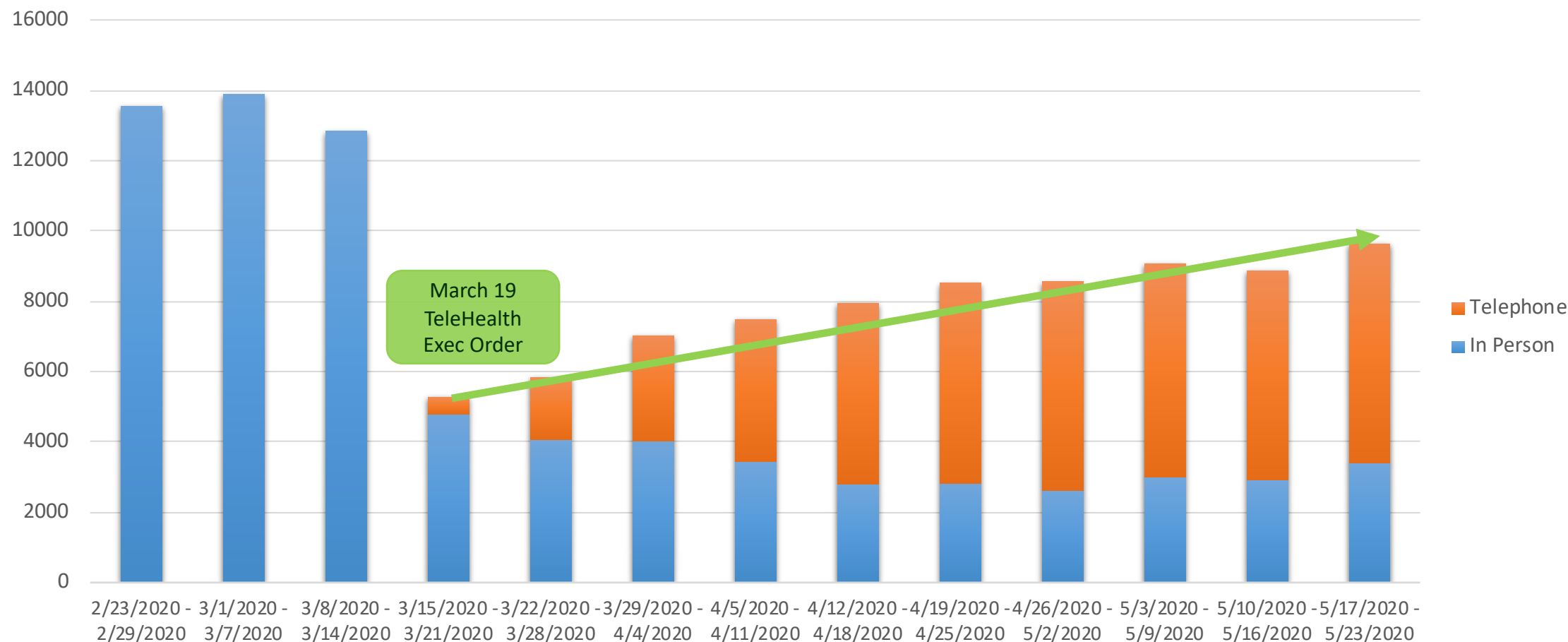
- CARES Target Funding - \$59M
- CARES General Funding - \$18M
- CARES Medicare Advance - \$28M

- DSH/BIPA Enhanced FMAP – \$34.8M
- Crisis Grant – \$.09M
- Contact Tracing Grant – \$40.8M
- CARES Safety Net Distribution - \$44M (rcv'd June)



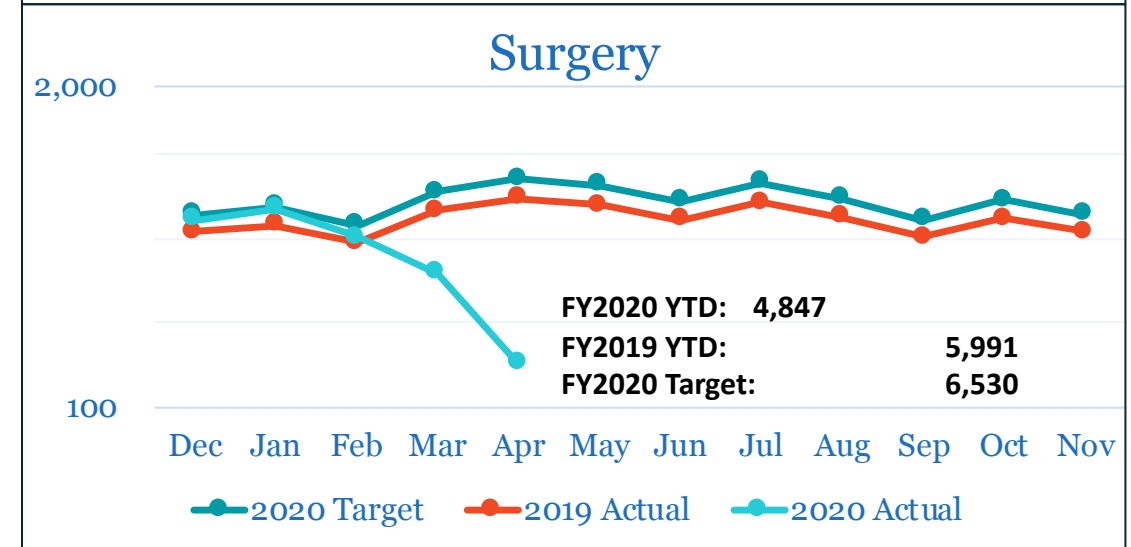
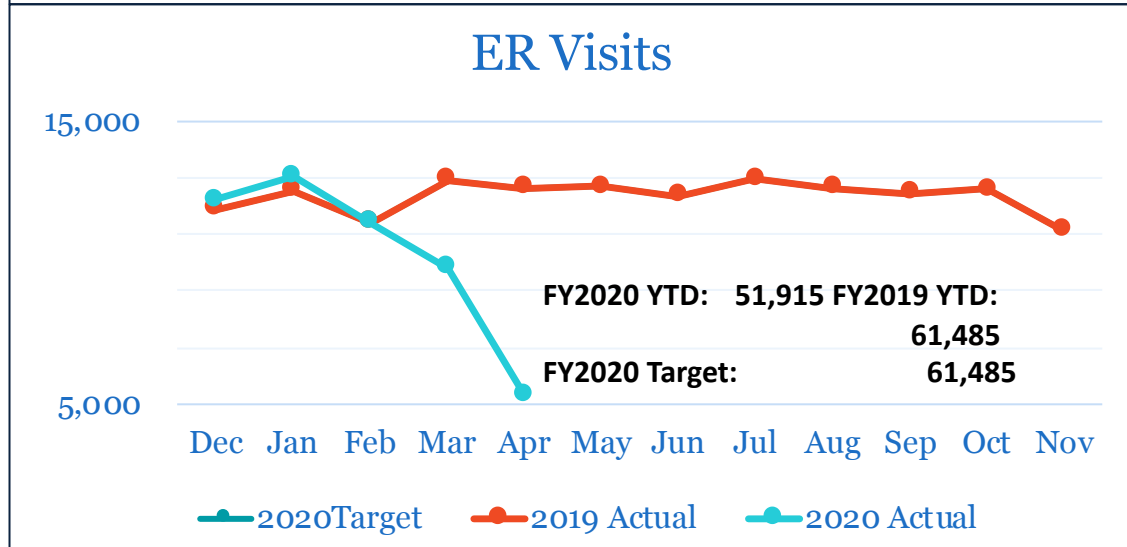
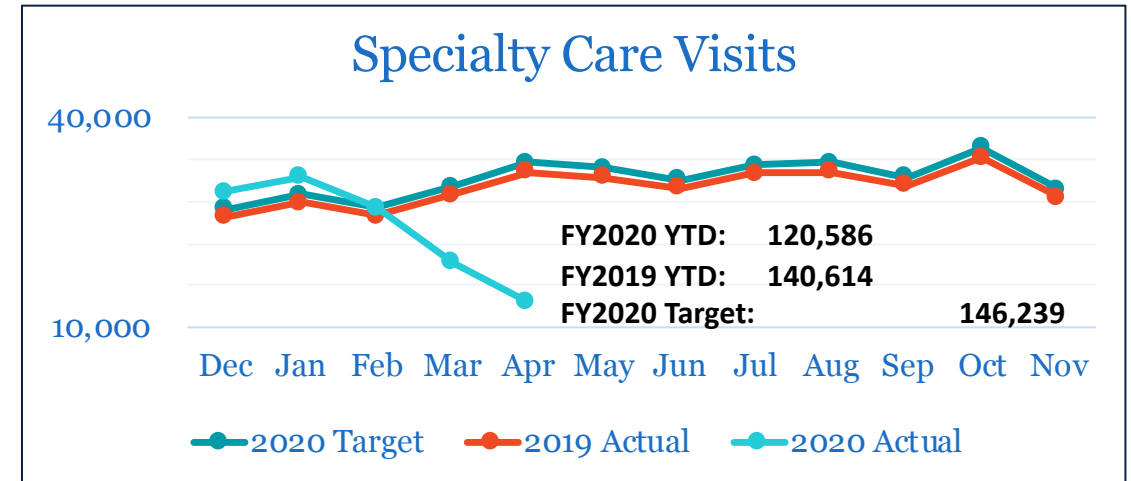
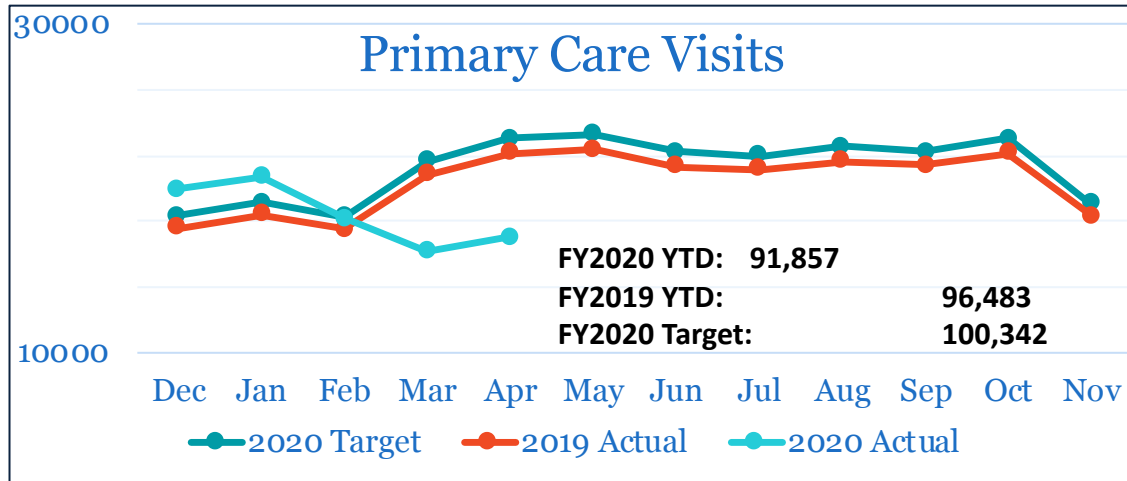
# COVID-19 Telehealth Implementation

44,335 telephone visits have been completed through ACHN



\*Source: Cerner COVID-19 Orders Mar 1,2020-May 23, 2020

# Patient Activity Indicators – April 2020



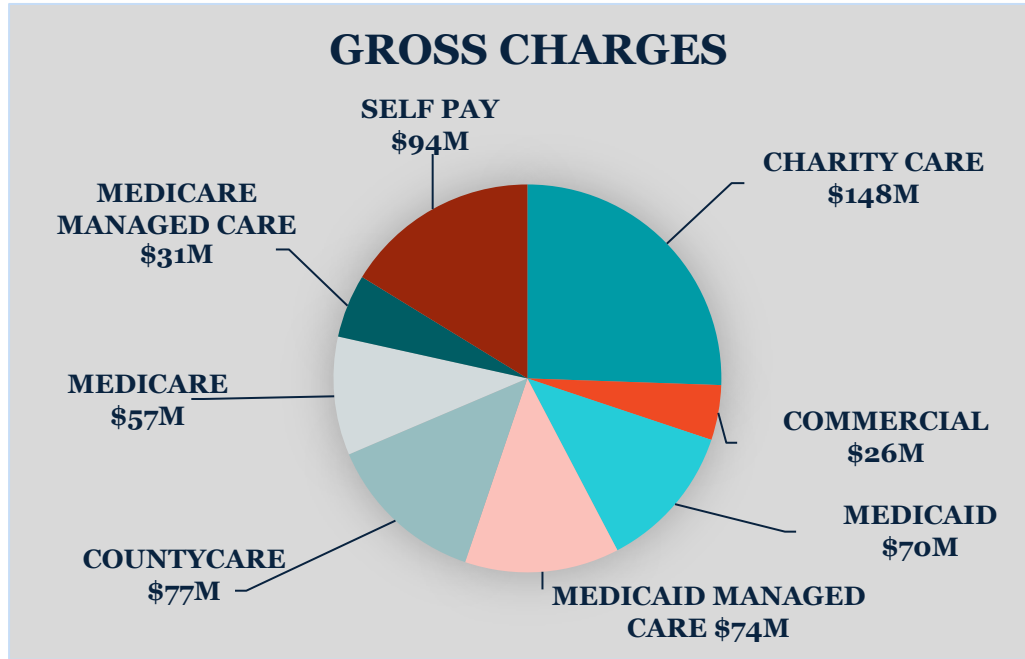


# Appendix



COOK COUNTY  
**HEALTH**

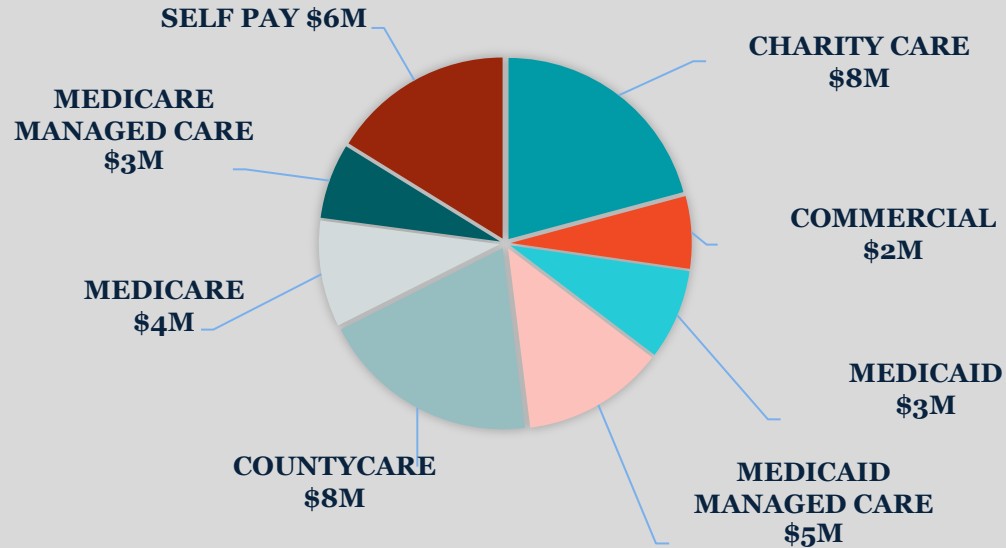
# Stroger Operations Overview – Five Months Ended April 30, 2020



Inpatient/Observation-FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent from Target
Inpatient Discharges	5,806	5,864	5,459	-1%
- Long Stay Admissions	1,239	1,188	1,173	4%
- One Day Admissions	336	332	317	1%
Inpatient Days	29,662	28,784	28,950	3%
Observation Discharges	2,902	3,428	3,479	-15%
Observation Days (Observation Discharge)	5,650	6,264	6,848	-10%
Avg LOS (Inpatient Discharge)	5.7	---	5.9	---
Average Daily Census (Inpatient & Observation)	289.4	295	295.9	-2%
Surgical Cases (all patient types)	3,800	4,332	3,731	-12%
Endoscopy Cases (all patient types)	---	---	---	---
Radiology Tests	13,621	---	14,215	---
Deliveries	316	360	324	-12%
Emergency- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent from Target
Emergency Visits (includes LwBS & Trauma)	36,914	39,525	39,106	-7%
Adult Emergency Visits	30,324	33,420	32,526	-9%
Peds Emergency Visits	2,538	2,288	2,342	11%
Trauma Visits	1,831	2,237	2,060	-18%
LwBS	2,221	1,580	2,178	41%
Radiology Tests	31,182	---	14,215	---
Outpatient Clinic- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent from Target
Total Provider Visits	93,452	100,716	104,233	-7%
Specialty/Diagnostic/Procedure Provider Visits				
Hospital - Based	5,653	6,248	6,778	-10%
Specialty Care	40,169	43,647	40,945	-8%
Oral Health	1,979	---	n/a	---
Professional Building	29,280	32,431	40,945	-10%
Total	77,081	82,327	88,668	-6%
Primary Care Provider Visits				
GMC	16,371	18,389	15,565	-11%
Total	16,371	18,389	15,565	-11%
Procedures & Ancillary Services- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent from Target
Endoscopy Cases (all patient types)	2,503	---	2,833	---
Dialysis Treatments (all patient types)	1,877	---	2,177	---
Infusion Center Visits	5,303	---	4,310	---
Minor Procedure (Clinic F) Visits	1,033	---	1,035	---
PT/OT Volume (all patient types)	20,144	---	17,618	---

# Provident Operations Overview – Five Months Ended April 30, 2020

## GROSS CHARGES

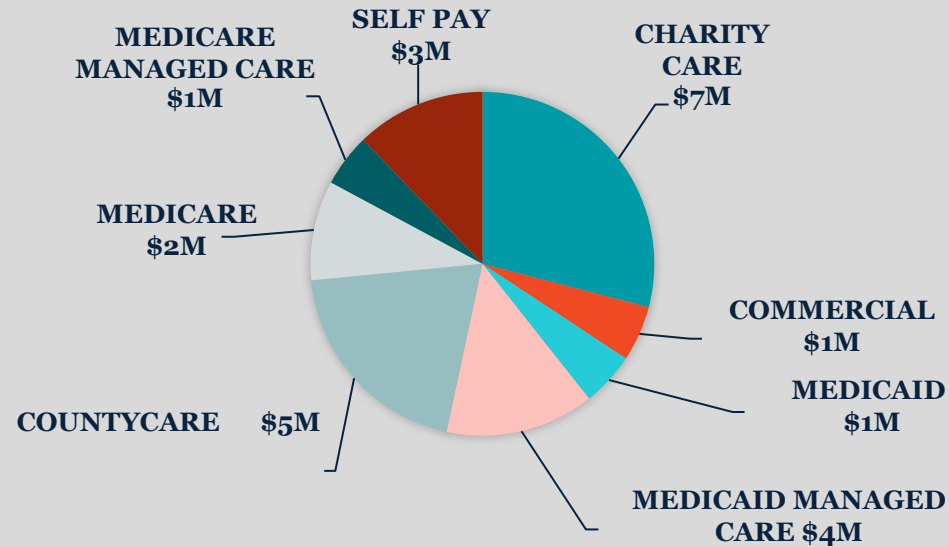


Inpatient/Observation-FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent from Target
Inpatient Discharges	189	196	185	-4%
- Long Stay Admissions	29	40	28	-28%
- One Day Admissions	7	12	18	-42%
Inpatient Days	1,152	1,000	869	15%
Observation Discharges	235	208	218	13%
Observation Days (Observation Discharge)	614	412	424	49%
Avg LOS (Inpatient Discharge)	8.1	5.5	4.5	47%
Average Daily Census (Inpatient & Observation)	14.5	12	10.7	19%
Surgical Cases	691	796	925	-13%
Radiology Tests	144	---	107	---
Emergency- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent from Target
Emergency Visits (including LWBS)	9,659	10,048	9,739	-4%
Adult Emergency Visits	8,226	9,129	8,592	-10%
Peds Emergency Visits	568	507	484	12%
LWBS	865	412	663	110%
Radiology Tests	5,226	---	5,233	---
Outpatient Clinic- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent from Target
Total Registrations	27,099	30,664	28,635	-12%
Amb of Prov - Specialty/Diagnostic/Procedure Provider	447	554	573	-19%
Sengstacke - Specialty/Diagnostic/Procedure Provider	10,716	12,571	11,327	-15%
Sengstacke Primary	5,738	5,882	6,015	-2%
Sengstacke Primary Peds	40	305	315	-87%
Radiology Tests	3062	---	3274	---
Procedures & Ancillary Services- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent from Target
PT/OT Volume (all patient types)	2,521	---	2,729	---



# ACHN Operations Overview – Five Months Ended April 30, 2020

## GROSS CHARGES



Summary- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent From Target
Total Provider Visits	78,478	82,598	77,974	-5.0%
Primary Provider Visits- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent From Target
Arlington Heights (AR)/Vista (VH)	4,264	4069	3,844	4.8%
Aurora (AH)	4,769	4521	3,797	5.5%
Child Advocacy	94	176	192	-46.6%
Care	4,623	5565	4,331	-16.9%
Cottage Grove (CG)	3,228	3139	3,132	2.8%
Englewood (EH)	4,067	4203	4,593	-3.2%
Lagan Square (LS)	4,346	4130	4,665	5.2%
Morton East (ME)	348	347	308	0.3%
Near South (NS)	4,487	4704	4,715	-4.6%
North Riverside (NR) / Cicero (CH)	4,001	4308	3,475	-7.1%
OFHC (OF)	3,652	4985	4,782	-26.7%
Prieta (PH)	5,446	4265	5,826	27.7%
Rabbin (RH)	3,985	3480	3,412	14.5%
Straker Feder	1,420	1480	1,409	-4.1%
Woodlawn (WH)	3,825	3216	3,526	18.9%
<b>Total Primary Care Provider Vi</b>	<b>52,555</b>	<b>52,588</b>	<b>52,007</b>	<b>-0.1%</b>
Specialty/Diagnostic/Procedure Provider Visits- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent From Target
Aurora (AH) Behavioral Health	1,618	1,861	1,630	-13.0%
Aurora (AH) OBGYN	165	153	133	7.8%
North Riverside (NR) Fam Plan (Grant)(F	93	104	102	-10.3%
North Riverside (NR) OB Gyn (NR)	123	179	165	-31.4%
Care Specialty	2,709	3,300	3,012	-17.9%
Lagan Square (LS) OBGYN	161	220	270	-26.8%
Morton East (ME) OBGYN	2	16	26	-87.9%
Morton East (ME) Psych	18	24	24	-24.0%
OFHC (OF)	8,769	10,181	9,075	-13.9%
Oral Health (OH)	2,924	2,778	1,617	5.3%
Specialty Care (SC) OBGYN / RHS	5,409	6,439	5,582	-16.0%
Straker Feder Specialty	3,932	4,755	4,331	-17.3%
<b>Total Specialty Care Provider</b>	<b>25,923</b>	<b>30,010</b>	<b>25,967</b>	<b>-13.6%</b>
Procedures & Ancillary Services- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent From Target
OFHCPT/OT Volume	2,338	---	2,678	---
Partnerships- FYTD				
Measure	FY2020	FYTD Target	FY2019	Percent From Target
CDPH	5,937	4,440	---	33.7%
Single Health Center (CCHHS)	118	142	154	-16.9%