



Board of Commissioners of Cook County

118 North Clark Street
Chicago, IL

Legislation Text

File #: 24-1395, **Version:** 1

PROPOSED CONTRACT AMENDMENT (TECHNOLOGY)

Department(s): Bureau of Technology

Vendor: Insight Public Sector, Inc., Tempe, Arizona

Request: Authorization for the Chief Procurement Officer to renew and increase contract

Good(s) or Service(s): Office Technology Products and Related Services

Original Contract Period: 9/9/2019 - 9/8/2024, with three (3), one-year renewal options

Proposed Amendment Type:Renewal and Increase

Proposed Contract Period: Renewal period 9/9/2024 - 9/8/2025

Total Current Contract Amount Authority: \$25,000,000.00

Original Approval (Board or Procurement):Board, 7/25/2019, \$25,000,000.00

Increase Requested: \$13,809,973.00

Previous Board Increase(s): N/A

Previous Chief Procurement Officer Increase(s): N/A

Previous Board Renewals: N/A

Previous Chief Procurement Officer Renewals: N/A

Previous Board Extension(s):N/A

Previous Chief Procurement Officer Extension(s): N/A

Potential Fiscal Impact: FY 2024 \$8,285,983.00, FY 2025 \$5,523,989.00

Accounts: Capital and Operating

Contract Number(s): 1830-17423A

Concurrences:

The vendor has met the Minority- and Women-owned Business Enterprise Ordinance via: Direct participation.

The Chief Procurement Officer concurs.

BOT: N/A

Summary: The Insight contract is used for the purchasing of laptops, desktops, computer monitors, docking stations and other office technology equipment that is in use throughout the County. Each year budget is allocated to all Bureaus within the Offices Under the President as well as the separately elected officials to replace computer equipment that has reached it's 6-year lifecycle. Funding estimates were determined based upon historical contract spend and as well as spend projections from Offices Under the President and the separately elected officials. Reseller contracts are often utilized in the IT industry as a vehicle for government purchasing because the product manufacturers negotiate with the reseller rather than directly with the government entity. This allows for a significantly streamlined procurement process since each agency does not need to negotiate separate contracts for each purchase and allows for greater rebates through volume purchasing. This is more efficient for County IT departments and Procurement while providing significant cost savings.

This contract was awarded through a Request for Proposals ("RFP") process in accordance with the Cook County Procurement Code. Insight Public Sector was selected in accordance with the established evaluation criteria.