



# Board of Commissioners of Cook County

118 North Clark Street  
Chicago, IL

## Legislation Details (With Text)

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<b>File #:</b>	22-1121	<b>Version:</b>	1	<b>Name:</b>	Debt Collection Services
<b>Type:</b>	Contract	<b>Status:</b>		<b>Status:</b>	Approved
<b>File created:</b>	1/6/2022	<b>In control:</b>		<b>In control:</b>	Finance Committee
<b>On agenda:</b>	2/10/2022	<b>Final action:</b>		<b>Final action:</b>	3/17/2022
<b>Title:</b>	PROPOSED CONTRACT				

Department(s): Department of Revenue, Clerk of the Circuit Court, Cook County Health and Hospital Systems, State's Attorney's Office

**Vendor:**

AllianceOne Receivables Management, Inc., Trevose, Pennsylvania  
Pioneer Credit Recovery, Arcade, New York  
Harris & Harris Ltd. Chicago, Illinois  
Nationwide Credit and Collections, Oakbrook, Illinois

Request: Authorization for the Chief Procurement Officer to enter into and execute

Good(s) or Service(s): Debt Collection Services

Contract Value: Revenue Generating - Contingency Fee Based

Contract period: 2/17/2022 - 2/16/2027 with one (1), one-year renewal option

Potential Fiscal Year Budget Impact: Contingency Fee Based

Accounts: Various

**Contract Number(s):**

2053-18384A - AllianceOne Receivables Management, Inc.  
2053-18384B - Pioneer Credit Recovery  
2053-18384C - Harris & Harris Ltd.  
2053-18384D - Nationwide Credit and Collections

**Concurrences:**

The vendors have met the Minority- and Women-owned Business Enterprise Ordinance via direct participation.

The Chief Procurement Officer concurs.

Summary: These contracts are for Countywide Debt Collection Services. The vendors will provide comprehensive debt collection services on behalf of the Cook County State's Attorney's Office on outstanding accounts classified as uncollectible by the Department of Revenue, Clerk of the Circuit Court, Cook County Health and Hospital Systems.

These contracts include three types of contingency fees: (1) Primary Accounts are new debt; (2) Secondary Accounts are old debt that has been transferred to the new servicer; (3) Litigation is debt that has been otherwise uncollectible and recovery necessitated litigation.

**Contingency fees on collections are as follows:**

2053-18384A - AllianceOne Receivables Management, Inc.  
(Revenue): Primary Accounts (14.99%), Secondary Accounts (14.99%) Litigation (14.99%)

(Clerk): Primary (14.75%), Secondary Accounts (14.75%) Litigation (14.75%)

2053-18384B - Pioneer Credit Recovery  
(Revenue): Primary Accounts (14.50%), Secondary Accounts (21.90%) Litigation (30.00%)

2053-18384C - Harris & Harris Ltd.  
(Clerk): Primary (14.95%), Secondary Accounts (14.95%) Litigation (14.95%)

2053-18384D - Nationwide Credit and Collections  
(Health & Hospital Systems) Primary Accounts (13.50%), Secondary Accounts (16.00%) Litigation (16.00%)

Request for Proposal (RFP) procedures were followed in accordance with the Cook County Procurement Code and the contract awards are being selected based on established evaluation criteria.

**Sponsors:**

**Indexes:** (Inactive) IRIS Y. MARTINEZ, Clerk of the Circuit Court, (Inactive) ISRAEL ROCHA JR., Chief Executive Officer, Cook County Health & Hospitals System, (Inactive) KENNETH HARRIS, Director, Department of Revenue, (Inactive) KIMBERLY M. FOXX, Cook County State's Attorney

**Code sections:**

**Attachments:**

Date	Ver.	Action By	Action	Result
3/17/2022	1	Board of Commissioners	approve	Pass
3/16/2022	1	Finance Committee	recommend for deferral	Fail
3/16/2022	1	Finance Committee	recommend for approval	Pass
2/10/2022	1	Board of Commissioners	refer	Pass

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