Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, May 22, 2020 at the hour of 9:00 A.M. This meeting was held by remote means only, in compliance with the Governor's Executive Orders 2020-7, 2020-10, and 2020-18.

#### I. <u>Attendance/Call to Order</u>

Chair Reiter called the meeting to order.

Present:	Chair Robert G. Reiter, Jr. and Directors Hon. Dennis Deer, LCPC, CCFC; Board Chair M. Hammock (Substitute Member); and Mary B. Richardson-Lowry (3)					
	Directors Mary Driscoll, RN, MPH; Ada Mary Gugenheim; Mike Koetting; and Otis L. Story, Sr.					
	Steven Scheer (Non-Director Member)					
Absent:	Director David Ernesto Munar (1)					

Additional attendees and/or presenters were:

Debra D. Carey – Interim Chief Executive Officer Andrea M. Gibson – Interim Chief Business Officer Charles Jones – Chief Procurement Officer Jeff McCutchan –General Counsel Deborah Santana – Secretary to the Board

## II. <u>Electronically Submitted Public Speaker Testimony</u> (Attachment #1)

The Secretary read the following public testimony into the record.

1. G. Narender Reddy President, CompuBill

## III. Action Items

#### A. Minutes of the Finance Committee Meeting, February 20, 2020

Director Hammock, seconded by Director Richardson-Lowry, moved to accept the Minutes of the Finance Committee Meeting of February 20, 2020. THE MOTION CARRIED UNANIMOUSLY.

#### **B. Contracts and Procurement Items** (Attachment #2)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

During the discussion of request number 1, Chair Reiter referenced the public testimony that was received earlier in the meeting from Mr. G. Narender Reddy. Mr. Reddy had requested that the Committee not approve request number 1 under Item III(B) Contracts and Procurement Items (request to increase Contract #H18-25-058 with Salud Revenue Partners for accounts receivable services). Mr. Jones stated that this was confusing, as Mr. Reddy's testimony seemed to focus on other contracts for accounts receivable services that CCH has held with other vendors, and did not seem to relate to the contract with Salud Revenue Partners which is being presented today. He will take a look at the Request for Proposals (RFP) that Mr. Reddy mentioned in his testimony, along with the RFP that resulted in the now terminated contract with nThrive, which was also referenced in the testimony. Additionally, he stated that CCH typically sends letters notifying those who submit RFP proposals that they were not selected, so he will also look into that issue.

# III. Action Items

## B. Contracts and Procurement Items (continued)

The Committee discussed other issues raised by Mr. Reddy regarding contract performance by former vendors for these types of services. With regard to contract performance measures for Salud Revenue Partners, Andrea M. Gibson, Interim Chief Business Officer, stated that CCH receives monthly reports from them. As a frame of reference, she stated that the \$6 million that was originally authorized equates to approximately \$70 million in revenue. The run rate of accomplishing what that encompasses is at a faster pace than what the original contract authorization would allow.

Also in regard to request number 1, Director Deer inquired whether there is a Minority and Women-Owned Business Enterprise (M/WBE) goal set for this contract. Mr. Jones responded affirmatively, he stated that the original contract has 35% MBE participation; the current request is pending review by Contract Compliance. Director Story inquired regarding how M/WBE goals are validated, to ensure that the goals are met. He has concerns with the aspect of the vendor self-reporting, rather than having mandatory reporting. Mr. Jones responded that this is a function that resides at the County's Office of Contract Compliance, and falls under the authority of the County's Chief Financial Officer, Ammar Rizki. He noted that the Committee's vote on today's request is contingent upon receiving a letter from Contract Compliance indicating that the vendor is responsive to the County's M/WBE Ordinance. It was determined that Mr. Jones will contact the Executive Director of the Office of Contract Compliance, Edward Olivieri, to ask him to provide a presentation on Contract Compliance processes at the next meeting. Chair Reiter requested that Mr. Jones include the following individuals in those communications: Mr. Rizki; Lanetta Haynes-Turner, Chief of Staff to President Preckwinkle; and Director Story, Deputy Chief of Staff to President Preckwinkle.

During the discussion of request number 2, Director Deer stated that he has received calls from at last three (3) different nurse agencies who typically provide nurse registry services to CCH but now say that they are no longer getting CCH registry work. Debra D. Carey, Interim Chief Executive Officer, responded that it would be helpful if he can share information on who the three (3) companies are so staff can fully investigate the matter.

During the discussion of request numbers 6 and 7, Director Richardson-Lowry stated that, as they relate to behavioral health, in light of what has been transpiring relating to Covid-19, it would be helpful to receive a compilation of CCH's behavioral health contracts and have a future substantive discussion on behavioral health with the appropriate staff member. Ms. Carey stated that the Executive Director of Behavioral Health is Dr. Diane Washington; Dr. Washington can participate in that discussion.

Director Deer, seconded by Director Richardson-Lowry, moved to approve request numbers 1 through 8, subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

#### C. Proposed Transfer of Funds (Attachment #3)

Ms. Gibson provided an overview of the item. She noted that these transfers fall under two (2) categories: 1) budget-related; and 2) related to Covid-19 activities.

The Committee discussed the subject of the amount of funding that Cook County is receiving from the CARES Act. Ms. Gibson indicated that Cook County has received an amount in the range of \$400 million. Director Deer stated that he has heard two (2) different numbers – either \$329 million or \$400 million. Later in the meeting, Ms. Gibson confirmed the amount received by Mr. Rizki - \$429 million has been received. She indicated that she will follow-up to determine what the \$329 million figure might relate to.

Director Deer, seconded by Director Richardson-Lowry, moved to approve the proposed Transfer of Funds. THE MOTION CARRIED UNANIMOUSLY.

#### III. Action Items (continued)

## D. Any items listed under Section III

## IV. Report from Chief Procurement Officer (Attachment #4)

- A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation
- **B.** Report of emergency purchases (none were presented)
- C. Report of procurements, contracts and contract amendments approved pursuant to Cook County Board Presidential Executive Order 2020-4

Mr. Jones provided an overview of the M/WBE Report and Report of procurements, contracts and contract amendments approved pursuant to Cook County Board Presidential Executive Order 2020-4, which were presented for the Committee's information. The Committee reviewed and discussed the information.

## V. <u>Report from the Interim Chief Business Officer</u> (Attachment #5)

## • FY2020 Finance Update

Ms. Gibson provided an overview of the FY2020 Finance Update. The Committee reviewed and discussed the information.

The presentation included information on the following subjects:

- Executive Summary
- FY20 System Accrual Basis Income Statement for the Four Months Ended March 31, 2020
- FYTD 2020 Charity Care and Self-Pay Cost vs. DSH/BIPA funding as of end March 2020
- FY20 Revenue Cycle Metrics
- Covid-19 Potential Impact on Patient Fees
- Covid-19 Potential Impact
- Appendix
- CountyCare Accrual Basis Income Statement for the Four Months Ended March 31, 2020
- Stroger Operations Overview for the Four Months Ended March 30, 2020
- System Payor Mix for the Four Months Ended March 30, 2020
- Provident Operations Overview for the Four Months Ended March 30, 2020
- ACHN Operations Overview for the Four Months Ended March 30, 2020
- Volume Indicators

## VI. <u>Adjourn</u>

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Minutes of the Meeting of the Finance Committee Friday, May 22, 2020 Page 4

Respectfully submitted, Finance Committee of the Board of Directors of the Cook County Health and Hospitals System

Attest:

Follow-up / Requests:

Follow-up:	Regarding issues presented in public testimony, Mr. Jones will review the RFP mentioned in the testimony, along with the RFP that resulted in the now terminated contract with nThrive, which was also referenced in the testimony. He will also look into whether a letter was sent to Mr. Reddy to notify him that his company's RFP proposal was not selected. Page 1
Follow-up:	Mr. Jones will contact the Executive Director of the Office of Contract Compliance, Edward Olivieri, to ask him to provide a presentation on Contract Compliance processes at the next meeting, and will include the following individuals in those communications: Mr. Rizki; Lanetta Haynes-Turner, Chief of Staff to President Preckwinkle; and Director Story, Deputy Chief of Staff to President Preckwinkle. Page 2
Follow-up:	Regarding request number 2, the administration will investigate the issue raised by Director Deer regarding a number of different nurse agencies who typically provide nurse registry services to CCH but now say that they are no longer getting CCH registry work. Page 2
Follow-up:	A compilation of CCH's behavioral health contracts will be provided and the Committee or Board will have a future substantive discussion on behavioral health with the Executive Director of Behavioral Health, Dr. Diane Washington. Page 2

Cook County Health and Hospitals System Minutes of the Finance Committee Meeting May 22, 2020

# ATTACHMENT #1



9410 CompuBill Dr. Orland Park, IL 60462 (708) 460-7444

May 22, 2020

Honorable Robert G. Reiter, Jr. Chairman Honorable Members FINANCE COMMITTEE Cook County Health & Hospitals System 1900 W Polk St. 2<sup>nd</sup> Floor Chicago, IL 60612

Dear Sir/Madam:

I am president and owner of CompuBill Inc. CompuBill was incorporated on January 29, 1980 in Orland Park, IL, **Cook County**. Most of our employees live in Cook County.

During the more than 40 years we have been in business we have provided Revenue Cycle Management (RCM) and Physician Billing and Coding Services to 66 separate hospitals, medical centers and medical and laboratory clinics throughout the Chicago Metropolitan area. These include medical clinics operated by City of Chicago, Department of Health, contracted with the State of Illinois to provide these services at University of Illinois Hospital and teaching hospitals, including University of Chicago. *A list of these facilities was presented in Table 4.1, page 27, of the Proposal submitted by CompuBill, in response to CCHHS RFP # H18-013.* 

On April 27, 2018, in response to CCHHS RFP # H18-013, Physician Billing and Coding Services, CompuBill submitted a detailed proposal. I have duly signed delivery receipts of this submittal, including subsequent addendums. CompuBill has not received notification, or acknowledgment, from CCHHS of receiving our proposal. I do not know if our proposal, including the pricing proposal, was read, evaluated, considered, compared with other proposals, duly rated for completeness and met all criteria established by CCHHS, for due consideration.

As indicated in *Section III(B). Action Items* of the Agenda for today's Finance Committee meeting you are being requested to renew NON-COMPETITIVE contract number H18-25-058 for Salud Revenue Partners, Lafayette, Indiana, to provided CCHHS accounts receivable services. I am hereby requesting you to <u>not approve</u> this renewal or authorize further negotiations if such negotiations are being contemplated. I urge you to issue a new RFP to receive bids from qualified entities, including those doing business in Cook County, Illinois, to provide these services.

I believe CompuBill's detailed and comprehensive proposal should be given due consideration. In support of this request please consider the following:

- 1. A contract was awarded to nThrive, Inc. of Alpharetta, GA, Contract number H18-25-068 to provide revenue cycle management services to CCHHS.
- 2. As a part of this contract nThrive should be made responsible for the all the services duly described in the 'NEW PROPOSAL JUSTIFICATION" of the approval request submitted by CCH Interim Deputy CEO and CCH Interim CEO.
- 3. The pricing proposal submitted by CompuBill (Section 5.12 of the RFP, Chapter 21 of CompuBill proposal, Table 5.12) was for a firm fee of 8.0% of the net revenue collected.
- 4. The Alpharetta, GA company nThrive, Inc. quoted 9%, or a projected additional expense for CCHHS of <u>12.5%</u>.
- 5. CompuBill is located in Cook County, Illinois, pays Cook County taxes and employs personnel living in Cook, Will and DuPage counties;
- 6. In 2007 a similar contract for physician billing and coding services was awarded to PricewaterhouseCoopers, LLP (PwC), headquartered outside Cook County, contract # H10-25-113. I believe their performance was well below expectations.
- 7. In 2011 a similar contract was awarded to McKesson Revenue Management Solutions, Alpharetta, GA, (outside Cook County) contract #H11-25-034. At the February 20, 2015 meeting of the Finance Committee it was indicated that McKesson was being paid a fee of \$13,039,527 to collect estimated revenue of \$32,762,520. This fee amounts to 39.8% (~40%) of the revenue collected. I believe their performance was well below expectations.
- 8. Since 2007 CompuBill has been trying, to no avail, for CCHHS to consider CompuBill to manage Stroger and other Cook County Hospital's RCM and Physician Billing and Coding.
- 9. We were told to apply for certification as a minority owned business to stand any chance of doing business with Cook County. CompuBill applied for such certification but were rejected. The reason given was that the level of owners' financial assets was *"too high,"* without specifying the *"too high"* number; and,
- 10. I sincerely request you, Mr. Reiter, and the members of the CCHHS Finance Committee to personally review CompuBill's proposal, in response to RFP # H18-013 and give CompuBill the opportunity to personally present detailed information regarding our background, experience, past performance and the IT and Human resources we have to offer. I believe our proposal deserves your professional evaluation and due consideration.

In anticipation of a favorable reply, and for your time and attention, thank you very much.

Sincerely,

G. Narender Reddy President <u>Narender.reddy@ecompubill.com</u> <u>www.compubill.com</u>

Cook County Health and Hospitals System Minutes of the Finance Committee Meeting May 22, 2020

# ATTACHMENT #2

# COOK COUNTY HEALTH AND HOSPITALS SYSTEM ITEM III(B) MAY 22, 2020 FINANCE COMMITTEE MEETING CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Increas	e Contract	1	ſ	ſ	Γ	1	
1	Salud Revenue Partners	Service - accounts receivable services	\$12,000,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2018/10 responses	System	3
Extend	and Increase Contra	cts					
2	Maxim Health Services	Service - nursing agency registry	\$500,000.00	Sole Source	n/a	SHCC, PHCC	4
3	Johnson Controls, Inc., the Successor in Interest to Simplex Grinnell, LLP	Service - testing and certification of fire suppression system, extinguisher and monitoring of alarm testing	\$442,728.85	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/2 responses	System	5
Amend Previously Approved Request to Negotiate and Execute Contract							
4	Board of Trustees of the University of Illinois, Division of Specialized Care for Children	Service - care			n/a	Managed Care	6
Execute	e Contracts						
5	Stericycle Inc.	Service - medical, hazardous and pharmaceutical waste disposal	\$1,640,742.36	GPO	5	System	8

# COOK COUNTY HEALTH AND HOSPITALS SYSTEM ITEM III(B) MAY 22, 2020 FINANCE COMMITTEE MEETING CONTRACTS AND PROCUREMENT ITEMS

Request # Execute	Vendor/Entity e Contracts (continue	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
		Service - program					
		staff, recovery home					
		services and					
		transportation for the					
		Cook County Offender Reentry Program	\$818,885.00				
6	Haymarket Center	(CCORP) Grant	(grant funded)	n/a	n/a	System	9
	,	Service - data		-		,	
	Chestnut Health	collection and					
	Systems, Inc.	evaluation services for	\$425,000.00				
7	(Lighthouse Institute)	the CCORP Grant	(grant funded)	n/a	n/a	System	10
		Service - maintenance					
		of overhead paging					
	Interstate Electronics	100					
8	Company	Hospital	\$277,100.00	Sole Source	n/a	SHCC	11

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BOARD APP	ROVAL REQUI	±51					
SPONSOR:	SPONSOR: EXECUTIVE SPONSOR:						
N/A Andrea M, Gibson, Interim Chief Business Officer							
DATE:	PRODUCT / SERVICE:						
05/14/2020 Service – Accounts Receivable Services							
TYPE OF REQUEST:	<b>VENDOR / SUPP</b>						
Increase Contract	Salud Revenue P	artners, Lafayette, IN					
ACCOUNT: FISCAL IMPACT NO	OT TO EXCEED:	GRANT FUNDED / RENEWAL					
520825 FY2020 \$9,000,000		AMOUNT:					
FY2021 <u>\$3,000,000</u>							
Total \$12,000,000	0.00						
CONTRACT PERIOD:		CT NUMBER:					
07/01/2018 thru 06/30/2021	H18-25-05	8					
COMPETITIVE SELECTION METHODOLOGY:							
X NON-COMPETITIVE SELECTION METHODOLO	OGY:						
(RFP 2018-10)							
PRIOR CONTRACT HISTORY:							
On 05/25/2018 the Cook County Health (CCH) Board o amount not to exceed \$6,000,000.00 for a period of thir	tu oix (26) from 07	20 contract number H18-25-058 in the					
	ty-six (30) ironi 077	01/2018 through 06/31/2021.					
NEW PROPOSAL JUSTIFICATION:							
This request will continue to provide professional staffin	in to perform accou	int follow up convince on each outstanding					
account receivables. The Contractor will perform activit	ties including but n	of limited to the following: correcting and					
resubmitting claims, initiating telephone calls to insuran	ce navers to resolv	A outstanding insurance belances utilizing					
insurance payer websites, where applicable, to resolve	outstanding insura	nce balances, correcting pay disputed					
contractual allowances and resubmitting claims, resolvin	na technical annea	ls related to undernormente es device					
initiating corrected billing for applicable payers, requesti	ing and submitting	apy additional information pandad by					
payer, performing daily reconciliation of the assigned re	reivable with week	wand monthly reporting for everall					
performance metrics, utilizing additional resources as n	ecessary to work in	hitial system backlood, and doournating					
results in (SMS) "Shared Medical System" envision all a	action taken Contr	act cost is contingency based					
	ouon taken. oona	act cost is contingency based.					
TERMS OF REQUEST:							
This is a request to increase contract number H18-25-0	58 in an amount no	ot to exceed \$12,000,000,00 for the					
remainder of the contract term thru 06/30/2021.							
CONTRACT COMPLIANCE HAS FOUND THIS CONT	RACT RESPONSI	VE: Pending Request					
1	_	#1					
CCH INTERIM DEPUTY CEO:							
Robert L. Sumter, PhD., Interim Deputy Chief Executive	Officer, Operation						
(1) = (1)	2.0						
CCH INTERIM CEO: UMPLE U.	rey	- MAY 29 2020					
Debra D. Carey, Interim Chief Executive Officer	/						
	1	BY BOARD OF					
		DIRECTORS OF THE COOK COUNTY					
		HEALTH AND HOSPITALS SYSTEM					

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# BOARD APPROVAL REQUEST

SPONSOR	EXECUT	IVE SPO	INSOR		
Priyang Baxi, Director of Systems and Operations Nursing	EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer				
DATE:	PRODUCT / SERVICE;				
05/14/2020			Agency Registry		
TYPE OF REQUEST:	VENDO				
Extend and Increase Contract			rvices, Columbia, MD		
ACCOUNT: FISCAL IMPACT NOT TO E			FUNDED / RENEWAL AMOUNT:		
521119 FY2020 \$500,000.00					
CONTRACT PERIOD:         REVISED CONTR/           01/10/2019 thru 06/30/2020         07/01/2020 thru			CONTRACT NUMBER: H18-25-150		
COMPETITIVE SELECTION METHODOLOGY:			<u></u>		
X NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source					
PRIOR CONTRACT HISTORY:         On 12/21/2018 the CCH Board of Directors approved contract H18-25-150 in the amount not to exceed         \$6,959,600.00 for a six (6) month period from 01/01/2019 thru 06/30/2019 supplement nursing services staff for         Stroger OR and Provident ICU. On 06/25/2019, the Office of Supply Chain Management approved a request to         extend the contract thru 11/30/2019On 10/01/2019, the Office of Supply Chain Management approved a request to         reduce the supplemental staff rates and extend contract thru 06/30/2020.         NEW PROPOSAL JUSTIFICATION:         This request is to supplement nursing services staff for Stroger Operating Rooms and Provident Intensive Care to         maintain service operations until vacancies can be filled.         This request is sole source due to vendor's experience with providing these specialized skilled positions.         TERMS OF REQUEST:         This is a request to extend and increase contract number H18-25-150 in an amount not to exceed \$500,000.00 as					
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT	RESPON	SIVE: Pe			
1-A		1	Request		
CCH INTERIM DEPUTY CEO: / Z APPROVED					
CCH INTERIM CEO: Debra D. Carey, Interim Chief Executive Officer MAY 29 2020					
	/		BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM		

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# BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE	SPONSOR					
	Kenneth Monroe, Interim Director of Plant Operations Samuel L. Williams, Executive Director, Facilities							
		Curraor E. T						
DATE: PRODUCT / SERVICE:								
05/14/2020 Service, Fire Suppression, Extinguisher, and Alarm Testing								
TYPE OF REQUEST:	VENDOR / SUPP							
Increase and Extend Contract	Johnson Controls Addison, IL	, Inc., the Suc	ccessor in Int	erest to Simplex Grinnel, LLP				
ACCOUNT: FISCAL IMPA	CT NOT TO EXCE	ED.	GRANT FU	NDED / RENEWAL AMOUNT:				
540345 FY2020 \$258,		-	0.0.01110					
FY2021 <u>\$184,</u>								
	,728.85							
CONTRACT PERIOD: RE	VISED CONTRAC			T NUMBER:				
05/01/2016 thru 4/30/2019	05/01/2020 thru	04/30/2021	H16-25-075	i				
COMPETITIVE SELECTION ME	THODOLOGY:							
X NON-COMPETITIVE SELECTION RFP (2016 – 2)	N METHODOLOG	<b>Y</b> :						
PRIOR CONTRACT HISTORY:         Contract number H16-25-075 was approved by the CCH Board of Directors on 04/29/2016 in the amount not to exceed \$917,031.00 for a thirty-six (36) month period from 05/01/2016 through 04/30/2019. This contract had options for two (2) one (1) year extensions. On 05/01/2019, the Office of Supply Chain Management approved a request to extend the contract term thru 04/30/2020 and to increase the contract by \$20,899.00 for the inclusion of the Arlington Heights Health Center.         NEW PROPOSAL JUSTIFICATION:         The vendor provides regular testing and certification of the secondary fire suppression system, fire pumps, and extinguishers, and monitoring of the fire alarm systems for CCH. This is the second of two extension options.         TERMS OF REQUEST:         This is a request to extend and increase contract number H16-25-075 in an amount not to exceed \$442,728.85, as needed, for a twelve (12) month period from 05/01/2020 thru 04/30/2021.         CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending								
CCH INTERIM DEPUTY CEO: Robert L. Sumter, PhD., Interim Deputy CCH INTERIM CEO: Debra D. Carey, Interim Chief Executive	- D. Co.	fficer, Operati	DI	APPROVED MAY 29 2020 BY BOARD OF RECTORS OF THE COOK COUNTY EALTH AND HOSPITALS SYSTEM				

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# BOARD APPROVAL REQUEST

SPONSOR:	l	EXECUTIVE SPONSOR:				
Andrea McGlynn, Director of Clinical S	ervices. Health	James Kiamos, Chief Executive Officer, Health Plan				
Plan Services		Services				
DATE:	PRODUCT / SERVICE:					
05/14/2020	Service - Care Coo	rdination				
TYPE OF REQUEST: Amend	<b>VENDOR / SUPPLI</b>	ER:				
previously approved request to		f the University of Illinois, Division of Specialized Care				
Negotiate & Execute Contract	for Children, Chicag	o, IL				
ACCOUNT: FISCAL IMPACT NOT		GRANT FUNDED / RENEWAL AMOUNT:				
521160 FY2020 \$382,278.00	<u>\$532,278.00</u>					
FY2021 \$655,333.00 FY2022 \$655,333.00						
FY2023 \$273,056.00						
TOTAL \$1,996,000.00	\$2 116 000 00					
CONTRACT PERIOD:	2,110,000.00	CONTRACT NUMBER:				
05/01/2020 02/01/2020 thru 04/30/202	3	H20-25-062				
COMPETITIVE SELECTION MET						
X NON-COMPETITIVE SELECTION	METHODOLOGY:					
Sole Source						
PRIOR CONTRACT HISTORY:						
No prior contract history. Contract numb	er H20-25-062 was a	approved on March 31, 2020 pursuant to Cook County				
Board Presidential Executive Order 202	0-4, in an amount no	t to exceed \$1,996,000.00 for a thirty-six (36) month				
scope of the contract to address continu	023. Amendments a	s specified in this request are needed to adjust the b be provided during the period of 02/01/2020 thru				
04/30/2020.	ity of care services to	b be provided during the period of 02/01/2020 thru				
04/00/2020.						
NEW PROPOSAL JUSTIFICATION:						
This request will provide the following Ca	are Coordination serv	rices in two phases. First to address continuity of care for				
a new member population in CountyCar	re and then as a fully	delegated vendor beginning on May 1, 2020. The fully				
delegated services include: health risks	screening and asses	sment, transition of care and care plan support, outreach				
appointment support to close care cape	mong disciplinary c	are teams, assistance with Medicaid re-determination,				
data collection and integration related to	these activition	idualized Education Programs and 504 plans in schools,				
data concetion and integration related to	these activities.					
This is sole source because pursuant t	o section 5.7.14 of t	he Department's HealthChoice Illinois contract with the				
County of Cook, CountyCare is required	d to contract with U	of I Division of Specialized Care for Children (DSCC) to				
provide Care Coordination services to de	esignated Special Ne	eds Children populations.				
Prior to the delegated services discuss	ad above and for th	o poried heatinging February 4, 2000 J. A. H. on and				
DSCC will provide person- and family-c	entered care coordin	e period beginning February 1, 2020 to April 30, 2020., nation services for the purposes of continuity of care for				
members transitioning into CountyCare	This is including bu	t not limited to, member engagement, assessment, care				
plans (including the identification of h	arriers and steps to	Overcome such barriers) referrales acordination with				
providers, and support of general welln	ess of both member	and caregiver DSCC must also complete a readinger				
review audit, participate in CountyCare i	ed trainings, and ma	Intain a station and the cost of such continuity				
of care services is included in reflected in	n the Fiscal Impact N	ot-Exceed-Amount for FY2020.				
		Request				
		MAY Z 9 ZUZJ #4				
		IV BOARD OF				
<ul> <li>Ambulatory &amp; Community Health</li> </ul>	h Natwork - Cormale t	DIRECTORS OF THE COOK COUNTY ear HEALTHAND ROSHITALSISYSTEMic Health • Ist Health Center • Provident Hospital • Ruth M.				
<ul> <li>John H. Stroger, Jr. Hospital of C</li> </ul>	ook County . Oak For	est Health Center • Provident Hospital • Ruth M.				
na o novo o conserva da a substanti a transferia a data a constante da da la constante da da la da da da da da	Rothstein CORE	Center •				

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05/05/2020 Page 2 Board of Trustees of the University of Illinois, Division of Specialized Care for Children TERMS OF REQUEST: This is a request to amend a previously approved request to negotiate and execute contract number H20-25-062 in an amount not to exceed \$1,996,000.00 \$2,116.000.00 as needed for a thirty-six (36) thirty-nine (39) month period from 05/01/2020 02/01/2020 thru 04/30/2023. CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending CCH INTERIM DCEO: Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations mer CCH INTERIM CEO: Debra D. Carey, Interim Chief Executive Officer

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# BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIV	/E SPONSOR:					
	Director of Pharmacy Services		Johnson, Chief Operations Office	Changes				
Michael May, Interim Directo	or EVS	Hospital a	nd Central Campus	, Stroger				
DATE: PRODUCT / SERVICE:								
05/14/2020 Service, Medical, Hazardous, and Pharmaceutical Waste Disposed								
	TYPE OF REQUEST: VENDOR / SUPPLIER:							
	Execute Contract Stericycle Inc., Lake Forest, IL							
ACCOUNT:	FISCAL IMPACT NOT TO E	XCEED:	<b>GRANT FUNDED / RENEWAL</b>					
520390	FY2020 \$364,609.44		AMOUNT:					
	FY2021 \$546,914.16							
	FY2022 \$546,914.16							
	FY2023 \$182,304.60							
	EVS: \$1,402,597.53							
	Pharmacy: <u>\$238,144.83</u>							
	Total: \$1,640,742.36							
CONTRACT PERIOD:	+ Ho roll 12:00		CONTRACT NUMBER:	-				
04/01/2020 thru 03/31/2023			H20-25-063					
	TION METHODOLOGY:							
GPU (5)								
NON-COMPETITIVE S	ELECTION METHODOLOGY:							
PRIOR CONTRACT HISTOR	γ.							
		ed by the C	CH Board of Directors on 03/31/2					
amount of \$1,193,178.00 for t	he thirty-six (36) month period (	04/01/2017 t	hrough 03/31/2020. This contract	UT7 in the				
modified in scope and increas	ed by \$123,820.00.		in ough 00/01/2020. This contract	wasiater				
NEW PROPOSAL JUSTIFIC	ATION:							
The vendor will provide remove	al services for bio-hazardous w	aste, infection	ous waste, regulated medical was	te, and				
pharmaceutical waste through	nout CCH facilities.							
TERMS OF REQUEST:								
	optract number H20 25 62 in on							
the thirty-six (36) month period	d from 04/01/2020 thru 03/31/20	amount not	t to exceed \$1,640,742.36, as nee	eded for				
the unity six (se) month period		023.						
CONTRACT COMPLIANCE H	AS FOUND THIS CONTRACT	RESPONSI						
			Request					
	1		#5					
	1	Г	The surpluster of the surplust					
0011017700110700			APPROVED					
CCH INTERIM DEPUTY CEO			AFFROVED					
Robert L. Sumter, PhD., Interi	m Deputy Chief Executive Office	er, Operation	ns	1 1				
-			MAY 29 2020					
A.	$0, \overline{0}/$		INI LO LOLO					
CCH INTERIM CEO:	Win D. Cores		BY BOARD OF					
Debra D. Carey, Interim Chief	Executive Officer	7	DIRECTORS OF THE COOK COUNT					
	/		HEALTH AND HOSPITALS SYSTEM					
	1	6						

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# BOARD APPROVAL REQUEST

SPONSOR:	EXECUTI	EXECUTIVE SPONSOR:			
Leticia Reyes-Nash, Director of Progra	Claudia M. Fegan, M.D., Chief Medical Officer				
and Innovation			-		
DATE:	PRODUCT / SER	<b>VICE</b> :			
05/14/2020				e services, and transportation for	
	the Cook County	Offender Re	entry Prog	ram (CCORP) Grant	
TYPE OF REQUEST:	VENDOR / SUPP				
Execute Sub-Grant Contract	Haymarket Cente				
	L IMPACT NOT TO				
\$818,88	85.00 (Grant Funde	ed)			
CONTRACT PERIOD				CONTRACT NUMBER:	
01/15/2020 thru 01/14/2025				H20-25-072	
COMPETITIVE SELECTION ME	THODOLOGY:				
N/A					
NON-COMPETITIVE SELECTIO	iY:				
N/A					
PRIOR CONTRACT HISTORY					

No prior contract history for this service.

#### **NEW PROPOSAL JUSTIFICATION:**

This is a request to execute a contract with Haymarket for the Department of Health and Human Services Substance Abuse and Mental Health Services Administration Center (SAMHSA) for the Cook County Offender Reentry Program (CCORP) grant. The Cook County Offender Reentry Program's *(CCORP)* focus over the next five years is to expand and sustain community treatment and services for 475 women offenders/ex-offenders with a Substance Use Disorder (SUD) or SUD with Co-Occurring Mental Health Disorder who are returning to Cook County, Illinois (IL) from the Logan Correctional Center ("Logan"), an Illinois Department of Corrections' (IDOC) female prison, and who face barriers accessing and remaining engaged in care.

Haymarket will provide the following services: 1) Recovery Home Housing which provides a much needed housing component for ex-offenders who will benefit from a structured living environment during their recovery. The homes provide a safe and stable living environment in which participants acquire recovery skills for reentry into the community; 2) Transportation to pick up clients from the bus and train stations arriving from Logan Correctional facility in Lincoln Illinois to Chicago drive them to the Haymarket campus; 3) Project staff which will include a Project Director (PD) who will oversee the grant project and help to ensure the project stays on track to meet the proposed goals and objectives. The PD will oversee coordination of treatment and recovery home services at Haymarket Center as well as collaboration with CCHHS and IDOC partners and Outreach Worker who provides coordinated formal outreach services to prepare potential clients to accept services, and formal outreach services to triage and register clients.

**TERMS OF REQUEST**: This is a request to execute sub-grant contract number H20-25-072 in an amount not to exceed \$818,885.00 as needed, for a sixty (60) month period from 01/15/2020 thru 01/14/2025.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A	Request
CONTRACT CONFEIANCE PAS FOODD THIS CONTRACT RESPONSIVE. N/A	#6
CCH INTERIM DCEO:	
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations	
CCH INTERIM CEO: ULLUL () , ULLU	
Debra D. Carey, Interim Chief Executive Officer	

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# **BOARD APPROVAL REQUEST**

President de la construction de la	A REAL PROPERTY AND INCOME.		No. of Concession, Name				
SPONSOR:		EXECUTIVE					
				D., Chief Medical Officer			
and Innovation							
DATE: PRODUCT / SERVICE:							
05/14/2020				Services for the Cook County			
	Offender Reentry	Program (CC	CORP) Gra	ant			
TYPE OF REQUEST:	<b>VENDOR / SUPP</b>	LIER:					
Execute Sub-Grant Contract	Chestnut Health S	Systems, Inc.	(Lighthou:	se Institute), Chicago, IL			
ACCOUNT: FISCAL	IMPACT NOT TO	EXCEED:	GRANT	FUNDED / RENEWAL AMOUNT:			
	00.00 (Grant Fund	ed)					
CONTRACT PERIOD	<u>x</u>	<u> </u>	1	CONTRACT NUMBER:			
01/15/2020 thru 01/14/2025				H20-25-073			
COMPETITIVE SELECTION ME	THODOLOGY:						
N/A							
NON-COMPETITIVE SELECTIO		<b>V</b> .					
N/A							
PRIOR CONTRACT HISTORY:							
No prior contract history.							
No phor contract history.							
NEW PROPOSAL JUSTIFICATION:							
This is a request to execute a contract w	with Chostnut Hoalt	h Svetome (L	iabthouse	Institute) for the Department of			
Health and Human Services Substance							
		Health Servi	ces Adman				
Cook County Offender Reentry Program	(CCORP) grant.						
Chaster it will complete preject option too	La that includes 43	contract day	alanmant	and review, development of project			
Chestnut will complete project setup tas							
documentation, IRB submission, develo							
staff Government Performance and Res							
documenting the receipt of patient basel							
submitted baseline tools for completene							
Center as-needed to resolve any identifi							
collection tools from Haymarket Center							
response consistency, and contact staff							
3 and 6-months post-enrollment follow-u							
managing and documenting receipt of 3	and 6-month post-	enrollment fo	llow-up Gl	PRA data collection tools.			
TERMS OF REQUEST:							
This is a request to execute sub-grant av				mount not to exceed \$425,000.00			
as needed, for a sixty (60) month period	from 01/15/2020 th	17u 01/14/202	25.	tandy age. Anany down and an alternative broad and a second of			
CONTRACT COMPLIANCE HAS FOUR			1	APPROWED II			
CONTRACT COMPLIANCE HAS FOUR	D THIS CONTRAC	CT RESPONS	SIVE: N/A				
1.	A			11			
CCH INTERIM DEPUTY CEO:	1	2		MAY 29 2020			
Robert L. Sumter, PhD., Interim Odputy	Chief Executive Of	ficer, Operati	ons	11A1 20 2020			
$() \cap (( \land $		el		DV DOARD OF			
CCH INTERIM CEO:	-0,00	my		BY BOARD OF IRECTORS OF THE COOK COUNTY			
Debra D. Carey, Interim Chief Executive	Officer		11	EALTH AND HOSPITALS SYSTEM			
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# 7BOARD APPROVAL REQUEST

SPONSOR: Kenneth Monroe Interim	Director of Plant Operations	EXECUTIVE SPO	NSOR: s, Executive Director, Facilities							
			s, Executive Director, Facilities							
DATE:	PRODUCT / SER									
05/14/2020			Paging System in Stroger Hospital							
TYPE OF REQUEST: Execute Contract	VENDOR / SUPP		whereak li							
ACCOUNT:		Interstate Electronics Company, Willowbrook, IL FISCAL IMPACT NOT TO EXCEED: GRANT FUNDED / RENEWAL								
540345	FY2020 \$53,880.56		AMOUNT:							
	FY2021 \$92,366.67									
	FY2022 \$92,366.67									
	FY2023 <u>\$38.486.10</u> \$277,100.00									
CONTRACT PERIOD:	\$277,100.00	C	ONTRACT NUMBER:							
05/01/2020 thru 04/30/202	3		20-25-070							
COMPETITIVE SELE	CTION METHODOLOGY:									
X NON-COMPETITIVE Sole Source		Y								
PRIOR CONTRACT HISTORY: No prior contract history. NEW PROPOSAL JUSTIFICATION: Vendor will provide maintenance and repair as needed on the Rauland Borg Responder Nurse Call system and overhead paging system at Stroger Hospital. This request is sole source because vendor is the only authorized agent to provide maintenance. TERMS OF REQUEST: This is a request to execute contract number H20-25-070 in an amount not to exceed \$277,100.00, as needed, for a thirty-six (36) month term from 05/01/2020 thru 04/30/2023. CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Panding APPROVED CCH INTERIM DEPUTY CEO: Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations Deputy Contract of the function of										
CCH INTERIM CEO: Debra D. Carey, Interim Chie	Dre (), ()	ner	HEALTH AND HOSPITALS SYSTEM							

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Cook County Health and Hospitals System Minutes of the Finance Committee Meeting May 22, 2020

# ATTACHMENT #3

# **Board Meeting - Transfer Request**

	Total Transfer From:	\$ 5,339,739	]	Total Transfer To:	\$ 5,339,739
Department	<b>Budget Account - Description</b>	Transfer Amount	Department	<b>Budget Account - Description</b>	Transfer Amount
4897 - Stroger Hospital	521024 - MEDICAL CONSULTATION SERVICES	\$87,739	4897 - Stroger Hospital	521024 - MEDICAL CONSULTATION SERVICES	\$87,739
4890 - Bureau of Health	520609 - ADVERTISING & PROMOTIONS	\$147,000	4890 - Bureau of Health	520825 - PROFESSIONAL SERVICES	\$147,000
4897 - Stroger Hospital	540345 - PROPERTY MAINT & OPERATIONS	\$200,000	4897 - Stroger Hospital	521119 - REGISTRY SERVICES	\$450,000
4895 - Public Health	550130 - FACILITY & OFFICE SPACE RENTAL - BUDGET ENTRY	\$527,946	4897 - Stroger Hospital	520825 - PROFESSIONAL SERVICES	\$1,465,000
4890 - Bureau of Health	550130 - FACILITY & OFFICE SPACE RENTAL - BUDGET ENTRY		4897 - Stroger Hospital	521024 - MEDICAL CONSULTATION SERVICES	\$1,090,000
4897 - Stroger Hospital	530785 MEDICAL, DENTAL & LAB SUPPLIES	\$600,000	4893 - ACHN	520825 - PROFESSIONAL SERVICES	\$600,000
4897 - Stroger Hospital	521024 - MEDICAL CONSULTATION SERVICES		4898 - Oak Forest	540345 - PROPERTY MAINT & OPERATIONS	\$200,000
4897 - Stroger Hospital	521119 - REGISTRY SERVICES		4240 - Cermak	521119 - REGISTRY SERVICES	\$250,000
4893 - ACHN	540129 - MAINT & SUBSCRIPTION SVCS	\$678,825	4240 - Cermak	521024 - MEDICAL CONSULTATION SERVICES	\$150,000
4899 - Special Purpose Approp.	580379 - APPROPR. ADJUST	\$2,364,129	4897 - Stroger Hospital	521119 - REGISTRY SERVICES	\$250,000
			4897 - Stroger Hospital	521024 - MEDICAL CONSULTATION SERVICES	\$150,000
			4897 - Stroger Hospital	530785 MEDICAL, DENTAL & LAB	\$500,000
				APPROVED	
				MAY 29 2020	
				BY BOARD OF DIRECTORS OF THE COUK COUNTY HEALTH AND HOSPITALS SYSTEM	

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Cook County Health and Hospitals System Minutes of the Finance Committee Meeting May 22, 2020

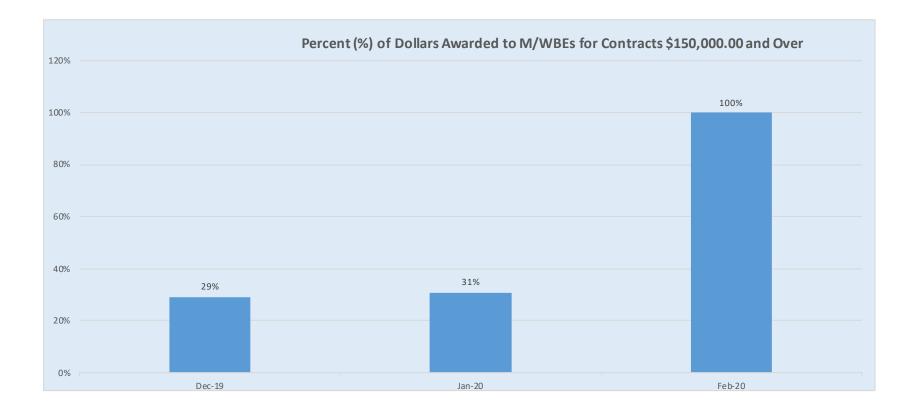
# ATTACHMENT #4

		MWBE METRICS - FY 2020		
	Contracts \$150,000.00 an	d Over for December 2019, Jar	nuary and February 2020	
Month	Friday, December 20, 2019	Friday, January 31, 2020	Friday, February 28, 2020	TOTAL
Number of Contracts Awarded	12	12	13	37
Total Award Value	\$95,619,304	\$19,841,120	\$14,998,153	\$130,458,578
Number of Contracts with Goals	7	4	1	12
Value	\$78,319,915	\$14,758,131	\$1,000,000	\$94,078,046
% Total Award	82%	74%	7%	72%
Number of Contracts with MWBE as Prime	3	0	1	4
Prime Award Value	\$12,625,593	\$0	\$1,000,000	\$13,625,593
% Contract w/goal	16%	0%	100%	14%
Number of Contracts with MWBE as Subcontractor	4	2	0	6
Sub Award Value	\$10,128,585	\$4,547,270	\$0	\$14,675,855
% Contract w/goal	13%	31%	0%	16%
Number of Contracts with Full Waivers	0	2	0	2
Waiver Value	\$0	\$1,918,200	\$0	\$1,918,200
% Contract w/goal	0%	13%	0%	2%

**NOTE:** The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero. This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

January reflects two full waivers for Medicaid and Medicare HEDIS Software.

See next page for MWBE Participation Bar Chart



Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H18-25-052	8	Managed Care/ County Care	Milliman, Inc.	Service - Acturial Services	RFP	35% MWBE Participation	\$1,900,029.00	2.88%	0%	This is amendment no. 2. The total contract value is \$3,516,534.00. Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation. The vendor has committed to utilizing: Medical Business Associates, Inc MWBE(9) - 2.88% Direct Participation or \$101,250.00 for acturial IBNR calculations.
H18-25-061	9	Health Information Management	FGCS, LLC	Service - Professional Consulting Services for Clinical Documentation Improvement	Sole Source	0%	\$2,000,000.00	0%	0%	This is amendment no. 3. The total contract value is \$3,617,057.07. On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H15-25-037	10	Finance and Supply Chain Management	Keystone Advisors of Illinois, LLC	Service - Professional Staffing Services	Sole Source	35% MWBE Participation	\$306,593.28	100%		This is amendment no. 8. The total contract amount is \$2,953,333.28. The prime vendor, Keystone Advisors of Illinois, LLC., is a certified City of Chicago MWBE(6) and will perform 100% of this contract for professional staffing services.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H19-25-053	11	Managed Care - County Care	Evolent Health	Service - Medicare Third Party Administrative Services and Claims	RFP	35% MWBE Participation	\$37,729,464.00	1.09%	1.12%	This is amendment no. 1. The total contract amount is \$423,152,632.00. Administrative Services \$48,601,890.00; Claims \$374,550,742.00 MBE/WBE Participation not required for claims costs. Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation. The vendor has committed to utilizing: Andrews Printing - MBE(6) - 0.59% Direct or \$288,750.00 for printing services. Lopez Martin & Associates, Inc. dba Purple Group - MWBE(9) - 0.08% Direct or \$40,000.00 for translation services. S & F Software Solutions, Inc. dba S & F Consultancy, Inc MWBE(8) - 0.44% Direct or \$216,000.00 for staffing services for open enrollment. Gretchen G. Grieser Consulting, LLC - WBE(7) - 0.05% Direct or \$468,000.00 In direct for healthcare consulting services. Logedon Stationers, Inc. dba Logdson Office Supplies - MBE(6) - 0.93% Indirect or \$450,000.00 for kitchen and office supplies. For a total of 2.21% direct participation and 3.70% indirect participation. Note indirect participation does not count towards meeting the MBE/WBE goals and is only considered a good faith effort.
H16-25-174	13	Health Information Systems	ATOS Healthcare Services	Service - Information Technology Management Services	RFP	35% MWBE Participation	\$2,064,828.24	26.86%	11.57%	The vendor has committed to Clarity Partners, LLC, MBE(8) for 1.25% or \$1,103,793.72 direct participation to provide information technology services; Professional Systems, Inc., MBE(6) for 0.18% or \$155,506.00 direct participation to provide information technology services; Senryo Technologies, MBE(8) for 2.24% or \$1,973,919.00 direct participation to provide information technology services; RL Canning, MWBE(9) for 23.20% or \$20,490,782.00 direct participation to provide information technology services; Technology Experts, Inc., MWBE(8) for 2.12% or \$1,870,431.00 direct participation to provide information technology services and Palace Gate Corporation WBE(7) for 9.45% or \$8,345,099.00 direct participation to provide information technology services. For a total of 38.43% direct participation. This is amendment no. 4 and the total contract value is \$88,311,220.63.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H20-25-018	14	Human Resources	Press Ganey Associates, Inc.	Service - Employee Engagement Surveys	Sole Source	0%	\$351,778.00	0%		On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-024	15-1	Nursing	Vizient, Inc.	Service - Contract Management and Nursing Registry Services	GPO	35% MWBE Participation	\$24,000,000.00	23.33%	11.67%	The vendor committed to utilizing: Advanced Care Services, Inc. MWBE (6) for \$2,800,000.00 or 11.67% direct participation to provide nurse registry/staffing services. Professional Nursing, Inc. MWBE (8) for \$2,800,000.00 or 11.67% direct participation to provide nurse registry/staffing services. The Nurse Agency, WBE (7) for \$2,800,000.00 or 11.67% direct participation to provide nurse registry/staffing services. For a total of 35.00% direct participation.
H20-25-026	16	Managed Care/ CountyCare	Medimpact	Service - Pharmacy Claims Reimbursements to Medicare Providers and Administrative Costs	RFP	0%	\$13,030,256.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H20-25-020	17	Facilities	GMA Construction Group	Service - Buildout of Tenant Improvements at Harrison Square, Construction Management At Risk (CMAR) Services	RFQ	35% MWBE Participation for Professional Services and 24% MBE and 10% WBE Participation for Construction Services	\$11,500,000.00	100%	0%	The prime vendor, GMA Constuction Group, is a certified City of Chicago MBE(6) and will perform 100% of the professional services/construction management at risk services. The MBE/WBE construction subcontractors will be identified at a later time.
H20-25-023	18	Material Management	Praxair Healthcare Services	Product - Medical Gas Supply	GPO	0%	\$1,200,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-019	19	Facilities	Cardosi Kiper Design Group, Inc.	Service - Interior and Exterior Wayfinding Signage Design at Stroger Hospital	RFQ	35% MWBE Participation	\$819,000.00	0%	100%	The prime vendor, Cardosi Kiper Design Group, Inc., is a certified Cook County WBE(7) and will perform 100% of this contract for wayfinding signage.
H20-25-021	20	Labarotory Medicine	Helena Laboratories	Product and Service - Reagents Rental Agreement for SPIFE Touch and Quick Scan Touch Instruments used for Immunology Testing	Sole Source	0%	\$717,355.80	0%		On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H18-25-008	9	Laboratory, Cardiology, Radiology, and Various Departments	Maxim Healthcare Services	Service - Staffing Services	RFP	35% MWBE Participation	\$12,042,000.00	35%	0%	This is amendment no. 4. The total contract value is \$22,185,170.00. The vendor has committed to utilizing: Professional Dynamic Network, Inc MWBE(6) for 35% Direct Participation or \$7,764,809.50 for staffing services.
H18-25-063	10	Infectious Diseases	The Board of Trustees of the University of Illinois on behalf of the University of Illinois Hospital and Health Sciences System (UI Health)	Service - Clinical Pharmacists (2)	Sole Source	0%	\$265,000.00	0%	0%	This is amendment no. 1. The total contract value is \$588,538.90. On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H16-25-084	11	Pharmacy	ARxIUM, Inc.	Service - Hardware Service Coverage	Sole Source	0%	\$213,092.85	0%	0%	This is amendment no. 2. The total contract value is \$861,067.85. On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-033	12	Integrated Care	The Chicago Lighthouse	Service - Patient Telephonic Support Services	Comparable Government Procurement	0%	\$3,000,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H20-25-029	13	Managed Care/ CountyCare	Vital Data Technology	Service - Medicaid HEDIS Software	RFP	35% MWBE Participation	\$1,265,700.00	0%	0%	Full waiver granted due to the specifications and necessary requirements for performing this contract making it economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.
H20-25-030	14	Managed Care/ CountyCare	Vital Data Technology	Service - Medicare HEDIS Software	RFP	35% MWBE Participation	\$652,500.00	0%	0%	Full waiver granted due to the specifications and necessary requirements for performing this contract making it economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.
H20-76-022	15	Medical Imaging	GE Precision Healthcare, LLC	Product - SPEC/CT Imaging System and Nuclear Medicine Camera	GPO	24% MBE and 10% WBE Participation for turnkey construction costs	\$2,074,564.00	24.03%	17.65%	The total turnkey construction costs are \$797,931.00. The vendor committed to utilizing: International Quality Contracting, Inc. MWBE (6) for \$131,150.00 or 16.44% direct participation to provide construction services. National Heat and Power Corp. MBE (9) for \$54,727.00 or 6.86% direct participation to provide piping and duct insulation. Raptor Industries, Inc., MBE (8) for \$5,883.00 or 0.74% direct participation to provide low voltage communications. Wolf Electric, Inc., WBE(7) for \$140,810.00 or 17.65% direct participation to provide electrical work. For a total of 41.68% direct participation.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H20-25-036	17	Programmatic Services	University of Illinois at Springfield	Service - Staffing, Training and Consulting	Sole Source- Grant Funded	0%	\$419,390.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-038	18	Surgery	Rush University Medical Center	Service - Perfusion Services	Sole Source	0%	\$366,647.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-037	19	Provident Hospital	Mar Cor Purification	Service - Water Purification System for Hemodialysis Rental Agreement	Sole Source	0%	\$328,815.60	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-028	20	Surgery	Stryker Endoscopy	Product - Orthopedic Implants and Surgical Supplies for Endoscopy and Orthopedics	GPO	0%	\$300,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-031	21	Supply Chain Operations and Logistics	IPA ONE	Service - Linen Control (ScrubEx Surgical Scrubs Supply Dispenser) Subscription Service	Sole Source	0%	\$190,044.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H18-25-114	3	Radiology, Pharmacy, Laboratory, Employee Health Services and Various Departments	Kore SAE, LLC	Service - Temporary Staffing for Radiology, Pharmacy, Laboratory, Employee Health Services and Various Departments	RFP	35% MWBE Participation	\$1,000,000.00	100%	0%	This is amendment no. 5. The total contract value is \$6,810,430.00. The prime vendor, Kore SAE, LLC, is a certified Cook County MWBE(6) and will perform 100% of the contract to provide temporary staffing services.
H17-25-056	4	Integrated Care	Texture Health, LLC	Service - Care Coordination System for CountyCare	Emergency Purchase	0%	\$1,200,000.00	0%	0%	This is amendment no. 1. The total contract value is \$4,270,000.00. On this Emergency Purchase contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-044	6	Surgery	Zimmer US, Inc.	Product - Orthopedic Supplies and Implants	RFP	0%	\$2,875,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-046	7	Surgery	Stryker Orthopedics a part of Howmedica Osteonics Corporation	Product - Orthopedic Supplies and Implants	RFP	0%	\$2,562,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-042	8	Surgery	Acumed, LLC	Product - Orthopedic Supplies and Implants	RFP	0%	\$1,900,000.00	0%		The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H20-25-043	9	Surgery	DePuy Synthes Sales, Inc.	Product - Orthopedic Supplies and Implants	RFP	0%	\$1,758,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-050	10	Cook County Health	Suburban Primary Health Care Council	Service - Funding for Access to Care Program	Sole Source	0%	\$1,500,000.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-051	11	Public Health	Board of Trustees of the University of Illinois	Service - Conduct a Qualitative Assessment of Individuals Using Opioids Across Cook County	Sole Source- Grant Funded	0%	\$525,513.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Commited	Details of Participation
H20-25-045	12	Surgery	Wright Medical Technology, Inc.	Product - Orthopedic Supplies and Implants	RFP	0%	\$488,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-035	13	Public Health	Treatment Alternatives for Safe Communities (TASC)	Service - Provide Assessment, Planning and Implementation of Diversion Programs with a Wide Range of Law Enforcement Agencies, Convene Three Area Task Forces in Suburban Cook County	Sole Source- Grant Funded	0%	\$450,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-047	14	Surgery	Arthrex, Inc.	Product - Orthopedic Supplies and Implants	RFP	0%	\$378,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-76-048	15	Nephrology and Hypertension	Fresenius USA Marketing, Inc. dba Fresenius Medical Care North America	Product - Hemodialysis Equipmment	Value Analysis	0%	\$200,242.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-76-049	16	Health Information Systems	CDW Government, LLC	Product - I/T Hardware and Equipment	GPO	0%	\$161,398.29	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.





#### Leadership

Toni Preckwinkle President Cook County Board of Commissioners

Debra D. Carey Interim CEO Cook County Health

#### **Board of Directors**

M. Hill Hammock Chair of the Board

Mary B. Richardson-Lowry Vice Chair of the Board Hon. Dr. Dennis Deer, LCPC, CCFC Mary Driscoll, RN, MPH Ada Mary Gugenheim Mike Koetting David Ernesto Munar Heather M. Prendergast, MD, MS, MPH Robert G. Reiter, Jr. Otis L. Story, Sr. Layla P. Suleiman Gonzalez, PhD, JD Sidney A. Thomas, MSW

May 15, 2020

To: M. Hill Hammock Chairman, Cook County Health Board of Directors

> Robert G. Reiter, Jr. Chairman, Cook County Health Board Finance Committee Board of Directors

Members, Cook County Health Board of Directors

From: Charles A. Jones, Chief Procurement Officer



Re: Contracts approved pursuant to Cook County Board President Toni Preckwinkle's Executive Order 2020-4

On March 18, 2020, Cook County Board President Toni Preckwinkle issued Executive Order 2020-4, which provided a mechanism for approval of procurements, contracts or contract amendments for procurement or expenditures that would otherwise require the advance approval of the applicable governing board in accordance with Sec. 34-123 of the Cook County Code of Ordinances.

Under this Executive Order, Cook County Health (CCH) procurements, contracts and contract amendments presented for consideration following issuance of the Executive Order required my approval and approval by Andrea M. Gibson, Director of Project Management and Operational Excellence; Annette Guzman, Cook County Budget Director; and Ammar Rizki, Cook County Chief Financial Officer.

Attached for your information are the contracts approved on April 22, 2020 by myself, Ms. Gibson, Ms. Guzman and Mr. Rizki pursuant to Executive Order 2020-4. This includes one (1) emergency purchase, eight (8) contract amendments and four (4) contract executions.

Executive Order 2020-4 expired on May 1, 2020, and the CCH Board has now begun meeting remotely, so future non-emergency CCH contracts and procurements will be presented for consideration to the CCH Board, pursuant to CCH Procurement Policy.

Please contact me if you have any questions or need further information.

#### COOK COUNTY HEALTH AND HOSPITALS SYSTEM EXECUTIVE ORDER 2020-4 Budget Director/CFO Procurement Approvals April 22, 2020

	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Increas	e Contracts						
	SavRx Prescription Services	Service - Pharmacy Call Center Services	\$800,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/8 responses	System	5
	TCGRX / Parata (previously ARXIUM, Inc.)	Product and Service - hardware service coverage and supplies	\$170,000.00	Sole Source	n/a	CHSCC	6
	marKey Life Safety LLC (request delayed)	Service - life safety plan, life safety assessment and self- harm anti-ligature risk assessment		Sole Source	n/a	SHCC	7
Extend	and Increase Contra	cts					
	Cook Radiation Oncology, S.C.	Service - radiation oncology services	\$2,995,386.48	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/3 responses	SHCC	8
	Cardinal Health 200, LLC	Service - delivery and postal services, Opti- Freight	\$1,400,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/2 responses	System	9
	Saldemar Solutions, LLC	Service - professional consulting services, SCM-AP-IT	\$600,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive Comparable Government Procurement process in 2018	System	10

#### COOK COUNTY HEALTH AND HOSPITALS SYSTEM EXECUTIVE ORDER 2020-4 Budget Director/CFO Procurement Approvals April 22, 2020

	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Extend	and Increase Contra	cts (continued)					
	Illinois Department of Public Health	Service - newborn metabolic screening (PKU)	\$465,000.00	n/a	n/a	System	11
	Lifegas, a Division of Linde Gas North America, LLC	Service - service, maintenance and repair of medical gas systems	\$341,250.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2016/2 potential vendors	System	12
	<b>a</b>						
Execute	e <b>Contracts</b> Henricksen & Company	Product - furniture for Harrison Square facility	\$2,468,477.24	GPO	3	System	13
	Health Management Associates (HMA), Inc.	Service - reimbursements from Medicare and Medicaid	\$1,200,000.00	Sole Source	n/a	System	14
	Cintas Corporation	Product and Service - carpet runner, floor mat and microfiber mop rental, cleaning and supplies	\$1,158,107.00	GPO	5	System	15
	Polymedco Cancer Diagnostic Products, LLC	Product - reagents, bottles and usage of analyzer for fecal immunochemical testing	\$600,000.00	Sole Source	n/a	System	16
Emarca							
Emerge	Independent Living Systems, LLC	Service - emergency home delivered meals		Emergency Purchase	n/a	Managed Care	17

#### Cook County Health and Hospital System Executive Order 2020-4 Budget Director/CFO Procurement Approvals April 22, 2020

TYPE OF REQUEST	VENDOR	DESCRIPTION	CONTRACT NUMBER	BEGIN PERIOD	END PERIOD	FY2020	TOTAL AMOUNT	DIRECTOR APPROVAL	APPROVAL	Notes
Increase Contract	SavRx Prescription Services	Pharmacy Call Center Services	H16-25-074	4/1/2019	11/30/2020	\$800,000.00	\$800,000.00	Yes	Yes	
Increase Contract	TCGRX/Parata(previously ARXIUM, Inc.)	Hardware Servic Coverage and Supplies	H17-25-112	12/1/2017	11/30/2020	\$170,000.00	\$170,000.00	Yes	Yes	
Increase Contract	MarKey, Life Safety LLC.	Life Safety Plan, Assessment & Self-Harm AntiLigature Risk Assessment	H19-25-0122	8/19/2019	8/18/2020	\$148,000.00	\$148,000.00	Delay	Delay	Need timeline for the work
Extend and Increase Contract	Cook Radiation Oncology, S.C.	Radiation Oncology Services	H15-25-101	6/1/2015	10/31/2020	\$2,995,386.48	\$2,995,386.48	Yes	Yes	
Extend and Increase Contract	Cardinal Health 200 LLC	Delivery and Postal Services, Opti-Freight	H16-25-099	8/1/2016	3/21/2021	\$873,000.00	\$1,400,000.00	Yes	Yes	
Extend and Increase Contract	Saldemar Solutions LLC	Professional Consulting Services, SCM, AP, IT	H18-25-049	6/1/2018	12/31/2020	\$600,000.00	\$600,000.00	Yes	Yes	
Extend and Increase Contract	Illinois Department of Public Health	Newborn Metabolic Screening (PKU)	H17-25-109	6/1/2017	5/31/2021	\$232,500.00	\$465,000.00	Yes	Yes	
Extend and Increase Contract	Lifegas, A Division of Linde Gas NA, LLC	Maintenance & repair of Medical Gas Systems	H16-72-052	4/1/2016	3/31/2021	\$227,500.00	\$341,250.00	Yes	Yes	
Execute Contract	Henricksen & Company	Furniture for Harrison Square Facility	H20-76-059	one time	capital purchase	\$2,468,477.24	\$2,468,477.24	Yes	Yes	
Execute Contract	Health Management Associates (HMA)	Reimbursements from Medicare and Medicaid	H20-25-066	4/15/2020	4/14/2021	\$800,000.00	\$1,200,000.00	Yes	Yes	
Execute Contract	Cintas Corporation	Carpet Runner, Floor Mat, & Microfiber Mop Rental	H20-25-068	3/1/2020	2/28/2023	\$289,527	\$1,158,107.00	Yes	Yes	
Execute Contract	Polymedco Cancer Diagnostic Products	Reagents, Bottles & usage of Analyzer for Fecal Immunichemical Testing	H20-25-053	5/1/2020	4/30/2023	\$116,667.00	\$600,000.00	Yes	Yes	
Emergency Purchase	Independent Living Services, LLC	Services- emergency Home Delivered Meals due to COVID-19 Crisis	H20-25-069	4/6/2020	11/5/2020	\$5,700,000.00	\$5,700,000.00	Yes	Yes	
						\$15,421,057.48	\$18,046,220.72			



SPONSOR:		XECUTIVE SPONSOR:			
CaTanya Norwood, PharmD., Directo		arrod G. Johnson, Chief Operating Officer, Stroger			
Administration	H	ospital and Central Campus			
DATE:	<b>PRODUCT / SERVI</b>	CE:			
04/14/2020	Service – Pharmacy	Call Center Service			
TYPE OF REQUEST:	<b>VENDOR / SUPPLI</b>	ER:			
Increase Contract	SavRx Prescription	Services, Chicago, IL			
ACCOUNT: FISCAL IMPA	CT NOT TO EXCEED	GRANT FUNDED / RENEWAL AMOUNT			
520149 FY2020 \$800	,000.00	N/A			
CONTRACT PERIOD:		CONTRACT NUMBER:			
04/01/2019 thru 11/30/2020		H16-25-074			
COMPETITIVE SELECTION METHODOLOGY:					
X NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2016-8)					
PRIOR CONTRACT HISTORY:					

Contract number H16-25-074 was approved by the Cook County Health (CCH) Board of Directors on 04/29/2016 for a period of thirty-six (36) months from 04/01/2016 thru 03/31/2019 in an amount of \$3,378,700.00. The CCH Board of Directors approved a request on 03/29/2019 to extend the contract thru 11/30/2019 and increase by \$1,000,000.00. On 12/01/2019 the Office of Supply Chain Management approved a request to extend contract thru 11/30/2020 and increase by \$70,000.00.

#### NEW PROPOSAL JUSTIFICATION:

This request is to continue the provision of call center services and complete service for mail order prescriptions to CCH patients.

#### TERMS OF REQUEST:

CCH INTERIM CEO:

This is a request to increase contract number H16-25-074 in an amount not to exceed \$800,000.00, as needed for the remainder of the contract term thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: Robert L. Sumter, Interim Deputy Chief Executive Officer, Operations

APPROVED April 22, 2020

Pursuant to Cook County Board Presidential Executive Order 2020-4

Debra D. Carey, Interim Chief Executive Officer

and the second second			
	SPONSOR:		EXECUTIVE SPONSOR:
I	CaTanya Norwood, PharmD., Senior Dire Services	ector of Pharmacy	Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus
ł	DATE: PRODUCT / SERVICE:		Subger Hospital and Central Campus
			e Coverage and Supplies
Ī	TYPE OF REQUEST:	VENDOR / SUPPLIER:	
	Increase Contract	TCGRX/Parata (previously	ARXIUM, Inc.,) Durham, NC
ł	ACCOUNT: FISCAL IMP	ACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT:
ľ	540129 FY2020 \$17		N/A
ŀ			
	CONTRACT PERIOD: 12/01/2017 thru 11/30/2020		CONTRACT NUMBER: H17-25-112
1	COMPTETITIVE SELECTION MET	THOD	1117-20-112
	X NON-COMPETITIVE SELECTION Sole Source	METHODOLOGY:	
L	Sole Source		
P	RIOR CONTRACT HISTORY:		
C	on 10/27/2017 Cook County Health (CCH)	Board of Directors approve	d contract number H17-25-112 in the amount of
\$	309,251.28 for a thirty-six (36) month perio	od from 12/01/2017 thru 11/	/30/2020.
1	NEW PROPOSAL JUSTIFICATION:		
			ed at Cermak Pharmacy which packages and
	ispenses individual labeled patient medica		
			ation allow Cermak to be in compliance with the fety and medication inventory management.
	landates of the Department of Sustice and	ni also promotes patient sa	iety and medication inventory management.
С	contractor is the sole provider of supplies a	and maintenance for this sys	stem.
-			
	ERMS OF REQUEST: his is a request to increase contract numb	or H17-25-112 in the amour	nt not to exceed \$170,000.00, as needed for
	he remainder of the contract term thru 11/3		
С	ONTRACT COMPLIANCE HAS FOUND	THIS CONTRACT RESPON	ISIVE: Pending
		A	1
С	CH INTERIM DEPUTY CEO:		
	obert L. Sumter, PhD., Interim Deputy Chi	ef Executive Office, Operati	ons
	$\wedge \wedge \rangle$		
C	CH INTERIM CEO: US LURE- C	they	APPROVED April 22, 2020
Debra D. Carey, Interim Chief Executive Officer		Pursuant to Cook County Board	
		/	Presidential Executive Order 2020-4

10 M	and the second sec				
SPONSOR:		EXECUTIVE SPONSOR:			
Lezah Brown-Ellington, PhD, Safety O	fficer, Director of	Samuel L. V	Williams, Executive Director of Facilities		
Life Safety					
DATE:	PRODUCT / SER	VICE:			
03/11/2020	Service - Life Sa	fety Plan, Life	e Safety Assessment, and Self-Harm Anti-		
	Ligature Risk Ass				
TYPE OF REQUEST:	<b>VENDOR / SUPP</b>				
Increase Contract	marKey Life safet				
	IMPACT NOT TO	EXCEED:			
	\$148,000.00		N/A		
CONTRACT PERIOD:			CONTRACT NUMBER:		
08/19/2019 thru 08/18/2020			H19-25-0122		
COMPETITIVE SELECTION MET	HODOLOGY:				
X NON-COMPETITIVE SELECTION	METHODOLOG	Y:			
Sole Source					
PRIOR CONTRACT HISTORY: Contract number H19-25-0122 was appr 08/19/2019 for a period of 12 (twelve) mo Life Safety Assessment, and Self-Harm	onths in an amoun	t of \$58,500.	00. The vendor performed a Life Safety Plan,		
NEW PROPOSAL JUSTIFICATION: This request is for provision of the Life Safety Plan, Life Safety Assessment, and Self-Harm Anti-Ligature Risk Assessment at Stroger Hospital.					
This request is sole source because vendor is currently under contract can readily complete the work. We are in the loint Commission readiness window.					
TERMS OF REQUEST: This is a request to increase contract number H19-25-0122 in an amount not to exceed \$148,000.00, as needed, for the remainder of the contract period through 08/18/2020.					

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCH INTERIM DEPUTY CEO: \_\_\_\_\_\_ Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: Debra D. Carey, Interim Chief Executive Officer

SPONSOR: EXECUTIVE SPONSOR:					ſ
CaTanya Norwood, PharmD., Directo	or of Pharmacy	Jarrod G. Johnson, Chief Operating Officer, Stroger			
Services		Hospital and Central Campus			
DATE:	PRODUCT / SER				
04/14/2020	Service - Delivery		Services, C	Opti-Freight	
TYPE OF REQUEST:	VENDOR / SUPP		Jones II		
Extend and Increase Contract Cardinal Health 200, LLC, Waukegan, IL					
	L IMPACT NOT TO	EXCEED:		FUNDED / RENEWAL AN	IOUNT:
	0 \$873,000.00		N/A		
FY202	1 <u>\$527,000.00</u> \$1,400,000.00				
CONTRACT PERIOD:	REVISED CONTR			CONTRACT NUMBER:	
08/01/2016 thru 03/31/2020	04/01/2020 thru (			H16-25-099	
COMPETITIVE SELECTION ME					
X NON-COMPETITIVE SELECTIC RFP (2016-2)	N METHODOLOG	<b>f</b> :			
<ul> <li>PRIOR CONTRACT HISTORY: On 07/29/2016 the CCH Board of Directors approved Contract number H16-25-099 in the amount of \$2,901,000.00 for a period of thirty-six (36) months from 08/01/2016 thru 07/31/2019. The Office of Supply Chain Management approved amendments to extend the contract thru 03/31/2020.</li> <li>NEW PROPOSAL JUSTIFICATION: Vendor will continue maintaining delivery and postal service for mail-order prescriptions. The Cardinal Opti-Freight Program will utilize logistics partner DHL for the high-volume mailing service provide offering which provide CCH Pharmacy Administration an efficient and effective way of delivering prescriptions to the CCH patients.</li> <li>TERMS OF REQUEST: This is a request to extend and increase contract number H16-25-099 in an amount not to exceed \$1,400,000.00, as needed, for a period of twelve (12) months) from 04/01/2020 thru 03/31/2021.</li> </ul>					
K					
CCH INTERIM DEPUTY CEO:		/			
Robert L. Sumter, PhD., Interim Deputy	Chief Executive Of	ficer, Operati	ons		·
$\land$ $\land$	•			APPROVED April 22, 2020	
CCH INTERIM CEO: Delle Carey Pursuant to Cook County Board Presidential Executive Order 2020-4					
	Debra D. Carey, Interim Chief Executive Officer				
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#### **Cook County Health**

#### **BOARD APPROVAL REQUEST**

SPONSOR:	EXECUTIVE	SPONSOR:		
N/A	Charles A. J	ones, Chief Procurement Officer		
DATE:	PRODUCT / SERVICE:			
03/11/2020	Service - Professional Consultin	g Services, SCM-AP-IT		
TYPE OF REQUEST:	VENDOR / SUPPLIER:			
Extend and Increase Contract	Saldemar Solutions, LLC, Chica	go, IL		
	PACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT:		
520825 FY2020	\$600,000.00	N/A		
	REVISED CONTRACT PERIOD:	CONTRACT NUMBER:		
06/01/2018 thru 05/31/2020	06/01/2020 thru 12/31/2020	H18-25-049		
COMPETITIVE SELECTION METHODOLOGY:				
NON-COMPETITIVE SELECTION METHODOLOGY Comparable Government Procurement				

#### **PRIOR CONTRACT HISTORY:**

On 04/27/2018 the Cook County Health (CCH) Board of Directors approved contract number H18-25-049 in the amount of \$577,800.00 for a period of twenty-four (24) months from 06/01/2018 thru 05/31/2020 for the provision of system integration and support resource for Supply Chain Management (SCM). On 10/16/2018 the Office of Supply Chain Management executed an Amendment to increase the contract value by \$140,800.00 for the provision of resources in support of Oracle. On 02/28/2019 the CCH Board of Directors approved a request to increase contract in the amount of \$536,400.00. On 007/26/2019 the CCH Board of Directors approved a request to increase contract in the amount of \$606,280.00.

#### **NEW PROPOSAL JUSTIFICATION:**

This request is for the continued provision of key resources on a temporary basis to support systems, data and inventory management for Supply Chain Management and Material Management. Temporary staff is being used until we have the ability to hire. Vendor is a certified County MWBE.

#### TERMS OF REQUEST:

This is a request to extend and increase contract number H18-25-049 in an amount not to exceed \$600,000.00, as needed for an additional seven (7) month period through 12/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM Deputy CEO: Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations APPROVED April 22, 2020

Pursuant to Cook County Board Presidential Executive Order 2020-4

CCH INTERIM CEO:

Debra D. Carey, Interim Chief Executive Officer

		the second s		
SPONSOR:		EXECUTIVE SPONSOR:		
Aamer Qidwai, Senior Director of Labo	oratory, Clinical &	Jarrod G. Johnson, Chief Operating Officer, Stroger		
Anatomical Services		Hospital and Central Campus		
DATE:	<b>PRODUCT / SER</b>	RVICE:		
04/14/2020		n Metabolic Screen	ing (PKU)	
TYPE OF REQUEST	<b>VENDOR / SUPP</b>	LIER:		
Extend and Increase Contract	Illinois Departmer	nt of Public Health,		
ACCOUNT: FISCAL IMPAC	T NOT TO EXCEE	D:	GRANT FUNDED / RENEWAL	
521200 FY2020 \$232	,500.00		AMOUNT:	
	500,00			
	,000.00			
ORIGINAL CONTRACT PERIOD:	REVISED CONT	RACT PERIOD:	CONTRACT NUMBER:	
06/01/2017 thru 05/31/2020	06/01/2020 thru	05/31/2021	H17-25-109	
COMPETITIVE SELECTION MET	THODOLOGY:		· · · · · · · · · · · · · · · · · · ·	
N/A				
NON-COMPETITIVE SELECTION	N METHODOLOG	<b>Y</b> :		
N/A				
<b>PRIOR CONTRACT HISTORY:</b> Contract number H17-25-109 was approved by the CCH Board of Directors on 10/27/2017 in an amount not to exceed \$225,000.00 for the period 06/01/2017 through 05/31/2018. The CCH Board of Directors approved a request on 05/25/2018 to extend through 05/31/2019 and increase by \$225,000.00. The Office of Supply Chain Management approved a request to extend contract through 05/31/2020.				
<b>NEW PROPOSAL JUSTIFICATION</b> : This request will continue the provision of newborn metabolic screening that is mandated by the State of Illinois. Newborn screening tests check for rare but serious concerns in babies just after birth. All states require certain screening tests to be performed on newborns, even if they appear healthy. These generally include a variety of blood tests and a hearing test. These tests are performed on all newborns at the Stroger Hospital. These tests must be repeated as many times as needed on an outpatient basis.				
<b>TERMS OF REQUEST</b> : This is a request to increase contract number H17-25-109 by an amount not-to-exceed \$465,000.00, as needed, for a period of twelve (12) months from 06/01/2020 thru 05/31/2021.				

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH INTERIM CEO: 4 Debra D. Carey, Interim Chief Executive Officer

APPROVED April 22, 2020

Pursuant to Cook County Board Presidential Executive Order 2020-4

BOARD AFFROVAL REQUEST					
Π	SPONSOR:		EXECUTIVE SPO	NSOR:	
	Kenneth Monroe, Interim Director of P	lant Operations		s, Executive Director, Facilities	
l	DATE: PRODUCT / SERVICE:				
	04/14/2020 Service, Maintenance and Repair of Medical Gas Systems			Medical Gas Systems	
ľ	TYPE OF REQUEST:	<b>VENDOR / SUPP</b>			
	Extend and Increase and Contract	Lifegas, A division	n of Linde Gas Nortl	h America, LLC, Norcross, GA	
I		PACT NOT TO EX		GRANT FUNDED / RENEWAL	
EI.	540345 FY2020 \$22	27,500.00		AMOUNT:	
E.	FY2021 <u>\$11</u>	13,750.00			
		1,250.00			
	ORIGINAL CONTRACT PERIOD: R			CONTRACT NUMBER:	
	04/01/2016 thru 03/31/2019	04/01/2020 thru	03/31/2021	H16-72-052	
	COMPETITIVE SELECTION MET	THODOLOGY:			
I	X NON-COMPETITIVE SELECTION	N METHODOLOG	<b>Y</b> :		
1	^ GPO (2)				
P	PRIOR CONTRACT HISTORY:				
-	Contract number H16-72-052 was appro	oved by the CCH B	oard of Directors or	03/25/2016 in the amount of	
	870,000.00 for a thirty-six (36) month p				
	lanagement executed a request to incr				
				-	
	IEW PROPOSAL JUSTIFICATION:				
	his vendor provides preventative maint				
	urgical, lab, and vacuum gas systems a	at Stroger Hospital,	, CORE Center, Cer	mak Health Services, and Provident	
Н	lospital.				
-					
	ERMS OF REQUEST: his is a request to extend and increase	contract number k	16_72_052 by an a	mount not to exceed \$241,250,00, as	
	eeded for a period of twelve (12) month			100111 101 10 exceed \$341,250.00, as	
	seded for a period of twelve (12) month	13 11 0111 04/01/2020			
С	ONTRACT COMPLIANCE HAS FOUN	ID THIS CONTRAC	CT RESPONSIVE: F	Pending	
		1_A		5	
		, /		1	
	CH INTERIM DEPUTY CEO:	- ( \			
R	obert L. Sumter, PhD., Interim Deputy	Chief Executive Of	ficer, Operations		
~	VOULT O. Urel				
	CCH INTERIM CEO: APPROVED				
Debra D. Carey, Interim Chief Executive Officer / April 22, 2020			April 22, 2020		
				Pursuant to Cook County Board Presidential Executive Order 2020-4	

#### **Cook County Health**

#### BOARD APPROVAL REQUEST

		EXECUTIVE SPONSOR:			
	Darlene Greep-Flook, Architectural Project Manager,		L. Williams, Executive Director, Facilities		
Plant Operations					
DATE:	PRODUCT / SER	<b>RVICE</b> :			
03/11/2020	Product – Furnitu	re for Har	rison Square Facility		
TYPE OF REQUEST:	VENDOR / SUPP	PLIER:			
Execute Contract Henricksen & Con					
ACCOUNT: FISCAL IM	<b>IPACT NOT TO EX</b>	CEED:	GRANT FUNDED / RENEWAL AMOUNT		
CIP ; \$2,46	8,477.24				
CONTRACT PERIOD:		CONTRACT NUMBER:			
04/01/2020 thru 03/31/2021		H20-76-059			
X COMPETITIVE SELECTION METHODOLOGY:					
^ GPO (3)					
NON-COMPETITIVE SELECTIO	NON-COMPETITIVE SELECTION METHODOLOGY:				

#### **PRIOR CONTRACT HISTORY:**

No prior contract history.

#### NEW PROPOSAL JUSTIFICATION:

Vendor will provide Furniture, Fixtures, and Equipment (FF&E) for the Cook County Health departments that will occupy IT/OT/PT/EHS, Materials Management at Harrison Square. DME vendor durable medical equipment.

#### **TERMS OF REQUEST:**

This is a request to execute contract number H20-76-059 in an amount not to exceed \$2,468,477.24, as needed for a period of twelve (12) month from 04/01/2020 thru 03/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

L CCH INTERIM DEPUTY CEO:

Robert L. Sumter, Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:

Debra D. Carey, Interim Chief Executive Officer

APPROVED April 22, 2020

Pursuant to Cook County Board Presidential Executive Order 2020-4

			_			
SPONSOR		EXECUTIVE SPONSOR:				
Eze Nwaezeigwe, Director of Finance,	, Cost	Andrea M. Gibson, Director of Project Management and				
Reimbursement			erational Excellence			
DATE:	PRODUCT / SEF					
04/14/2020	Service - Reimbu		Nedicare	and Medicaid		
TYPE OF REQUEST:	VENDOR / SUPF					
Execute Contract	Health Managem					
	IMPACT NOT TO	EXCEED:	GRAN	T FUNDED:		
	0,000,008					
	1 \$400,000.00					
	\$1,200,000.00					
CONTRACT PERIOD:				CONTRACT NUMBER:		
04/15/2020 thru 4/14/2021				H20-25-066		
COMPETITIVE SELECTION ME	THODOLOGY:					
		V.				
X NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source						
PRIOR CONTRACT HISTORY:						
No prior contract history for this service.						
NEW PROPOSAL JUSTIFICATION:						
This contract encompasses an assessm	nent of opportunitie	s related to Med	icare/Me	edicaid reimbursement for filed		
cost reports (current and prior years), re						
programs. The scope will include evalu						
education, Medicare DSH and Medicare						
programs, cost reimbursement, and oth						
identification of opportunities for improvi						
strategic opportunities for improved cost						
potentially enhance our current and futu						
be monitored by CCH, on a 12% percer because contractor possess sophisticate				This is presented as a sole source		
because contractor possess sophistical		elated to cost re	porung.			
TERMS OF REQUEST:						
This is a request to execute contract nu	mber H20-25-066 i	n an amount not	to exce	ed \$1,200,000,00, as needed, for		
a twelve (12) month period from 04/15/2						
CONTRACT COMPLIANCE HAS FOUN	D THIS CONTRA	CT RESPONSIV	E: Peno	ding		
	A					
CCH INTERIM DEPUTY CEO:^ 🔪			_	APPROVED		
Robert L. Sumter, PhD., Interim Deputy	Chief Executive O	fficer, Operations	3	April 22, 2020		
A ()	$\mathcal{L}$			Pursuant to Cook County Board		
1) OVILAR	() ( MADI	/		Presidential Executive Order 2020-4		
CCH INTERIM CEO:	U derley		-	· · · · · · _		
Debra D. Carey, Interim Chief Executive	Officer /					

Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
 John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
 Rothstein CORE Center •

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-					
SP	ONSOR:		EXECUTIVE SPONS		
Mic	chael May, Interim System Director	of Environmental		Chief Operating Officer, Stroger	
Se	rvices		Hospital and Central Campus		
	TE:	PRODUCT / SER			
04/	16/2020		•	oor Mat, and Microfiber Mop Rental,	
		Cleaning, and Su			
	PE OF REQUEST:	VENDOR / SUPP			
	ecute Contract	Cintas Corporatio			
AC			GRANIFUNDE	D / RENEWAL AMOUNT:	
	FY2020 \$289,5				
	FY2021 \$386,03 FY2022 \$386,03				
	FY2022 \$386,03 FY2023 <u>\$96,5</u>				
	\$1,158,1				
CO	NTRACT PERIOD:	07.00	CONTRACT NU	MRED	
	01/2020 thru 02/28/2023		H20-25-068	MBER.	
			1120 20 000		
X	GPO (5)				
	NON-COMPETITIVE SELECTION	N METHODOLOG	Y:		
PRIC	OR CONTRACT HISTORY:				
Cont	ract number H17-72-050 was appro	oved by the CCH E	loard of Directors on 0	03/31/2017 in the amount of	
	6,470.32 for a thirty-six (36) month p				
	ract by \$2,537.70 to add Vista Heal				
01/1	9/2018. On 06/26/2019 the CCH Bo	pard of Directors ap	proved a request to in	ncrease the contract by \$486,000.00.	
	PROPOSAL JUSTIFICATION:	<b>6</b> 11			
	request is for the provision of micro	o-fiber mops, clean	ing supplies, floor mat	s and carpet runner rental	
throu	Ighout CCH.				
TED					
		mbar 1100 05 060 ;	n an amazint nat ta av	read \$1 159 107 00 as peeded for	
				ceed \$1,158,107.00, as needed, for	
aum	rty-six (36) month period from 03/01	/2020 (1110 2/20/20	23.		
CON	ITRACT COMPLIANCE HAS FOUN			anding	
CON	TRACT CONFLIANCE HAS FOUN			inding	
		// //			
CCH INTERIM DEPUTY CEO:					
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations APPROVED		APPROVED			
				April 22, 2020	
	$\wedge$ $\cap$	$\cap$	0	Pursuant to Cook County Board	
			1 Dr	Presidential Executive Order 2020-4	
ССН	CCH INTERIM CEO: DOULD, Crei				
Debr	a D. Carey, Interim Chief Executive	Officer	7		
_					
-					

### **Cook County Health**

#### BOARD APPROVAL REQUEST

		and the loss of the second		analog has been a	The state of the second states	
SPONSOR:				ECUTIVE SPONSOR:		
Aamer Qidwai, Senior Di Anatomical Services	rector Labora	itory, Clinical &		rod G. Johnson, Chief Operating Officer, Stroger spital and Central Campus		
DATE:		PRODUCT / SER	RVICE:			
03/11/2020		Product – Reage	ents, Bottles	s, Bottles, and Usage of Analyzer for Fecal		
		Immunochemica				
TYPE OF REQUEST		<b>VENDOR / SUPI</b>				
Execute Contract					Cortiandt Manor, NY	
ACCOUNT:		PACT NOT TO E	XCEED:	GRANT FUNDE	D / RENEWAL AMOU	NT
521200		116,667.00				
		200,000.00				
	FY 2022 \$			2		
6		\$83,333.00				
CONTRACT PERIOD:	Total \$	600,000.00		CONTRACT NU	ADED.	
05/01/2020 thru 04/30/202	23			H20-25-053	NDER.	
COMPETITIVE SELE		HODOL OGY:		1120-20-000		
NON-COMPETITIVE	SELECTION	METHODOLOG	Y:			
X Sole Source						
<b>NEW PROPOSAL JUSTIFI</b> This contract is for the provi immunochemical tests to sc Screening Program will optii patients diagnosed early wit This request is sole source the more sensitive method of	ision of reage reen for color mize colorect th CRC, while because CCH	rectal cancer. Poly al screening rates annual CRC scre downs the OC-Se	rmedco OC for patients eening costs	Auto FIT Organize s. Patient outcome s will be significant	ed Colorectal Cancer ( s will be improved for t ly reduced.	CRC) hose
TERMS OF REQUEST: This is a request to execute thirty-six (36) month term fro CONTRACT COMPLIANCE	om 05/01/202	0 thru 04/30/2023			00,000.00, as needed,	for a
CCH INTERIM DEPUTY CE	1	A				
Robert L. Sumter, PhD, Igterim/Deputy Chief Exect/tive Officer, Operations						
			April 22, 2020			
CCH INTERIM CEO:	ef Executive	Difficer	eri_		Pursuant to Cook County Board Presidential Executive Order 2020-4	
			/			
and the second sec	States and the second s			and the second state of th		and the second second

#### **Cook County Health**

#### BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR:				
	Constant Constant Disc					
Esther Macchione, Chief Operating O	fficer, Health Plan	-	tive Officer, Health Plan			
Services		Services				
DATE:	PRODUCT / SERV					
04/22/2020		cy Home Delivered Meals				
TYPE OF REQUEST:	TYPE OF REQUEST: VENDOR / SUPPLIER:					
Execute Contract Independent Living Systems, LLC, Miami, FL.						
ACCOUNT: FISCAL IMPACT NOT	TO EXCEED:	<b>GRANT FUNDED / RE</b>	NEWAL AMOUNT			
896-276 \$ 5,700,	000.00	N/A				
CONTRACT PERIOD:		CONTRACT NUMBER				
04/06/2020 thru 11/05/2020		H20-25-069				
COMPETITIVE SELECTION MET	THODOLOGY:	1.120 20 000				
, NON-COMPETITIVE SELECTION	N METHODOLOGY					
Emergency Purchase						
DDIOD CONTRACT LIISTORY						
PRIOR CONTRACT HISTORY:						
No prior contract history.						
NEW PROPOSAL JUSTIFICATION:						
This request is to provide emergency f						
and Family Health Program (FHP) mem						
not able to take advantage of other eme						
for the Supplemental Food Services to						
not limited to, food preparation, storage	e, process setup, me	eal delivery, ongoing monitor	ing of program, call-center			
order processing, customer service activ	vities and reporting.					
			1			
TERMS OF REQUEST:			1			
This is a request to execute contract nu	mber H20-25-069 in	an amount not to exceed \$5	700 000 00 as needed for			
a seven (7) month period from 04/06/202						
	20 1110 11/05/2020.		1			
			1			
			APPROVED			
CONTRACT COMPLIANCE HAS FOUN	ID THIS CONTRACT	RESPONSIVE: Pending	April 22, 2020			
	1		Pursuant to Cook County Board			
67		$\supset$	Presidential Executive Order 2020-4			
CCH INTERIM Deputy CEO:						
Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer						
$\int \partial h d h d h$						
CONINTEDIM CEO: (VILLY, S) (NO.						
CCH INTERIM CEO:						
Debra D. Galey, Interin Chiel Executive	UNICEI					
		the second s				

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Cook County Health and Hospitals System Minutes of the Finance Committee Meeting May 22, 2020

#### ATTACHMENT #5

# CCH Financial Update through March 31, 2020 Andrea Gibson Interim Chief Business Officer May, 2020



COOK COUNTY HEALTH

# **Executive Summary**

- Cook County Health (CCH) financial results for the four months ended March 31, 2020 are behind budget by \$36.6 million, \$14.5 million directly attributable to COVID-19 lost patient fee revenue.
  - Volume growth driving expenses at the beginning of the year
  - > Volume declines begin in March, but expenses showing significant variance
  - Covid-19 expenses and lost revenue starting mid-March
  - Managing cash flow and accessing emergency federal funding



# FY20 System Accrual Basis Income Statement For the Four Months Ended March 31, 2020



### System Accrual Basis Income Statement (Unaudited) For the Four Months Ended March 31, 2020 (in thousands)

	Actual	Budget	Variance	Variance %
Operating Revenue				
Net Patient Service Revenue (1)	\$167,744	\$195,955	(\$28,211)	-14%
<b>GME – Graduate Medical Education Payments (1)</b>	25,765	-	25,765	0%
DSH – Disproportionate Share Hospital Payments (2)	60,504	52,233	8,271	16%
BIPA – Benefits Improvement and Protection Act Payments	44,100	44,100	-	0%
<b>CountyCare Capitation Revenue (3)</b>	621,997	583,077	38,920	7%
Provident Access Payments	20,275	34,232	(13,957)	-41%
Other Revenue	1,425	4,167	(2,741)	-66%
Elimination Entry Domestic Claims	(51,390)	(51,390)	_	0%
Total Operating Revenue	\$890,421	\$862,374	\$28,047	3%

#### Notes:

(1) GME presented separately from Net Patient Revenue as the State of Illinois has carved GME from Medicaid Patient Service Revenue. GME and Net Patient Service Revenue should be combined for the purpose of comparison to budget.

(2) DSH will be above budget in FY20 as CCH was awarded \$24.8M of supplemental DSH

(3) CCH CountyCare revenue included in capitation revenue but is eliminated for purposes of consolidation.



### System Accrual Basis Income Statement (Unaudited) For the Four Months Ended March 31, 2020 (in thousands)

	Actual	Budget	Variance	Variance %
Operating Expenses				
Salaries & Benefits	\$225,801	\$219,236	(\$6,564)	-3%
Overtime	17,302	10,164	(7,138)	-70%
Pension	37,101	36,643	(458)	-1%
Supplies & Materials	23,527	18,988	(4,539)	-24%
Pharmaceutical Supplies	24,992	24,702	(290)	-1%
Purchased Services & Other	102,076	89,238	(12,838)	-14%
Medical Claims Expenses (CountyCare)	596,278	562,308	(33,970)	-6%
Insurance Expense	10,621	12,260	1,638	13%
Amortization	3,092	3,092	-	0%
Depreciation	8,294	8,476	182	2%
Utilities	4,230	4,436	206	5%
Elimination Entry Domestic Claims	(51,390)	(51,390)	-	0%
Total Operating Expense	\$1,001,924	\$938,153	(\$63,772)	-7%
		. ,		

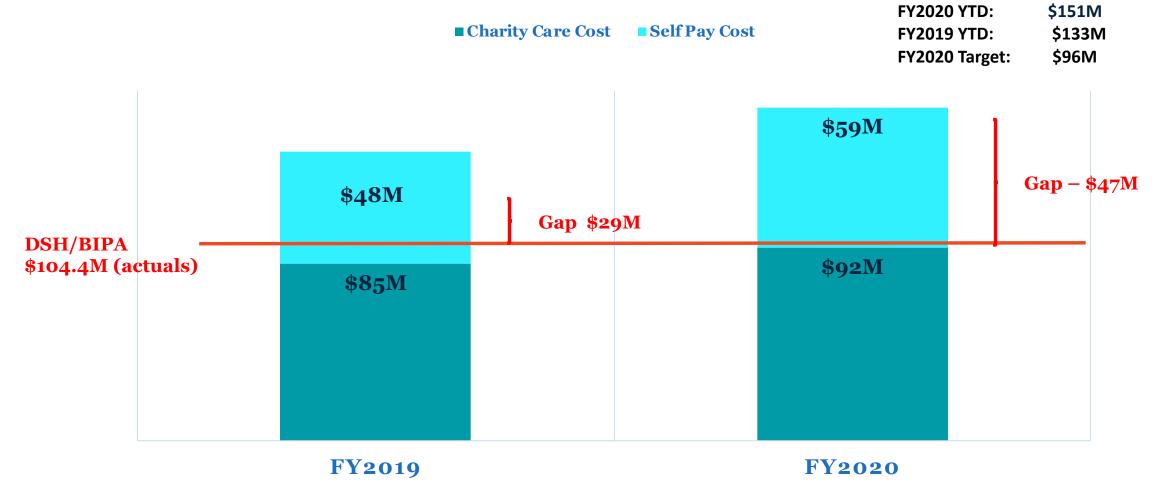


### System Accrual Basis Income Statement (Unaudited) For the Four Months Ended March 31, 2020 (in thousands)

	Actual	Budget	Variance	Variance %
Operating Revenue				
Total Operating Revenue	\$890,421	\$862,374	\$28,047	3%
Operating Expenses				
Total Operating Expense	1,001,924	938,153	(63,772)	-7%
Operating Margin	(111,503)	(75,779)	(35,724)	-47%
Non-Operating Revenue	64,775	65,675	(900)	-1%
Net Income/(Loss)	(\$46,728)	(\$10,104)	(\$36,624)	-362%



# FYTD 2020 - Charity Care & Self Pay Cost vs. DSH/BIPA funding as of end Mar.-2020





Source: Unaudited Financials Charge Reports , FY2020 Cook County /CCH Budget Book DSH: Disproportionate Share Hospital Payments-**\$156.7M/Year** BIPA: Benefits Improvement and Protection Act Payments-**\$132.3M/Year** 

### FY 20 - Revenue Cycle Metrics

Metric	Average FYTD 2019	Average FYTD 2020	Mar-20	CCH Benchmark / Targets	Industry Targets *
Average Days in Accounts Receivable (lower is better)	100	90	92	60-65	40
Discharged Not Finally Billed Days (lower is better)	11	9	9	5	7
Claims Initial Denials Percentage (lower is better)	22%	20%	21%	10%	3%

**Definitions:** 

Average Days in Accounts Receivable: Total accounts receivable over average daily revenue Discharged Not Finally Billed Days: Total charges of discharge not finally billed over average daily revenue Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted. \*Source HFMA Key Hospital Statistics and Ratio Margins from Cerner



## **COVID 19 Potential Impact on Patient Fees**

- Since March 15, 2020, gross revenues (charges) have declined by 40%; charges related to uninsured patients have declined by 50%.
- CountyCare has experienced a 35% decline in claims.





# **COVID 19 Potential Impact**

Revenue and Expense COVID 19 Impact Projected through June

- At least a \$75-\$100 million revenue loss, due to 40% decline in charges
- Estimated \$10 to \$15 million supply/equipment/registry impact projected
- Overtime impact \$8 to \$12 million projected
- Regular time re-directed to COVID 19 activities being calculated



\*These estimates are based on the best information available as of mid-May, 2020 and are subject to change

# **COVID 19 Potential Impact**

Financial Assistance Received in April/May\*:

- ✓ \$7.1 million earmarked for CCH from Medicare formula
- $\checkmark$  \$11.1 million received to help offset revenue loss
- ✓ \$9.35 million monthly DSH FMAP funds received for Jan-May
- ✓ \$900k crisis grant awarded to CCDPH
- $\checkmark$  \$59 million distribution for number of COVID 19 positive patients
- □ \$28 million in advance Medicare received for cash flow (will pay back)



# **COVID 19 Potential Impact**

Financial Assistance In Progress

- DSH FMAP through June
- Finalizing BIPA FMAP impact with the State
- Applied for \$1M telehealth grant from the FCC
- Direct and indirect expenditure reimbursements
- Additional federal reimbursements for lost revenue
- Federal reimbursement for testing/treating uninsured COVID 19 patients





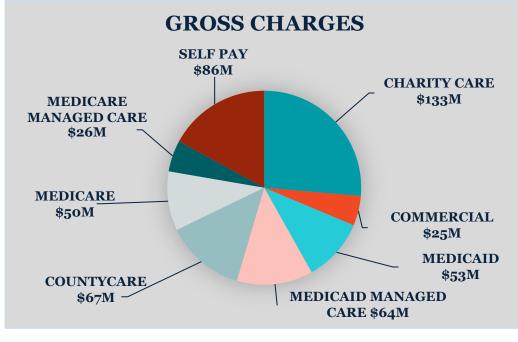
-7



### CountyCare Accrual Basis Income Statement (unaudited) For the Four Months Ended March 31, 2020 (in thousands)

	Actual	Budget	Variance	Variance %
Operating Revenue:				
Capitation Revenue	\$651,829	\$597,539	\$54,290	9%
Operating Expenses:				
Total Administrative Expenses	\$30,069	\$24,470	-\$5,599	-23%
Clinical Expense - CCH	\$51,390	\$57,594	\$6,204	11%
Clinical Expense - External	\$555,370	\$500,895	-\$54,475	-11%
Total Clinical Expense	\$606,760	\$558,489	-\$48,271	-9%
<b>Total Operating Expenses</b>	\$636,829	\$582,959	-\$53,870	-9%
IGT	\$15,451	\$13,576	\$1,875	14%
Amortization	\$3,092	\$3,092	\$0	0%
Medicare Expenses	\$5,510	\$0	\$5,510	0%
Medicare Revenue	\$1,611	<b>\$0</b>	\$1,611	0%
CountyCare Net Income After Amortization, IGT, and Medicare	-\$7,442	-\$2,088	-\$5,354	256%
Total CCH Impact	\$43,948	\$55,506	\$11,558	-8%

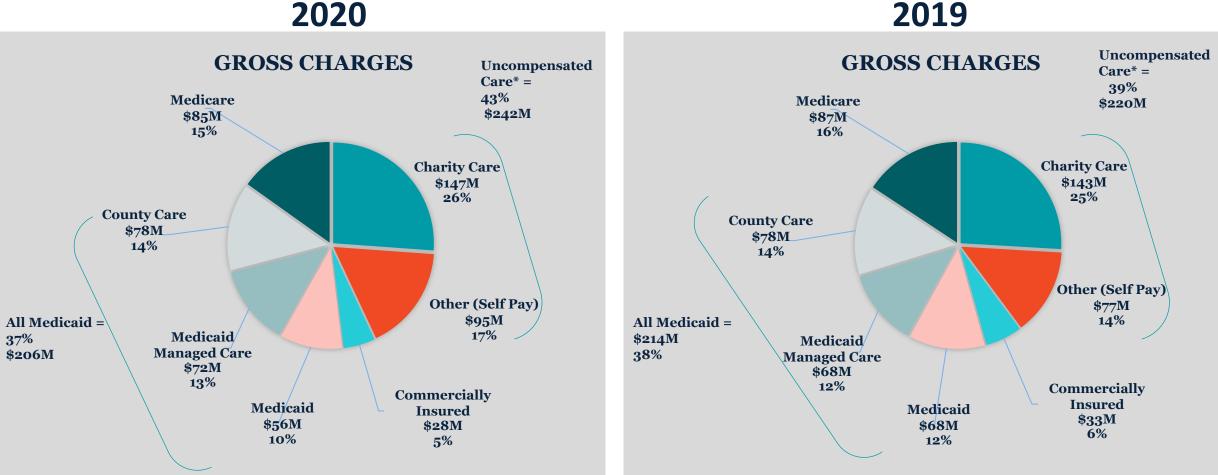
### Stroger Operations Overview For the Four Months Ended March 30, 2020



Inp	atient/Obs	servation-FYTD		
Measure	FY2020	FYTD Target	FY2019	Percent from Targe
Inpatient Discharges	5,806	5,864	5,459	1/
- Long Stay Admissions	1,239	1,188	1,173	4%
- One Day Admissions	336	332	317	1%
Inpatient Days	29,662	28,784	28,950	3%
Observation Discharges	2,902	3,428	3,479	-15%
Observation Days (Observation Discharge)	5,650	6,264	6,848	-10%
Avg LOS (Inpatient Discharge)	5.7		5.9	
Average Daily Census (Inpatient & Observation)	289.4	295	295.9	-2%
Surgical Cases (all patient types)	3,800	4,332	3,731	-12%
Endoscopy Cases (all patient types)				
Radiology Tests	13,621		14,215	
Deliveries	316	360	324	-12%
	Emerger	ncy- FYTD		1
Measure	FY2020	FYTD Target	FY2019	Percent from Targe
Emergency Visits (includes LVBS & Trauma)	36,914	39,525	39,106	-7%
Adult Emergency Visits	30,324	33,420	32,526	-9%
Peds Emergency Visits	2.538	2,288	2.342	11%
Trauma Visits	1,831	2,237	2,060	-18%
LVBS	2,221	1.580	2,000	41%
Radiology Tests	31,182	1,000	14,215	
		Clinic- FYTD	11,210	
Measure	FY2020	FYTD Target	FY2019	Percent from Targe
Total Provider Visits	93,452	100.716	104,233	7/
Specialty/Diagnostic/Procedure Provid		100,110	101,200	
Hospital - Based	5.653	6,248	6,778	-10%
Specialty Care	40,169	43,647	40,945	-8%
Oral Health	1.979		n/a	-074
Professional Building	29,280	32,431	40,945	-10%
Total	77,081	82,327	88,668	-6%
Primary Care Provider Visits	11,001	02,321	00,000	-0/4
GMC	16,371	18,389	15,565	11/
Total	16,371	18,389	15,565	11/
		llary Services- F		-020
				Demonst from Town
Measure	FY2020	FYTD Target	FY2019	Percent from Targe
Endoscopy Cases (all patient types)	2,503		2,833	
Dialysis Treatments (all patient types)	1,877		2,177	
Infusion Center Visits	5,303		4,310	
Minor Procedure (Clinic F) Visits	1,033		1,035	
PT/OT Volume (all patient types)	20,144		17,618	

#### Source: Charge Report & Business Intelligence

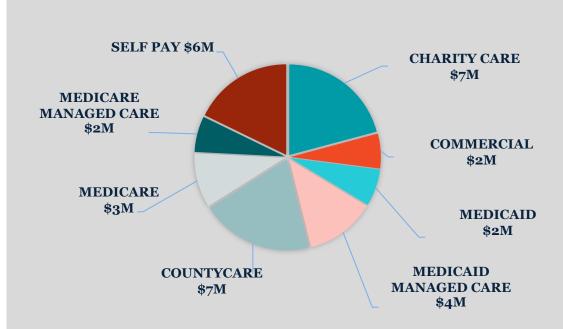
# System Payor Mix For the Four Months Ended March



\*Includes some self pay with low collections



## Provident Operations Overview For the Four Months Ended March 30, 2020

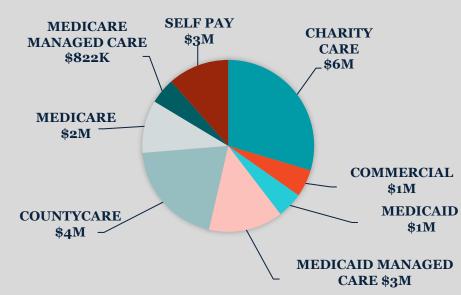


**GROSS CHARGES** 

Inpatient/Observation-FYTD FY2020 FYTD Target FY2019 Percent from Target Measure Inpatient Discharges 189 196 185 -47 29 40 28 -28% Long Stay Admissions - One Day Admissions 7 12 42% 18 1,152 1,000 869 15% Inpatient Days 235 218 Observation Discharges 208 137 Observation Days (Observation Discharge) 424 49% 614 412 Avg LOS (Inpatient Discharge) 8.1 5.5 4.5 47% Average Daily Census (Inpatient & Observatio 14.5 10.7 197 12 Surgical Cases 691 796 925 -137 Radiology Tests 144 107 -------**Emergency-FYTD** Percent from Target FY2020 FYTD Target FY2019 Measure 9,659 Emergency Visits (including LWBS) 10,048 9,739 4% Adult Emergency Visits 8,226 9,129 8,592 -10% Peds Emergency Visits 568 507 484 127 LVBS 865 663 412 110% 5.226 5,233 Radiology Tests --------**Outpatient Clinic- FYTD** Measure FY2020 FYTD Target FY2019 Percent from Target Total Registrations 27,099 30,664 28,635 127 Amb of Prov --197/ Specialty/Diagnostic/Procedure Provider 554 447 573 Sengstacke --157 Specialty/Diagnostic/Procedure Provider 10,716 12,571 11,327 Sengstacke Primary 5,738 5,882 6.015 27 Sengstacke Primary Peds 40 305 315 -87% 3062 Radiology Tests 3274 -------Procedures & Ancillary Services- FYTD FY2020 FY2019 Measure FYTD Target Percent from Target PT/OT Volume (all patient types) 2,521 2,729 --------

#### Source: Charge Report & Business Intelligence

### ACHN Operations Overview For the Four Months Ended March 30, 2020



#### **GROSS CHARGES**

Summary- FYTD					
Measure		-	FY2019	Percent From Targe	
Total Provider Viritr	78,478	\$2,598	77,974	-5.0%	
	· · ·	vider Visits-			
Measure	FY2020	FYTD Target	FY2019	Percent From Targe	
Arlington Heights (AR)/Vista (VH)	4,264	4069	3,844	4.8%	
Aurtin (AH)	4,769	4521	3,797	5.5×	
Child Advacacy	94	176	192	-46.6%	
Core	4,623	5565	4,331	-16.9%	
Cottage Grove (CG)	3,228	3139	3,132	2.8%	
Englewood (EH)	4.067	4203	4,593	-3.2%	
Logan Square (LS)	4,346	4130	4,665	5.2%	
Morton Eart (ME)	348	347	308	0.3×	
Near South (NS)	4,487	4704	4,715	-4.6%	
North Riverside (NR) / Cicero (CH)	4,001	4308	3,475	-7.1%	
OFHC(OF)	3,652	4985	4,782	-26.7%	
	<u> </u>	4765	· ·	27.7%	
Prioto (PH)	5,446		5,826	14.5%	
Robbing (RH)	3,985	3480	3,412		
Stragor Podr	1,420	1480	1,409	-4.1%	
Waadlaun (WH)	3,825	3216	3,526	18.9×	
Tatal Primary Care Pravider Vi		52,5**	52,007	-0.1%	
Specialty/Diagr	iostic/Pi	rocedure Pro	vider Vis	its-FYID	
Measure	FY2020	FYTD Target	FY2019	Percent From Targ	
Aurtin (AH) Bohavioral Hoalth	1,618	1,861	1,630	-13.0%	
Awrtin (AH) OBGYN	165	153	133	7.8×	
North Riverside (NR) Fam Plan (Grant)(1		104	102	-10.3%	
North Riverside (NR) OB Gyne (NR)	123	179	165	-31.4%	
Care Specialty	2,709	3,300	3,012	-17.9%	
Logan Square (LS) OBGYN	161	220	270	-26.8%	
Morton Eart (ME) OBGYN	2	16	26	-87.9%	
Morton East (ME) Psych	18	24	24	-24.0%	
OFHC(OF)	8,769	10,181	9,075	-13.9%	
Oral Health (OH)	2,924	2,778	1,617	5.3×	
Specialty Care (SC) OBGYN / RHS	5,409	6,439	5,5%2	-16.0× -17.3×	
Stragor Podr Spocialty	3,932	4,755	4,331	-13.6%	
Total Specialty Care Provider		30,010 ncillary Servi	25,967		
Measure		FYTD Target		Percent From Targ	
OFHC PT/OT Valume	2,338 Dartos	erships-FYTD	2,678		
	Farule	a sinps-ritto			
Moscuro	EV2020	EVID Target	EV2010	Descent From Tare	
Measure	FY2020			Percent From Targ	
<b>Measure</b> CDPH Siegle Health Center (CCHHS	FY2020 5,937 118	FYTD Target 4,440 142	FY2019  154	Percent From Targ 33.7× -16.9×	

# **Volume Indicators**

