

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Thursday, July 23, 2020 at the hour of 9:00 A.M. This meeting was held by remote means only, in compliance with Illinois Public Act 101-0640.

I. Attendance/Call to Order

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Hon. Dennis Deer, LCPC, CCFC; David Ernesto Munar; Mary B. Richardson-Lowry; and Otis L. Story, Sr. (5)

Board Chair M. Hill Hammock (ex-officio) and Directors Mary Driscoll, RN, MPH; Ada Mary Gugenheim; and Mike Koetting

Steven Scheer (Non-Director Member)

Absent: None (0)

Additional attendees and/or presenters were:

Cathy Bodnar – Chief Corporate Compliance and Privacy Officer

Debra D. Carey – Interim Chief Executive Officer

Andrea M. Gibson – Interim Chief Business Officer

Charles Jones – Chief Procurement Officer

Jeff McCutchan –General Counsel

Rachel Rubin, MD – Cook County Department of Public Health

Deborah Santana – Secretary to the Board

The next regular meeting of the Finance Committee is scheduled for Thursday, August 20, 2020 at 9:00 A.M.

II. Electronically Submitted Public Speaker Testimony (Attachment #1)

The Secretary read the following public testimony into the record.

1. Matthew Hoffman Research Director, SEIU Local 73

III. Action Items

NOTE: action was taken on Agenda Items III(A), III(C) and III(D) in one (1) combined motion.

A. Minutes of the Finance Committee Meeting, June 22, 2020

Chair Reiter inquired whether any corrections needed to be made to the minutes.

III. Action Items (continued)

B. Request for approval to execute the following (Attachment #2):

- Grant-funded contract with Hektoen Institute for Medical Research, for administration of contracts for Community-Based Organizations relating to the Illinois Department of Public Health (IDPH) Covid-19 Contact Tracing Grant, in an amount not-to-exceed \$6,025,996.00, for a twelve (12) month period from 6/01/2020 through 5/31/2021
- Grant-funded contract with Hektoen Institute for Medical Research, for temporary staffing relating to the IDPH Covid-19 Contact Tracing Grant, in an amount not-to-exceed \$3,581,220.06, for an eleven (11) month period from 7/01/2020 through 5/31/2021

On June 26, 2020, the CCH Board delegated authority to give final approval for these requests to the Finance Committee; these requests are being presented to the Finance Committee for final approval.

Chair Reiter provided an introduction to the items. At the last full Board Meeting, the Board held off taking action on the Hektoen contract that was related to Covid-19 contact tracing. It was delegated by the Board to come back to the Finance Committee for final approval on the contracts at a special meeting. Since then, he had a conversation with Debra D. Carey, Interim Chief Executive Officer, who reported that the administration was going to change the structure and how they were going to deploy the Hektoen contracts. Because it took some time to restructure, it is now being presented for final approval at this regularly scheduled Finance Committee meeting, instead of being considered earlier at a special meeting of the Finance Committee.

Ms. Carey provided additional information. She stated that part of the reason why the Hektoen contract was deferred was to make sure that there was communication with the unions. The administration went back and looked at how the program was structured, and looked at what positions at CCH had functions similar to contact tracing; it was determined that these positions are actually positions that CCH has individuals performing similar tasks, so it was appropriate that CCH would directly hire for these positions. The original proposal would have had these positions hired through Hektoen. It was also recognized that CCH has a commitment to begin the program as quickly as possible, and CCH's hiring process may not allow hiring to be done as expeditiously as desired, so the plan is for Hektoen to hire temporary staff with the intent of getting the program started and CCH will also begin to hire regular staff; eventually all of the positions will be on CCH's payroll. Today the administration is asking consideration of two (2) requests: 1) to have Hektoen engage community-based organizations on behalf of CCH; and 2) to have Hektoen employ temporary staff to be used as contact tracers for CCH as it ramps up the program and hires most of the individuals through CCH.

Director Driscoll noted that she will be asking for hiring updates at each meeting; later in the meeting, the Committee incorporated into the motion for approval the stipulation that monthly reports on hiring be provided to the Finance Committee for the next twelve (12) months. During the Committee's discussion of CCH hiring staff directly, Director Deer requested that a copy of CCH's Employment Plan be provided to him.

Dr. Rachel Rubin, Senior Public Health Medical Officer and Co-Lead, Cook County Department of Public Health, provided information on the number of temporary staff that will be hired via the Hektoen contract (that information is included in the transmittal).

Director Richardson-Lowry, seconded by Director Munar, moved to approve request numbers 1 and 2, as amended, and directed that a monthly report be provided to the Finance Committee for the next twelve (12) months regarding hiring through Hektoen Institute for Medical Research and directly through Cook County Health. On the motion, a roll call vote was taken, the votes of yeas and nays being as follows:

III. Action Items

B. Request for approval to execute contracts with Hektoen Institute for Medical Research (continued)

Yeas: Chair Reiter and Directors Deer, Munar, Richardson-Lowry and Story (5)

Nays: None (0)

Absent: None (0)

THE MOTION CARRIED UNANIMOUSLY.

C. Contracts and Procurement Items (Attachment #3)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests. It was noted that request number 3 is being withdrawn.

During the discussion of request number 25, Director Koetting inquired how the organization gets reimbursed for these implants; he noted that Medicaid has specific billing for long-acting contraceptive devices, and he just wants to make sure that reimbursement is being received. Ms. Carey responded that the information will be provided.

Director Deer referenced a previous request for an update on the implementation of the Vizient contract for contract management and nursing registry services, which was approved late last year. He asked if an update is available yet. Mr. Jones responded that the contract has not yet started, as they've hit a snag with the terms and conditions of the contract. He expects to have it executed in the couple of weeks, but the vendor will still need 90 days to issue a Request for Proposals to get all of the vendors as necessary.

D. Proposed Transfers of Funds (Attachment #4)

Andrea M. Gibson, Interim Chief Business Officer, provided an overview of the proposed Transfers of Funds.

E. Any items listed under Section III

Director Richardson-Lowry, seconded by Chair Reiter, moved to approve Item III(A) acceptance of 6/22/20 Finance Committee Meeting Minutes; Item III(C) Contracts and Procurement Items containing request numbers 1 through 26, with the exception of request number 3, which was withdrawn, and subject to completion of review by Contract Compliance; and Item III(D) Proposed Transfer of Funds, as amended. On the motion, a roll call vote was taken, the votes of yeas and nays being as follows:

Yeas: Chair Reiter and Directors Richardson-Lowry and Story (4)

Nays: None (0)

Absent: Directors Deer and Munar (2)

THE MOTION CARRIED UNANIMOUSLY.

IV. Report from Chief Procurement Officer (Attachment #5)

- A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation**
- B. Report of emergency purchases** (none were presented)

Mr. Jones provided an overview of the M/WBE Report. The Committee reviewed and discussed the information.

V. Report from the Interim Chief Business Officer (Attachment #6)

- **FY2020 Finance Update**

Ms. Gibson provided an overview of the FY2020 Finance Update. The Committee reviewed and discussed the information.

The presentation included information on the following subjects:

- Executive Summary
- Financial Results – May 31, 2020 FYTD
- CCH Health Providers Revenue – May 31, 2020 FYTD
- CCH Health Providers and Bureau Expenses – May 31, 2020 FYTD
- CCH Health Providers Revenue – May 31, 2020 FYTD: Revenue Operating Indicators
- CCH Health Cash Balances – May 31, 2020 FYTD
- CCH Health Prior 13 Month Admissions, Average Daily Census, Adjusted Patient Days – FY2020
- Patient Activity Indicators
- CountyCare Financial Results – May 31, 2020 FYTD
- CountyCare Financial Initiatives
- CCH Health Providers Revenue – May 31, 2020 FYTD: Payer Mix Analysis, Revenue Operating Indicators
- Revenue Enhancement Projects
- Covid-19 Revenue Impact
- Guiding Principles for the FY2021 Budget
- FY2021 Revenue Drivers
- FY2021 Expense Drivers
- FY2020/FY2021 Budget Forecast

Director Koetting asked the administration to devote some thought before next week's Board Meeting on what are the real strategic questions that it will want the Board to have an opinion on about the \$187 million deficit forecasted for the FY2021 budget. Ms. Carey concurred; she stated that she and staff have been talking about that already, and starting that dialogue with the Board next week is appropriate.

VI. Adjourn

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Follow-up: Reports to be provided over the next twelve (12) months on hiring by Hektoen Institute for Medical Research and by CCH for staffing relating to the IDPH Covid-19 Contact Tracing Grant. Page 2
- Follow-up: Request for information on how the organization gets reimbursed for internal uterine device implants (request number 25). Page 3

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
July 23, 2020

ATTACHMENT #1

Santana, Debbie

From: No Reply - Cook County Health <WP-Notifications@cookcountyhealth.org>
Sent: Wednesday, July 22, 2020 9:41 AM
To: Santana, Debbie
Subject: Electronic Testimonial Submission

Type of Message

Message

Message

Testimony for the July 23, 2020 Finance Committee Meeting

Dear Members of the Cook County Health Finance Committee,
During last month's Finance Committee meeting, members of SEIU Local 73 provided testimony raising serious concerns about Morrison Healthcare's ability to competently manage Food and Nutritional Services. Thank you for quickly tasking Chief Procurement Officer, Charles Jones, to provide a full report on Morrison's performance. In this report, I hope to see answers to the following questions:

1. When was the last time that CCH evaluated whether the management of food services is better outsourced or brought back in-house in terms of costs, quality of service and food, and patient satisfaction? What were the results?
2. What is Morrison's profit margin on this contract?
3. How many managers does Morrison employ? What is the manager-to-staff ratio in Food and Nutritional Services?
4. What sort of working conditions does Morrison provide workers? What is the grievance history?
5. What is Morrison's policy for use of temporary employees under CCH? According to payroll records, has Morrison followed this policy?
6. What are Morrison's policies and processes for dealing with sexual harassment? Do they maintain any records of complaints, investigations, and outcomes? If so, are these records available to the board?
7. How does Morrison handle complaints from patients, doctors and clinical staff, administration, employees, etc.? Again, do they maintain these records of complaints and the company's response? Are these records available to the board?
8. What do patient satisfaction surveys say about the food services provided by Morrison?

Thank you for your commitment to vigorously evaluate the outsourcing of services in order to do what is in the best interest of workers, patients, and the public health of Cook County.

Matt Hoffmann

Research Director, SEIU Local 73

Name

Matthew Hoffmann

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United States
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Work

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Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
July 23, 2020

ATTACHMENT #2

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(B) - **REVISED**

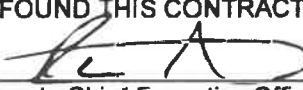

JULY 23, 2020 FINANCE COMMITTEE MEETING

GRANT-FUNDED CONTRACTS REGARDING COVID-19 CONTACT TRACING

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Grant-Funded Contracts							
1	Hektoen Institute for Medical Research	Service - administration of contracts for Community-Based Organizations relating to the IDPH Covid-19 Contact Tracing Grant	\$6,025,996.00 (grant funded)	n/a	n/a	CCDPH	2
2	Hektoen Institute for Medical Research	Service - staffing and grant management as fiscal agent relating to the temporary staffing/ IDPH Covid-19 Contact Tracing Grant	\$3,581,220.06 \$3,473,185.00 (grant funded)	n/a	n/a	CCDPH	3

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, Co-Leads	
DATE: 07/15/2020	PRODUCT / SERVICE: Service – Administration of Contracts for CBOs/ IDPH COVID-19 Contact Tracing Grant		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Hektoen Institute for Medical Research, Chicago, IL		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED: FY2020 \$3,012,998.00 FY2021 \$3,012,998.00 Total \$6,025,996.00 (Grant Funded)		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD 06/01/2020 thru 05/31/2021		CONTRACT NUMBER: H20-25-093	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			
PRIOR CONTRACT HISTORY: N/A			
<p>NEW PROPOSAL JUSTIFICATION: The IDPH COVID-19 Contact Tracing Grant provides funding to support resource coordination by Community-Based Organizations (CBOs) to ensure health equity and address community and regional networks for successful sustainability of the local contact tracing program. These CBOs will primarily serve residents of communities of high economic hardship and discrimination and racism to conduct effective public health education and outreach to their communities. Additionally, they will provide enhanced COVID-19 case management and referrals for resources to support residents to minimize the spread of COVID-19 and address other social and economic impacts of the virus such as housing instability and lack of food. There will be a thorough and transparent process to effectively identify CBOs to serve communities most impacted by COVID-19.</p> <p>This is a request to execute an agreement with Hektoen Institute for Medical Research to administer the competitive funding process for these contracts for CBOs to provide wraparound services for individuals affected by COVID-19. Contractor will provide administrative oversight of the funding, which includes contract management, monitoring grants for progress, reporting, and issuing payments for these organizations.</p> <p>TERMS OF REQUEST: This is a request to execute contract number H20-25-093 in an amount not to exceed \$6,025,996.00, as needed, for a twelve (12) month period from 06/01/2020 thru 05/31/2021.</p>			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending		Request #1	
CCH INTERIM DEPUTY CEO:  Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations		<div style="border: 2px solid black; padding: 10px; text-align: center;"> APPROVED JUL 23 2020 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM </div>	
CCH INTERIM CEO:  Debra D. Carey, Interim Chief Executive Officer			

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Cook County Health

AS AMENDED

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, Co-Leads	
DATE: 07/15/2020	PRODUCT / SERVICE: temporary staffing/IDPH Covid-19 Contact Tracing Grant Service—Staffing and Grant Management as Fiscal Agent		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Hektoen Institute for Medical Research, Chicago, IL		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED: FY2020 \$1,790,640.03 1,736,592.50 FY2021 \$1,790,640.03 1,736,592.50 Total \$3,581,220.06 (Grant Funded) \$3,473,185.00		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD 07/01/2020 thru 05/31/2021		CONTRACT NUMBER: H20-25-094	
06	COMPETITIVE SELECTION METHODOLOGY: N/A		
	NON-COMPETITIVE SELECTION METHODOLOGY: N/A		
PRIOR CONTRACT HISTORY: N/A			
NEW PROPOSAL JUSTIFICATION: The IDPH COVID-19 Contact Tracing Grant provides funding to support a team of contact tracers. In order to meet the objectives of the grant and to hire people as quickly as possible, we request for a start-up team to first be hired at Hektoen Institute for Medical Research (Hektoen). Contractor will provide start-up staffing services for a limited number of temporary contact tracers to ensure the effective launch of the contact tracing program, as Cook County Health works to bring on the larger contact tracing workforce. This is a request to execute an agreement with contractor to provide staffing services for fifty (50) contact tracers, two (2) Case Investigation Supervisors, and eight (8) Case Investigators to ensure a timely start to this one-year funding period. This is related to the Illinois Department of Public Health (IDPH) COVID-19 Contact Tracing grant that has been awarded to the Cook County Health Department of Public Health (CCDPH).			
TERMS OF REQUEST:		\$3,473,185.00	
This is a request to execute contract number H20-25-094 in an amount not to exceed \$3,581,220.06 , as needed, for an eleven (11) month period from 07/01/2020 thru 05/31/2021. <u>twelve (12)</u> <u>06/01/2020</u>			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending		Request #2	
CCH INTERIM DEPUTY CEO:  Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer Operations			
CCH INTERIM CEO:  Debra D. Carey, Interim Chief Executive Officer			
<div style="border: 2px solid black; padding: 10px; width: fit-content; margin: 0 auto;"> APPROVED JUL 23 2020 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM </div>			

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Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
July 23, 2020

ATTACHMENT #3

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(C)

JULY 23, 2020 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Awards							
1	Cook County Health Foundation / NFL Foundation and the Players Coalition	Service - provide support for patients at high risk and those recovering from Covid-19	Grant award amount: \$250,000.00	n/a	n/a	System	5
2	American Hospital Association's Institute for Diversity and Health Equity	Service - Chicago Cook County Breast Cancer Risk Identification, Screening and Prevention	Grant award amount: \$100,000.00	n/a	n/a	System	6
3	Medtronic, Inc.	Service - fellowship grant program	Grant award amount: \$15,000.00	n/a	n/a	System	7
Accept Grant Award Renewals							
4	Illinois Department of Human Services	Service - State Opioid Response to the Opioid Crisis Grant	Grant renewal amount: \$1,400,000.00	n/a	n/a	System	8
5	Illinois Department of Human Services	Service - comprehensive Medical Assistance Treatment (MAT) at Cermak (formerly known as Vivitrol Program)	Grant renewal amount: \$658,083.00	n/a	n/a	CHSCC	9
6	Illinois Department of Human Services	Service - Healthy Families Illinois Program	Grant renewal amount: \$246,831.00	n/a	n/a	System	10
7	Cook County Health Foundation	Service - Cook County Careers in Healthcare Program	Grant renewal amount: \$182,445.00	n/a	n/a	System	11
Execute Intergovernmental Agreement							
8	University of Illinois at Chicago, School of Public Health	Service - evaluation (internal / external)	\$500,000.00 (grant funded)	n/a	n/a	CCDPH	12

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(C)

JULY 23, 2020 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Increase Contracts							
9	City of Chicago Department of Family and Support Services	Service - Flexible Housing Subsidy Program	\$1,500,000.00	Sub-Grant award in 2018	n/a	Managed Care	13
10	W.W. Grainger, Inc.	Product - institutional supplies, maintenance, repair and operations	\$280,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2019/2 vendors available	System	14
Extend Contract							
11	NuCare/Symphony Services Corporation	Service - short-term and long-term care	no fiscal impact	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2010/3 responses	System	15
Extend and Increase Contracts							
12	First American Commercial Bancorp, Inc.	Service - lease, financing	\$11,750,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFQ process in 2016/1 response	System	16
13	Universal Protection Service, LLC, d/b/a Allied Universal Security Services	Service - security services for Provident Hospital, Oak Forest Health Center and ACHN Health Centers	\$7,005,220.55	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/7 responses	PHCC, OFHC, ACHN	17

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(C)

JULY 23, 2020 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Extend and Increase Contracts (continued)							
14	Superior Air-Ground Ambulance Service, Inc.	Service - non-emergency medical transportation - System-wide	\$4,000,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/4 responses	System	18
15	Superior Air-Ground Ambulance Service, Inc.	Service - ambulance service - System-wide	\$840,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/3 responses	System	19
16	TeleHealth Services, a Div. of Telerent Leasing Corp.	Service - television tele-leasing system and services for Stroger Hospital and Central Campus Departments	\$225,581.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2015/1 vendor available	SHCC	20
17	Mobile Instrument Service & Repair, Inc.	Service - repair surgical instruments	\$200,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2017/2 vendors available	SHCC	21
18	CDW-Government	Service - Microsoft maintenance and support	\$170,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2015/3 vendors available	System	22
Amend and Increase Contracts							
19	Evolent Health	Service - CountyCare third party administrative services	\$15,505,018.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/4 responses	Managed Care	23

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(C)

JULY 23, 2020 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Amend and Increase Contracts (continued)							
20	Cross Country Staffing	Service - laboratory staffing	\$650,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/9 responses	SHCC	25
Amend, Extend and Increase Contract							
21	Crankfrog	Service - consulting	\$272,600.00	Sole Source	n/a	Managed Care	26
Execute Contracts							
22	CDW-Government	Product - information technology hardware and equipment	\$1,700,000.00	GPO	2	System	27
23	Shriners Hospital for Children	Service - pediatric orthopedic	\$600,000.00	Sole Source	n/a	SHCC	28
24	Paschen Ardmore Roderick JV	Service - Bridgeview Courthouse tenant improvements- construction management at risk	\$401,750.00	RFP	5	CCDPH	29
25	Priority Healthcare Inc. d/b/a CuraScript Specialty Distribution	Product - internal uterine device (IUD), Nexplanon	\$375,000.00	Sole Source	n/a	System	30
26	Eversight Illinois	Product - corneal tissue /corneal transplants	\$300,000.00	Sole Source	n/a	System	31

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Provide support for patients at high risk and those recovering from COVID-19	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Cook County Health Foundation/ NFL Foundation and the Players Coalition, Chicago, IL	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED AMOUNT: \$250,000.00
CONTRACT PERIOD 04/17/2020 thru 08/31/2020			CONTRACT NUMBER: N/A
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This is a request to accept grant award from the Cook County Health Foundation. Through this effort, patients with chronic illnesses will be targeted for extra assistance in preventing infection and managing their disease. Wellness kits will be delivered to targeted patients by Community Health Workers. Patients will also receive the wellness kits on discharge from Stroger or Provident hospitals.

TERMS OF REQUEST: This is a request to accept grant award in an amount not to exceed \$250,000.00 for a period of four and half (4½) months from 04/17/2020 thru 08/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request
#1

CCH INTERIM DEPUTY CEO:

Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:

Debra D. Carey, Interim Chief Executive Officer

APPROVED

JUL 31 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Chicago Cook County Breast Cancer Risk Identification, Screening, and Prevention (CCC-CRISP).	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: American Hospital Association's Institute for Diversity and Health Equity, Chicago, Illinois	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED AMOUNT: \$100,000.00
CONTRACT PERIOD 07/01/2020 thru 04/30/2021			CONTRACT NUMBER: N/A
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:
N/A

NEW PROPOSAL JUSTIFICATION:
The "Chicago Cook County Breast Cancer Risk Identification, Screening, and Prevention (CCC-CRISP)" Project aims to help overcome the issue of limited access to breast cancer risk assessment and genetic counseling/testing services for underserved patient populations in Cook County. This project focuses on the identification of women at increased risk for breast cancer, through genetic testing and other risk factor assessment, in order to provide individualized risk management strategies including chemoprevention, risk reducing surgeries and alternate screening strategies that can reduce breast cancer mortality through prevention and/or early detection.

TERMS OF REQUEST: This is a request to accept grant award in an amount not to exceed \$100,000.00 for a twelve (12) month period from 07/01/2020 thru 04/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

JUL 31 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Fellowship Grant Program	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Medtronic, Inc., Minneapolis, MN	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED AMOUNT: \$15,000.00
CONTRACT PERIOD 07/01/2020 thru 06/30/2021			CONTRACT NUMBER: MDT1900006890
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

N/A

NEW PROPOSAL JUSTIFICATION:

This is a request to accept a grant award to support the training and education of a fellow. The Fellow will work within CCH and will spend his/her time in clinical setting(s); primarily obtaining clinical experience and education in the field of Pain Therapies. The entirety of the awarded funds is to be applied to the Fellow salary and benefits, tuition, and education at the post-doctoral level for specific courses. Awarded funds cannot be used to cover overhead expenses such as indirect program or material item costs (Examples: administrative overhead; Fellow honoraria; laptop; textbooks; research supplies).

TERMS OF REQUEST: This is a request to accept grant award MDT1900006890 in an amount not to exceed \$15,000.00, as needed, for a twelve (12) month period from 07/01/2020 thru 06/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH INTERIM DEPUTY CEO:

Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

Request
#3

CCH INTERIM CEO:

Debra D. Carey, Interim Chief Executive Officer

WITHDRAWN

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – State Opioid Response to the Opioid Crisis Grant	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, IL.	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$1,400,000.00
CONTRACT PERIOD 07/01/2020 thru 06/30/2021			CONTRACT NUMBER: N/A
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

On 07/26/2019 the CCH Board of Directors approved a grant award in an amount not to exceed \$850,000.00 for a ten (10) month period from 07/01/2019 thru 04/30/2020.

NEW PROPOSAL JUSTIFICATION:

This grant agreement renewal will continue to provide and expand services to individuals living with Opioid Use Disorder (OUD). Funding will continue to support the State Opioid Response (SOR) Warm Handoff Program.

TERMS OF REQUEST: This is a request to accept grant renewal in an amount not to exceed \$1,400,000.00, as needed, for a twelve (12) month period from 07/01/2020 thru 06/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

Request
#4

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

JUL 9 1 2020

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Comprehensive Medical Assistance Treatment (MAT) at Cermak (formerly known as Vivitrol Program)	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, IL.	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$658,083.00
CONTRACT PERIOD 07/01/2020 thru 06/30/2021			CONTRACT NUMBER: N/A
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

On 08/30/2019 The CCH Board of Directors approved a grant award in the amount of \$658,083.00 for a twelve (12) month period from 07/01/2019 thru 06/30/2020.

NEW PROPOSAL JUSTIFICATION:

Under this grant agreement, funding for this initiative will support pre-release identification, education, and post-release linkage, case management and post-release outreach for patients with opioid use disorder at the Cook County Jail.

The Comprehensive Cermak MAT program will provide; 1) education on all three medications, Buprenorphine, Methadone, Naltrexone to treat Opioid Use Disorder (OUD) to 850 patients over the service year; 2) an introduction to Recovery Services education to 850 patients within the service year; 3) 500 assessments to patients to develop appropriate care coordination planning post-release; and 4) complete 300 post-release MAT coordination plans.

Health Educators will also provide "warm hand-offs" and support linkage plan development. Upon release from CCDOC, patients will also be linked to behavioral health services including Substance Use Prevention Response (SUPR) licensed Level I, II, III.5 services and community-based recovery services. To support our most vulnerable patients post-release, an additional Community Health Worker would build engagement with patients during incarceration and provide outreach following release from corrections

TERMS OF REQUEST: This is a request to accept grant renewal in an amount not to exceed \$658,083.00 as needed, for a twelve (12) month period from 07/01/2020 thru 06/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH INTERIM DEPUTY CEO:
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: *Debra D. Carey*
Debra D. Carey, Interim Chief Executive Officer

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BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Healthy Families Illinois Program	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, IL.	
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED AMOUNT: \$246,831.00	
CONTRACT PERIOD 07/01/2020 thru 06/30/2021			CONTRACT NUMBER: N/A
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

On 07/26/2019 the CCH Board of Director approved a subgrant agreement in an amount not to exceed \$250,000.00 for a twelve (12) month period from 07/01/2019 thru 06/30/2020.

NEW PROPOSAL JUSTIFICATION:

This is a grant renewal for the Healthy Families Illinois Program to serve fifty (50) families.

Under this agreement, the Healthy Families Illinois Program provides intensive home visitation services to new and expectant families with identified risk factors for child maltreatment whose income is less than or equal to 200% of the Federal poverty level. Parents are recruited prenatally or within two weeks of birth and provided home visits lasting at least sixty (60) minutes. During each home visit, parents are provided strength-based comprehensive services that reduce the parents' risk for child maltreatment by enhancing parenting skills, encouraging healthy growth and development, and improving family functioning.

TERMS OF REQUEST: This is a request to accept grant renewal in an amount not to exceed \$246,831.00, as needed, for a twelve (12) month period from 07/01/2020 thru 06/30/2021.

Request
#6

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

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JUL 31 2020

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Cook County Careers in Healthcare Program	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Cook County Health Foundation, Chicago, IL.	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$182,445.00
CONTRACT PERIOD 07/01/2020 thru 06/30/2021			CONTRACT NUMBER: N/A
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

The CCH Board of Directors approved a grant renewal on 07/26/2019 in an amount not to exceed \$63,525.00, for a period of twelve (12) months from 07/01/2019 thru 06/30/2020.

NEW PROPOSAL JUSTIFICATION:

This is a subgrant agreement between CCH and the Cook County Health Foundation (CCHF) for the Cook County Careers in Healthcare Program. Under this grant agreement, funds for the grant is being drawn from funds received by CCHF from the Michael Reese Health Trust.

CCH will continue to implement the Cook County Careers in Healthcare Program, to create a workforce pipeline with key community partners to provide opportunities for 13 through 25 year olds from marginalized communities in Chicago for entry into middle-skill jobs. The CCH Workforce Development Coordinator will oversee efforts to align the CCH workforce pipeline development with general operations, and then to identify innovative workforce program solutions.

In the most recent strategic plan, CCH emphasized the development of the healthcare workforce as a priority for programmatic and funding pursuits. CCH has been working as part of its strategic goals to develop a training-to-employee pipeline and engage with local health career institutions to enhance diversity and workforce retention.

TERMS OF REQUEST:

This is a request to accept grant renewal in an amount not to exceed \$182,445.00, as needed, for a twelve (12) months period from 07/01/2020 thru 06/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request #7

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, Co-Leads	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Evaluation (Internal/External)	
TYPE OF REQUEST: Execute Intergovernmental Agreement		VENDOR / SUPPLIER: University of Illinois at Chicago, School of Public Health, Chicago, IL	
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED: FY2020 \$250,000.00 FY2021 \$250,000.00 Total \$500,000.00 (Grant Funded)		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD 06/01/2020 thru 05/31/2021			CONTRACT NUMBER: H20-25-092
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			
PRIOR CONTRACT HISTORY: N/A			
NEW PROPOSAL JUSTIFICATION: <p>The IDPH COVID-19 Contact Tracing Grant provides funding for the Cook County Department of Public Health (CCDPH) to ramp up its contact tracing program to mitigate the spread of COVID-19. The COVID-19 Contact Tracing Grant evaluator will assess program fidelity and adaptations throughout the project period, as well as determine the initiative's effectiveness and impact. Specifically, they will be responsible for the development of an evaluation plan, data collection and analysis, and dissemination of findings. The evaluator will also support establishment and implementation of a performance measurement system; facilitate evaluation team meetings; participate in select program team meetings; and prepare progress reports. This is related to the Illinois Department of Public Health (IDPH) COVID-19 Contact Tracing grant awarded to CCDPH.</p>			
TERMS OF REQUEST: This is a request to execute intergovernmental agreement contract number H20-25-092 in an amount not to exceed \$500,000.00, as needed, for a period of twelve (12) months from 06/01/2020 thru 05/31/2021.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending			Request #8
CCH INTERIM DEPUTY CEO:  Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations		<div style="border: 2px solid black; padding: 10px; text-align: center;"> APPROVED JUL 31 2020 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM </div>	
CCH INTERIM CEO: <i>FOR</i>  Debra D. Carey, Interim Chief Executive Officer			

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Esther Macchione, Chief Operations Officer, Health Plan Services		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, Health Plan Services	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Flexible Housing Subsidy Program	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: City of Chicago Department of Family and Support Services, Chicago, IL	
ACCOUNT: 521165	FISCAL IMPACT NOT TO EXCEED: FY2020 \$1,500,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 06/01/2019 thru 11/30/2020		CONTRACT NUMBER: H19-25-051	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sub-Grant Award in 2018			

PRIOR CONTRACT HISTORY:

The City of Chicago and Cook County Health (CCH) entered into the Flexible Housing Subsidy Program Escrow Agreement on 12/12/2018, governing the disbursement of funds deposited into escrow in connection to the Flexible Housing Pool (FHP). The FHP partnership connects individuals who have been homeless with high behavioral health and physical health needs who are frequently using crisis systems (e.g. emergency rooms, shelters or jail) to supportive housing and the services necessary to stabilize them. On 05/31/2019 the CCH Board of Directors approved Contract number H19-25-051 in the amount not to exceed \$1,000,000.00 for an eighteen (18) month period from 06/01/19 thru 11/30/2020. The terms of the agreement allowed CCH to provide funding to be used for the program.

NEW PROPOSAL JUSTIFICATION:

This request is to increase the contract in the amount of \$1,500,000.00.

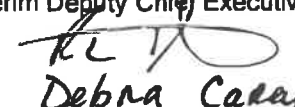
On 05/04/2020, the Department of Healthcare and Family Services (HFS) issued a notice to all Medicaid health plans that they would be returning quality withhold dollars for reinvestment in the community or with providers. CountyCare would like to increase the investment in the Flexible Housing Pool to provide housing, tenancy supports, and care coordination to CountyCare members.

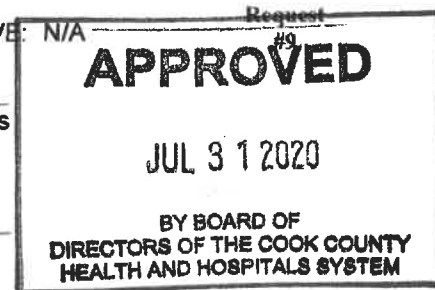
TERMS OF REQUEST:

This is a request to increase contract number H19-25-051 in an amount not to exceed \$1,500,000.00, as needed, for remainder of contract term thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer




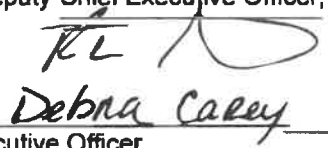
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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Iliana A. Mora, Chief Operating Officer, Ambulatory Services	
DATE: 07/15/2020		PRODUCT / SERVICE: Product – Institutional Supplies, Maintenance, Repair and Operations (MRO)	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: W. W. Grainger, Inc., Lake Forest IL	
ACCOUNT: 560155	FISCAL IMPACT NOT TO EXCEED:		GRANT FUNDED/RENEWAL AMOUNT:
	FY2020 \$21,961.00		
	FY2021 \$65,882.00		
	FY2022 \$65,882.00		
	FY2023 \$65,882.00		
	FY2024 \$60,393.00		
	Total \$280,000.00		
CONTRACT PERIOD: 12/01/2019 thru 11/30/2024		CONTRACT NUMBER: H19-25-063	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (2019-2)			
PRIOR CONTRACT HISTORY: Contract number H19-25-063 was approved by the CCH Board of Directors on 06/28/2019 in an amount not to exceed \$15,000,000.00 for a period of sixty (60) month term from 12/01/2019 through 11/30/2024.			
NEW PROPOSAL JUSTIFICATION: The vendor provides institutional supplies to support the facility maintenance and repairs necessary throughout CCH. This amendment adds funding allocation for the Ambulatory Health Centers, which did not have funding included in the initial contract.			
TERMS OF REQUEST: This is a request to increase contract number H19-25-063 in an amount not to exceed \$280,000.00, as needed, for the remainder of contract term thru 11/30/2024.			
Request #10			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:			
CCH INTERIM DEPUTY CEO:  Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations			
CCH INTERIM CEO: <i>For</i>  Debra D. Carey, Interim Chief Executive Officer			

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BOARD APPROVAL REQUEST

SPONSOR: Scott Andrie, Director of Managed Care Operations		EXECUTIVE SPONSOR: Andrea M. Gibson, Interim Chief Business Officer
DATE: 07/15/2020	PRODUCT / SERVICE: Service – Short Term Care & Long Term Care	
TYPE OF REQUEST: Extend Contract	VENDOR / SUPPLIER: NuCare/Symphony Services Corporation, Lincolnwood, IL	
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED: \$0.00	GRANT FUNDED AMOUNT:
CONTRACT PERIOD: 09/01/2019 thru 08/31/2020	REVISED CONTRACT PERIOD: 09/01/2020 thru 8/31/2021	CONTRACT NUMBER: H10-72-086
COMPETITIVE SELECTION METHODOLOGY:		
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2010-3)		

PRIOR CONTRACT HISTORY:

The CCH Board of Directors approved a contract on 06/25/2010 in the amount of \$6,374,725.00 for a period of one (1) year from 08/01/2010 thru 07/31/2011 with NuCare Services Corporation to provide short term and long term care services for patients being discharged from CCHHS facilities. These patients cannot be discharged home and at the time of discharge lack the resources or insurance coverage necessary to secure these services directly. The contract contains five (5) single year renewal options subject to CCHHS approval. The contract was extended on thirteen (13) other occasions and extended through 08/31/2020.

NEW PROPOSAL JUSTIFICATION:

This request is to extend the current contract and allow the vendor to continue to provide short and long term care services. We will be going through the competitive procurement process to identify the most qualified vendor that can meet the needs of CCHHS.

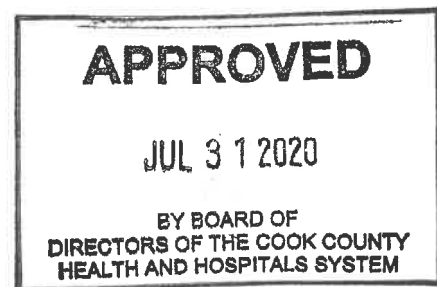
TERMS OF REQUEST: This is a request to extend contract H10-72-086 with no fiscal impact for a period of twelve (12) months from 09/01/2020 thru 08/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request
#11

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:  
Debra D. Carey, Interim Chief Executive Officer



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BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Andrea M. Gibson, Interim Chief Business Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Lease, Financing	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: First American Commercial Bancorp, Inc., Fairport, NY	
ACCOUNT: 550080	FISCAL IMPACT NOT TO EXCEED: FY2020 \$4,000,000.00 FY2021 \$4,500,000.00 FY2022 \$2,200,000.00 FY2023 \$1,000,000.00 FY2024 \$50,000.00 Total \$11,750,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
OLD CONTRACT PERIOD: 01/01/2016 thru 12/31/2020		REVISED CONTRACT PERIOD: 01/01/2021 thru 03/31/2024	CONTRACT NUMBER: H16-25-014
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFQ (2016-1)			

PRIOR CONTRACT HISTORY:
Contract H16-25-014 was approved by the CCH Board of Directors on 12/18/2015 in the amount of \$21,000,000.00 for a period of sixty (60) months from 01/01/2016 through 12/31/2020.

NEW PROPOSAL JUSTIFICATION:
This is a request to increase the contract for CCH's lease to pay for build out, furniture, fixtures, and equipment through the end of the lease term for recent new facility projects. The contract end date will be co-terminus with the maturity date of the longest lease schedule.

TERMS OF REQUEST:
This is a request to extend and increase contract number H16-25-014 in an amount not to exceed \$11,750,000.00, as needed, for a period of thirty-nine (39) months from 01/01/2021 thru 03/31/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: *For Debra Carey*
Debra D. Carey, Interim Chief Executive Officer

Request #12

APPROVED

JUL 31 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

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BOARD APPROVAL REQUEST

SPONSOR: Gregory Moore, Director of Public Safety & Security		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Security Services for Provident Hospital, Oak Forest Health Center, and ACHN Health Centers	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: Universal Protection Service, LLC, d/b/a Allied Universal Security Services, Northbrook, IL	
ACCOUNT: 520840	FISCAL IMPACT NOT TO EXCEED: FY2020 \$1,167,536.76 FY2021 \$3,502,610.27 FY2022 <u>\$2,335,073.52</u> Total \$7,005,220.55		GRANT FUNDED AMOUNT:
ORIGINAL CONTRACT PERIOD: 08/01/2016 thru 07/31/2019		REVISED CONTRACT PERIOD: 08/01/2020 thru 07/31/2022	CONTRACT NUMBER: H16-25-071
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2016 -7)			

PRIOR CONTRACT HISTORY:

Contract number H16-25-071 was approved by the CCH Board of Directors on 06/24/2016 in the amount not to exceed \$6,995,000.00 for a thirty-six (36) month period from 08/01/2016 through 07/31/2019. On 03/31/2017, 04/26/2019, 05/31/2020 respectively the CCH Board of Directors approved requests to increase by \$1,089,049.50, \$1,145,000.00 and \$4,653,720.23 respectively and extend contract term thru 07/31/2020. Contract was amended to add Oak Forest Health Center and new Health Centers to the scope.

NEW PROPOSAL JUSTIFICATION:

This is a request to execute the second of two renewal options. This vendor provides security services at ACHN clinics, Provident Hospital, and Oak Forest Health Center. The hours requested per week at Provident Hospital have been reduced in the current proposal.

TERMS OF REQUEST:

This is a request to extend and increase contract number H16-25-071 in an amount not to exceed \$7,005,220.55, as needed, for a twenty-four (24) month period from 08/01/2020 thru 07/31/2022.

Request
#13

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

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BOARD APPROVAL REQUEST

SPONSOR: John Prendergast, Director of Operations Patient Support Center		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations	
DATE: 07/15/2020	PRODUCT / SERVICE: Service: Non-Emergency Medical Transportation – CCH System Wide		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Superior Air-Ground Ambulance Service, Inc., Elmhurst, IL		
ACCOUNT: 520010	FISCAL IMPACT NOT TO EXCEED: FY2020 \$1,666,667.00 FY2021 \$2,333,333.00 Total \$4,000,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 07/05/2017 thru 07/04/2020	REVISED CONTRACT PERIOD: 07/05/2020 thru 07/04/2021	CONTRACT NUMBER: H17-25-076	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-4)			

PRIOR CONTRACT HISTORY:

Contract number H17-25-076 was approved by the Cook County Health (CCH) Board of Directors on 05/26/2017 in the amount of \$18,530,114.52, for a period of thirty-six (36) months from 07/05/2017 thru 07/04/2020. This contract services included but not limited to, 50 CCH branded vehicles, real-time vehicle monitoring, dispatching and 24/7 service.

NEW PROPOSAL JUSTIFICATION:

This request is to provide non-emergency medical transportation for the CCH System. Contractor's years of experience in the industry, size of their fleet, and past performance were factors in the decision to extend the current contract. Contractor has provided a high level of service throughout the current contract meeting and exceeded our service level agreements including on-time percentage greater than 95% and not cancelling scheduled rides for CCH patients. Contractor has also been flexible with the fleet, expanding services to cover single ride requests for high-risk CountyCare patients during the current pandemic.

TERMS OF REQUEST:

This is a request to extend and increase contract number H17-25-076 in an amount not to exceed \$4,000,000.00, as needed, for a twelve (12) month period from 07/05/2020 thru 07/04/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#14

CCH INTERIM CEO: *FOR Debra Carey*
Debra D. Carey, Interim Chief Executive Officer

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: John Prendergast, Director of Operations Patient Support Center		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations	
DATE: 07/15/2020		PRODUCT / SERVICE: Service: Ambulance Service – CCH System Wide	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: Superior Air-Ground Ambulance Service, Inc., Elmhurst, IL	
ACCOUNT: 520010	FISCAL IMPACT NOT TO EXCEED: FY2020 \$350,000.00 FY2021 \$490,000.00 \$840,000.00		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 07/01/2015 thru 06/30/2020		REVISED CONTRACT PERIOD: 07/01/2020 thru 06/30/2021	CONTRACT NUMBER: H15-72-053
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2015-3)			

PRIOR CONTRACT HISTORY:

Contract number H15-72-053 was approved by the Cook County Health (CCH) Board of Directors on 04/24/2015 in the amount of \$3,549,900.00, for a period of thirty-six (36) months from 07/01/2015 thru 06/30/2018. Requests were approved by the Office of Supply Chain Management to extend the contract thru 06/30/2020.

NEW PROPOSAL JUSTIFICATION:

This request is to provide patient transportation and ambulance services throughout the CCH system while a new RFP is underway for a new contract. Contractor has many years of experience in the industry, a large fleet size and have met the CCH system's needs for nearly 5 years. Contractor has been supporting the CCDPH Alternative Housing Program and increased ridership needing isolated transport due to the COVID-19 outbreak.

Integrated Care will start the process of drafting a RFP and submit to Supply Chain Management by September 2020.

TERMS OF REQUEST:

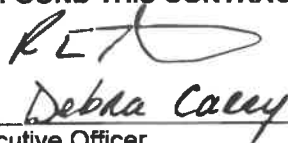
This is a request to extend and increase contract number H15-72-053 in an amount not to exceed of \$840,000.00, as needed, for a twelve (12) month period from 07/01/2020 thru 06/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#15

CCH INTERIM CEO: _____

Debra D. Carey, Interim Chief Executive Officer



APPROVED

JUL 9 1 2020

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HEALTH AND HOSPITALS SYSTEM

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger & Central Campus	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Television Tele-Leasing System & Services for CCH Campus	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: TeleHealth Services A Div. of Telerent Leasing Corp., Cary, NC	
ACCOUNT: 540350	FISCAL IMPACT NOT TO EXCEED: FY 2020 \$83,109.00 FY 2021 \$142,472.00 \$225,581.00		GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 05/01/2015 thru 04/30/2020		REVISED CONTRACT PERIOD: 05/01/2020 thru 12/31/2021	CONTRACT NUMBER: H15-25-059
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO -1			

PRIOR CONTRACT HISTORY:

Contract number H15-25-059 was approved by the Cook County Health (CCH) Board of Directors on 04/24/2015 in the amount of \$999,751.20 for a period of sixty (60) months from 05/01/2015 through 04/30/2020. A request was approved by the CCH Board of Directors on 05/31/2019 to increase the contract by \$260,000.00.

NEW PROPOSAL JUSTIFICATION:

This contract is a system wide television interactive service program for Stroger Hospital and Central Campus Departments. This current request is for a contract extension, for signal sourcing and television distribution throughout the hospital rooms for approximately 565 televisions. The television system offers the hospital functionality and features for patients and staff access to hospital's content and health services. The television technology creates a patient-staff engagement with bedside interactive experiences for all ages and educational background with easy usage.

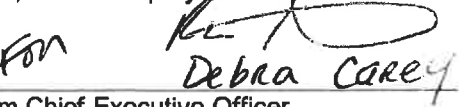
TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-059 in an amount not to exceed \$225,581.00, as needed, for a nineteen (19) month period from 05/01/2020 thru 12/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#16

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

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BOARD APPROVAL REQUEST

SPONSOR: Daphne Mitchell, Director of Perioperative Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus
DATE: 07/15/2020	PRODUCT / SERVICE: Service, Repair Surgical Instruments	
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Mobile Instrument Service & Repair, Inc., Bellefontaine, OH	
ACCOUNT: 540140	FISCAL IMPACT NOT TO EXCEED: FY2020 \$200,000.00	GRANT FUNDED / RENEWAL AMOUNT:
ORIGINAL CONTRACT PERIOD: 05/01/2017 thru 06/30/2020	REVISED CONTRACT PERIOD: 07/01/2020 thru 11/30/2020	CONTRACT NUMBER: H17-25-0050
COMPETITIVE SELECTION METHODOLOGY:		
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO -2		

PRIOR CONTRACT HISTORY:

Contract number H17-25-0050 was approved by the Office of Supply Chain Management effective 05/01/2017 in the amount of \$149,500.00 for the twelve (12) month term from 05/01/2017 through 04/30/2018. The CCH Board approved an amendment on 03/29/2018 to increase the contract by \$200,000.00 and extend the term through 11/30/2018. The Office of Supply Chain Management increased the contract by \$145,000.00 and extended the contract term to 11/30/2019. The Office of Supply Chain Management approved a request to extend the contract term thru 06/30/2020.

NEW PROPOSAL JUSTIFICATION:

The vendor provides maintenance and repair services for surgical equipment, including but not limited to rigid and flexible endoscopes. The vendor will continue to provide education, preventative maintenance, and an onsite repair van. Vendor is a County certified WBE.

TERMS OF REQUEST:

This is a request to extend and increase contract number H17-25-0050 in an amount not to exceed \$200,000.00, as needed, for a five (5) month period from 07/01/2020 thru 11/30/2020.

Request
#17

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: _____

Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: _____

Debra D. Carey, Interim Chief Executive Officer

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BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations	
DATE: 07/15/2020	PRODUCT / SERVICE: Service – Microsoft Maintenance & Support		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: CDW-Government, Vernon Hills, IL		
ACCOUNT: 540135	FISCAL IMPACT NOT TO EXCEED: FY2020 \$70,834.00 FY2021 <u>\$99,166.00</u> \$170,000.00		GRANT FUNDED AMOUNT: N/A
ORIGINAL CONTRACT PERIOD: 07/01/2015 thru 06/30/2020		REVISED CONTRACT PERIOD: 07/01/2020 thru 06/30/2021	CONTRACT # H15-25-103
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO -3			

PRIOR CONTRACT HISTORY:

Contract H15-25-103 was approved by the Cook County Health (CCH) Board of Directors on 08/28/2015, in an amount not to exceed \$470,862.00 for the period of thirty-six (36) months from 07/01/2015 thru 06/30/2018. On 06/29/2018 the CCH Board of Directors approved a request to extend the contract thru 06/30/2020 and increase the contract by \$336,203.23.

NEW PROPOSAL JUSTIFICATION:

This request is for continued premier support services related to the Microsoft applications covered under our Microsoft EA and ECI agreements. Premier support services, includes support account management, status meetings and reporting, escalation management for support calls, and allows for workshops and education for CCH employees.

TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-103 in the amount not to exceed \$170,000.00, as needed, for a twelve (12) month period for the contract period 07/01/2020 thru 06/30/2021.

Request
#18

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Esther Macchione, Chief Operations Officer, Health Plan Services		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, Health Plan Services	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – CountyCare Third Party Administrative Services	
TYPE OF REQUEST: Amend and Increase Contract		VENDOR / SUPPLIER: Evolent Health, Chicago, IL	
ACCOUNT: 520840		GRANT FUNDED / RENEWAL AMOUNT:	
FISCAL IMPACT NOT TO EXCEED: FY2020 \$ 7,418,426.00 FY2021 \$ 8,086,592.00 Total \$ 15,505,018.00			
CONTRACT PERIOD: 04/01/16 thru 12/31/2021		CONTRACT NUMBER: H15-25-144	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2015-4)			

PRIOR CONTRACT HISTORY:

Contract number H15-25-144 was approved by the Cook County Health (CCH) Board on 01/29/2016 for a period of thirty-six (36) months from 04/01/2016 through 03/31/2019 in the amount of \$1,420,510,582. The contract was approved to provide third party administrative (TPA) services to the CountyCare Health Plan and claims reimbursements to CountyCare providers, including other care-related services and performance outcomes as contractually defined between CountyCare and its providers. On 03/29/2018 the CCH Board of Directors approved a request to extend the term thru 12/31/2021, and increase the total contract amount for TPA services by \$189,000,000, due to membership growth and state contract requirements. The contract was also amended on 07/27/2018 by the CCH Board of Directors to include provider payments for claims, care management, and incentive payments and to increase amount by \$5,052,868,222 due to membership growth. The total contract amount not to exceed is \$6,734,478,222, of which \$6,473,379,222 is related to claims and provider payments and \$261,099,000 is related to administrative services.

NEW PROPOSAL JUSTIFICATION:

This request is to amend the statement of work and increase the contract amount by \$15,505,018 for TPA services. The amendment will expand services to include the following, which are expected to generate cost savings as well as increased revenue to the health plan:

Integrated Health Homes: Pursuant to section 5.7.9 of the Department's HealthChoice Illinois contract, Contractor must adhere to and implement all aspects of the IHH program. The current program is set to go live 01/01/2021. To implement this program, there will be changes to: eligibility and enrollment processing, IHH assignment algorithm, claims processing, data interfaces, platform enhancements, finance adjustments, member and provider portals, and possibly encounters submission to the State of Illinois. This request is to allow appropriate requirement changes to support the implementation of this IHH program.

Payment Integrity Related Services: Pursuant to section 5.35, Fraud, Waste, and Abuse Procedures, Contingency Fees and 9.1.38 Third-Party Liability, Contractor shall comply with all applicable requirements related to Fraud, Waste, and Abuse and shall assure that Medicaid program is the payer of last resort. This request supports the data mining, clinical auditing, coordination of benefits, and FWA activities to support these initiatives which leverage statistical analytics to target claims to be able to support appropriate recoupment. The fees for these services are on a contingency basis based on a portion of the savings achieved by the plan.

Request
#19

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New Populations & Benefit Adjustments: Pursuant to Amendment No. 2 of the HealthChoice contract, there are several changes to the covered services for Special Needs Children, DCFS, and waiver populations that will impact appropriate claims processing. This request supports the implementation of benefit changes based on the updated eligibility categorizations for these populations. Additionally, this supports implementation of the new care management entity to support population.

HEDIS and Survey Services Support: This request supports the CY 2019 services for a NCQA certified HEDIS auditor, chart chase vendor, and extra support services. Additionally, this request supports the implementation/integration of CountyCare's new HEDIS vendor for 2020. In addition, this request supports CountyCare's annual CAHPS and provider surveys.

Expanded Analytics and Risk Adjustment Support: This request builds on current analytics resources to support: strategic, quality, operational reporting initiatives, financial reporting, leadership packets, regulatory reporting, and ad hoc requests. This will also support eligibility analytic checks to drive ongoing membership growth. Additionally, this request provides additional analytical and provider relations support for CountyCare to focus resources on physician diagnosis coding. Physician coding impacts the revenue CountyCare receives through the State of Illinois risk adjustment process. In addition, analytics resources will support the plan on strategic initiatives and increased reporting requirements.

Bus Passes and Call Center Program: This request provides additional call center and management staffing to support the distribution of the CountyCare's transit program, which provides bus passes to members who need transportation to medical appointments, which is at a lower cost than utilization of medical transportation services.

TERMS OF REQUEST:

This is a request to amend and increase contract number H15-24-144 in an amount not to exceed \$15,505,018.00 as needed, for the remainder of contract term thru 12/31/21.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: *for* 
Debra D. Carey, Interim Chief Executive Officer

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aamer Qidwai, Senior Director of Laboratory Medicine		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Laboratory Staffing	
TYPE OF REQUEST: Amend and Increase Contract		VENDOR / SUPPLIER: Cross Country Staffing, Boca Raton, FL	
ACCOUNT: 521520	FISCAL IMPACT NOT TO EXCEED: FY2020 \$650,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2017 thru 11/30/2020		CONTRACT NUMBER: H17-25-114	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-9)			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H17-25-114 on 10/27/2017 in the amount of \$3,085,500.00 for a thirty-six (36) month period from 12/01/2017 thru 11/30/2020. On 08/30/2019, the CCH Board of Directors approved a request to increase the contract by \$1,700,000.00 on behalf of Stroger Hospital. On 10/25/2019, the CCH Board of Directors approved a request to increase the contract by \$537,500.00 on behalf of Stroger Hospital. On 03/01/2020, the Office of Supply Chain Management approved a request to increase the contract by \$120,000.00 on behalf of Stroger Hospital.

NEW PROPOSAL JUSTIFICATION:

This request will provide additional funding for the Department of Pathology and Laboratory Medicine to supplement the staff in order to provide quality of care to our patients.

TERMS OF REQUEST:

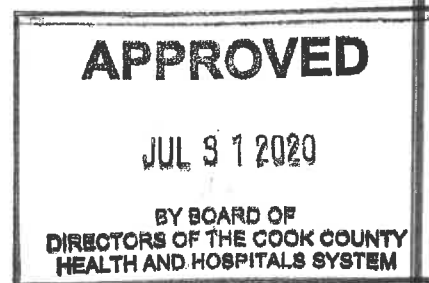
This is a request to amend and increase contract number H17-25-114 in an amount not to exceed \$650,000.00, as needed, for the remainder of the contract term thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#20

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer



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BOARD APPROVAL REQUEST

SPONSOR: Esther Macchione, Chief Operations Officer, Health Plan Services		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, Health Plan Services	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Consulting	
TYPE OF REQUEST: Amend, Extend and Increase Contract		VENDOR / SUPPLIER: Crankfrog, Chicago, IL	
ACCOUNT: 520840	FISCAL IMPACT NOT TO EXCEED: FY2020 \$272,600.00		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 01/20/2020 thru 05/31/2020	REVISED PERIOD: 06/01/2020 thru 11/30/2020	CONTRACT NUMBER: H20-25-0038	
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

The contract was initially approved by the Cook County Health (CCH) Office of Supply Chain Management in the amount of \$141,600.00 for a contract period beginning on 01/01/2020 and ending on 04/30/2020 to provide consulting services to analyze portfolio spending and recommend optimizations. On 04/22/2020 a request was approved by the Office of Supply Chain Management to extend the contract term thru 05/31/2020.

NEW PROPOSAL JUSTIFICATION:

This request is to amend the existing contract, expanding services to include implementation support, enterprise strategy, program management, and solution definition and support. The objectives of this engagement include: membership growth, cost optimization, and revenue optimization with the following in-scope services:

Membership Growth and Expansion: Develop high-level business case, cost, and timeline for membership growth expansion.

Cost Optimization: Manage pharmaceutical expenses and revenue optimization within the broader foster fiscal stewardship category.

Revenue Optimization: Develop high-level business case, cost, and timeline for Risk Adjustment and/or Social Determinants of Health revenue optimization.

This request is sole source because the vendor is a boutique firm with in-depth experience on various medical cost saving initiatives, domestic spend initiatives, and growth opportunities for payors and providers. They are knowledgeable in multiple payor and provider models. Additionally, they have expertise in the Illinois market in government programs on strategy and execution.

TERMS OF REQUEST:

This is a request to extend and increase contract number H20-25-0038 in an amount not to exceed \$272,600.00, as needed, for a six (6) month period from 06/01/2020 thru 11/30/2020.

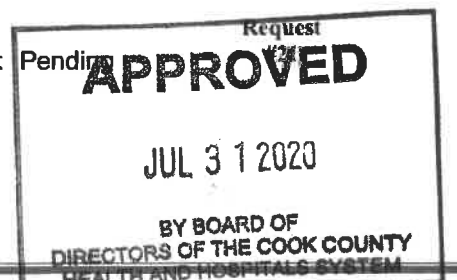
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:

CCH INTERIM DEPUTY CEO:

Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:

Debra D. Carey, Interim Chief Executive Officer



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BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Interim Deputy CEO, Operations	
DATE: 07/15/2020		PRODUCT / SERVICE: Product – I/T Hardware and Equipment	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: CDW Government, Vernon Hills IL	
ACCOUNT: 540135	FISCAL IMPACT NOT TO EXCEED: FY2020 \$1,700,000.00		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: One Time Capital Purchase – Capital Equipment			CONTRACT NUMBER: H20-25-095
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY GPO-2		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:
No Contract Prior History

NEW PROPOSAL JUSTIFICATION:

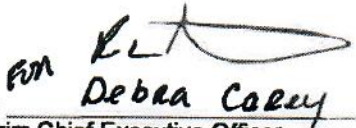
This is a request to purchase desktop, telecommunications, audio visual and IT infrastructure equipment for Harrison Square.

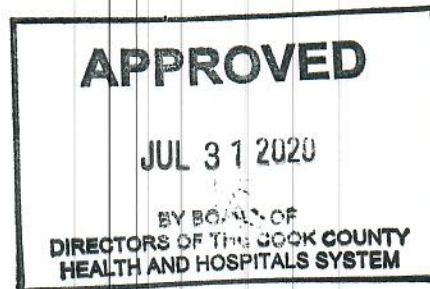
TERMS OF REQUEST:

This is a request to execute contract number H20-25-095 in an amount not to exceed \$1,700,000.00 as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#22

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer



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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chairman, Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Pediatric Orthopedic	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Shriners Hospital for Children, Chicago, IL	
ACCOUNT: 530790		FISCAL IMPACT NOT TO EXCEED: FY2020 \$66,667.00 FY2021 \$200,000.00 FY2022 \$200,000.00 FY2023 \$133,333.00 Total \$600,000.00	
CONTRACT PERIOD: 08/01/2020 thru 07/31/2023		GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT NUMBER: H20-25-090			
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No Prior contract history

NEW PROPOSAL JUSTIFICATION:

This request is for a part-time Pediatric Orthopedic Surgeon. We need to restore Pediatric Orthopedic services to avoid jeopardizing our level 1 trauma status. Shriners Hospital for Children is capable of providing the necessary subspecialty care by staffing a weekly clinic, performing surgery and covering call for pediatric Orthopedic. The service includes approximately 0.2 FTE, surgery, call coverage and consultation.

This request is sole source because vendor is the only local hospital willing to provide on-site services.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-090 in an amount not to exceed \$600,000.00, as needed for thirty-six (36) month period from 08/01/2020 thru 07/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#23

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

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BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations	
DATE: 07/15/2020		PRODUCT / SERVICE: Service – Bridgeview Courthouse Tenant Improvements Construction Management at Risk (CMAR)	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Paschen Ardmore Roderick JV, Chicago, IL	
ACCOUNT: CIP	FISCAL IMPACT NOT TO EXCEED: \$401,750.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2020 thru 08/31/2021		CONTRACT NUMBER: H20-25-084	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (5)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No Prior contract history.

NEW PROPOSAL JUSTIFICATION:

The vendor will provide Construction Management at Risk (CMAR) Services for the Bridgeview Courthouse Tenant Improvements consisting of the interior demolition and buildout of 15,146 square feet located at the Bridgeview Courthouse. The Cook County Department of Public Health (CCPDH) will occupy portions of two floors in the Bridgeview Courthouse. The enabling spaces pertain to the relocation and the remodeling of spaces for the Cook County Assessor's Office and Cook County Sheriff's Offices located in adjacent areas to the proposed CCDPH area.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-084 in an amount not to exceed \$401,750.00 as needed, for a period of twelve (12) months from 09/01/2020 thru 08/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#24

CCH INTERIM CEO: *FOR*
Debra D. Carey, Interim Chief Executive Officer

APPROVED

JUL 31 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: CaTanya Norwood Pharm D., Director of Pharmacy Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 07/15/2020		PRODUCT / SERVICE: Product - Internal Uterine Device (IUD), Nexplanon	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Priority Healthcare Inc dba CuraScript Specialty Distribution, Lake Mary, FL	
ACCOUNT: 530790	FISCAL IMPACT NOT TO EXCEED: FY2020 \$41,667.00 FY2021 \$125,000.00 FY2022 \$125,000.00 FY2023 <u>\$83,333.00</u> Total \$375,000.00		GRANT FUNDED /RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 08/01/2020 thru 07/31/2023		CONTRACT NUMBER: H20-25-087	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H16-25-117 was approved by the Cook County Health (CCH) Board of Directors on 11/01/2017 in an amount not to exceed \$501,000.00 for a period on twelve (36) months from 08/01/2016 thru 07/31/2019. The CCH Office of Supply Chain Management approved an amendment to extend the term of the Contract until 07/31/2020.

NEW PROPOSAL JUSTIFICATION:

The vendor provides Internal Uterine Device (IUD), Nexplanon. Nexplanon is a small, soft and flexible birth control implant placed discretely under the skin on the side of the upper arm. Nexplanon provides up to three (3) years of continuous pregnancy prevention.

This request is Sole Source due to this manufacturer being the only U.S based option for distribution of this product.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-087 in the amount not to exceed \$375,000.00 as needed, for a thirty-six (36) month period from 08/01/2020 thru 07/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#25

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

JUL 31 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chairman, Department of Surgery Thomas Patrianakos, M.D., Chairman, Department of Ophthalmology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 07/15/2020		PRODUCT / SERVICE: Product – Corneal Tissue/Corneal Transplants	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Eversight Illinois, Chicago, IL	
ACCOUNT: 530790		FISCAL IMPACT NOT TO EXCEED: \$300,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 12/01/2020 thru 11/30/2021		CONTRACT NUMBER: H20-25-089	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H17-25-025 was approved by Cook County (CCH) Board of Directors on 01/27/2017 in the amount of \$300,000.00 for a period of twenty-four (24) months from 01/01/2017 thru 12/31/2018. A request was approved by CCH Board of Directors on 12/21/2018 to extend the contract thru 12/31/2019 and increase by \$270,000.00. The Office of Supply Chain Management executed a request to extend the contract period thru 11/31/2020.

NEW PROPOSAL JUSTIFICATION:

Eversight Illinois formerly known as Illinois Eye Bank is a charitable, not for profit organization that provides Corneal tissue to CCH. This contract will provide CCH with the tissue to perform corneal transplants on our patients with severe corneal diseases to aid in restoring their vision.

This is sole source because vendor is the only company that supplies tissue and harvest cornea from cadaver eyes in the Midwest.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-089 in an amount not to exceed \$300,000.00, as needed for twelve (12) month period from 12/01/2020 thru 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#26

CCH INTERIM DEPUTY CEO: 

Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 

Debra D. Carey, Interim Chief Executive Officer

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Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
July 23, 2020

ATTACHMENT #4

Board Meeting - Transfer Request

Total Transfer From: \$ 40,500,000

Total Transfer To: \$ 40,500,000

Department	Budget Account - Description	Transfer Amount	Department	Budget Account - Description	Transfer Amount
4896 - Managed Care	521155 - MANAGED CARE CLAIMS	\$6,200,000	4896 - Managed Care	520825 - PROFESSIONAL SERVICES	\$6,000,000
4896 - Managed Care	521155 - MANAGED CARE CLAIMS	\$34,000,000	4896 - Managed Care	520825 - PROFESSIONAL SERVICES	\$30,000,000
4890 - Bureau of Health	520825 - PROFESSIONAL SERVICES	\$100,000	4897 - Stroger Hospital	521119 - REGISTRY SERVICES	\$600,000
4897 - Stroger Hospital	520149 - COMMUNICATION SERVICES	\$200,000	4897 - Stroger Hospital	550079 - MEDICAL EQUIPMENT RENTAL	\$2,850,000
			4897 - Stroger Hospital	520675 - PURCHASED SERVICES	\$400,000
			4893 - ACHN	550129 - FACILITY & OFFICE SPACE RENTAL	\$150,000
			4891 - Provident Hospital	530170 - INSTITUTIONAL SUPPLIES	\$300,000
			4897 - Stroger Hospital	540345 - PROPERTY MAINT & OPERATIONS	\$200,000

APPROVED

JUL 31 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
July 23, 2020

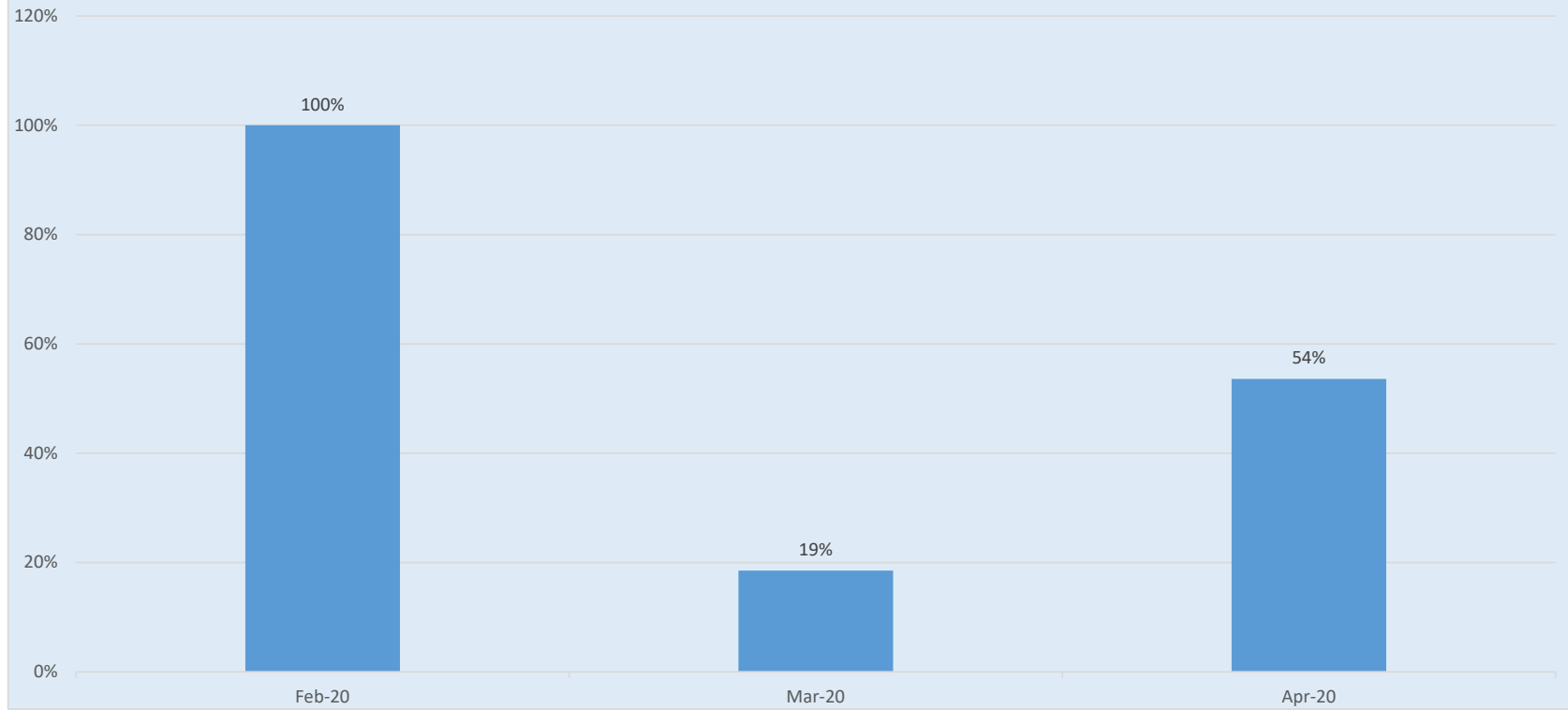
ATTACHMENT #5

MWBE METRICS - FY 2020				
Contracts \$150,000.00 and Over for February, March and April 2020				
Month	Friday, February 28, 2020	Tuesday, March 31, 2020	Wednesday, April 22, 2020	TOTAL
Number of Contracts Awarded	13	10	12	35
Total Award Value	\$14,998,153	\$33,350,999	\$17,581,221	\$65,930,373
Number of Contracts with Goals	1	4	6	11
Value	\$1,000,000	\$22,994,826	\$9,421,971	\$33,416,797
% Total Award	7%	69%	54%	51%
Number of Contracts with MWBE as Prime	1	1	2	4
Prime Award Value	\$1,000,000	\$1,812,620	\$3,595,386	\$6,408,006
% Contract w/goal	100%	8%	38%	19%
Number of Contracts with MWBE as Subcontractor	0	3	3	6
Sub Award Value	\$0	\$2,442,355	\$1,455,295	\$3,897,650
% Contract w/goal	0%	11%	15%	12%
Number of Contracts with Full Waivers	0	0	1	1
Waiver Value	\$0	\$0	\$1,158,107	\$1,158,107
% Contract w/goal	0%	0%	12%	3%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.
This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

See next page for MWBE Participation Bar Chart

Percent (%) of Dollars Awarded to M/WBEs for Contracts \$150,000.00 and Over



CCHHS MBE/WBE Commitment Report for Executive Order 2020-4 Budget Director/CFO Procurement Approvals April 22, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H16-25-074	1	Pharmacy	SavRx Prescription Services	Service - Pharmacy Call Center Service	RFP	35% MWBE Participation	\$800,000.00	35%	0%	<p>This is amendment no. 3. The total contract value is \$5,248,700.00.</p> <p>The vendor committed to utilizing:</p> <p>S & F Software Solutions, Inc. dba S & F Consultancy, Inc. MWBE (8) for \$1,837,045.00 or 35% direct participation to provide pharmacy call center services.</p>
H17-25-112	2	Pharmacy	TCGRX/Parata (Previously ARXIUM, Inc.)	Service - Hardware Service Coverage and Supplies	Sole Source	0%	\$170,000.00	0%	0%	<p>This is amendment no. 1. The total contract value is \$479,251.28.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBES in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H19-25-0122	3	Facilities	MarKey Life Safety, LLC	Service - Life Safety Plan, Life Safety Assessment, and Self-Harm Anti-Ligature Risk Assessment	Sole Source	0%	\$148,000.00	0%	0%	<p>This is amendment no. 1. The total contract value is \$206,500.00.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBES in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H15-25-101	4	Medical Imaging	Cook Radiation Oncology, S.C.	Service - Radiation Oncology Services	RFP	35% MWBE Participation	\$2,995,386.48	100%	0%	<p>This is amendment no. 4. The total contract value is \$21,866,165.47.</p> <p>The prime vendor, Cook Radiation Oncology, S.C., is a certified City of Chicago MBE(8) and will perform 100% of the contract to provide oncology services.</p>

CCHHS MBE/WBE Commitment Report for Executive Order 2020-4 Budget Director/CFO Procurement Approvals April 22, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H16-25-099	5	Pharmacy	Cardinal Health 200, LLC	Service - Delivery and Postal Services, Opti-Freight	RFP	25% MBE and 10% WBE Participation	\$1,400,000.00	7.24%	0%	<p>This is amendment no. 4. The total contract value is \$4,301,000.00.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor committed to utilizing:</p> <p>EKLA Corporation, certified Cook County, MWBE (8) for \$311,328.00 or 7.24% direct participation to distribute medical supplies.</p>
H18-25-049	6	Supply Chain Management	Saldemar Solutions, LLC	Service - Professional Consulting Services, SCM-AP-IT	Comparable Government Procurement	35% MWBE Participation	\$600,000.00	100%	0%	<p>This is amendment no. 4. The total contract value is \$2,461,280.00.</p> <p>The prime vendor, Saldemar Solutions, LLC., is a certified Cook County MWBE(9) and will perform 100% of the contract to provide professional consulting services for Supply Chain Management.</p>
H16-72-052	8	Plant Operations	Lifegas, a division of Linde Gas North America, LLC	Service - Maintenance and Repair of Medical Gas Systems	GPO	0%	\$341,250.00	0%	0%	<p>This is amendment no. 2. The total contract value is \$1,351,250.00.</p> <p>The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

CCHHS MBE/WBE Commitment Report for Executive Order 2020-4 Budget Director/CFO Procurement Approvals April 22, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H20-76-059	9	Facilities	Henricksen & Company	Product - Furniture for Harrison Square Facility	GPO	25% MBE and 10% WBE Participation	\$2,468,477.24	25%	10%	<p>The vendor committed to utilizing:</p> <p>Inline Designs, Inc., certified City of Chicago, MBE (6) for \$617,119.31 or 25% direct participation to provide office furniture installation.</p> <p>Lan Marketing, Ltd., certified Cook County, WBE(7) for \$246,847.72 or 10% direct participation to provide office furniture installation.</p> <p>For a total of 35% direct participation.</p>
H20-25-066	10	Finance	Health Management Associates (HMA), Inc.	Service - Reimbursements from Medicare and Medicaid	Sole Source	0%	\$1,200,000.00	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H20-25-068	11	Environmental Services	Cintas Corporation	Product & Service - Carpet Runner, Floor Mat, and Microfiber Mop Rental, Cleaning, and Supplies	GPO	25% MBE and 10% WBE Participation	\$1,158,107.00	0%	0%	<p>Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H20-25-053	12	Laboratory	Polymedco Cancer Diagnostic Products, LLC	Product - Reagents, Bottles, and Usage of Analyzer for Fecal Immunochemical Testing	Sole Source	0%	\$600,000.00	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

CCHHS MBE/WBE Commitment Report for Executive Order 2020-4 Budget Director/CFO Procurement Approvals April 22, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H20-25-069	13	Health Plan Services	Independent Living Systems, LLC	Service - Emergency Home Delivered Meals	Emergency Purchase	0%	\$5,700,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
July 23, 2020

ATTACHMENT #5

CCH Financial Update – May 31, 2020 FYTD

Andrea Gibson

Interim Chief Business Officer

July, 2020



**COOK COUNTY
HEALTH**

Executive Summary

- Cook County Health (CCH) financial results for the six months ended May 31, 2020 are ahead of budget by \$52M
 - Primary negative variances are expense overages, partly driven by COVID-19 pandemic response costs, and the loss of revenue due to reduced volumes during the pandemic
 - Government support payments have supplemented the loss of “reimbursable” patient activity – \$77.6M year to date from the CARES Act
 - Patient activity began to decline in March, and charges have improved to be only 30% lower than normal in May
- Key finance changes since our last meeting include:
 - FY2019 Cost Report Settlement identifying \$15 million due to CCH this year
 - FY2021 Preliminary budget forecast issued
 - National emergency extended into October, which extends enhanced FMAP with over \$30M impact
- Key current finance initiatives include:
 - Forecasting and planning in anticipation of the FY21 budget submission
 - Accessing Federal and State financial support for the COVID-19 pandemic
 - Implementation of revenue cycle operational improvements

Financial Results – May 31, 2020 FYTD

(Dollars in 000s)	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
Revenue					
Net Patient Service Revenue (1)	\$258,037	\$380,318	(\$122,281)	-32.15%	\$228,584
Government Support (2)	\$308,131	\$195,854	\$112,277	57.33%	\$166,999
CountyCare Capitation Revenue	\$900,469	\$874,615	\$25,854	2.96%	\$878,033
Other	\$2,692	\$6,250	(\$3,558)	-56.93%	\$2,842
CountyCare Elimination (1)	(\$100,397)	(\$86,391)	(\$14,006)	16.21%	(\$89,061)
Total Revenue	\$1,368,932	\$1,370,646	(\$1,714)	-0.13%	\$1,187,397
Operating Expenses					
Salaries & Benefits	\$337,490	\$328,855	(\$8,635)	-2.63%	\$324,246
Overtime	\$23,647	\$15,246	(\$8,401)	-55.10%	\$22,853
Supplies & Pharmaceuticals	\$69,883	\$65,535	(\$4,348)	-6.63%	\$56,388
Purchased Services & Other	\$153,918	\$133,857	(\$20,061)	-14.99%	\$125,295
Medical Claims Expense (1)	\$851,161	\$929,852	\$78,691	8.46%	\$837,711
Insurance	\$15,932	\$18,390	\$2,458	13.37%	\$13,340
Utilities	\$6,347	\$6,654	\$307	4.61%	\$10,740
CountyCare Elimination (1)	(\$100,397)	(\$86,391)	\$14,006	16.21%	(\$89,061)
Total Expenses	\$1,357,981	\$1,411,998	\$54,017	3.83%	\$1,380,185
Operating Margin	\$10,951	(\$41,352)	\$52,303	126.48%	(\$192,788)
Non-Operating Revenue	\$41,352	\$41,352	\$0	0.00%	\$99,481
Net Income (Loss) (4)	\$52,303	\$0	\$52,303	0.00%	(\$93,307)

Commentary

- Net Patient Service Revenue is below budget as “reimbursable patient activity” is below budget due primarily to the slowdown in patient activity caused by the COVID-19 pandemic
- FY20 Government Support Revenue includes \$77.6M in Coronavirus Aid, Relief & Economic Security Act support received in April and May to help compensate for the decline in patient activity

Notes:

- (1) CountyCare Elimination represents the elimination of intercompany activity – Patient Service Revenue and Medical Claims Expense – for CountyCare patients receiving care at Cook County Health
- (2) Government Support includes Graduate Medical Education payments that were budgeted in Patient Service Revenue
- (3) Source: CCH unaudited May 31, 2020 and 2019 financial statements and FY20 budget
- (4) Does not reflect Pension, OPEB, or Depreciation/Amortization



CCH Health Providers Revenue – May 31, 2020 FYTD

(Dollars in 000s)	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
Net Patient Service Revenue	\$258,037	\$380,318	(\$122,281)	-32.15%	\$228,584
Government Support (Recurring):					
Graduate Medical Education (1)	\$38,648	\$0	\$38,648	N/A	\$0
Disproportionate Share Payments ("DSH")	\$101,978	\$78,350	\$23,628	15.83%	\$78,350
Benefits Improvement and Protection Act Payments ("BIPA")	\$89,925	\$66,150	\$23,775	0.00%	\$66,169
Recurring Government Support	\$230,551	\$144,500	\$86,051	13.62%	\$166,999
Government Support (Non-Recurring):					
CARES Stimulus Revenue	\$77,580	\$0	\$77,580	100%	\$0
Non-Recurring Government Support	\$77,580	\$0	\$77,580	100%	\$0
Other Revenue	\$2,145	\$3,912	(\$1,767)	-45.18%	\$1,521
Total Revenue	\$568,313	\$528,730	\$39,583	7.49%	\$228,584

Commentary

- Net Patient Service Revenue is below budget as gross patient charges have declined from a high of \$150.4M in January to a low \$79.3M in April as a result of reduced patient activity caused by the COVID-19 pandemic
- DSH will be above budget in FY20 as CCH was awarded \$24.8M of supplemental DSH and CCH is receiving enhanced FMAP
- \$77.6M in CARES Stimulus Revenue received through May
- Provident Access Revenue is below plan because of the State's delay in implementation of their new payment approach

Notes:

- (1) Graduate Medical Education ("GME") presented separately from Net Patient Revenue as the State of Illinois now pays GME separately from Medicaid Patient Service Revenue. GME and Net Patient Service Revenue should be combined for the purpose of comparison to budget.
- (2) Sources: CCH unaudited May 31, 2020 income statement, 2019 financial statements and FY20 budget



CCH Health Providers & Bureau Expenses – May 31, 2020 FYTD

(Dollars in 000s)	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
Salaries & Benefits	\$299,750	\$274,242	(\$25,508)	-9.30%	\$287,377
Overtime	\$20,301	\$12,454	(\$7,847)	-63.01%	\$19,492
Supplies & Pharmaceuticals	\$66,063	\$60,180	(\$5,883)	-9.78%	\$52,437
Purchased Services & Other	\$106,222	\$88,260	(\$17,962)	-20.35%	\$83,277
Insurance	\$15,932	\$18,390	\$2,458	100.00%	\$13,123
Utilities	\$6,326	\$6,550	\$224	3.42%	\$10,740
Total Expenses (1)	\$514,594	\$460,077	(\$54,517)	-11.85%	\$479,106

Commentary

- FY20 operating expenses are behind budget and have been exacerbated by the spending required to respond to the COVID-19 pandemic
- Operating expenses have increased over FY19 while volumes are lower than last year
- COVID-19 pandemic spending has primarily impacted Overtime and Purchased Services & Other

Note:

- (1) Operating expenses exclude Pension & OPEB, and depreciation
- (2) Source: CCH unaudited May 31, 2020 and 2019 financial statements and FY20 budget

CCH Health Providers Revenue – May 31, 2020 FYTD

Revenue Operating Indicators

Month						FYTD					
Patient Activity	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual	Patient Activity	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
Admissions	1,258	1,439	(181)	-12.6	1,439	Admissions	8,064	8,126	(62)	-0.8	8,126
Patient Days	7,537	7,882	(351)	-4.5	7,882	Patient Days	45,295	45,054	241	0.5	45,054
Average Daily Census	243	254	(11)	-4.5	254	Average Daily Census	248	246	2	0.8	254
Adjusted Patient Days	17,269	20,862	(3,593)	-17.2	20,862	Adjusted Patient Days	119,198	121,167	(1,969)	-1.6	121,167
Adjusted Patient Days	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual	Adjusted Patient Days	FY20 Actual	FY20 Budget	Variance	%	FY19 Actual
Medicare	1,938	3,512	(1,574)	-44.8	3,512	Medicare	18,573	20,343	(1,770)	-8.7	20,343
Medicaid	4,843	5,053	(210)	-4.2	5,053	Medicaid	27,777	29,494	(1,717)	-5.8	29,494
CountyCare	2,175	2,551	(376)	-14.7	2,551	CountyCare	16,294	14,766	1,528	10.3	1,4766
Commercial	1,118	1,041	77	7.4	1,041	Commercial	5,769	6,075	(520)	-8.6	6,075
Uncompensated Care	7,195	8,705	(1,510)	-17.3	8,705	Uncompensated Care	50,785	50,489	296	0.6	50,489
Total	17,269	20,862	(3,593)	-17.2	20,862	Total	119,198	121,167	(1969)	-1.6	121,167

Commentary

- “Reimbursable patient” volumes (Medicare, Medicaid, CountyCare and Commercial), as measured by Adjusted Patient Days, started the year above budget but are now 3.2% below plan though May FYTD (with April 42% lower than the peak in January).
- Uncompensated Care patient activity levels are 0.6% above plan

Note:

(1) Source: CCH May 2020 Utilization report

CCH Health Cash Balances– May 31, 2020 FYTD

Dollars in 000s	Dec-2019	Jan-2020	Feb-2020	Mar-2020	April-2020	May-2020
Cash In Bank	\$1,312	\$2,094	\$3,094	\$2,178	\$1,681	\$5,655
Cash Held By County Treasurer	(\$97,292)	(\$121,708)	(\$227,975)	(\$271,333)	(\$271,658)	(\$181,160)
Working Cash Fund	\$95,147	\$95,147	\$95,147	\$95,147	\$95,147	\$95,147
	(\$833)	(\$24,467)	(\$129,734)	(\$174,008)	(\$174,830)	(\$80,358)

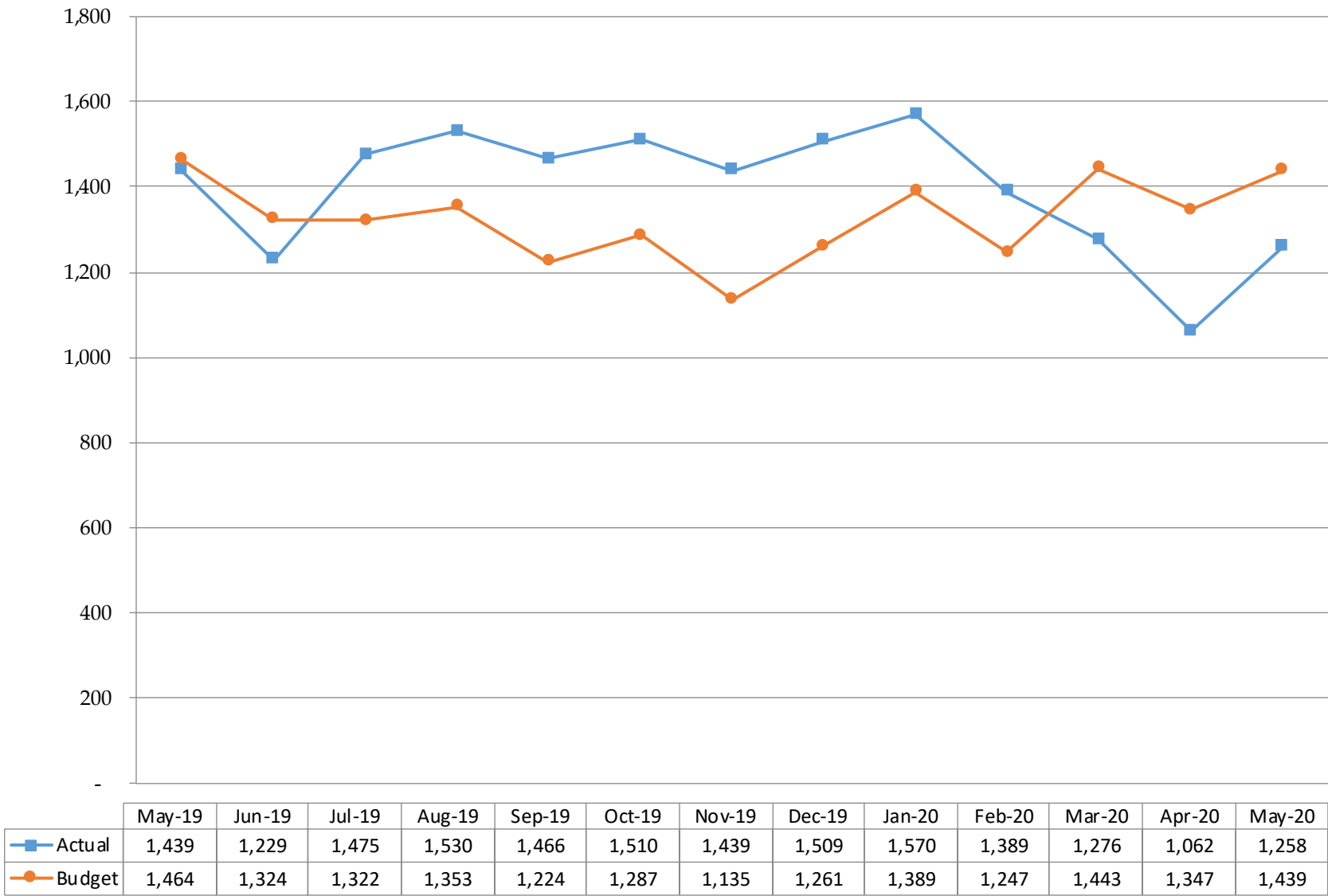
Commentary

- Bi-monthly, CCH transfers all cash receipts to the Treasurer and the Comptroller books these transfers, providing CCH with revenue credit for these deposits. Additionally, the Treasurer receives some funds directly from the state through the IGT process (FFS Medicaid, CountyCare PMPM, DSH, & BIPA, for example); these funds are also credited by the Comptroller to CCH. Note, timing of revenue received impacts this number for seasonal revenues such as property tax and BIPA.
- The biggest driver of CCH's cash balance is the Cash Held By County Treasurer. Temporary negative balances in the pooled cash result from pooled cash funds being used for more payments of CCH expenses than expenses of other County funds. Although the net cash balance is negative for the month, the balance has improved by \$94.5M, as compared to the prior month.

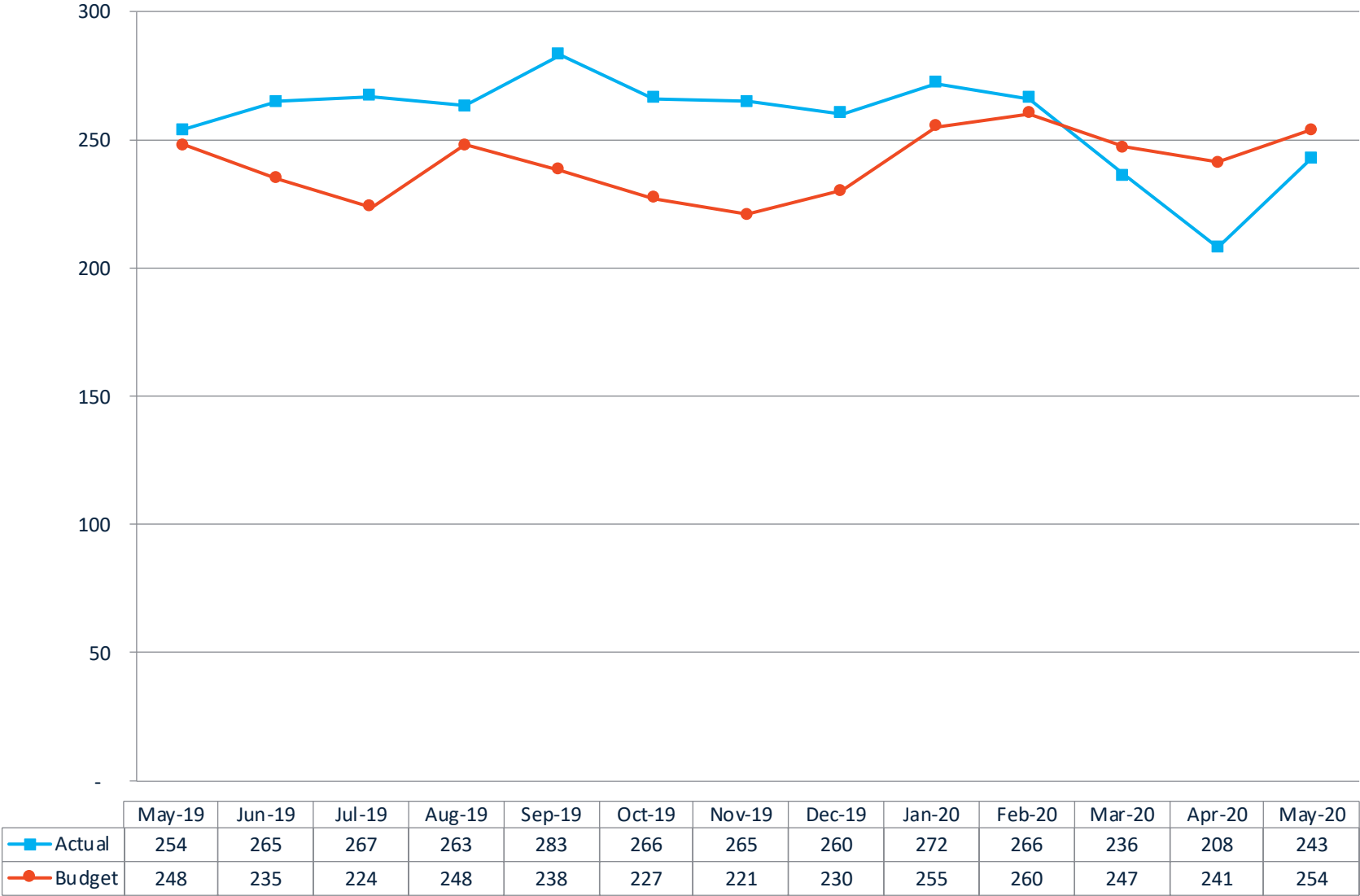
Note:

Cash Held by County Treasurer are the funds credited to CCH in the Treasurer's bank account, as accounted for by the Comptroller.

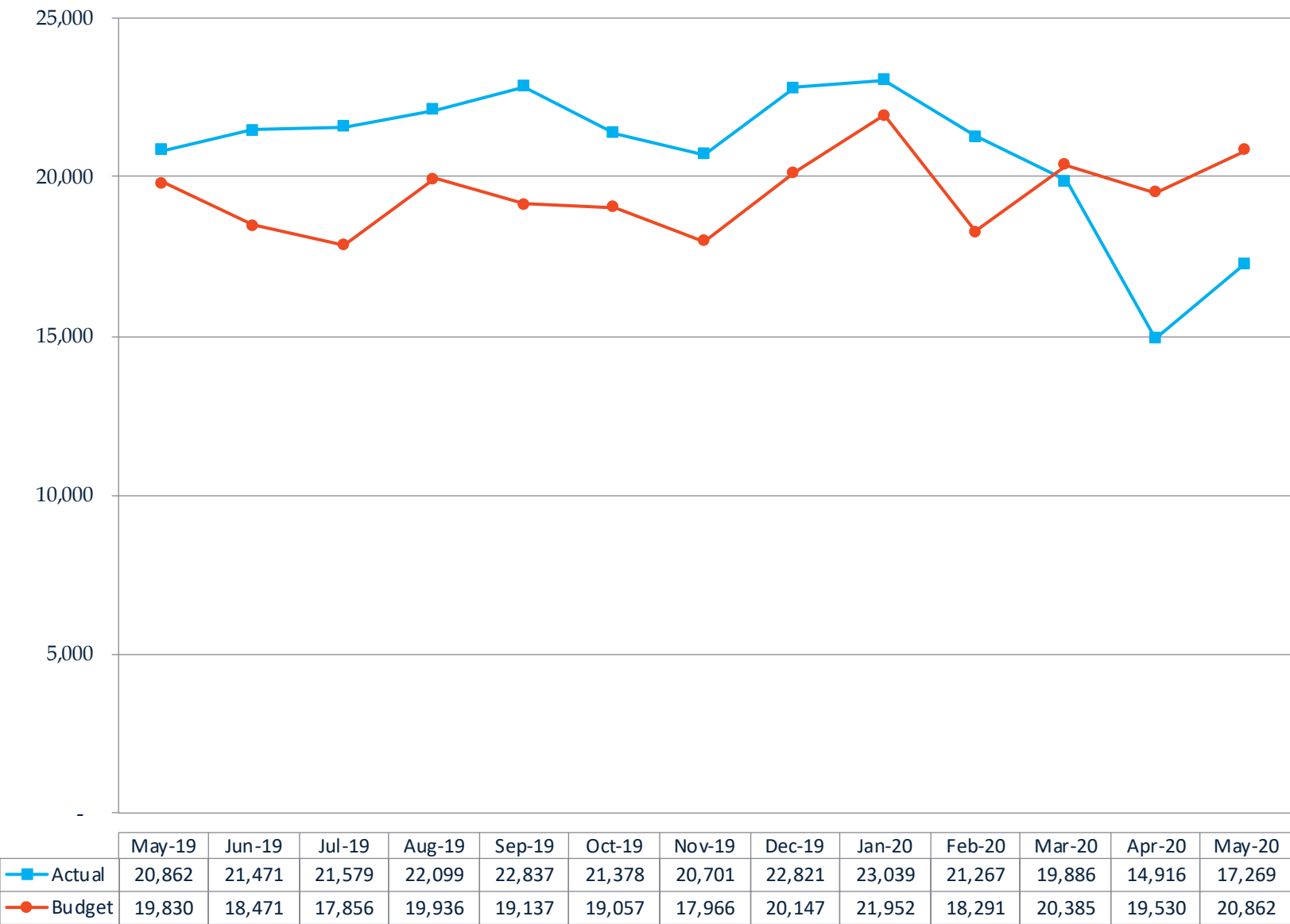
CCH Health Prior 13 Month Admissions - FY 2020



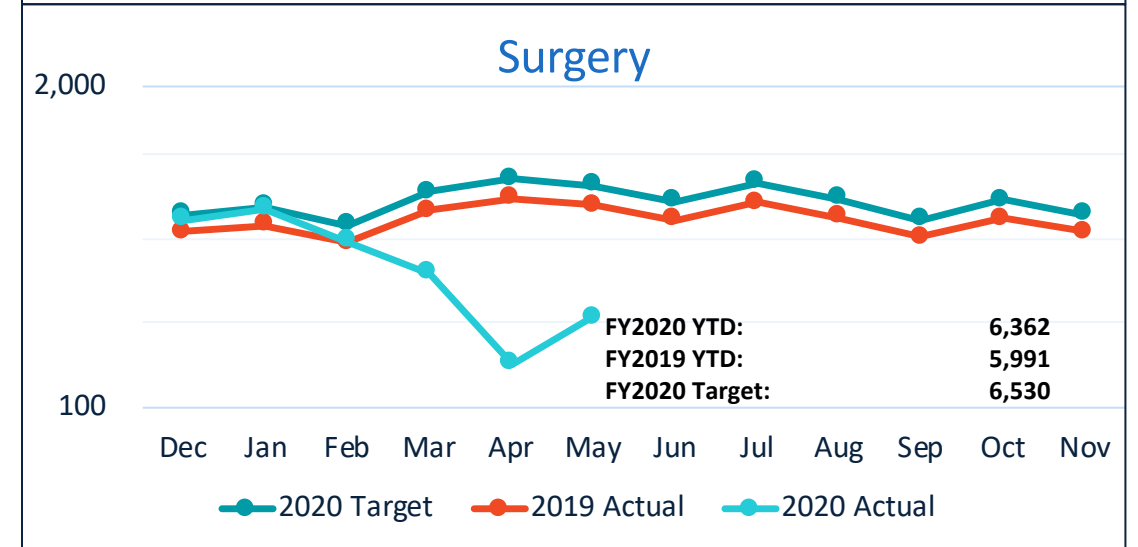
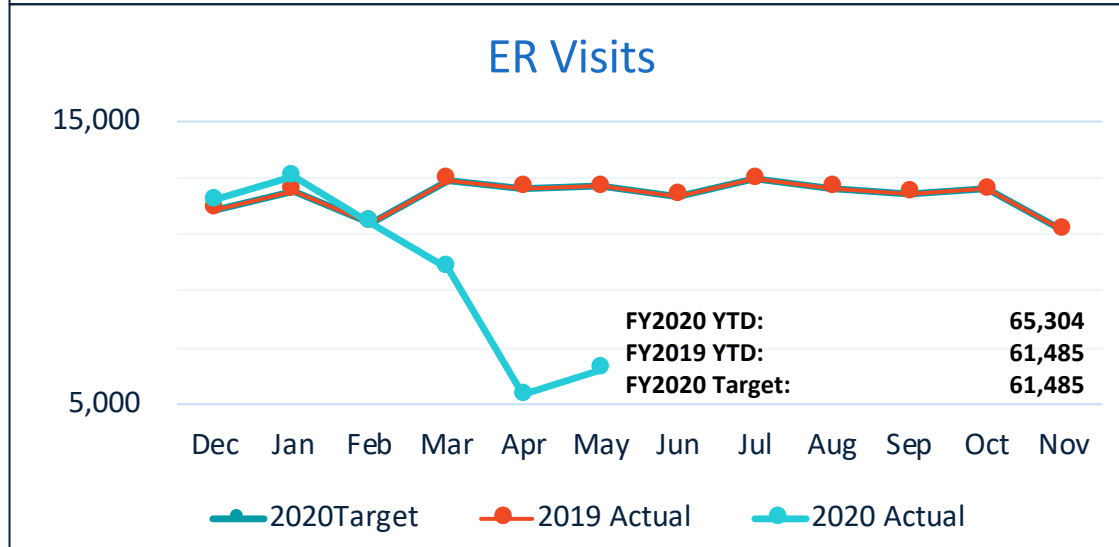
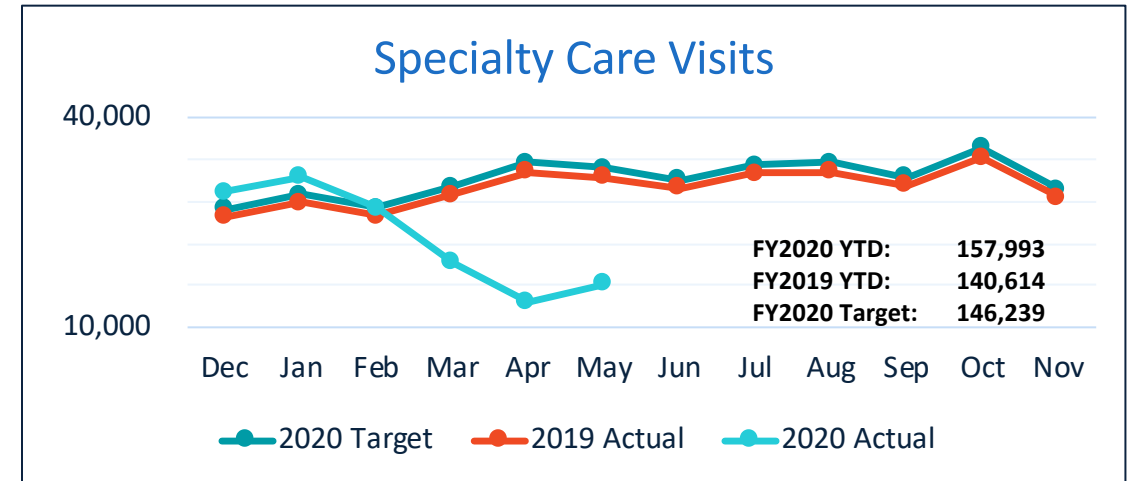
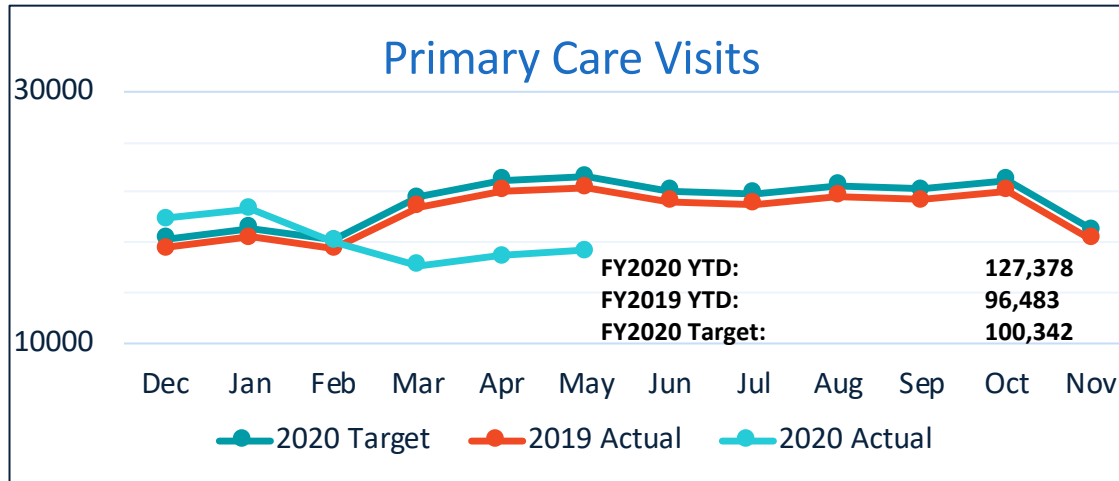
CCH Health Prior 13 Month Ave. Daily Census- FY 2020



CCH Health Prior 13 Month Adjusted Patient Days- FY 2020



Patient Activity Indicators – May 2020



CountyCare Financial Results – May 31, 2020 FYTD

Dollars in 000s except					
PMPM amounts	FY2020 Actual	FY2020 Budget	Variance	%	Fy19 Actual
Capitation Revenue	\$900,469	\$875,944	\$24,525	2.80%	\$892,430
Operating Expenses					
Clinical - CCH	\$ 100,397	\$ 86,391	\$ 14,006	16.21%	\$ 89,060
Clinical - External	\$ 750,764	\$ 751,342	\$ (578)	-0.08%	\$ 755,007
Administrative	\$ 50,049	\$ 41,343	\$ 8,706		
Total Expenses	\$ 901,210	\$ 879,076	\$ 22,134	2.52%	\$ 36,935
Operating Gain (Loss)	\$ (741)	\$ (3,132)	\$ 2,391	76.34%	\$ (7,608)
Activity Levels					
Member Months	1,936,685	1,956,204	14,006	0.72%	1,925,462
CCH CountyCare Member Months	215,432	N/A	N/A	N/A	266,621
CCH % CountyCare Member Months	11.12%	N/A	N/A	N/A	13.85%
Operating Indicators					
Revenue Per Member Per Month (PMPM)	\$ 464.95	\$ 458.00	\$ 6.95	1.52%	\$ 463
Clinical Cost PMPM	456	428	\$ (28.00)	-6.54%	546
Medical Loss Ratio (1)	91.20%	93.50%	2.30%	2.46%	95.60%
Administrative Cost Ratio (2)	4.90%	4.10%	-0.80%	-19.51%	3.40%

Notes:

- (1) Medical Loss Ratio is a measure of the percentage of premium that a health plan spends on medical claims
- (2) Excludes amortization related to intangible asset that was recorded in connection with the acquisition of the Family Health Network membership

Commentary

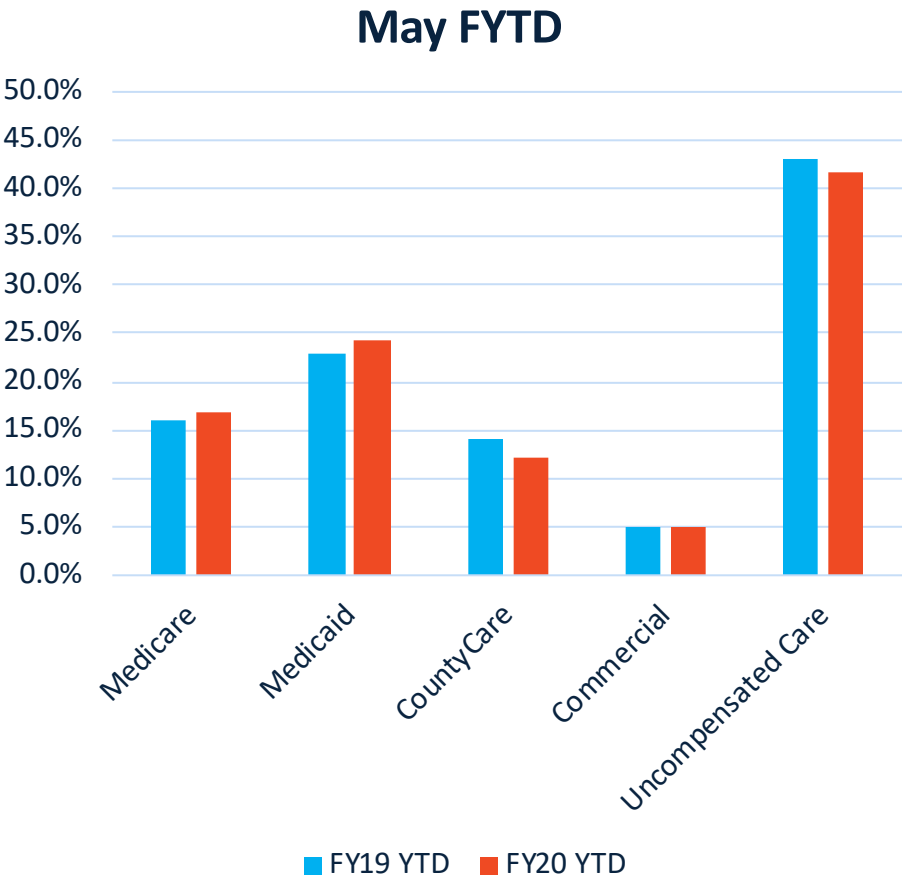
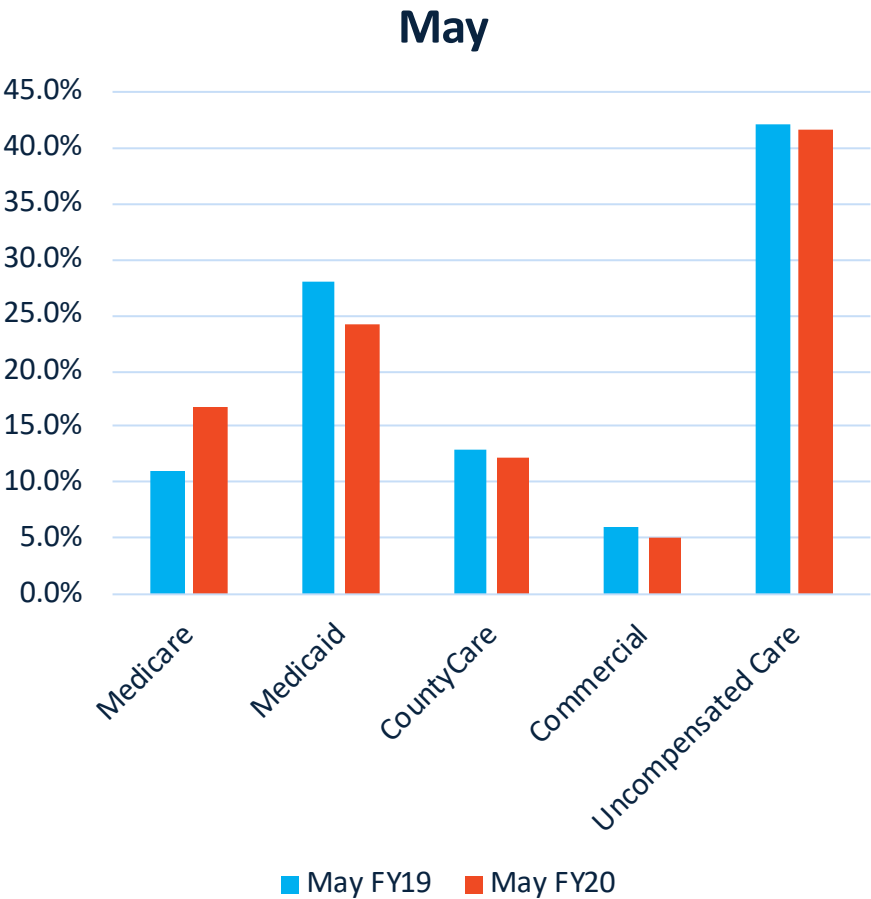
- FY20 Capitation Revenue is above budget due to HFS eligibility retro adjustments and the addition of the Special Needs Children population
- While total member months are under budget, there has been an increase in membership for the month of May and membership is expected to continue to increase due to increasing Medicaid enrollment as a result of the COVID-19 induced growth in unemployment
- CountyCare's reimbursement to CCH is budgeted at \$86.4M and is currently above budget at \$100.4M.
- Operating expenses are currently above budget, reflecting the addition of the Special Needs Children population and higher than expected claims costs.

CountyCare Financial Initiatives

- Key CountyCare initiatives to strengthen financial performance include the following
 - Domestic spend initiatives
 - Single-source surgeries strategy to be resumed as CCH re-opens surgical services
 - Pharmacy/internal prescribing
 - Revenue initiatives
 - On-going discussions with HFS regarding revenue reconciliation and 2020 rates
 - SSI/SSDI initiatives to move members to higher paying rate cells
 - Expense initiatives
 - Provider contract adjustments
 - Pharmacy quantity limits and pharmacy coordination of benefits
 - Additional shared risk agreements
 - Reductions to care management costs
 - Absorbing additional members due to COVID-19 impact

CCH Health Providers Revenue – May 31, 2020 FYTD

Payer Mix Analysis



CCH Health Providers Revenue – May 31, 2020 FYTD

Revenue Operating Indicators

Revenue Cycle Metrics	Average FYTD 2020	May 2020	Industry Target *	Average FYTD 2019
Average Days in Accounts Receivable	91	117	40	98
Discharged Not Final Billed Days	9	11	7	10
Claims Initial Denials Percentage	20%	20%	3%	22%

Definitions:

Average Days in Accounts Receivable: Total accounts receivable divided by average daily revenue

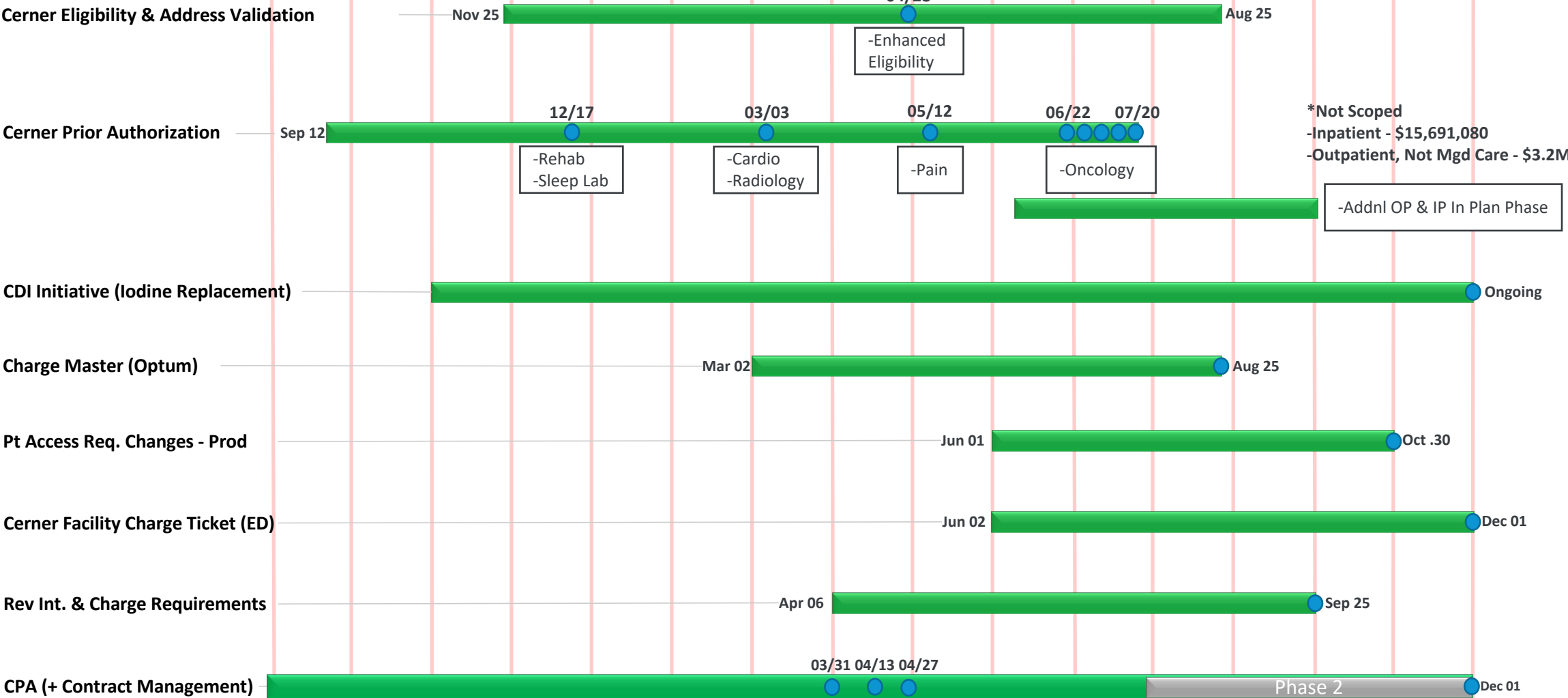
Discharged Not Final Billed Days: Average number of days after discharge before claim is submitted

Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted

* **Source:** HFMA Key Hospital Statistics and Ratio Margins from Cerner

Today

Revenue Enhancement Projects



Covid-19 Revenue Impact

➤ Altered operations and service offering on March 16

➤ Significant volume/patient revenue decline:

➤ Charges Per Calendar Day:

	Dec 1 - Mar 15	Mar 16 - Jun 30	Change	% Change
Charges/Day	\$ 4,811,082	\$ 3,380,036	\$ (1,431,046)	-30%

➤ Net Patient Revenue Loss:

	March	April	May	June	Cummulative
Net Patient Service Revenue	\$ 31,000,509	\$ 19,524,573	\$ 23,354,890	\$ 26,771,217	\$ 100,651,190
Net Patient Service Revenue - Budget	\$ 45,485,312	\$ 49,649,192	\$ 45,485,312	\$ 44,661,604	\$ 185,281,420
Impact	\$ (14,484,803)	\$ (30,124,619)	\$ (22,130,422)	\$ (17,890,387)	\$ (84,630,230)

➤ Additional Funding Received:

Revenue Loss Offset	March	April	May	June	July	Total
CARES Act Revenue Loss Offset	\$ -	\$ 18	\$ 59	\$ 44	\$ 31	\$ 152
DSH Enhanced FMAP	\$ -	\$ 2	\$ 9	\$ 2	\$ 2	\$ 15
BIPA Enhanced FMAP	\$ -	\$ -	\$ 12	\$ -	\$ -	\$ 12
	\$ -	\$ 20	\$ 80	\$ 46	\$ 33	\$ 179

Other Funding	March	April	May	June	July	Total
CARES Act Advance for cash flow	\$ -	\$ 28	\$ -	\$ -	\$ -	\$ 28
Grant: CCDPH Crisis Grant	\$ -	\$ -	\$ 1	\$ -	\$ -	\$ 1
Grant: CCDPH Contact Tracing	\$ -	\$ -	\$ -	\$ -	\$ 41	\$ 41



Guiding Principles for the FY2021 Budget

- Correctional and Public Health are mandated services
- Trauma and Emergency Room are essential services
- Retain services with greatest revenue potential
- Reduction/elimination of programs necessary, while retaining functions required for mandatory and essential services and those that generate revenue to cover costs
- Ensure CountyCare, MORE Care and other insured patients can be seen in order to capture more domestic spend
- Delay expansion or re-instituting suspended services
- Limit services for uninsured to supplemental support received (DSH, BIPA)
- Volumes will slowly return to pre-COVID levels, while CARES Act funding ends

FY 2021 Revenue Drivers

- Increase in CountyCare Enrollment
- FY2019 activity level by the second half of FY2021
- COVID 19 to continue to limit growth
- No CARES Act Funding or enhanced FMAP in FY2021
- Reimbursement structure with the State
- Domestic spend revenue capture
- Uncompensated Care assumed at FY2019 rate (47%)
- County support for correctional and public health

FY 2021 Expense Drivers

- Salaries and wages expenses up due to COLAs, Step Increases, turnover, overtime
- Benefit cost increases
- Managed care claims and professional services up due to higher CountyCare membership/rates
- Rising medical supplies/equipment, pharmacy and medical consultation cost
- Implementation of Oak Forest close out
- Continued potential impact of COVID 19 on expenses

FY2020/FY2021 Budget Forecast (in Millions)

ooo's	FY19 Audit	FY2020 Adopted Budget	FY2020 Projected Year End	FY2021 Budget Forecast
Revenues	\$2,669	\$2,824	\$3,146	\$3,229
Expenses	\$2,878	\$2,824	\$3,207	\$3,416
Net Surplus/(Deficit)	(\$209)	0	(\$61)	(\$187)

FY2021 Budget Calendar

- June 26, 2020 President's FY2020/2021 Preliminary Budget Forecast Released
- July 16, 2020 President's Preliminary Forecast Public Hearing
- July 21, 2020 Cook County Finance Committee Meeting – Mid Year Budget Hearings
- July 23, 2020 CCH Finance Committee – FY2021 Budget Framework Introduced
- July 31, 2020 CCH Full Board – FY2021 Budget Framework Discussion
- August 20, 2020 CCH Finance Committee Meeting – FY2020 Proposed Budget Introduced
- August 28, 2020 CCH Board Meeting – FY2020 Budget Request for Approval
- September 24, 2020 Cook County Board Meeting – CCH FY2020 Proposed Budget Introduced & Approved (for inclusion in the Executive Budget Recommendation)
- October, 2020 President's FY2020 Executive Budget Recommendation Introduced
- Oct/November, 2020 Cook County Public Hearings, Agency & Department Budget Review Meetings, Proposed Amendments, Annual Appropriation Bill Adopted