

## Legislation Text

File #: 14-3051, Version: 1

## **PROPOSED CONTRACT (TECHNOLOGY)**

Department(s): Bureau of Technology

Vendor: Iron Mountain Information Management, LLC, Boston, Massachusetts

Request: Authorization for the Chief Procurement Officer to enter into and execute.

Good(s) or Service(s): Off-Site Data Storage of Back-Up and Recovery Data

**Contract Value:** \$341,014.00

**Contract period:** 2/1/2014 - 1/31/2017, with two (2) one (1) year renewal options

**Potential Fiscal Year Budget Impact:** FY2014: \$93,788.33; FY2015: \$112,546.00; FY2016: \$115,359.33; FY2017: \$19,320.34

Accounts: 490-441

Contract Number(s): 1441-13486

## **Concurrences:**

The vendor has met the Minority and Women Owned Business Enterprises Ordinance.

The Chief Procurement Officer concurs

**Summary:** Under the proposed contract, Iron Mountain will continue to manage the County's data storage tapes in a secure facility. Specifically, Iron Mountain will provide tape pickup using secure containers, vault storage, and emergency data retrieval services to Offices under the President, Chief Judge, Sheriff, States Attorney, Clerk of the Circuit Court, County Clerk, Treasurer, Assessor, and Cook County Health and Hospitals.

The proposed contract enables Cook County to safely store digital tapes containing vital records from server-based, midrange, and mainframe computers. These tapes must be stored off-site and made available for disaster recovery, regulatory compliance, and to retrieve accidentally deleted data.

The pricing in the proposed agreement, which is 10% lower than what Cook County paid during 2013, is referenced against a competitively bid contract with Maricopa County, Arizona for similar services. The Iron Mountain contract allows for a proportionate reduction in monthly charges as the County replaces tape with newer data retention technologies.

This is a Comparable Government Procurement pursuant to Section 34-140 of the Procurement Code. The Iron Mountain Management LLC, was previously awarded a contract by Maricopa County Arizona, through a competitive Request for Proposal process. Cook County wishes to leverage this procurement effort.