

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Thursday, September 17, 2020 at the hour of 9:00 A.M. This meeting was held by remote means only, in compliance with Illinois Public Act 101-0640.

I. Attendance/Call to Order

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Hon. Dennis Deer, LCPC, CCFC; David Ernesto Munar; Mary B. Richardson-Lowry; and Otis L. Story, Sr. (5)

Board Chair M. Hill Hammock (ex-officio) and Directors Mary Driscoll, RN, MPH; Ada Mary Gugenheim; and Mike Koetting

Absent: None (0)

Additional attendees and/or presenters were:

Debra D. Carey – Interim Chief Executive Officer
Andrea M. Gibson – Interim Chief Business Officer
Charles Jones – Chief Procurement Officer
Jeff McCutchan – General Counsel

Deborah Santana – Secretary to the Board
Robert Sumter, PhD – Interim Deputy Chief Executive Officer, Operations and Chief Information Officer

The next regular meeting of the Finance Committee is scheduled for Friday, October 23, 2020 at 9:00 A.M.

II. Electronically Submitted Public Speaker Testimony

There were no public testimonies submitted.

III. Action Items

NOTE: action was taken on Agenda Items III(A), III(B), III(C) and III(D) in one (1) combined motion.

A. Minutes of the Finance Committee Meeting, August 20, 2020

Chair Reiter inquired whether any corrections needed to be made to the minutes.

B. Contracts and Procurement Items (Attachment #1):

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

III. Action Items

B. Contracts and Procurement Items (continued)

With regard to request number 10 (request to increase and extend the contract with Morrison Management Specialist, Inc. for food and nutritional services), Mr. Jones noted that this request represents the exercising of a 2nd renewal option for the contract. He expects that a Request for Proposals (RFP) will be posted for these services within the next two (2) weeks, and if another vendor is selected, CCH has a termination for convenience clause within the contract with Morrison. Dr. Robert Sumter, Interim Deputy Chief Executive Officer, Operations and Chief Information Officer, provided additional information. He stated that, in addition to posting the RFP, management will be doing an evaluation and analysis on the questions of cost and feasibility of procuring product and staffing these services in-house; if the decision is made to continue with a contractual arrangement, management will further analyze to find the best way to maximize that contract.

Mr. Jones noted that Edward Olivieri, Director of the Cook County Office of Contract Compliance, was tentatively expected to present a report from the Office of Contract Compliance at the September Board Meeting. That is now planned to be presented in the next couple of months, as his report will need to be presented first to the Cook County Board of Commissioners.

C. Proposed Transfers of Funds (Attachment #2)

Andrea M. Gibson, Interim Chief Business Officer, provided an overview of the proposed Transfers of Funds. During the discussion of the item, Director Richardson-Lowry requested information on the transfers to the professional services account; she inquired regarding the types of professional services involved and selection methodology for those contracts. Ms. Gibson responded that she will ask Mr. Jones to follow up with the information requested. She noted that the transfers do not change the contract values at all – they are still working under the parameters established by the Board for the contracts.

D. Request to negotiate and execute an Intergovernmental Agreement between the Illinois Department of Healthcare and Family Services and Cook County (Attachment #3)

Andrea M. Gibson, Interim Chief Business Officer, provided an overview of the item.

E. Any items listed under Section III

Director Richardson-Lowry, seconded by Director Deer, moved to approve Item III(A) acceptance of 8/20/20 Finance Committee Meeting Minutes; Item III(B) Contracts and Procurement Items containing request numbers 1 through 16, subject to completion of review by Contract Compliance; Item III(C) Proposed Transfer of Funds; and Item III(D) request to negotiate and execute an Intergovernmental Agreement between the Illinois Department of Healthcare and Family Services and Cook County. On the motion, a roll call vote was taken, the votes of yeas and nays being as follows:

Yeas: Chair Reiter and Directors Deer, Munar, Richardson-Lowry and Story (5)

Nays: None (0)

Absent: None (0)

THE MOTION CARRIED UNANIMOUSLY.

Follow-up / Requests:

Follow-up: Regarding the transfers of funds to the professional services account, information was requested on the types of professional services involved and selection methodology for those contracts.
Page 2

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
September 17, 2020

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
SEPTEMBER 17, 2020 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Awards							
1	Illinois Department of Public Health	Service - Covid-19 Crisis Grant	Grant award amount: \$896,163.00	n/a	n/a	CCDPH	4
2	Illinois Department of Transportation	Service - Injury Prevention Program	Grant award amount: \$138,767.75	n/a	n/a	System	5
3	Rush University Medical Center	Service - Chicago Prevention and Intervention Epicenter (CPIE-II) - Covid-19 Supplement	Grant award amount: \$71,344.00	n/a	n/a	System	6
Accept Grant Award Increase							
4	U.S. Department of Health and Human Services, Health Resources and Services Administration	Service - Healthy Start Initiative - Eliminating Racial/Ethnic Disparities	Grant increase amount: \$656,484.00	n/a	n/a	System	7
5	Illinois Department of Human Services	Service - Healthy Families Illinois Program	Grant increase amount: \$3,169.00	n/a	n/a	System	8
Accept Extention and Increase of Grant Award							
6	Great Lakes Hemophilia Foundation	Service - public health surveillance for patients who have bleeding disorders	Grant increase amount: \$10,000.00	n/a	n/a	System	9

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
SEPTEMBER 17, 2020 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Renewal							
7	Illinois Department of Human Services	Service - case management for high-risk infants	Grant renewal amount: \$719,280.00	n/a	n/a	CCDPH	10
Increase Contracts							
8	Verathon, Inc.	Product - GlideScopes supplies	\$580,000.00	Sole Source	n/a	System	11
9	LabMetrics	Product - sterile products quality assurance and testing program	\$143,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/1 response	System	12
Extend and Increase Contracts							
10	Morrison Management Specialist, Inc.	Product and Service - food and nutritional services	\$4,700,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/3 responses	PHCC, SHCC	13
11	Neurocare, Inc.	Service - sleep laboratory services	\$1,000,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/1 response	System	14
Amend and Increase Contract							
12	Housing Forward	Service - housing supportive services	\$500,000.00	n/a	n/a	System	15

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
SEPTEMBER 17, 2020 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts							
13	Edwards Life Science	Product - heart valves and accessories	\$875,000.00	GPO	3	System	16
14	Johnson Controls, Inc.	Product and Service - infant monitoring system full turnkey solution	\$535,405.00	GPO	2	SHCC	17
15	GE Precision Healthcare, LLC	Product - digital portable x-rays	\$337,814.73	GPO	8	System	18
16	CDW-Government	Service - CynerioValor maintenance and support	\$171,564.00	GPO	3	System	19

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, (Co-Leads) CCDPH	
DATE: 09/09/2020	PRODUCT / SERVICE: Service – COVID-19 Crisis Grant		
TYPE OF REQUEST: Accept Grant Award	VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, Illinois		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED/RENEWAL AMOUNT: \$896,163.00	
CONTRACT PERIOD: 03/16/2020 thru 03/15/2021		CONTRACT NUMBER: 07680016H	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

There is no prior contract history.

NEW PROPOSAL JUSTIFICATION:

This grant is intended to augment the ability of local public health departments in Illinois to respond to the COVID-19 pandemic. This program will build capacity to address incident management for early crisis response, jurisdictional recovery, information management, countermeasures and mitigation, quarantine and isolation support, surge management, and bio-surveillance. Funds will be used to hire leadership for CCDPH Contact Tracing initiative and to purchase Personal Protective Equipment (PPE).

*The cost of early termination of this grant is \$0.00.

TERMS OF REQUEST:

This is a request to accept grant award number 07680016H in an amount not to exceed \$896,163.00, as needed, for a twelve (12) month period from 03/16/2020 thru 03/15/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request
#1

CCH INTERIM DEPUTY CEO:

Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:

Debra D. Carey, Interim Chief Executive Officer

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 09/09/2020	PRODUCT / SERVICE: Service – Injury Prevention Program		
TYPE OF REQUEST Accept Grant Award	VENDOR / SUPPLIER: Illinois Department of Transportation, Springfield, IL.		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$138,767.75	
CONTRACT PERIOD: 10/01/2020 thru 09/30/2021		CONTRACT NUMBER:	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

Under this agreement, the Injury Prevention program, CCH will focus on the Child Passenger Safety Initiative (CPSI), Bicycle Safety Initiative (BSI), and Distracted Driving Initiative (DDI). The goal of these initiatives is to reduce the number of injuries and fatalities on Cook County roadway. Also, to focus on developing and implementing effective traffic safety injury prevention and education strategies for residents in Cook County and served by the CCH system. This program will also build on the existing Car Seat Program.

TERMS OF REQUEST: This is a request to accept grant award in an amount not to exceed \$138,767.75 for a twelve (12) month period from 10/01/2020 thru 09/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request
#2

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 09/09/2020	PRODUCT / SERVICE: Service – Chicago Prevention and Intervention Epicenter (CPIE-II) – COVID-19 Supplement		
TYPE OF REQUEST: Accept Grant Award	VENDOR / SUPPLIER: Rush University Medical Center, Chicago, IL.		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$71,344.00	
CONTRACT PERIOD 07/01/2020 thru 05/31/2021		CONTRACT NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
Under this agreement, CCH will seek to understand the frequency with which healthcare associated COVID-19 transmission occurs and the circumstances around these events. Deliverables include: 1.) Site population of the national and local COVID-19 PCORnet common data models; 2.) Development of a query that will capture all COVID-19 positive culture dates that occur during a patient's hospital stay; 3.) The clinical location of these events; 4.) Whether patients were exposed to a COVID-19 focused unit; 5.) Whether patients had been seen in the Emergency Department within two (2) weeks of their hospitalization; 6.) The demographics and co-morbidities of patients who experienced a putative healthcare associated acquisition.

TERMS OF REQUEST: This is a request to accept grant award in an amount not to exceed \$71,344.00 for an eleven (11) month period from 07/01/2020 thru 05/31/2021.

CONTRACT COMPLIANCE HAS FOUND ~~THIS CONTRACT~~ RESPONSIVE: N/A

CCH INTERIM DEPUTY CEO:
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO:
Debra D. Carey, Interim Chief Executive Officer

Request #3

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 09/09/2020	PRODUCT / SERVICE: Service – Healthy Start Initiative- Eliminating Racial/Ethnic Disparities		
TYPE OF REQUEST: Accept Grant Award Increase	VENDOR / SUPPLIER: U.S. Department of Health and Human Services Health Resources and Services Administration, Washington, D.C.		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$656,484.00	
CONTRACT PERIOD 04/01/2020 thru 03/31/2024		CONTRACT NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

On 04/26/2019 the Board of Directors approved a grant award in amount not to exceed \$4,870,000.00 for a sixty (60) month period from 04/01/2019 thru 03/31/2024.

NEW PROPOSAL JUSTIFICATION:

The Cook County Healthy Start Initiative (CCHSI) project aims to help eliminate perinatal health disparities in Cook County by providing case management support for African American women aged 20-35 at risk for poor birth outcomes, along with their infants and father/ partners, at Cook County sites. The program will work to identify and recruit African American women into early and adequate prenatal care, reduce the percentage of low birth weight and preterm infants, and link participants to the network of services they need.

The additional supplemental funding will support the hire of clinical service providers to provide direct access to well women care and maternity care services.

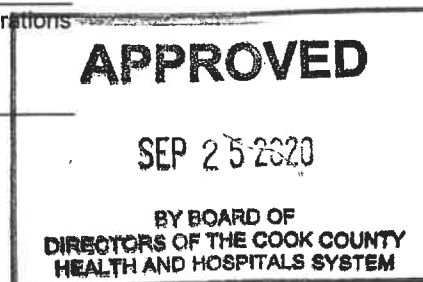
TERMS OF REQUEST: This is a request to accept grant award increase in an amount not to exceed \$656,484.00 for the remainder of the grant term thru 03/31/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

Request
#4

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer



• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 09/09/2020	PRODUCT / SERVICE: Service – Healthy Families Illinois Program		
TYPE OF REQUEST: Accept Grant Award Increase	VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, IL.		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$3,169.00	
CONTRACT PERIOD 07/01/2020 thru 06/30/2021			CONTRACT NUMBER: N/A
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:
On 07/31/2020 the Board of Directors approved an award in the amount not to exceed \$246,831.00 for a twelve (12) month period form 07/01/2020 thru 06/30/2021.

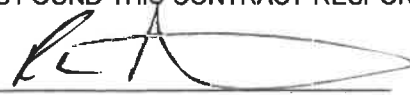
NEW PROPOSAL JUSTIFICATION:
This is a request to accept an increase in the amount of \$3,169.00 to increase grant award from \$246,831.00 to \$250,000.00 for the Healthy Families Illinois program to serve fifty (50) families.

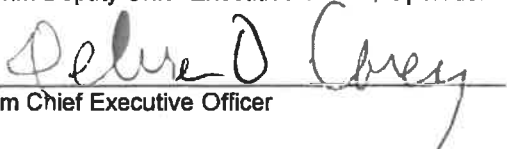
Under this agreement, the Healthy Families program provides intensive home visitation services to new and expectant families with identified risk factors for child maltreatment whose income is less than or equal to 200% of the Federal poverty level. Parents are recruited prenatally or within two weeks of birth and provided home visits lasting at least sixty (60) minutes. During each home visit, parents are provided strength-based comprehensive services that reduce the parents' risk for child maltreatment by enhancing parenting skills, encouraging healthy growth and development, and improving family functioning.

TERMS OF REQUEST:

This is a request to accept grant award increase in an amount not to exceed \$3,169.00 for the remainder of grant period thru 06/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

Request #5

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST


SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 09/09/2020	PRODUCT / SERVICE: Service – Public Health Surveillance for patients who have Bleeding Disorders		
TYPE OF REQUEST: Extend and Increase Grant Award	VENDOR / SUPPLIER: Great Lakes Hemophilia Foundation, Milwaukee, WI		
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED / RENEWAL AMOUNT: \$10,000.00	
ORIGINAL CONTRACT PERIOD: 06/01/2019 thru 05/31/2020	REVISED CONTRACT PERIOD: 06/01/2020 thru 05/31/2021	CONTRACT NUMBER: H30MC24052	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

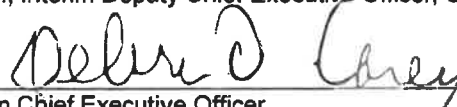
PRIOR CONTRACT HISTORY:
CCH first received funding through The Great Lakes Hemophilia Foundation in 2014 to address best practices in treatment of bleeding disorders. GLHF and CCH entered into a Sub-Grant Agreement, effective as of 06/01/2017, for HTC's participation in the Federal Project titled "Hemophilia Treatment Centers", CFDA number 93.110 and Grant number H30MC24052, for the initial period of performance from 06/01/2017 thru 05/31/2018, as amended by Amendment No. 1 thereto extending the period of performance from 06/01/2018 thru 05/31/2019 (as so amended, the "Sub-Grant Agreement") and Amendment No. 2 thereto extending the period performance from 06/01/2019 thru 05/31/2020. On 07/26/2019 the CCH Board of Directors approved to extend contract for a twelve (12) month period from 06/01/2019 thru 05/31/2020 in an amount not to exceed \$10,000.00.

NEW PROPOSAL JUSTIFICATION:
Under this grant agreement, CCH provides a full time Social Worker to collect public health surveillance data for patients at Stroger Hospital and The Ruth M. Rothstein Core Center who have congenital bleeding disorders such as hemophilia or Von Willebrand's Disease, and enter the data through WebTracker. The goal is to collaborate to determine the best practices for the treatment of bleeding disorders to promote optimal clinical outcomes and to disseminate findings.

TERMS OF REQUEST:
This is a request to extend and increase grant award in an amount not to exceed \$10,000.00 as needed, for a twelve (12) month period from 06/01/2020 thru 05/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE N/A

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

Request
APPROVED

SEP 25 2020

**BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM**

• Ambulatory & Community Health Network • Cernak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, (Co-Leads) CCDPH	
DATE: 09/09/2020	PRODUCT / SERVICE: Service – Case Management for High-Risk Infants		
TYPE OF REQUEST: Accept Grant Renewal	VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, Illinois		
ACCOUNT: N/A	FISCAL IMPACT / ACCOUNT:	GRANT FUNDED AMOUNT: \$719,280.00	
CONTRACT PERIOD: 07/01/2020 thru 06/30/2021		CONTRACT #: FCSZU05024	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

On 07/26/2019 the CCH Board of Directors approved a grant award in an amount not to exceed \$666,000.00 for a twelve (12) month period from 07/01/2019 thru 06/30/2020.

NEW PROPOSAL JUSTIFICATION:

As a certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide case management services to high-risk infants identified through the Adverse Pregnancy Outcome Reporting System (APORS), and special needs children. CCDPH provides services for assessment of client needs, linkage with Medicaid and primary medical care, referral for assistance with identified social needs, and coordination of care. The goal of service is to reduce infant mortality and morbidity.

*The cost of early termination of this grant is estimated to be \$250,588.04

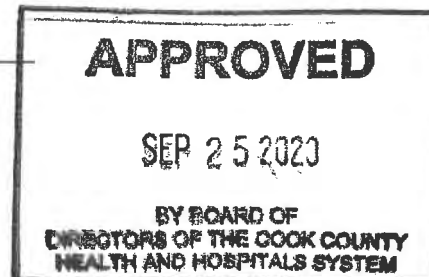
TERMS OF REQUEST:

This is a request to accept grant renewal for contract number FCSZU05024 in an amount not to exceed \$719,280.00, as needed, for a twelve (12) month period from 07/01/2020 thru 06/30/2021

Request
#7

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer



• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Dan Ruiz Senior Manager of Supply Chain, Operations & Logistics, Material Management		EXECUTIVE SPONSOR: Robert L. Sumter, Ph.D., Interim Deputy Chief Executive Officer, Operations	
DATE: 09/09/2020	PRODUCT / SERVICE: Supplies -- Glidescopes Supplies		
TYPE OF REQUEST: Increase Contract	VENDOR / SUPPLIER: Verathon Inc., Bothell, WA		
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: FY2020 \$145,000.00 FY2021 \$290,000.00 FY2022 \$145,000.00 Total \$580,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 05/15/2019 thru 05/14/2022		CONTRACT NUMBER: H19-25-0079	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			
PRIOR CONTRACT HISTORY: Contract H19-25-0079 was approved by Cook County Health (CCH) Office of Supply Chain Management on 05/19/2019 in the amount not to exceed \$145,000.00 for a thirty-six (36) month period from 05/15/2019 thru 05/14/2022. On 3/01/2020 the CCH Office of Supply Chain Management approved a request to increase the contract by \$3,528.00.			
NEW PROPOSAL JUSTIFICATION: GlideScope disposables are needed for the use of the GlideScope system. Additional funding is required due to the increase demand support from COVID-19 Pandemic. This request is sole source because GlideScope supplies are proprietary to the equipment and can only be obtained from this vendor.			
TERMS OF REQUEST: This is a request to increase contract number H19-25-0079 in an amount not to exceed \$580,000.00, as needed, for the remainder of the contract term thru 05/14/2022.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending		Request #8	
CCH INTERIM DEPUTY CEO: Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations		<div style="border: 2px solid black; padding: 10px; text-align: center;">APPROVED SEP 25 2020 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</div>	
CCH INTERIM CEO: Debra D. Carey, Interim Chief Executive Officer			

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: CaTanya Norwood Pharm D., Director of Pharmacy Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 09/09/2020	PRODUCT / SERVICE: Product – Sterile products quality assurance and testing program		
TYPE OF REQUEST: Increase Contract	VENDOR / SUPPLIER: LabMetrics, Burr Ridge, IL		
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: FY2020 \$85,800.00 FY2021 \$57,200.00 Total \$143,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 02/01/2017 thru 01/31/2021		CONTRACT NUMBER: H16-25-143	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-1)			

PRIOR CONTRACT HISTORY:

The Office of Supply Chain Management approved contract number H16-25-143 for a thirty-six (36) month period from 02/01/2017 thru 01/31/2020 in the amount not to exceed \$149,610.00. A request was approved on 03/22/2017 by the Office of Supply Chain Management to amend the provisions of the contract for additional quantities of the deliverables described in the contract and to increase the contract by \$48,171.36. A request was approved on 03/29/2018 by the CCH Board of Directors to increase the contract by \$70,548.00. A request was approved on 02/01/2020 by the Office of Supply Chain Management to extend the contract until 01/31/2021.

NEW PROPOSAL JUSTIFICATION:

Vendor provides intravenous products quality assurance training and testing program for Cook County Health pharmacy staff. A clean and sterile environment is a quality and safety imperative. CCH is increasing this contract for additional cleaning supplies, services and testing to comply with regulatory recommendations and in consideration of the current COVID-19 environment. A RFP will be posted by 10/30/2020.

TERMS OF REQUEST:

This is a request to increase contract number H16-25-143 in an amount not to exceed \$143,000.00, as needed, for the remainder of the contract term thru 01/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

Request
#9

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: John J. Daley, Director, Support Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Hospital and Central Campus	
DATE: 09/09/2020	PRODUCT / SERVICE: Product & Service - Food and Nutritional Services (FANS)		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Morrison Management Specialist, Inc., Charlotte, NC		
ACCOUNT: 520209	FISCAL IMPACT NOT TO EXCEED: FY 2020 \$783,333.33 FY 2021 \$3,916,666.67 \$4,700,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 07/01/2017 thru 09/30/2020		REVISED CONTRACT PERIOD: 10/01/2020 thru 09/30/2021	CONTRACT NUMBER: H16-72-123
COMPETITIVE SELECTION METHODOLOGY			
X NON-COMPETITIVE SELECTION METHODOLOGY: RFP (3)			

PRIOR CONTRACT HISTORY:

Contract number H16-72-123 was approved by the Cook County Health (CCH) Board of Directors on 07/29/2016 in the amount of \$13,900,000.00 for a thirty-six (36) months period from 08/01/2016 thru 07/31/2019. The Board Approval Request as amended to revise the contract period to 10/1/2016 thru 09/30/2019, remove food services and decrease the not to exceed amount to \$5,568,824.00. The Cook County Health (CCH) Board of Directors approved a request on 02/24/2017 in the amount of \$8,331,176.00 for a thirty-six (36) month period from 10/01/2016 thru 09/30/2019 for adding food services and nutritional services. The Cook County Health (CCH) Board of Directors approved a request on 07/26/2019 in the amount of \$7,000,000.00 for a twelve (12) months period from 10/01/2019 thru 09/30/2020.


NEW PROPOSAL JUSTIFICATION:

This extension and increase will allow CCH to utilize an extension option in the contract to allow Morrison to continue to provide culinary management services, food and food distribution at Stroger Hospital (\$4,000,000.00) and Provident Hospital (\$700,000.00). A RFP will be posted by 09/30/2020.

TERMS OF REQUEST:

This is a request to extend and increase contract number H16-72-123 in an amount not to exceed \$4,700,000.00, as needed, for a twelve (12) month period from 10/01/2020 thru 09/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations

Request
#10

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

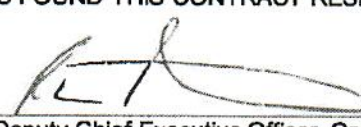
SPONSOR: Shirin Muzaffar, MD., Chair of Pulmonary and Critical Care Medicine		EXECUTIVE SPONSOR: Claudia M. Fegan, MD., Executive Medical Director	
DATE: 09/09/2020	PRODUCT / SERVICE: Service-Sleep Laboratory Services		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Neurocare, Inc. Newton MA		
ACCOUNT: 521024	FISCAL IMPACT NOT TO EXCEED: FY2021 \$1,000,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
ORIGINAL CONTRACT PERIOD: 12/01/2016 thru 11/30/2020	REVISED CONTRACT PERIOD: 12/01/2020 thru 11/30/2021	CONTRACT NUMBER: H17-25-021	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-1)			

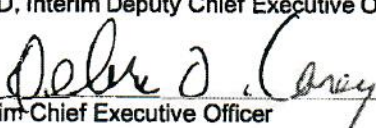
PRIOR CONTRACT HISTORY:
Contract number H17-25-021 was approved by the Cook County Health (CCH) Board of Directors on 12/16/2016 in amount not to exceed \$3,200,000.00 for a thirty-six (36) month period from 12/01/2016 thru 11/30/2019. The Office of Supply Chain Management approved a request to amend the contract to relocate the sleep lab from Oak Forest Health Center to Provident Hospital. On 10/01/2019 the Office of Supply Chain Management approved a request to extend the contract term thru 11/30/2020.

NEW PROPOSAL JUSTIFICATION: This vendor provides high quality diagnostic testing for patients with sleep disorders. They will work with CCH medical staff to develop and implement clinical procedures, administers sleep testing, manages sleep laboratory scheduling and confirmation, maintains a quality improvement program, and assists in the accreditation of the sleep laboratory by the American Academy of Sleep Medicine.

TERMS OF REQUEST:
This is a request to extend and increase contract number H17-25-021 in an amount not to exceed \$1,000,000.00, as needed, for a twelve (12) month period from 12/01/2020 thru 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

Request #11

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Christine Haley, Director of Housing		EXECUTIVE SPONSOR: William Trick M.D., Medical Co-Director, Center for Equity and Innovation	
DATE: 09/04/2020	PRODUCT / SERVICE: Service – Housing Supportive Services		
TYPE OF REQUEST: Amend and Increase Contract	VENDOR / SUPPLIER: Housing Forward, Maywood, IL		
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: \$500,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD 08/01/2017 thru 07/31/2022		CONTRACT NUMBER: H17-25-094	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

Contract number H17-25-094 was approved by the CCH Board of Directors on 07/28/2017 in amount not to exceed \$803,880.00 for a sixty (60) month period from 08/01/2017 thru 07/31/2022. On 02/10/2019 the CCH Office of Supply Chain Management approved a request to amend the provisions of the contract.

NEW PROPOSAL JUSTIFICATION:

This request is to amend the existing contract to expand housing supportive services to the Housing Forward Respite Center (RC). The proposed contract increase is to support service delivery at the RC. The RC will provide recuperative care for homeless households in a Housing Forward temporary housing sites. The RC will receive referrals from Stroger and Provident Hospitals. It will also accept CountyCare members referred from hospitals in Suburban Cook County.

TERMS OF REQUEST: This is a request to amend and increase contract number H17-25-094 in an amount not to exceed \$500,000.00, as needed for the remainder of the contract term thru 07/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

Request
#12

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chair, Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 09/09/2020		PRODUCT / SERVICE: Product – Heart Valves and Accessories	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Edwards Life Science, Irvine CA	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: FY2021 \$291,666.67 FY2022 \$291,666.67 FY2023 \$291,666.67 Total \$875,000.00		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 12/01/2020 thru 11/30/2023		CONTRACT NUMBER: H20-25-108	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO-3		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H17-25-042 was awarded by the Cook County Health (CCH) Board of Directors on 02/24/2017 in an amount not to exceed \$800,000.00 for a twenty-four (24) month period from 03/01/2017 thru 02/28/2019. On 03/01/2019 the Office of Supply Chain Management approved a request to extend the contract thru 02/29/2020. On 03/01/2020 the Office of Supply Chain Management approved a request to extend the contract thru 11/30/2020 and increase by \$148,000.00.


NEW PROPOSAL JUSTIFICATION:

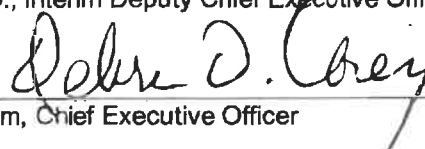
The Edwards porcine heart valve is recommended by surgeons based on patient acuity and complex anatomy, because of its low profile that facilitates the surgical implantation. This product line also includes specialty accessory items that allow the surgeon to repair heart valve and thereby preserve functionality and healthier portions of the affected heart valves.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-108 in an amount not to exceed \$875,000.00, as needed, for a thirty-six (36) month period from 12/01/2020 thru 11/30/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim, Chief Executive Officer

Request
APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Gregory Moore, MS, CHPA Director of Public Safety		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 09/09/2020	PRODUCT / SERVICE: Product and Service— Infant Monitoring System Full Turnkey Solution		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Johnson Controls Inc., Arlington Heights IL		
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: FY2021 \$499,105.00 Capital Equipment and turnkey solution FY2021 \$12,100.00 Disposables, Bands and Sensors FY2022 \$12,100.00 FY2023 \$12,100.00 Total \$535,405.00		GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: One-time capital equipment purchase 12/01/2020 thru 11/30/2023		CONTRACT NUMBER: H20-76-109	
<input checked="" type="checkbox"/> X	COMPETITIVE SELECTION METHODOLOGY: GPO (2)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

The current infant monitoring system is from the original hospital opening and construction. The computers, operating system, and circuit boards are all obsolete and repair parts are no longer available. The project scope supports the obstetrics and pediatrics. System operation has been designed to interact and interface with the current elevator installation. Scope has been included to support additional interface wiring and restricted operation in the event of an alarm condition.

TERMS OF REQUEST:

This is a request to execute contract number H20-76-109 in an amount not to exceed \$499,105.00, as needed, for a one-time capital equipment purchase and an amount not to exceed \$36,300.00 for a thirty-six (36) month period from 12/01/2020 thru 11/30/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**Request
#14**

CCH INTERIM DEPUTY CEO: 

Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 

Debra D. Carey, Interim Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Joseph H. Price, System Director for Medical Imaging		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 09/09/2020	PRODUCT / SERVICE: Product – Digital Portable X-Rays		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: GE Precision Healthcare, LLC. Chicago, Illinois		
ACCOUNT: 560186	FISCAL IMPACT NOT TO EXCEED: FY2020 \$337,814.73	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: One-Time Capital Equipment Purchase		CONTRACT NUMBER: H20-76-106	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (8)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This is a request to replace two (2) portable x-ray units and upgrade a third unit currently on site. This equipment is utilized for critical point of care of patients in care areas where immediate results is essential. As part of our Capital Equipment Replacement Plan, this equipment will replace end of life units and provide newer technology, upgraded features and Information Technology (IT) connectivity.

TERMS OF REQUEST:

This is a request to execute contract number H20-76-106 in an amount not to exceed \$337,814.73, as needed, for a one- time capital equipment purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

Request
#15

CCH INTERIM DEPUTY CEO: 
Robert L. Sumter, PhD., Interim Deputy Chief Executive Officer, Operations

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Robert L. Sumter, PhD, Interim Deputy Chief Executive Officer, Operations	
DATE: 09/09/2020		PRODUCT / SERVICE: Service – CynerioValor Maintenance & Support	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: CDW-Government, Vernon Hills, IL	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED AMOUNT:	
	FY 2020 \$57,188.00	N/A	
	FY2021 \$57,188.00		
	FY2022 \$57,188.00		
	Total \$171,564.00		
ORIGINAL CONTRACT PERIOD: 09/01/2020 thru 08/31/2023		CONTRACT # H20-25-107	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO-3		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This request is for maintenance and support of the Cynerio Valor product. The Cynerio Valor provides a medical device Internet of Things (IoT) security solution that bridges the security risk between Information Technology (IT) and medical devices. This product plays a key role in CCH network security posture and helps prevent Cyber Security attacks from occurring on medical devices.

TERMS OF REQUEST:

This is a request to execute contract number H20-25-107 in an amount not to exceed \$171,564.00, as needed, for a thirty-six (36) month period for the contract period 09/01/2020 thru 08/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

Request
#16

CCH INTERIM CEO: 
Debra D. Carey, Interim Chief Executive Officer

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein
CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
September 17, 2020

ATTACHMENT #2

Board Meeting - Transfer Request

Total Transfer From: \$ 13,478,084

Total Transfer To: \$ 13,478,084

Department	Budget Account - Description	Transfer Amount	Department	Budget Account - Description	Transfer Amount
4896 - Managed Care	520000 - AMBULANCE SERVICE	\$500,000	4897 - Stroger Hospital	550079 - MEDICAL EQUIPMENT RENTAL	\$3,715,373
4896 - Managed Care	521155 - MANAGED CARE CLAIMS	\$11,400,000	4897 - Stroger Hospital	520675 - PURCHASED SERVICES	\$1,232,825
4897 - Stroger Hospital	520825 - PROFESSIONAL SERVICES	\$200,000	4897 - Stroger Hospital	521119 - REGISTRY SERVICES	\$420,434
4240-Cermak	520825 - PROFESSIONAL SERVICES	\$28,800	4897 - Stroger Hospital	530785-MEDICAL, DENTAL & LAB SUPPLIES	\$3,788,396
4241-JTDC	520825 - PROFESSIONAL SERVICES	\$50,000	4897 - Stroger Hospital	520389 - CONTRACT MAINTENANCE SERVICE	\$391,003
4241-JTDC	521024 - MEDICAL CONSULTATION SERVICES	\$40,000	4897 - Stroger Hospital	520825 - PROFESSIONAL SERVICES	\$350,000
4890 -Health Admin	501765 - PROFESSIONAL DEVELOP/FEES	\$30,000	4897 - Stroger Hospital	530170 - INSTITUTIONAL SUPPLIES	\$322,879
4890 -Health Admin	501835 - TRANSP & TRAVEL EXPENSES	\$58,885	4890 - Health System Administration	520825 - PROFESSIONAL SERVICES	\$420,499
4890 -Health Admin	520485 - GRAPHICS & REPRODUCTION SVCS	\$100,000	4893 - ACHN	540345 - PROPERTY MAINT & OPERATIONS	\$602,480
4890 -Health Admin	520825 - PROFESSIONAL SERVICES	\$200,000	4891 - Provident Hospital	520389 - CONTRACT MAINTENANCE SERVICE	\$355,961
4890 -Health Admin	530600 - OFFICE SUPPLIES	\$10,000	4891 - Provident Hospital	530170 - INSTITUTIONAL SUPPLIES	\$703,006
4890 -Health Admin	540129 - MAINT & SUBSCRIPTION SVCS	\$30,000	4891 - Provident Hospital	520825 - PROFESSIONAL SERVICES	\$330,000
4891-Provident	520209 - FOOD SERVICES	\$150,000	4240 - Cermak	521119 - REGISTRY SERVICES	\$845,228
4891-Provident	530814 - RADIOACTIVE AGENTS	\$100,000			
4893-ACHN	580030 - REIMBURSEMENT DESIGNATED FUND	\$489,579			
4897 - Stroger Hospital	520485 - GRAPHICS & REPRODUCTION SVCS	\$70,820			
4897 - Stroger Hospital	530100 - Wearing Apparel	\$20,000			

APPROVED

SEP 25 2020

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
September 17, 2020

ATTACHMENT #3



COOK COUNTY HEALTH

Leadership

Toni Preckwinkle
President
Cook County Board of Commissioners

Debra D. Carey
Interim CEO
Cook County Health

Board of Directors

M. Hill Hammock
Chair of the Board

Mary B. Richardson-Lowry
Vice Chair of the Board

Hon. Dr. Dennis Deer, LCPC, CCFC
Mary Driscoll, RN, MPH
Ada Mary Gugenheim
Mike Koetting
David Ernesto Munar

Heather M. Prendergast, MD, MS, MPH
Robert G. Reiter, Jr.
Layla P. Suleiman Gonzalez, PhD, JD
Sidney A. Thomas, MSW


Memorandum

To: Robert Reiter, Chairman, CCH Finance Committee

Cc: Members, CCH Finance Committee

H. Hill Hammock, Chair, CCH Board of Directors

All Directors, CCH Board

From: Andrea Gibson 
CCH Interim Chief Business Officer

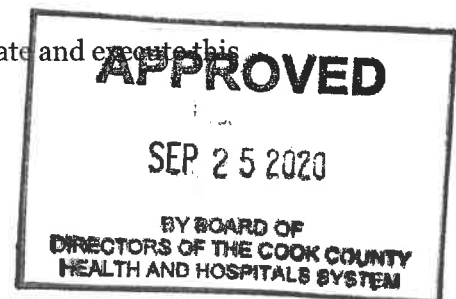
Subject: Intergovernmental Agreement between CCH and the Illinois Department of
Healthcare and Family Services

Date: September 15, 2020

CCH Finance Committee Agenda for September 17, 2020 includes an agenda item to consider a replacement intergovernmental agreement in connection with the Medicare, Medicaid and SCHIP Benefits Improvement and Protection Act of 2000 (BIPA). The prior IGA had been amended for the seventh time in November of 2013, but initially included BIPA in 2000. This new agreement keeps the funding amount of \$133M for CCH level with the current annual budgeted amount, but changes the timing of receipt to support cash flow improvements. Specifically, instead of receiving the bulk of the payments in August and November, payments will be received primarily in October and January. In addition, the IGA clarifies the application of the agreement to the non-federal share to support capturing the enhanced FMAP from the first quarter of FY2020.

I respectfully request the Finance Committee's approval to negotiate and execute this Intergovernmental Agreement.

Please let me know if you have any questions.



Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
September 17, 2020

ATTACHMENT #4

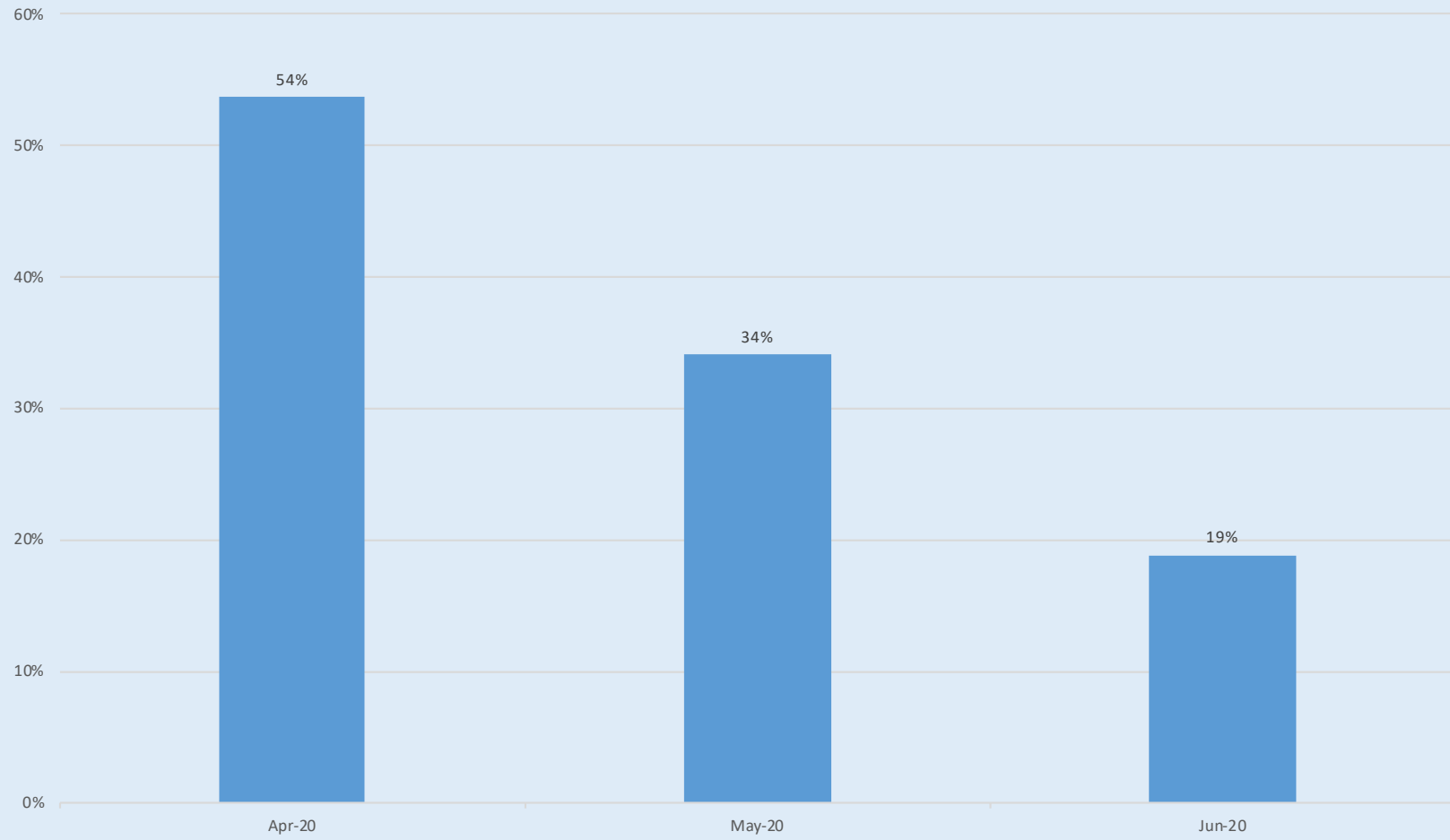
MWBE METRICS - FY 2020				
Contracts \$150,000.00 and Over for April, May and June 2020				
Month	Wednesday, April 22, 2020	Friday, May 29, 2020	Friday, June 26, 2020	TOTAL
Number of Contracts Awarded	12	8	11	31
Total Award Value	\$17,581,221	\$18,220,456	\$11,656,723	\$47,458,400
Number of Contracts with Goals	6	3	10	19
Value	\$9,421,971	\$12,942,729	\$11,072,145	\$33,436,845
% Total Award	54%	71%	95%	70%
Number of Contracts with MWBE as Prime	2	0	0	2
Prime Award Value	\$3,595,386	\$0	\$0	\$3,595,386
% Contract w/goal	38%	0%	0%	11%
Number of Contracts with MWBE as Subcontractor	3	3	7	13
Sub Award Value	\$1,455,295	\$4,409,678	\$2,082,673	\$7,947,646
% Contract w/goal	15%	34%	19%	24%
Number of Contracts with Full Waivers	1	0	3	4
Waiver Value	\$1,158,107	\$0	\$1,877,126	\$3,035,233
% Contract w/goal	12%	0%	17%	9%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero. This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

The three waivers granted for June are for contract amendments not new contracts.

See next page for MWBE Participation Bar Chart

Percent (%) of Dollars Awarded to M/WBEs for Contracts \$150,000.00 and Over



CCHHS MBE/WBE Commitment Report for Board Meeting on June 26, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H18-25-150	3	Nursing	Maxim Health Services	Service - Nursing Agency Registry	RFP	35% MWBE Participation	\$3,000,000.00	35%	0%	<p>This is amendment no. 4. The total contract value is \$10,459,600.00.</p> <p>The vendor committed to utilizing:</p> <p>Professional Dynamic Network, Inc. MWBE (6) for 35% direct participation to provide nursing staffing services.</p>
H18-72-078	4	Facilities	Anchor Mechanical, Inc.	Service - Maintenance of Boiler and Chiller at Stroger, Jr. Hospital and Oak Forest Health Center	RFP	25% MBE and 10% WBE Participation	\$500,000.00	25%	10%	<p>This is amendment no. 1. The total contract value is \$2,262,639.00.</p> <p>The vendor committed to utilizing:</p> <p>Command Mechanical Group, LLC, MBE (9) for 15% direct participation for pipefitting services.</p> <p>Global Water Technology, Inc. , MBE (9) for 10% direct participation for water treatment materials.</p> <p>Hillco Distributing Company, Inc. WBE (7) for 10% direct participation to provide materials for boilers and chillers.</p> <p>For a total of 35% direct participation.</p>
77000032050	5	Plant Operations, Facilities	H-O-H Water Technology, Inc.	Service - Maintenance of Water Purification System at Stroger, Jr. Hospital	RFP	25% MBE and 10% WBE Participation	\$206,105.00	25%	0%	<p>This is amendment no. 2. The total contract value is \$677,378.35.</p> <p>The vendor committed to utilizing:</p> <p>Logsdon Stationers, Inc. dba Logsdon Office Supply MBE (6) for 25% direct participation to provide salt cubettes and filters.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on June 26, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H17-25-040	6	Health Information Management	Himagine Solutions	Service - Coding of System Medical Records and Cancer Registry Services	RFP	17.5% MWBE Participation	\$3,300,000.00	0.51%	0%	<p>This is amendment no. 3. The total contract value is \$9,100,000.00.</p> <p>The vendor committed to utilizing:</p> <p>The Washington Group MWBE (6) for 0.51% direct participation to provide healthcare consulting/recruitment services.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H15-25-127	7	Communications and Managed Care	Res Publica Group, LLC	Service - Marketing & Advertising for County Care	RFP	35% MWBE Participation	\$1,500,000.00	35%	0%	<p>This is amendment no. 3. The total contract value is \$14,143,007.00.</p> <p>The vendor has committed to utilizing Fidelity Print Communications LLC MBE(6) for 0.22% direct participation to provide commercial printing, direct mailing, Purple Group MWBE(9) for 8.55% direct participation to provide marketing services, Metaphrasis Language & Cultural Solutions, LLC MWBE(9) for 0.20% direct participation to provide translation services, and Radio Link Media, LLC dba RLM Media MWBE(6) for 26.04% direct participation to provide media planning and buying. For a total of 35% direct participation.</p>
H15-25-135	8	Revenue Cycle	Change Healthcare Solutions, LLC	Service - Claims Master Suite Software Solution for Billing and Cash Posting	RFP	35% MWBE Participation	\$1,200,000.00	0%	0%	<p>This is amendment no. 6. The total contract value is \$3,784,898.00.</p> <p>Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on June 26, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H17-25-064	9	Laboratory	Medspeed, LLC	Service - Courier Service for the Delivery of Lab Samples	RFP	25% MBE and 10% WBE Participation	\$428,914.00	0%	0%	<p>This is amendment no. 4. The total contract value is \$1,607,278.64.</p> <p>Note indirect participation does not count towards meeting the MBE/WBE goals and is only considered a good faith effort.</p> <p>The vendor committed to utilizing: Ahmed Associates, Inc., MBE (8) for 7.95% indirect participation to provide janitorial services.</p> <p>Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H17-25-026	10	Medical Imaging	West Physics Consulting, LLC	Service - Medical Physicist/Radiology Staffing Positions	RFP	35% MWBE Participation	\$248,882.00	0%	0%	<p>This is amendment no. 4. The total contract value is \$1,257,086.00.</p> <p>Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H16-25-097	11	Facilities	B.E. Smith, an AMN Healthcare Company	Service - Professional Services for Interim Leadership	RFP	35% MWBE Participation	\$200,000.00	15%	0%	<p>This is amendment no. 6. The total contract value is \$1,517,960.00.</p> <p>The vendor committed to utilizing:</p> <p>Mena Travel, MWBE (6) for 15% direct participation to provide to provide travel services.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H20-25-083	12	Programmatic Services	Maxim Health Services	Service - Staffing for the State Opioid Response (SOR) Grant	Sole Source - Grant Funded	0%	\$584,578.00	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on June 26, 2020

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H20-25-085	13	Medical Imaging	GE Precision Healthcare, LLC	Product and Service - Buy-Out, De-Installation, Relocation and Re-Installation of 32 Slice CT 660 Scanner from Oak Forest Health Center to Provident Hospital	GPO	24% MBE and 10% WBE Participation for turnkey construction costs	\$488,244.00	24%	14.66%	<p>The total turnkey construction costs are \$312,319.00.</p> <p>The vendor committed to utilizing:</p> <p>National Heat and Power Corp. MBE (9) for \$70,622.00 or 22.61% direct participation to provide piping and duct insulation.</p> <p>Strut Fastener Supply, Inc., MBE (8) for \$2,750.00 or 0.88% direct participation to provide low voltage communications.</p> <p>Wolf Electric, Inc., WBE(7) for \$45,775.00 or 14.66% direct participation to provide electrical work.</p> <p>For a total of 38.66% direct participation.</p>

**Purchased Under the Authority of the Interim Chief Executive Officer
Contracts Under \$150K - 3rd QTR 2020 June, July, August**

Vendor	Contract Number	Product/Service	Purpose	Value	Contract Term
Abbott Rapid Diagnostics Informatics, Inc.	H20-25-0057	Services; Software, Support for Siemens Healthineers Clinitek Status Connect Module	BPA	57,901.50	60 Months
BCT Consulting	H20-25-0133	Services; COVID 19 Content Development, Maintenance and Support	BPA	56,000.00	19 Months
BCT Consulting	H20-25-0135	Services; Social Media for Tobacco Prevention, Sexual Transmitted Infections and Lead Poisoning Prevention	BPA	85,000.00	24 Months
Breast Imaging Center at Rush Oak Park Hospital	H20-25-0116	Services; Illinois Breast and Cervical Cancer Program (IBCCP)	BPA	67,000.00	24 Months
CDW Government LLC	H20-25-0153	Services; Tableau Software	BPA	87,872.00	12 Months
Chicago Children's Advocacy Center	H20-25-0065	Services; Consulting for Department of Justice (DOJ), Office of Victims of Crime (OVC) Grant- Project Collaboration of Helpers Lowering Death of Children (C.H.I.L.D.) Grant	BPA	48,900.00	36 Months
Christie R. Edwards	H20-25-0146	Services; Project Consultant Illinois Support Grant	BPA	139,360.00	12 Months
Dresner Securities, Inc.	H20-25-0109	Services; Financial Services	BPA	135,000.00	2½ months
Ekla Corporation	H20-76-0073	Equipment; Renal Dialysis	Capital PO	125,172.36	One-time purchase
Everthrive Illinois	H20-25-0117	Services; Consulting for Project Collaboration of Helpers Lowering Death of Children (C.H.I.L.D.)	BPA	39,000.00	36 Months
Hoyleton Youth and Family Services	H20-25-0066	Services; Collaboration of Helpers Lowering Death of Children (C.H.I.L.D.) Grant	BPA	39,051.00	36 Months
Joint Commission Resources, Inc.	H20-25-0078	Services; Accreditation Preparation	BPA	31,200.00	5 Months
Midway Vascular	H20-25-0012	Equipment; Flo Lab	Capital PO	100,165.00	One-time purchase
Rush Oak Park Hospital	H20-25-0113	Services; Illinois Breast and Cervical Cancer Program (IBCCP)	BPA	110,000.00	24 Months
Steris Corporation	H20-76-0033	Equipment; Endoscope Processing System	Capital PO	40,651.56	One-time purchase
Vuaant Incorporated	H20-25-0080	Services; Cares.ai Saas Platform	BPA	79,000.00	36 Months

Cook County Health and Hospitals System
Minutes of the Finance Committee Meeting
September 17, 2020

ATTACHMENT #5

CCH Financial Update – July 31, 2020 FYTD



Andrea Gibson

Interim Chief Business Officer

September, 2020



**COOK COUNTY
HEALTH**

Executive Summary

- Cook County Health (CCH) financial results for the eight months ended July 31, 2020 are ahead of budget by \$119M
- Primary negative variances are expense overages, partly driven by COVID-19 pandemic response costs, and the loss of revenue due to reduced volumes during the pandemic
- Government support payments have supplemented the loss of “reimbursable” patient activity – \$153.4M fiscal year to date from the CARES Act
- Charges related to patient activity began to decline in March due to COVID-19 pandemic, but have improved to be only 17% lower than normal in July.

Financial Results – July 31, 2020 FYTD

Dollars in 000s	FY2020 Actual	FY2020 Budget	Variance	%	FY19 Actual
Revenue					
Net Patient Service Revenue (1)	\$264,303	\$460,374	(\$196,071)	-42.59%	\$327,011
Government Support (2)	\$460,794	\$192,667	\$268,128	139.17%	\$269,987
CountyCare Capitation Revenue	\$1,251,263	\$1,166,153	\$85,110	7.30%	\$1,170,565
Other	\$3,305	\$8,333	(\$5,028)	-60.34%	\$3,824
CountyCare Directed Payments	\$78,192	\$0	\$78,192	0.00%	\$0
CountyCare Elimination (1)	(\$63,414)	(\$115,189)	\$51,774	-44.95%	(\$96,857)
Total Revenue	\$1,994,444	\$1,712,339	\$282,105	16.47%	\$1,674,529
Operating Expenses					
Salaries & Benefits	\$448,936	\$438,473	(\$10,463)	-2.39%	\$451,299
Overtime	\$31,183	\$20,328	(\$10,854)	-53.39%	\$31,545
Supplies & Pharmaceuticals	\$93,854	\$87,380	(\$6,474)	-7.41%	\$93,731
Purchased Services & Other	\$205,754	\$178,476	(\$27,278)	-15.28%	\$203,944
Medical Claims Expense (1)	\$1,184,613	\$1,124,615	(\$59,998)	-5.33%	\$1,122,285
Insurance	\$21,243	\$24,519	\$3,276	13.36%	\$17,787
Utilities	\$8,490	\$8,872	\$382	4.30%	\$14,312
CountyCare Elimination (1)	(\$63,414)	(\$115,189)	(\$51,774)	44.95%	(\$96,857)
Total Operating Expenses	\$1,930,658	\$1,767,476	(\$163,182)	-9.23%	\$1,838,045
Operating Margin	\$63,786	(\$55,137)	\$118,922	215.69%	(\$163,516)
Non-Operating Revenue	\$55,228	\$55,137	\$92	0.00%	\$59,260
Net Income (Loss) (3)	\$119,014	(\$0)	\$119,014	0.00%	(\$104,255)

Commentary

- Net Patient Service Revenue is below budget as “reimbursable patient activity” is below budget due primarily to the slowdown in patient activity caused by the COVID-19 pandemic
- The variance is greater than last month due to the timing of directed payments from Managed Care Organizations
- FY20 Government Support Revenue includes \$153.4M in Coronavirus Aid, Relief & Economic Security Act support received through July to help compensate for the decline in patient activity
- Separated the elimination line for CountyCare from the CountyCare directed payments
- Delay in CARES Act/FEMA expense reimbursement

Notes:

- (1) CountyCare Elimination represents the elimination of intercompany activity – Patient Service Revenue and Medical Claims Expense – for CountyCare patients receiving care at Cook County Health
- (2) Government Support includes Graduate Medical Education payments
- (3) Does not reflect Pension, OPEB, Depreciation/Amortization, or Investment Income

CCH Health Providers Revenue – July 31, 2020 FYTD

Revenue Operating Indicators

Month

Patient Activity	FY2020 Actual	FY2020 Budget	Variance	%
Admissions	1,391	1,475	(84)	-5.70%
Patient Days	7,121	8,284	(1,163)	-14.00%
Average Daily Census	230	267	(37)	-13.90%
Adjusted Patient Days	16,828	21,579	(4,751)	-22.00%

Adjusted Patient Days	FY2020 Actual	FY2020 Budget	Variance	%
Medicare	2,880	3,551	(671)	-18.90%
Medicaid	4,507	5,345	(838)	-15.70%
CountyCare	2,671	2,367	304	12.80%
Commercial	923	1,080	(226)	-20.90%
Sub-Total	10,981	12,343	(1,362)	-11.00%
Uncompensated Care	5,847	9,236	(3,389)	-36.70%
Total	16,828	21,579	(4,751)	-22.00%

FYTD

Patient Activity	FY2020 Actual	FY2020 Budget	Variance	%
Admissions	10,678	10,830	(152)	-1.40%
Patient Days	59,267	61,277	(2,010)	-3.30%
Average Daily Census	243	251	(8)	-3.20%
Adjusted Patient Days	152,151	164,217	(12,066)	-7.30%

Adjusted Patient Days	FY2020 Actual	FY2020 Budget	Variance	%
Medicare	24,023	27,248	(3,225)	-11.80%
Medicaid	36,529	41,058	(4,529)	-11.00%
CountyCare	21,027	19,596	1,431	7.30%
Commercial	7,689	8,361	(955)	-11.40%
Sub-Total	89,268	96,263	(6,995)	-7.30%
Uncompensated Care	62,883	67,954	(5,071)	-7.50%
Total	152,151	164,217	(12,066)	-7.30%

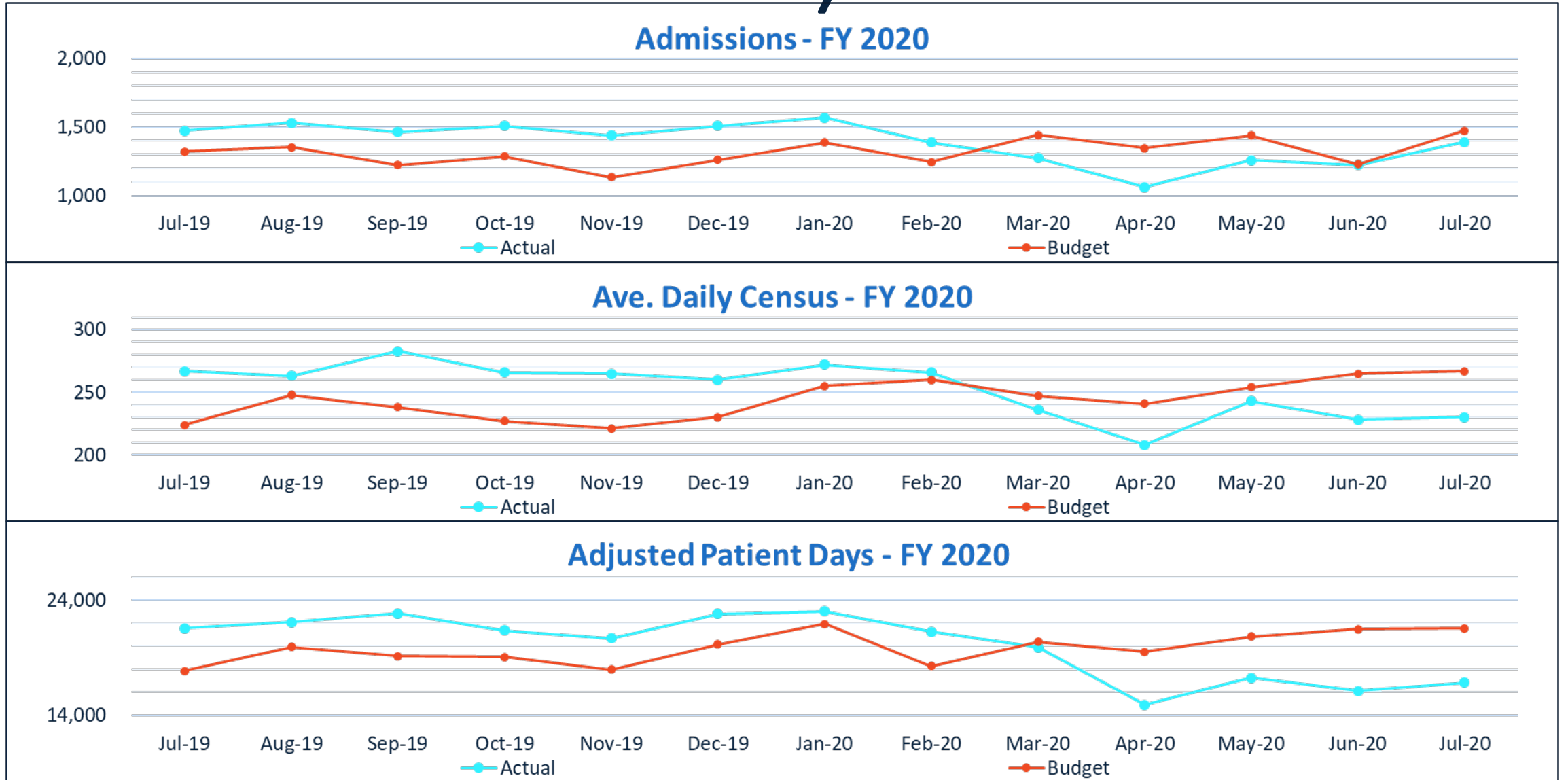
Commentary

- “Reimbursable Patient” volumes (Medicare, Medicaid, CountyCare and Commercial), as measured by Adjusted Patient Days, started the year above budget and are now -7.3% below plan through Jul-2020 FYTD (with Jul-2020 -27.0% below the peak in Jan-2020).
- Uncompensated Care patient activity levels are -7.5% below plan Jul-2020.

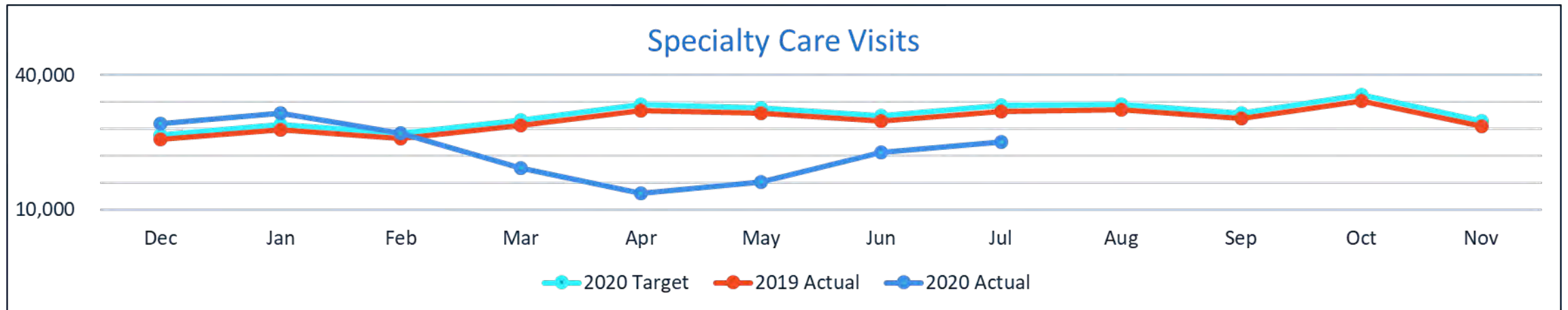
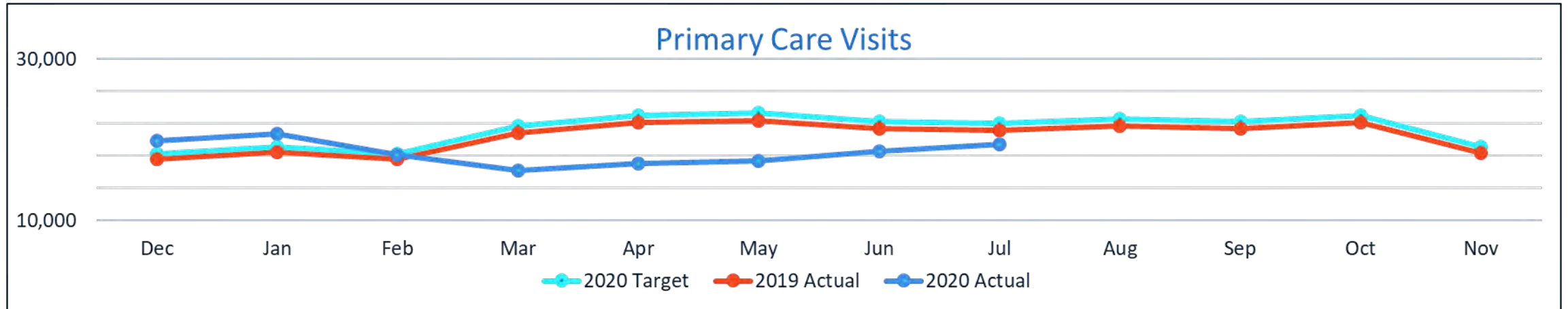
Note:

(1) Source: CCH July 2020 Utilization report

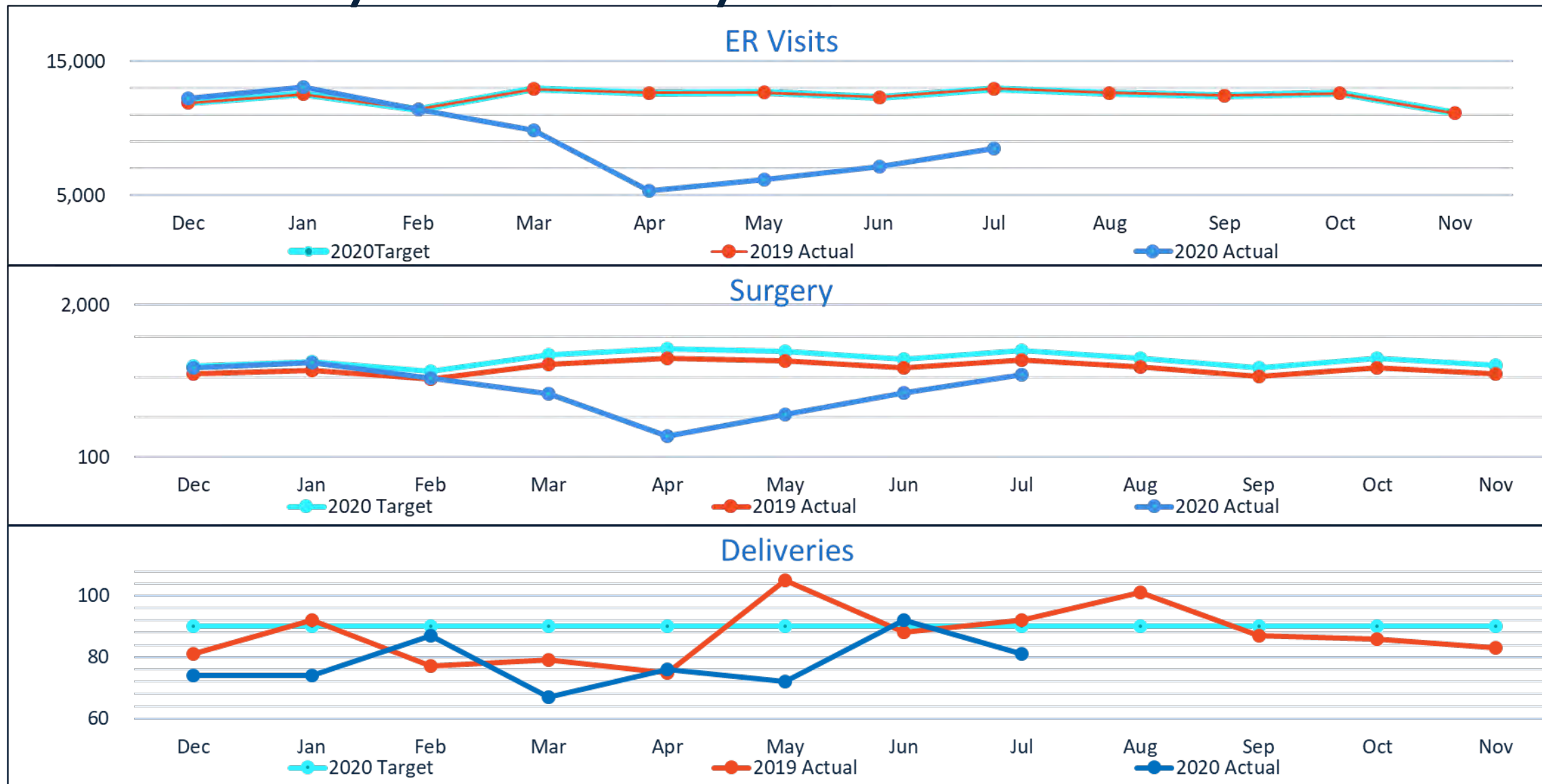
CCH Prior 13 Month Patient Activity Levels



Patient Activity Indicators – July 2020

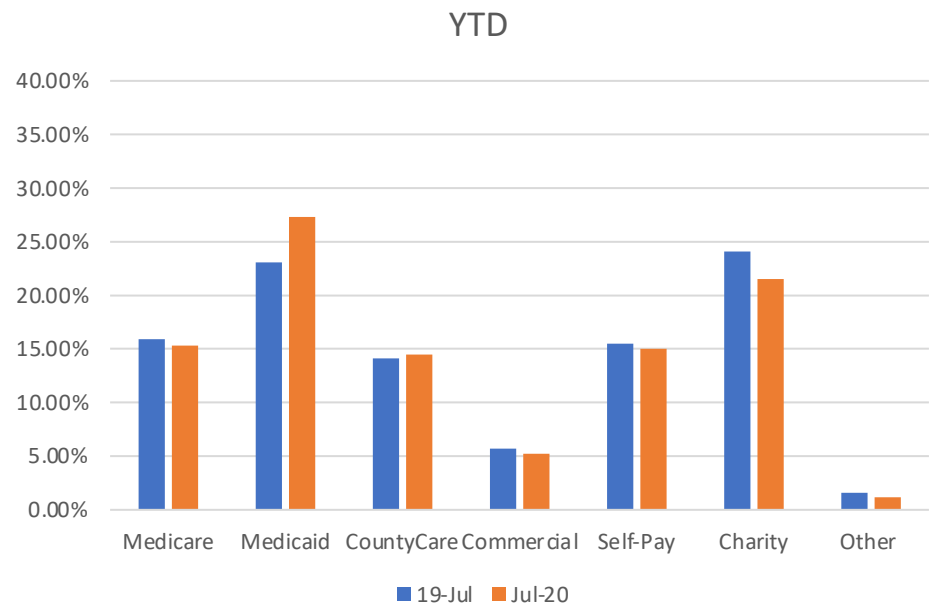
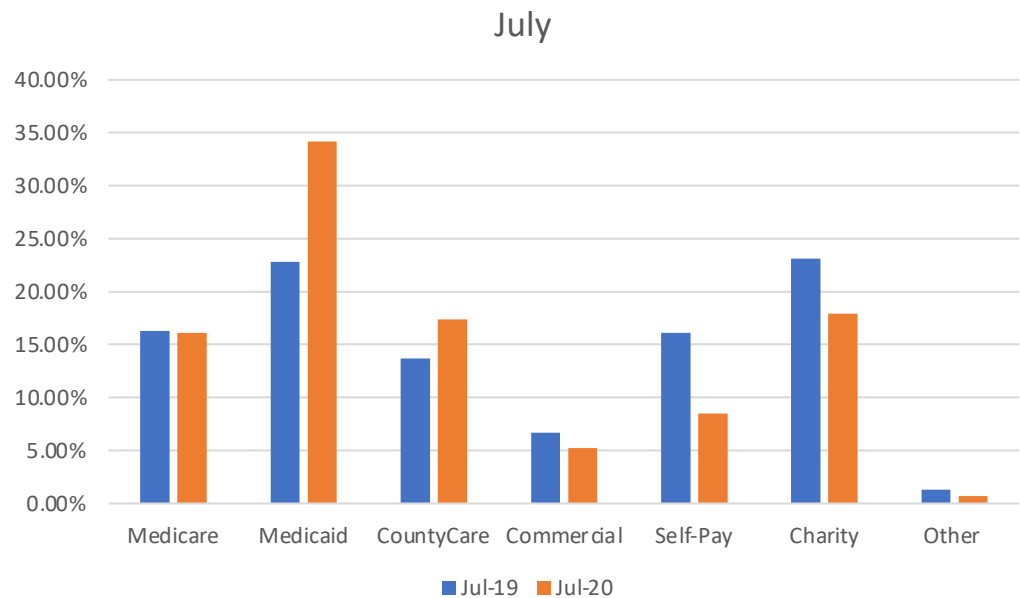


Patient Activity Indicators – July 2020







CCH Health Providers Revenue – July 31, 2020 FYTD

Payer Mix Analysis (by Charges)



Financial Key Performance Indicators – July 31 vs. Aug 31 FYTD

HFMS Group	HFMA Key	Metric Names	July 31	August 31	HFMA Benchmark
Financial Management	FM-1	AR Days	103 Days 	85 Days 	<40 Days
Pre Billing	PB-1	Unbilled DNFB Days	17 Days 	8 Days 	4-6 Days

Definitions:

Average Days in Accounts Receivable: Total accounts receivable divided by average daily revenue

Discharged Not Final Billed Days (DNFB): Average number of days after discharge before claim is submitted

Denial Rate: Percentage of claims denied by payers

* **Source:** HFMA Key Hospital Statistics and Ratio Margins from Cerner

Denials

	Month	YTD	Benchmark
Initial Denials*	13%	12%	5%
Hard Denials**	9%	5%	2%

* Claim is denied soon after submission, but there is an opportunity to mitigate

** Claim is denied and needs to be written off

	Month	YTD
Initial Denials*	\$16,831,592	\$114,376,751
Hard Denials**	\$11,405,314	\$44,651,926

Note: Numbers are gross charges

CountyCare Financial Results – July 31, 2020 FYTD

Dollars in 000s except PMPM amounts	FY2020 Actual	FY2020 Budget	Variance	%	FY19 Actual
Capitation Revenue	\$1,251,263	\$1,166,153	\$85,110	7.30%	\$1,170,565
Operating Expenses					
Clinical - CCH	\$63,414	\$115,189	(\$51,774)	-44.95%	\$96,857
Clinical - External	\$1,121,198	\$1,009,427	\$111,772	11.07%	\$1,044,340
Administrative	\$65,553	\$55,125	\$10,428	18.92%	\$55,952
Total Expenses	\$1,250,166	\$1,179,740	\$70,426	5.97%	\$1,197,150
Operating Gain (Loss)	\$1,097	(\$13,587)	\$14,684	-108.07%	(\$26,585)
Activity Levels					
Member Months	2,643,805	2,608,272	35,533	1.36%	2,560,893
CCH CountyCare Member Months	280,722	N/A	N/A	N/A	330,863
CCH % CountyCare Member Months	10.62%	N/A	N/A	N/A	12.92%
Operating Indicators					
Revenue Per Member Per Month (PMPM)	\$473.28	\$447.10	\$26.18	5.86%	\$457.09
Clinical Cost PMPM	\$448.07	\$431.17	(\$16.90)	-3.92%	\$445.62
Medical Loss Ratio (1)	92.3%	95.8%	3.52%	3.67%	96.6%
Administrative Cost Ratio (2)	4.67%	4.20%	-0.47%	-11.30%	3.39%

Notes:

- (1) Medical Loss Ratio is a measure of the percentage of premium that a health plan spends on medical claims
- (2) Excludes amortization related to intangible asset that was recorded in connection with the acquisition of the Family Health Network membership

Commentary

- FY20 Capitation Revenue is above budget due to HFS eligibility retro adjustments, the addition of the Special Needs Children population, and suspension of redeterminations.
- Total member months are above budget, and membership is expected to continue to increase due to increasing Medicaid enrollment as a result of the COVID-19 induced growth in unemployment
- CountyCare's reimbursement to CCH is budgeted at \$115M and is currently above budget at \$141M, when including directed payments and domestic spend (\$63.4M)
- Operating expenses are currently above budget, reflecting the addition of the Special Needs Children population and higher than expected claims costs.
- Revenue Initiatives:
 - On-going discussions with HFS regarding revenue reconciliation and 2020 rates
 - SSI/SSDI initiatives to move members to higher rate cells
- Expenditure Initiatives:
 - Provider contract adjustments
 - Pharmacy quantity limits and pharmacy coordination of benefits
 - Additional shared risk agreements
 - Reductions to care management costs